

# Air Force Installation & Mission Support Center

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## AFIMSC Small Business Office & Contract Toolbox Review

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(AFIMSC/SB)  
14 October 2020

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*Battle Ready...Built Right!*



# Typoglycemia

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# How the Small Business Office Supports Acquisitions

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- **Early involvement of the Small Business Office maximizes small business participation ensuring a solid small business strategy is developed early and prevents backtracking**
- **Acquisition team support**
  - **Small Business Subject Matter Expert (SME) and acquisition team member**
  - **Provide small business policy and regulation guidance**
  - **Review Subcontracting Plan and Small Business Participation Commitment**
  - **Review Determinations & Findings for Consolidation and Bundling**
  - **Review DD2579s and supporting data**
  - **Attend/Present at Industry Days**
  - **Attend all acquisition strategy meetings**
  - **Review/coordinated on acquisition documents**
  - **Attend program reviews/strategic sourcing reviews**
  - **Provide sample language for RFIs, RFPs, and contracts**
  - **Use eSRS to research contractor's compliance with subcontracting goals**



# How the Small Business Office Supports Acquisitions (cont'd)

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- **Source development**
  - Assist with market intelligence, market research, and category management efforts
  - Maintain Small Business Liaison Officer listing of all large business contracts
- **Source Selection Support**
  - Evaluators on source selection team
  - Member of Source Selection Advisory Council
  - Advisor to team and Source Selection Authority
- **Manage outreach program**
  - Attend procurement conferences, matchmaking and outreach events
  - Provide counseling on how to do business with the Air Force
  - Coordinate inquiries/guidance requests
  - Provide counseling on contracting process and insight into opportunities



# How the Small Business Office Supports Acquisitions (cont'd)

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- **Maintain education program**
  - Advise and assist contracting officers/buyers on small business matters
  - Provide one-on-one or group small business training
  - Training slides on AFICC EIM
- **Liaison with SBA Procurement Center Representative (PCR)**
  - Acquisition strategy
  - DD2579 and Subcontracting Plans
  - 8(a) awards
  - Small Business size challenges
- **Small Business goals/metrics**
  - Provide AFIMSC and AFICC small business goals and metrics (Direct Reporting Units (DRUs) only. SCONS/F goals come from respective MAJCOM SB Directors)
  - Provide AFIMSC and AFICC leadership progress against small business goals
  - Provide annual Scorecard to AFMC/SB (DRUs only)



# Going from there to here.....

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- **Originally - Small Business Office supporting Brooks AFB which became Brooks City-Base**
- **FY11 – Enterprise Sourcing Group (ESG) Small Business Office (ESG/SB)**
- **FY13 – Air Force Installation Contracting Agency (AFICA) Small Business Office (AFICA/SB)**
- **FY15 – Air Force Installation and Mission Support Center (AFIMSC) Small Business Office dual hatted with AFICA Small Business Office (AFIMSC/SB and AFICA/SB)**
- **FY 19 - AFIMSC Version 2.0 changed AFICA to Air Force Installation Contracting Center (AFICC) and took dual hatted Small Business Office designation away**
  - **Now AFIMSC/SB with OLs at WPAFB and JBSA**



# **Strategic Sourcing (came with standup of ESG)**

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- **A structure and collaborative process of analyzing an organization's spend and using that information make business decisions about acquiring commodities and services more efficiently and effectively**
  - **Total cost of ownership focused**
  - **Applicable to total spend portfolios**
  - **Fact-based approaches matched to need and markets**
  - **Addresses all levers for savings (rate, demand, process)**
  - **Rigorous and collaborative**
  - **Continuous process**
  - **Small business friendly**
- **Sustained (traditional/operational) contracting support to several Defense and AF Agencies (AFCEC, DTIC, AFMSA, AFMOA)**



# Category Management (came with standup of AFICA)

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- **Assigns cost ownership and provides reliable, credible business intelligence to enterprise-wide categories (logical groupings of requirement types) allowing the Air Force strategically manage not only rate but also process and demand**
  - **Categorize spend – spend is grouped into categories that are based on similar characteristics of requirement types where future spend is expected to occur**
  - **Assign cost ownership – cost owners must be responsible for managing and improving portfolio costs and performance**
  - **Develop business intelligence – cost owners must be supported with actionable business intelligence that enables them to manage their respective category**
  - **Drive results – cost owners use business intelligence to manage demand, issue policy, and develop strategic/enterprise acquisition solutions**
- **Build stronger partnerships between acquisition, requirements, and intelligence communities (Better Buying Power 3.0)**





# **Centralized Management (came with standup of AFIMSC)**

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- **Centralized management of installation and mission support capabilities allows the Air Force to resource and sustain level of support based on Air Force priorities**
  - **AFIMSC will provide program management, resourcing, and support activities previously provided by ten MAJCOMS, two direct reporting units, and multiple field operating agencies**
- **Centralizing management in a single organization allows us to set and maintain equal levels of support across all installations and allocate resources in accordance with Air Force priorities**
- **Air Force able to make best use of limited resources while supporting DoD mandate to reduce management staff levels by at least 20%**
- **Agile and inclusive organization better positioned for success in an uncertain, rapidly changing environment and much better at addressing complex challenges**
- **Air Force is committed to making every dollar count**



# AFCEC Contract Toolbox

Contract	Total Ceiling	Purchase Type / Contract Type	Competition	Ordering Period	Decentralized Ordering
<b>A-E13ES Worldwide</b> Architect-Engineering Environmental Services	\$500M	<u>A-E</u> Environmental Services IDIQ	10 Full & Open 18 Small Business	Five years, Expires Jun 2021	Available
<b>A-E13DCS Worldwide</b> Architect-Engineering Design Construction Services	\$1.3B (Shared w/ SB Regions)	<u>A-E</u> Services IDIQ	18 Full & Open	Five years, Expires Sep 2020	Available
<b>A-E13DCS CONUS East Region</b> Architect-Engineering Design Construction Services	\$1.3B (Shared w/F&O and West & Central Regions)	<u>A-E</u> Services (FSRM) IDIQ (Small Business)	9 Small Businesses	Five years, Expires Aug 2021	Available
<b>A-E13DCS CONUS Central Region</b> Architect-Engineering Design Construction Services	\$1.3B (Shared w/F&O and East & West Regions)	<u>A-E</u> Services (FSRM) IDIQ (Small Business)	5 Small Businesses	Five years, Expires Aug 2021	Available
<b>A-E13DCS CONUS West Region</b> Architect-Engineering Design Construction Services	\$1.3B (Shared w/F&O and East & Central Regions)	<u>A-E</u> Services (FSRM) IDIQ (Small Business)	6 Small Businesses	Five years, Expires Sep 2021	Available
<b>FY18AEPOL</b> Architect-Engineering Design	\$49M	Fuel Systems <u>A-E</u> MATOC	13 Full & Open	Five years, Expires Feb 2023	NA
<b>WE&amp;C</b> Worldwide Engineering and Construction	\$2.6B	Engineering and <u>Construction</u> IDIQ	11 Full & Open	Five years & Three one year options, Expires Feb 2025	Available



# AFCEC Contract Toolbox

Contract	Total Ceiling	Purchase Type / Contract Type	Competition	Ordering Period	Decentralized Ordering
<b>RE&amp;C CONUS East Region</b> Regional Engineering and Construction	\$2.5B (Shared w/RE&C CONUS Regions)	Engineering and <u>Construction</u> IDIQ	12 Small Businesses	Five years & Three one year options, Expires Dec 2024	Available
<b>RE&amp;C CONUS Central Region</b> Regional Engineering and Construction	\$2.5B (Shared w/RE&C CONUS Regions)	Engineering and <u>Construction</u> IDIQ	11 Small Businesses	Five years & Three one year options, Expires Dec 2024	Available
<b>RE&amp;C CONUS West Region</b> Regional Engineering and Construction	\$2.5B (Shared w/RE&C CONUS Regions)	Engineering and <u>Construction</u> IDIQ	11 Small Businesses	Five years & Three one year options, Expires Nov 2024	Available
<b>WERC09</b> Worldwide Env Restoration and Constuction	\$3B	<u>Environmental Restoration and Construction</u> Worldwide	23 Full & Open 21 Small Businesses	Ordering applies only to active PBR actions Expires Sep 2020	N/A
<b>Roofing Repair Replacement and Maintenance</b>	\$325M	<u>Construction</u> IDIQ	66 Small Businesses	Five years Expires May 2025	Available
<b>AFCAP IV</b> Air Force Contract Augmentation Program	\$5B	Contingency <u>Services</u> , Construction and Commodities IDIQ	8 Full & Open	Base year plus 4 one year options, Expires Sep 2020	NA



# AFCEC Contract Toolbox

Contract	Total Ceiling	Purchase Type / Contract Type	Competition	Ordering Period	Decentralized Ordering
<b>WERC09</b> Worldwide Env Restoration and Constuction	\$3B	<u>Environmental Restoration and Construction</u> Worldwide	23 Full & Open 21 Small Businesses	Ordering applies only to active PBR actions Expires Sep 2020	N/A
<b>ESC II USAFE</b> Environmental Services and Construction	\$90M	<u>Environmental Services and Construction</u> IDIQ	6 Full & Open	Ten years, Expires Jun 2030	Available
<b>ESC PACAF</b> Environmental Services and Construction	\$48M	<u>Environmental Services and Construction</u> IDIQ	8 Small Businesses	Five years, Expires Nov 2021	NA
<b>GSA ES BPA</b> Environmental Services and Compliance CONUS	\$485M	<u>Environmental Services</u> GSA Blanket Purchase Agreement for CONUS (EQ F2F Projects)	10 Small Businesses	Five years, Expires Sep 2021	NA
<b>BESRC East Region</b> BRAC Environmental Services & Restoration	\$8M	<u>Environmental Services and Restoration</u> IDIQ	1 Small Business	Five years, Expires Jul 2021	NA
<b>BESRC Central Region</b> BRAC Environmental Services & Restoration	\$8M	<u>Environmental Services and Restoration</u> IDIQ	1 Small Business	Five years, Expires Sep 2021	NA
<b>BESRC West Region</b> BRAC Environmental Services & Restoration	\$8M	<u>Environmental Services and Restoration</u> IDIQ	1 Small Business	Five years, Expires May 2021	NA



# AFCEC Contract Toolbox

## (\*\*with caveats)

Contract	Total Ceiling	Purchase Type / Contract Type	Competition	Ordering Period	Decentralized Ordering
BECOS – Galena (Galena and Kulis)	** \$49M	Environmental Construction & Optimization Services	1 8(a) Small Business	Ten years, Expires approx Aug/Sept 2030	N/A
BECOS – Midwest (Chanute, Gentile, Grissom, Newark, O'Hare, KI Sawyer, Rickenbacker)	** \$45M	Environmental Construction & Optimization Services	1 Small Business	Ten years, Expires approx Aug/Sept 2030	NA
BECOS – NorCal (McClellan, Mather, Castle)	** \$48M	Environmental Construction & Optimization Services	1 Small Business	Ten years, Expires approx Aug/Sept 2030	NA
BECOS – Northeast (Griffiss, Loring, Pease, Plattsburg)	** \$48M	Environmental Construction & Optimization Services	1 Small Business	Ten years, Expires approx Aug/Sept 2030	NA
BECOS – Central South (Bergstom, Brooks, Carswell, Eaker, England, Homestead, Kelly, Myrtle Beach, Reese)	** \$35M	Environmental Construction & Optimization Services	1 Small Business	Ten years, Expires approx Aug/Sept 2030	NA
BECOS – Southwest (George, March, Norton, Williams)	** \$60M	Environmental Construction & Optimization Services	1 8(a) Small Business	Ten years, Expires approx Aug/Sept 2030	NA

BECOS – Base Realignment and Closure (BRAC) Environmental Construction and Optimization Services (these are all follow-ons to previous PBR contracts at BRAC locations)



# AFCEC Contract Toolbox

Contract	Total Ceiling	Purchase Type / Contract Type	Competition	Ordering Period	Decentralized Ordering
<b>PMO</b> Portfolio Management Operations Services	\$20M	<u>A&amp;AS</u> Portfolio Management Operations Services IDIQ	1 Small Business	Five years, Expires May 2021	NA
<b>OASIS</b> Advisory & Assistance Services	Unlimited	Advisory & Assistance Services ( <u>A&amp;AS</u> ) IDIQ	Multiple Large/Small Businesses, in specific categories	10 years Expires Sept 2024	N/A
<b>AFCAP</b> Air Force Contract Augmentation Program	\$6.4B	Rapid Response	8 Contracts	1 June 2020 – 31 May 2028	Yes



# Major Acquisitions in Progress

## 772 ESS

CONTRACT	CEILING	CURRENT MILESTONE
AE Design and Construction (DCS) NEXT	\$2.0B	Technical Evaluation Review
Optimized Remediation Contracts	\$730M	Market Research
AE Environmental Services (ES) 2020	\$200M	Market Research
HEU Housing, EUL and Utilities Privatization	\$97M	<u>A&amp;AS</u> Privatization Post Closing Management Services IDIQ



# Major Acquisitions in Progress

## 771 ESS

<b>CONTRACT</b>	<b>CEILING</b>	<b>CURRENT MILESTONE</b>
<b>Systems &amp; Modular Furniture II</b>	\$40-\$50M	Market Research
<b>Carpet II</b>	\$???	Developing scope
<b>Air Force Wide Base Operations Services (BOS)</b>	\$???	Developing scope





# **AFIMSC/SB Full Time Small Business Specialists (SBS)**

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## **AFIMSC/SB**

**Director: Mary Urey 210-395-8907**

## **AFIMSC/SB JBSA OL – supporting 772 ESS, 773 ESS, & 338 ESS**

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**773 ESS SBS: Armandina Martinez 210-395-8818 (armandina.martinez@us.af.mil)**

**338 ESS SBS: Diane Sanchez 210-395-8819 (diane.sanchez.2@us.af.mil)**

## **AFIMSC/SB WPAFB OL – supporting 771 ESS and 774 ESS**

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**ESS – Enterprise Sourcing Squadron**