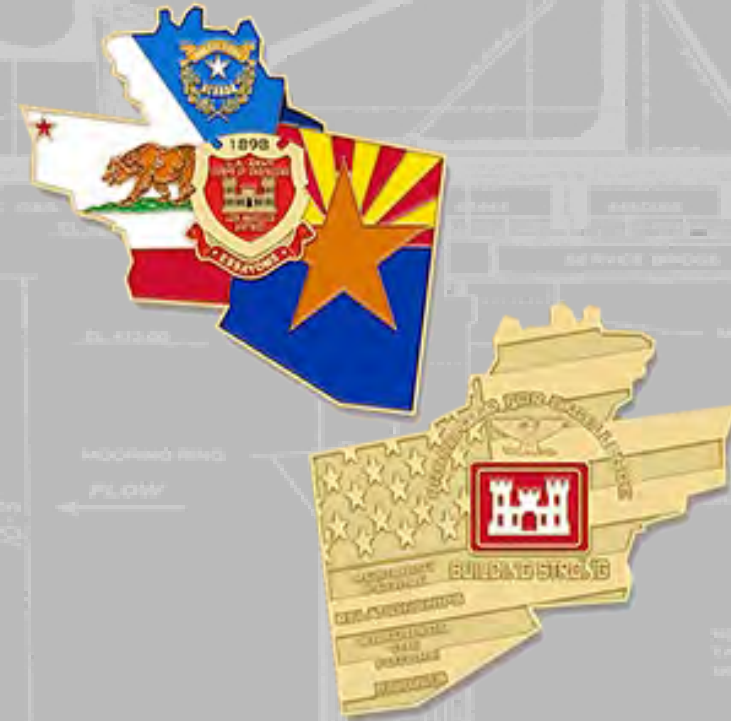


US Army Corps of Engineers Los Angeles District Overview

COL Aaron Barta
Commander
Los Angeles District

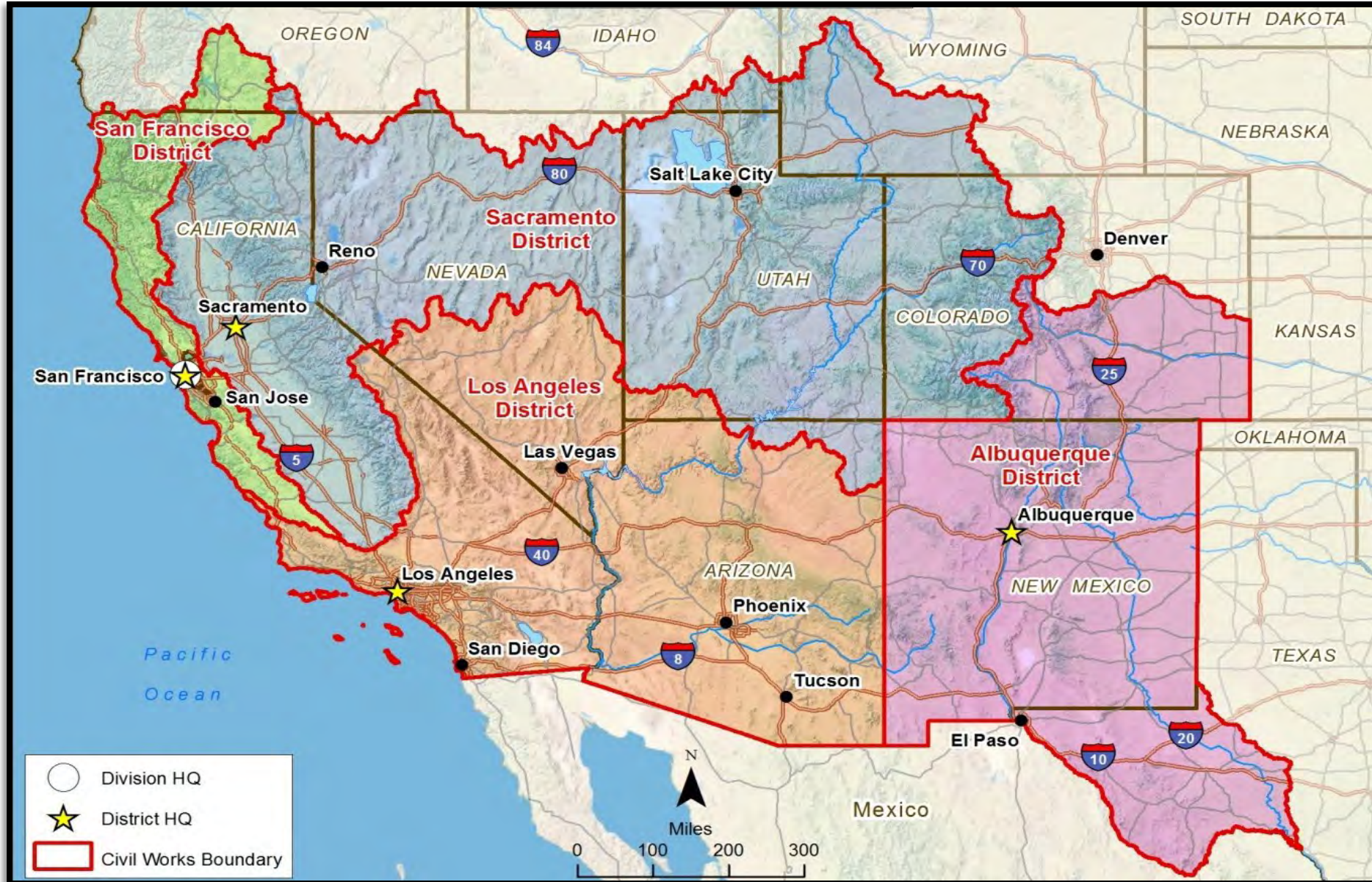
Mr David Van Dorpe
Deputy District Engineer for
Programs and Project Management



**US Army Corps
of Engineers®**

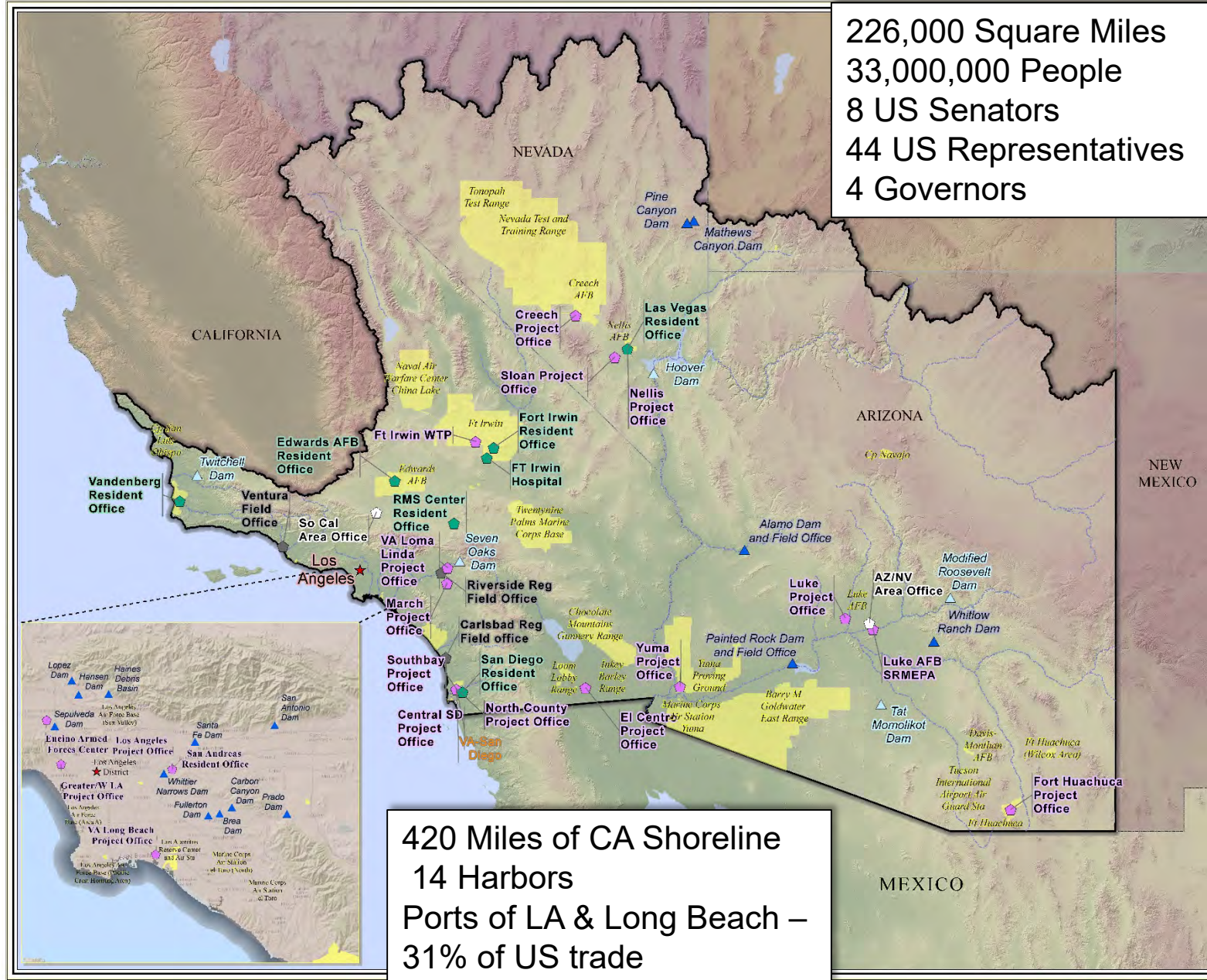


SOUTH PACIFIC DIVISION



LOS ANGELES DISTRICT

226,000 Square Miles
 33,000,000 People
 8 US Senators
 44 US Representatives
 4 Governors



Legend

- ★ SPL District/Area Office
- ▲ SPL O&M DAM (17)
- ▲ Flood Control Dams - Section 7 (5)
- ◻ Area Office (3)
- Resident Office (7)
- ◆ Project Office (16)
- Regulatory Office (4)
- Military Installation

Sources:
 USGS Hydrosheds
<http://hydrosheds.cr.usgs.gov/index.php>
 Coordinate System:
 WGS 1984 Web Mercator Auxiliary Sphere
 Projection: Mercator Auxiliary Sphere
 Map Created by: Doanna Wilson
 August 2016

0 35 70 140 Miles

LOCATION MAP

PROJECT, FIELD, & AREA OFFICES WITHIN SPL DISTRICT



U.S. ARMY CORPS OF ENGINEERS
 LOS ANGELES DISTRICT

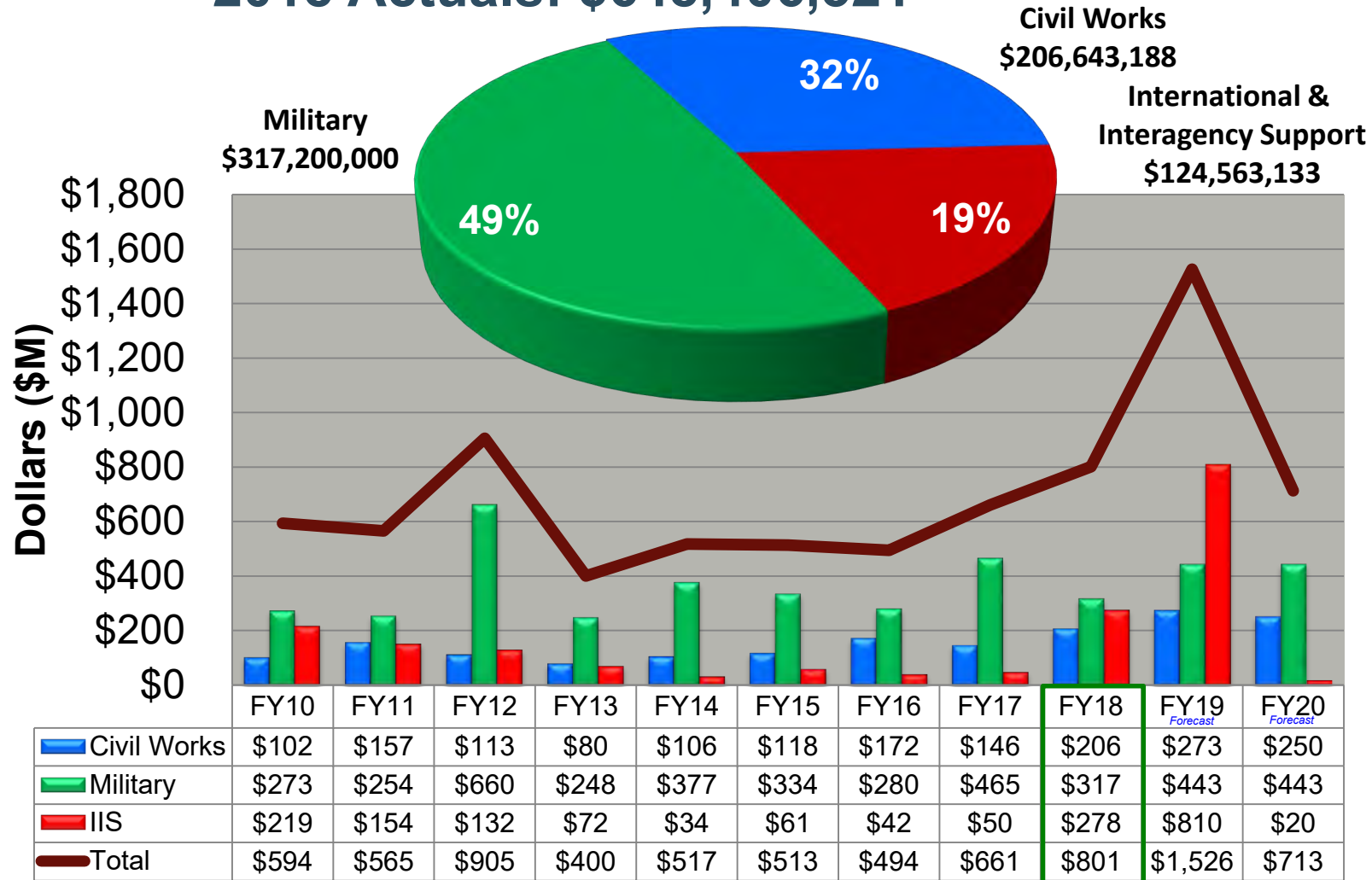
420 Miles of CA Shoreline
 14 Harbors
 Ports of LA & Long Beach –
 31% of US trade



LOS ANGELES DISTRICT PROGRAM



2018 Actuals: \$648,406,321



FY18 is the current execution year.

FY19-FY20 numbers are forecasted only.

Data as of: 09/30/2018

Note * ISS total for FY 18 is 278M which includes 153 million of CBP projects awarded by SWF for projects in the SPL AOR



CIVIL WORKS CONSTRUCTION PROGRAM

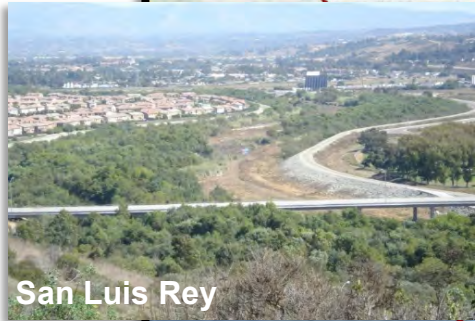
FY19 \$273M
FY18 \$206M



Santa Ana River Mainstem



Whittier Narrows Dam



San Luis Rey

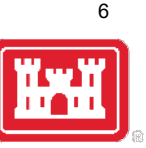


LA River Ecosystem Restoration

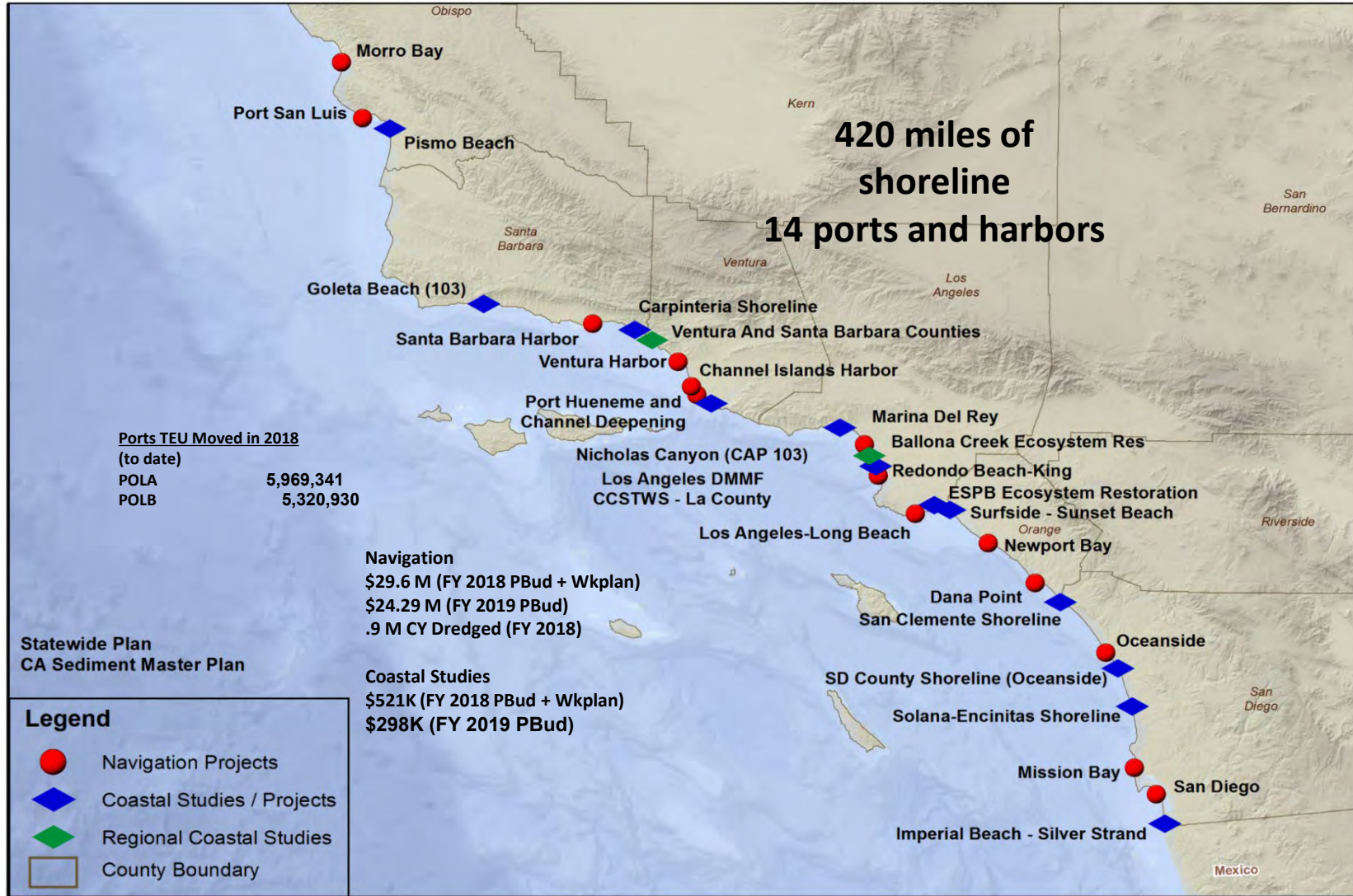


Rio De Flag (Flagstaff)





NAVIGATION & COASTAL PROGRAM





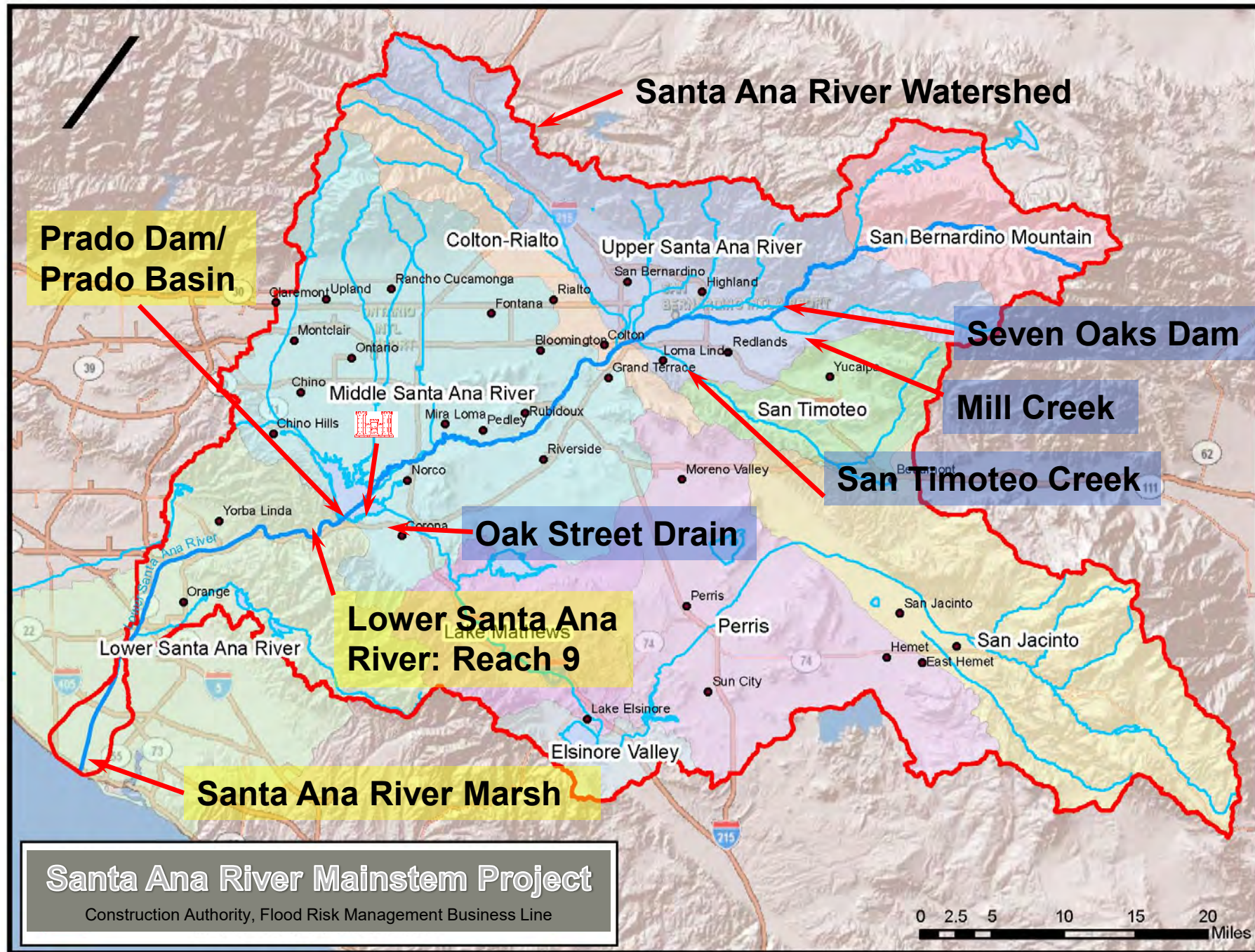
Container Vessels (Depths from -53' to 57' MLLW)

- Pier J approach channel and new turning basin
- West Basin/Pier T

Liquid Bulk Vessels

- Approach Channel (Depths from -78' to 83' MLLW)
- Main Channel (deepening and widening)
- Standby/Waiting area (Depths from -67' to 73' MLLW)

Container Ships	Liquid Bulk	Standby Area
-----------------	-------------	--------------





MILITARY PROGRAM

FY19 \$443M
FY18 \$317M



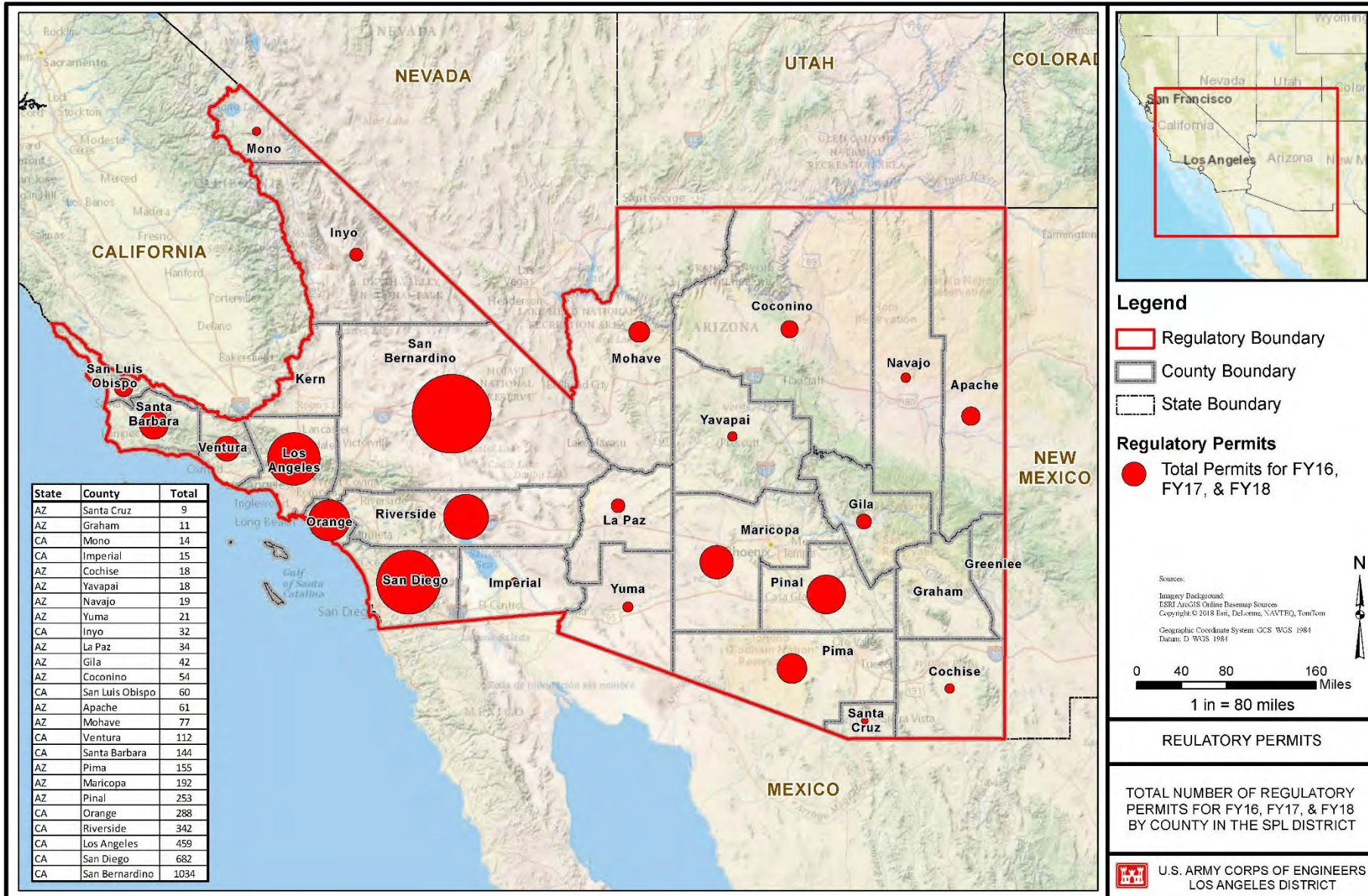


INTERAGENCY & INTERNATIONAL SUPPORT PROGRAM





REGULATORY PERMITS FY16-FY18





U.S. Army Corps of Engineers Los Angeles District



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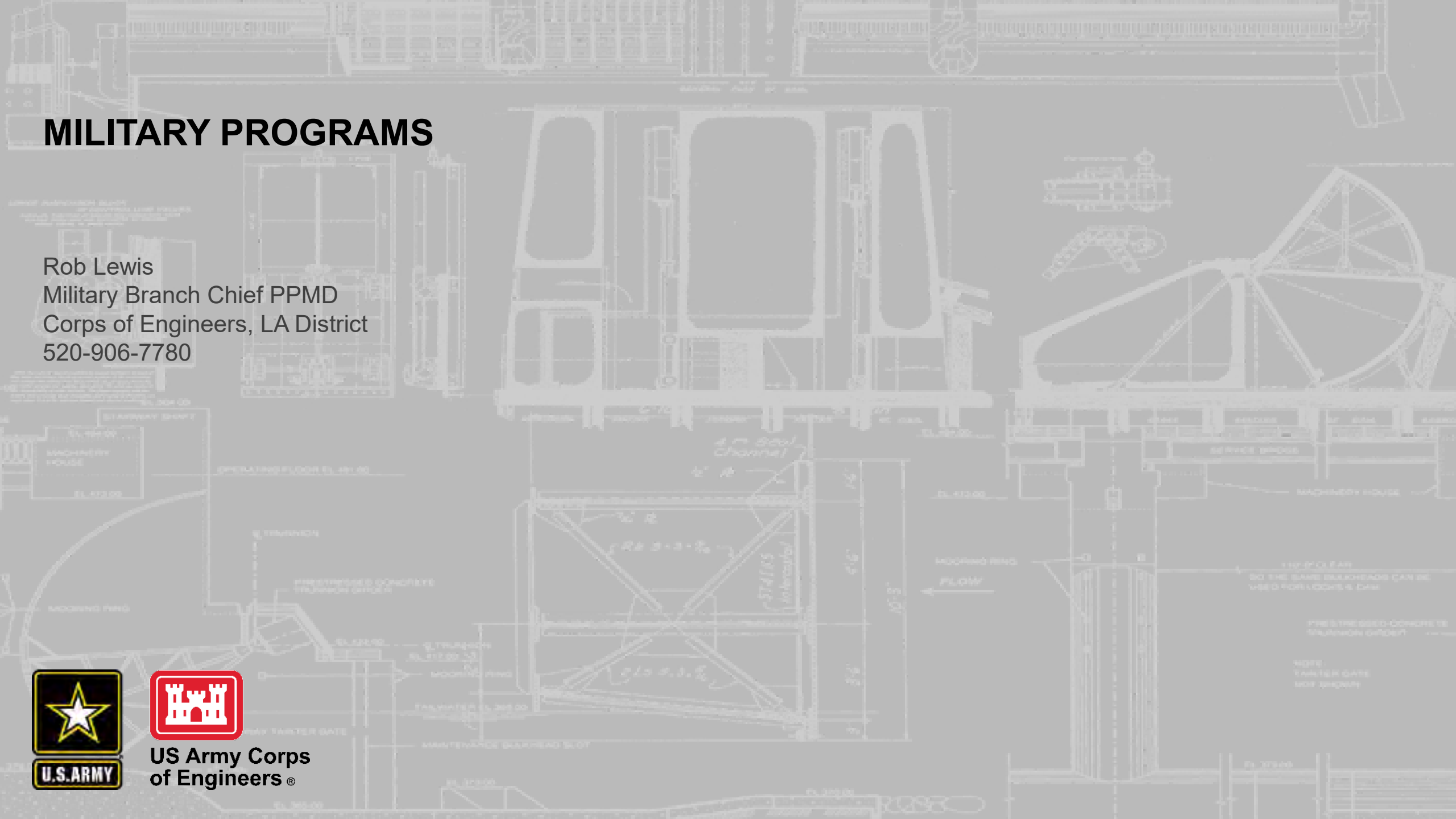
www.spl.usace.army.mil

MILITARY PROGRAMS

Rob Lewis
Military Branch Chief PPMD
Corps of Engineers, LA District
520-906-7780



US Army Corps
of Engineers®





LOS ANGELES DISTRICT MILITARY PROGRAM



FISCAL YEAR	Proj No.	Prog Amount
FY 19 & PRIOR YEARS	15	\$325M
FY 20	6	\$223M
FY 21	10	\$379M



FY 19 MILCON & PRIOR YEARS



PROJECT	LOCATION	AMOUNT	DESIGN TYPE	DESIGN AGENT	PROCUREMENT
POL Fill Stand	Nellis AFB	\$10-\$25M	DB	A/E Task Order (Omaha District)	Awarded/SB Set Aside
MQ9 GCS & Ops Facilities	Creech AFB	\$50M-\$100M	DB	A/E Task Order (Sacramento Dist.)	Pre-ADV/ Unrestricted
AGE Facilities	DMAFB	\$10-\$25M	DB	A/E Task Order (Sacramento Dist.)	Pre-ADV soon/ SB Set Aside
CRH Simulator	Nellis AFB	\$5-\$10M	DBB	A/E Task Order (Albuq Dist.)	ADV/SB Set Aside
Multi Purpose Range	Ft Irwin	\$25M-\$50M	DBB	A/E Task Order (Huntsville Dist.)	ADV/ Unrestricted
Red Flag Addition	Nellis AFB	\$10M-\$25M	DB	In house (SAC District)	ADV/ Unrestricted
Squad Operations Facility	Luke AFB	\$10-\$25M	DB	A/E Task Order (Albuq Dist.)	ADV/ Unrestricted
AMU-6	Luke AFB	\$10-\$25M	DB	A/E Task Order (Albuq Dist.)	ADV/ SB Set Aside
Missile Motor Magazines	CP Navajo	\$10-\$25M	DBB	In house (SAC District)	ADV/ SB Set Aside
F-35 Munitions Maintenance	Nellis AFB	\$1M-\$5M	DBB	A/E Task Order (SAC Dist.)	ADV/SB Set Aside
General Purpose Admin Facility	Ft Irwin	\$1M-\$5M	DBB	In house (SAC District)	Awarded/IFB UR
MXG Engine MX Facility	DM AFB	\$1M-\$5M	DBB	In house (SAC District)	ADV/ 8A Set Aside
Hydrazine Fuels Storage	Nellis AFB	\$1M-\$5M	DBB	In house (SAC District)	ADV/SB Set Aside
ECIP Replace Lights	Edwards AFB	\$1M-\$5M	DBB	In house (LA District)	To ADV/8A Set Aside
FY19 Main Library	Ft Irwin	\$5-\$10M	DBB	In house (SAC District)	Final Design/SB Set Aside



FY 20/21 MILCON



PROJECT	LOCATION	AMOUNT	DESIGN TYPE	DESIGN AGENT
---------	----------	--------	-------------	--------------

FY20

Munitions Assembly Conveyor	Nellis	\$5-\$10M	DBB	In house (SAC District)
365th ISR Facility	Nellis	\$50M-\$100M	DB	A/E Task Order (Sacramento Dist.)
53rd Wing Test Facility	Nellis	\$50M-\$100M	DB	In house (SAC District)
Virtual Simulator Facility	EAFB	\$25M-\$50M	DB	In house (SAC District)
Virtual Simulator Facility	Nellis AFB	\$25M-\$50M	DB	In house (SAC District)
Ground Equip. Transport Facility	Ft Huachuca	\$25M-\$50M	DBB	In house (SAC District)

FY21

Ambulatory Care Facility	Ft Huachuca	\$100M-\$250M	DB	A/E (Huntsville Center)
JITC Electronics Lab	Ft Huachuca	\$25M-\$50M	DB	A/E (Albuq District)
Automated Instructional Fac	Ft Huachuca	\$50M-\$100M	DB	In house (SAC District)
SOF Hangar	Yuma Proving Grounds	\$25M-\$50M	DBB	A/E (Louisville Dist.)
SOF Ready Building	Yuma Proving Grounds	\$10-\$25M	DBB	A/E (Louisville Dist.)
F-35 Aggressor Hangar	Nellis	\$25M-\$50M	DB	A/E Task Order (Sacramento Dist.)
CRH Simulator Bldg	DM AFB	\$1M-\$5M	DBB	TBD
Wilmot Gate	DM AFB	\$10-\$25M	DB	TBD
Combat in Cities Facility	Ft Irwin	\$25M-\$50M	DB	TBD
Flight Test Engineering Lab	Edwards AFB	\$25M-\$50M	DB	TBD



FY18 & FY 19 MILITARY SRM/O&M PROJECTS



Installation	2018 Actions	2018 Values	2019 Actions	2019 Values
Air Force				
DM AFB	5	\$8,000,000	2	\$10,000,000
Luke AFB	3	\$12,400,000	4	\$4,000,000
Vandenberg AFB	7	\$13,400,000	1	\$1,800,000
Nellis AFB	6	\$5,000,000	7	\$19,500,000
Edwards AFB	17	\$4,000,000	10	\$30,900,000
Army				
FT Huachuca	7	\$11,000,000	6	\$6,000,000
FT Irwin	15	\$20,100,000	19	\$29,645,000
Yuma Proving Grounds	14	\$12,000,000	7	\$6,500,000
Navy				
NIWC	5	\$8,600,000	1	\$500,000
FRCSW			7	\$13,600,000
NAVSEA Corona			1	\$1,800,000
Navy Hospital San Diego	1	\$5,900,000	1	\$300,000
NAVSEA PHD	4	\$4,500,000	1	\$735,000
Camp Pendleton Hospital			1	\$4,000,000
NAVAIR Coronado IS	8	\$19,000,000		
National Guard				
161nd ANG	2	\$2,900,000		
162nd ANG	6	\$11,000,000	2	\$9,600,000
Los Alamitos	1	\$2,800,000	1	\$3,000,000
NRO				
	5	\$27,800,000	3	\$15,000,000
Environmental and Range Maintenance				
FUDS Environmental	2	\$685,000	11	\$13,575,000
NON-FUDS Environmental	12	\$11,000,000	12	\$20,560,000
Army Range Maintenance	5	\$8,400,000	1	\$4,200,000

TOTAL

\$188,485,000

\$195,215,000



BUSINESS WITH CORPS FOR MILITARY PROJECTS



DESIGNER SELECTION: A/E, In House, DB, DBB

BID PROPOSAL EVALUATION

LPTA, Trade off,

EVALUATION FACTORS:

Experience, Past Performance, Tech
Evaluation, Management, Schedule

8A CONTRACTOR SELECTION

-Resident Engr/PM Selects

-Acquisition Planning Board

MARKETING STRATEGIES:

- Local Subcontractors Identified

- Similar Work In Past

- Reduced TDY Cost for Staff

CAMP PENDLETON DAY SMALL BUSINESS BRIEF

Prisco Eric Ravelli
Deputy, Small Business Programs
Los Angeles District
Summer 2019



US Army Corps
of Engineers®

“The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation.”



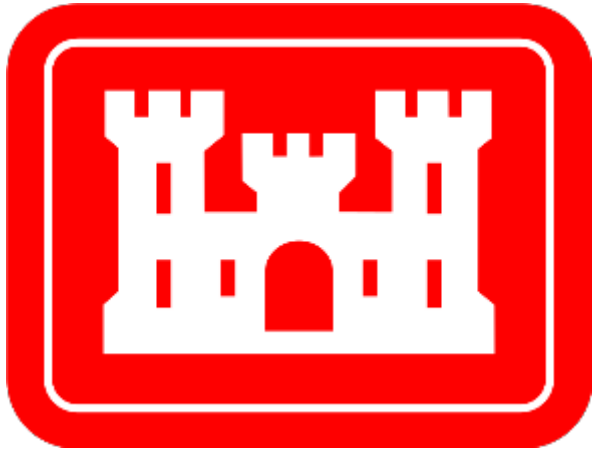
NUMBER ONE QUESTION!



How do I do business with the LA District?



USACE OSBP MISSION STATEMENT



To sustain the U.S. Army Corps of Engineers as a premier organization in **developing small businesses** and **maximizing their opportunities** to participate in our procurements, thereby ensuring **a broad base** of capable **suppliers** to **support** the Corps of Engineers' **mission** and **strengthen our nation's** economic development.



OFFICE OF SMALL BUSINESS PROGRAMS



- Encourage support of small businesses in federal contracting.
- Provide maximum practicable opportunities to small businesses

- Acquisition Planning Advisor
- Market Research
- Training
- Compliance
- Policy
- Reporting
- Advocacy, outreach, liaison



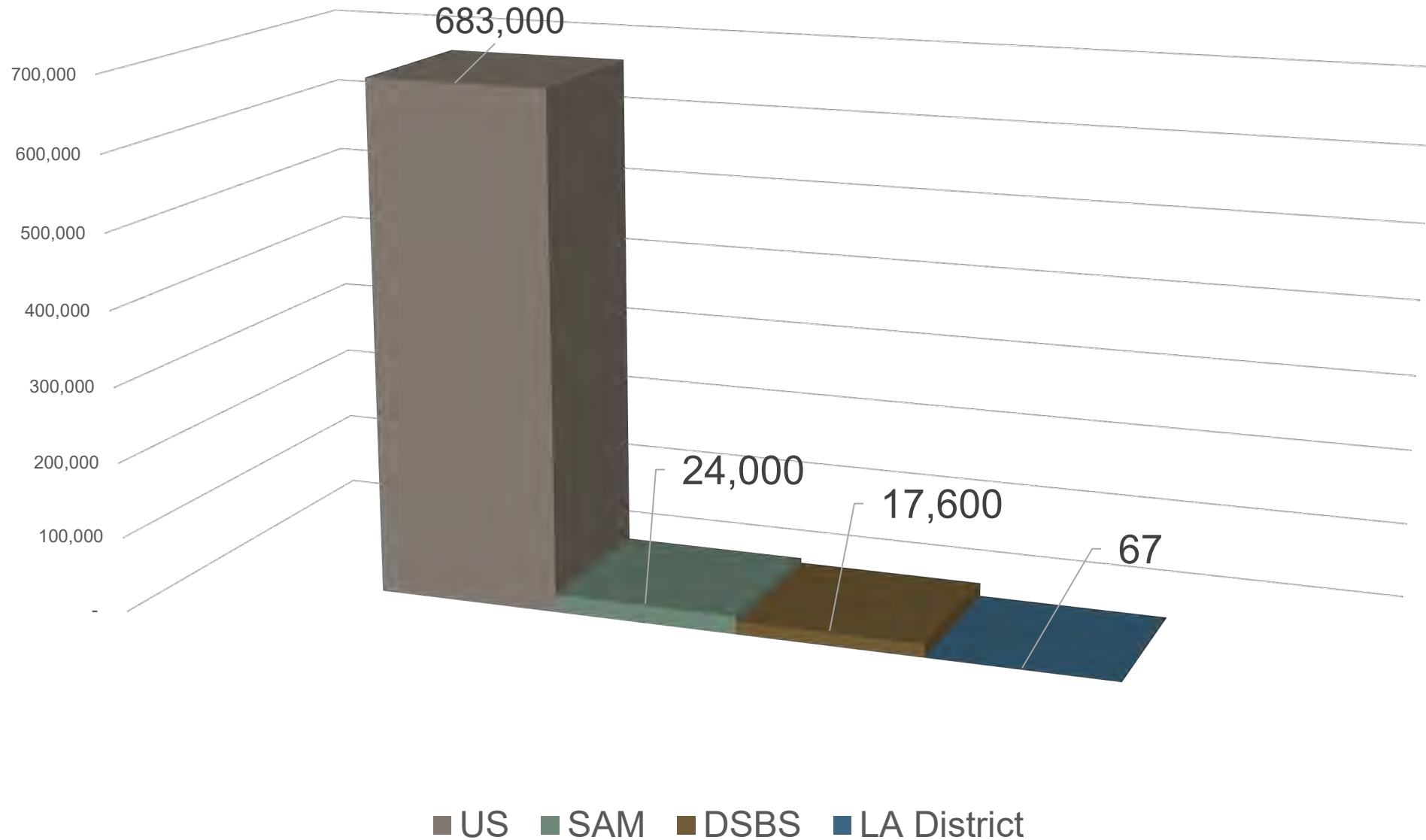
LA DISTRICT CONTRACTORS



Congratulations!
You are the .005%

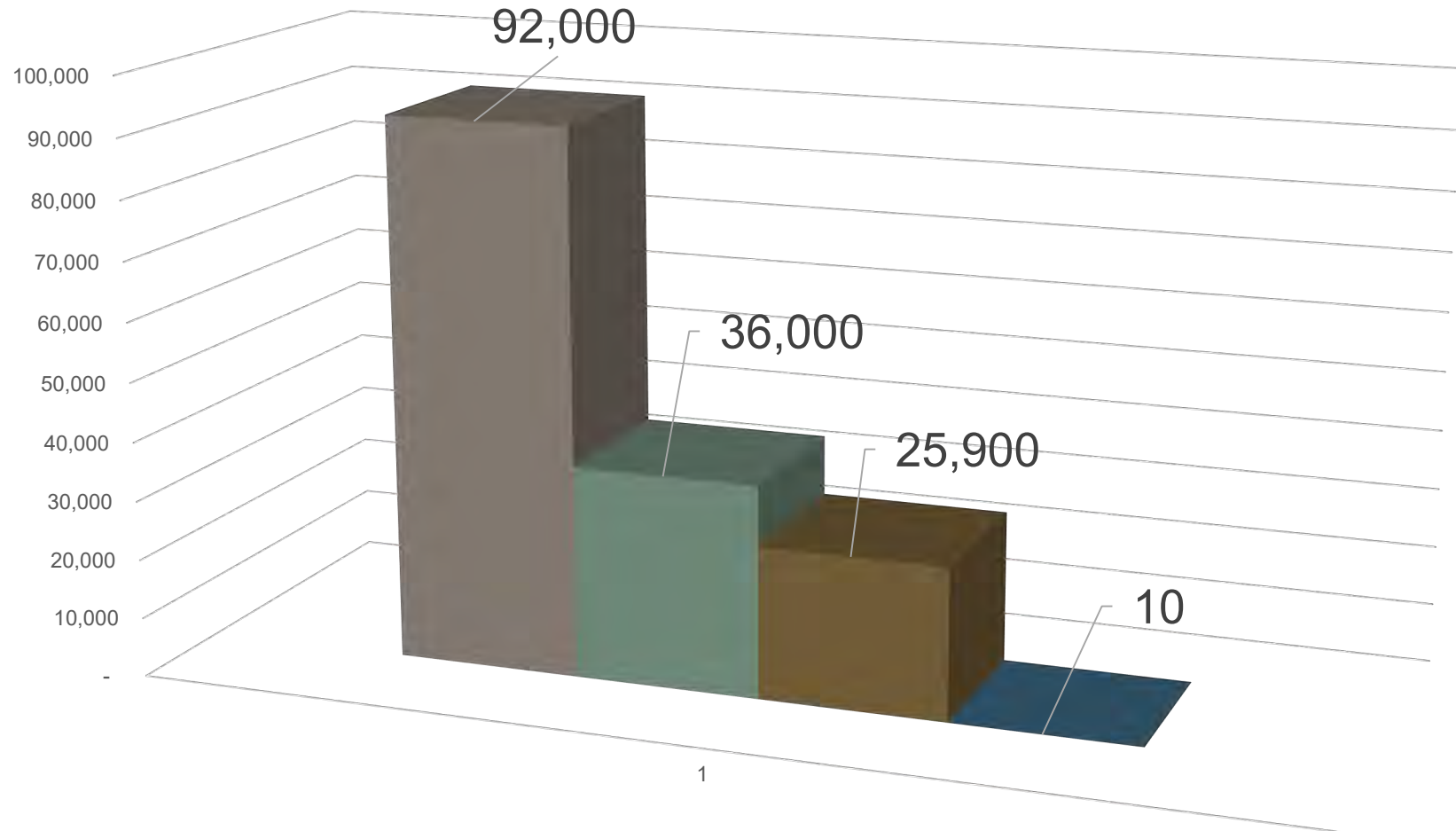


CONSTRUCTION FIRMS





A/E



■ US ■ SAM ■ DSBS ■ LA District



Construction, Remediation, and A/E Services

99%

Total Unique Vendors
67 Small Business
13 Other Than Small



BACK TO THE NUMBER ONE QUESTION!



How do I do business with the LA District?



KNOW THE BASICS



website/social media <https://www.spl.usace.army.mil>



Contracting guide and assistance programs: <https://www.sba.gov/federal-contracting>



Contracting Assistance: <http://www.aptac-us.org/contracting-assistance/>



Unites public and private sector individuals and organizations <https://www.same.org/>




KNOW THYSELF



We partner with contractors with the right experience and technical qualifications to ensure **superior performance** and **timely delivery** to **USACE quality standards**.

How competitive is your firm to the .005%?

 **Federal Procurement Data System - Next Generation**

 **USASPENDING.gov**



KNOW THYSELF



We partner with contractors with the right experience and technical qualifications to ensure **superior performance and timely delivery to USACE quality standards.**

Tell me about your company:

- Core competencies (in-house NAICS)
- Past Performance (CPR ratings, federal, state, local, as a Prime or subcontractor, location of projects, etc.)
 - How close does your experience match up with Corps projects?
Have you worked with other RE's other POC's?
- Socioeconomic categories (8a, WOSB, SDVOSB, HUB Zone, etc.)
- Ability to Bond and at what rate (Single and Aggregate).
- Experience Modification Rate (EMR) - Safety Record



KNOW THE PLAYERS



- End Users - Has requirement need
- Program Manager – Oversees project
- Small Business Specialist – Advises SB Matters
- Contracting Officer – contractually binds federal government



U.S. AIR FORCE





KNOW THE FBO.GOV



- Set up Search Agent: LA District Identifier: **W912PL**
- RESPOND TO SOURCES SOUGHT NOTICES

– “Rule of Two” – KO shall set aside any acquisition of receiving offerors from at least two **responsible** small business concerns at fair market prices.





THE END - QUESTIONS



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US Army Corps of Engineers
Los Angeles District
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