WELCOME!

Our Meeting Will Begin Just After 1130 (Please keep your audio muted to begin meeting)



San Diego Post



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Virtual Conference Rules of Engagement

- Please mute your microphones during the meeting!
- View functions (located in top right corner):
 - Speaker view
 - Gallery view
- Use Speaker View during presentation
- Submit questions via the Zoom Chat Function



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Agenda

<u>1130 – 1145</u>: Welcome, Pledge of Allegiance, & Introductions

<u>1145 – 1210</u>: Remarks by CAPT Michael Oestereicher

Commanding Officer – NAVFAC SW

<u>1210 – 1225</u>: Question & Answer

<u>1225 – 1230</u>: Meeting Closeout



Pledge of Allegiance



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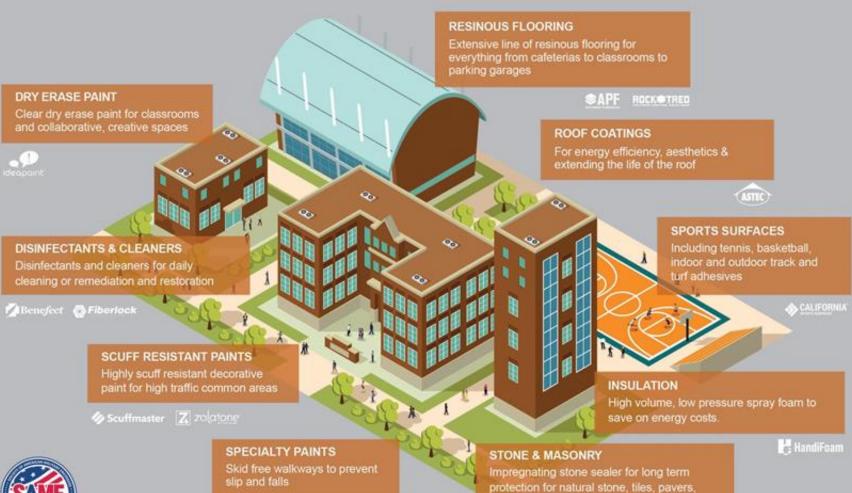




ICP Building Solutions Group offers a comprehensive range of building envelope products along with class-leading cementitious and sports surfacing systems. Built on the foundation of Innovations that Improve®, ICP offers building solutions that set the standard in their markets and present unparalleled value to our customers.

concrete, brick and grout

STAIN-PROOF





FIXALL



ICP has assembled today's most advanced line of products for professional environmental restoration.



Our products address everything from cleaning and disinfecting, to coating, remediating, and mitigating a host of environmental hazards. ICP offers a comprehensive line of solutions to fit every project and we provide one source for class-leading solutions and the peace of mind that comes from working with the established leader in the field.

40+ YEARS OF EXPERTISE

- Remediation
 Viruses
- Contaminated
 Spaces
- Mold & Water Damage

A TRUSTED SOURCE

- Fiberlock And Benefect
- Leaders In The Marketplace

EPIDEMIC EXPERIENCE

- Covid-19
- Avian Influenza
- SARS
- H1N1 Influenza
- Ebola
- Norovirus
- Legionella
- Many More

TRAINING & SUPPORT

- Education & Training
- Consulting
- Webinar Series
- Marketing
 Communication



ICP BSG: Disinfection Planning for the New Protocols



ICP is a 40 year provider of class-leading, field tested disinfection products. With both CONVENTIONAL and BOTANICAL disinfectants, we lead the industry with product options that fit all buying preferences and application methods.

CONVENTIONAL



ShockWave has been formulated, and tested on more surfaces, in more situations, and to kill more organisms than any other product.



Benefect

Decon 30 is the first & only authentically botanical disinfectant technology on the market today.



A Legacy in Environmental Restoration

Application & Delivery Methods

Facilities are facing an urgent need to undergo aggressive disinfection protocols in order to reopen and reduce the risk of further spread. These protocols involve professional cleaning and disinfecting on weekly and even daily basis. ICP's EPA registered products make this task more manageable through their compatibility with ALL of the following disinfectant delivery methods:

- Disinfectant Wipes
- Trigger Spray Bottles
- Compression Sprayers
- Backpack Units
- Foaming Applicators
- Electrostatic Sprayers
- Cold Misters / Foggers
- Airless Spray Units



ICP BSG: Disinfection Planning for the New Protocols







Fiberlock Technologies is the leading manufacturer of products used to remedy environmental, safety, and health hazards offering a full set of solutions to address the many needs in the abatement and remediation industry.



For over 35 years, Fiberlock has lead the field creating an advanced suite of restoration products to address the full spectrum of environmental health and safety issues. No other product line has as diverse a range of solutions or such complete systems to meet the demands faced by today's environmental restoration pros. Whether it's disinfection, asbestos, lead, mold, fire damage, dust control, or containment systems, Fiberlock has tested and proven products that mitigate hazards and provide safety and assurance to affected businesses, homes, and families.

Fiberlock has supplied environmental control products to the Pentagon, Disney World, IBM, Mobil, Amtrak, Dupont, The National Gallery of Art, Harvard University, NASA, General Electric, AT&T, General Motors, and thousands of private homes.



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Trevet brings approaches and solutions to projects nationwide that exceed performance standards and engage principles of sustainability, allowing clients to focus on their core missions.

Civil Engineering Services



Design-Build



Project Support

Environmental Consulting Services



Compliance



Architect-Engineering



Re mediation



Emergency Response



Munitions

Our Clients















What We

Offer

- Technically-capable, qualified professional staff
- Safety as corporate culture
- A commitment to sustainability
- A record of consistently outstanding performance with NAVFACSW as well as the USACE Northwestern and Southwestern Divisions and their customers
- More than 15 years of self-performance of over \$100 million in services for our clients
- An experienced small business under NAICS Codes 541330, 541620, and 562910

Our Clients















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Making a difference.

AT A GLANCE

1,223*STAFF

86 OFFICES

"Total staff conduct styletists at artistycal All styff totaled of Dudi Aremos.















MANAGEMENT

MANAGEMENT

DELIVERING CLIENT SOLUTIONS ACROSS 9 SECTORS

"As: the full suite of estations and services Cardno offers across Americas and beyond alease see **cardna.com**



Defense

- Asset management
- Environ permitting & compliance
- Master planning
- > Environ restoration

OWEL

- Environ permitting & compliance
- Cultural resources
- Assessment & remediation
- Mitigation banking/restoration



Industrial

- Litigation support
- Product safety
- Applied toxicology
- Environ permitting & compliance

Property & Buildings

Structural engineering

Asset management

Due d'ligence



and Management

- Brownfield devel/due difigence
- Environ pennitting & compliance
- Site & civil engineering

State/Local Government

Transportation engineering

Constru engineering inspection

Mitigation banking/restoration



Oil & Gas

- Assessment & remediation
- Environ permitting & compliance
- Incident response/NRDA
- Decommissioning/Environ restoration

Fransportation



- Site & civil engineering
- Pleaning
- Environ permitting & compliance



- Water resources
- Water quality management
- Coastal engineering
- Computational modeling



Water/wastewater engineering Mitigation banking/restoration





Making a difference.

GOVERNMENT SERVICES

AT A GLANCE

11 300 + STAFF

13 offices

*Total office number includes Frankfurt/Main



Professional Staff

- > Engineers
- > Scientists
- > Technicians
- > Information Managers
- > Project Managers
- > Planners



DELIVERING CLIENT SOLUTIONS ACROSS THESE SERVICE AREAS:

Natural Infrastructure Management

Environment



- > Remedial actions & investigations
- > Information management
- > Aerial data acquisition

Built Infrastructure Management

Infrastructure



- > Asset management
- > Military master planning
- > A/E planning & design
- > Encroachment management







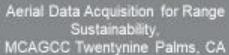
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Alternative Energy in California State Waters









Making a difference.







Safety comes first



We do the right thing



Let's connect!

We care about our people & communities



We deliver high quality services







Stella Acuna, CEP, PMP
Cardno - San Diego Branch Manager
stella.acuna@cardno-qs.com
(619) 249-3932
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Top: International: Women's Day pledge
Bottom: Beach clean up for "Love A Clean San Diego";
Holiday Baskets food drive for the "Community Resource Center";
Trail patrol and vegetation cleaning for "San Dieguito River Park"



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ShawContract®

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ShawContract®





Making a Smarter Impact

More than a flooring manufacturer



When designing flooring for government spaces, we carefully consider:

- movement
- logistics
- maintenance
- installation
- procurement
- public fundings
- broad diversity of usage

We support our partners in this segment with a dedicated team of government experts, with associates and operations all over the world. Our insights lead to simple sourcing solutions that ease procurement and installation, while our wide range of American-made products supports the Buy America Act.



Our Solutions

We take responsibility for every step of the process

We are the largest, most vertically integrated carpet manufacturer in the world, ensuring:





At the end of its useful life, we'll reclaim and recycle EcoWorx* backed carpet at no cost to you.



Manufacturing On-time production.



□ Mode in USA Manufactured in the United States.



Customer Experience Consistency in quality.



Processing

Cost control and cost stability.



Distribution

On-time delivery with one of the largest private fleets in the nation.



Material Production

Single source accountability.

Shaw Contract can be the single source for all your flooring needs. Our product breadth includes:

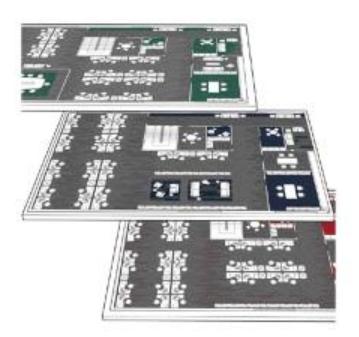
- Adhesive
- Carpet Tile
- Entryway Broadloom & Tile
- Hardwood
- Resilient LVT & Sheet
- Stair Treads
- Turf
- Trims and Transitions
- Performance Broadloom
- Porcelain Tile





Our Solutions

Solutions for your unique project



- Visualization services is available to create rendering files based on floor plans, design inspirations or sketches
- Comprehensive moisture system allows us to work with you to address your specific needs from basic to extreme conditions
- Our Quick Ship program provides you with hundreds of carpet tile, broadloom and LVT styles shipping in two weeks or less to fast track your project



Our Solutions

We believe everyone should have access to sustainable products.

Our view of sustainability encompasses not only the environmental health of our products and our operations, but also how our products impact human experience.

Cradle to Cradle Certified™ Products Program



Procurement for Government Spaces

We understand the product selection and procurement phase can be time intensive, partner with Shaw Contract to add time back into your timeline - saving funds for what matters most.

Actively held a GSA
 Schedule for 25 years GS-03F-049AA



THANK YOU





CAPT Michael Oestereicher

Commanding Officer – NAVFAC SW

- Native of Westminster, CO
- University of Colorado Boulder graduate with a B.S. in Architectural Engineering
- Licensed Professional Engineer in Colorado
- Submarine Combat Warfare Officer and qualified Navy Nuclear Engineer





SAME San Diego Post 2021 NAVFAC Southwest Update

CAPT Michael Oestereicher, P.E. Civil Engineer Corps, United States Navy Commanding Officer, NAVFAC Southwest

** Data contained herein is based on the best available information and is subject to change

10 Feb 2021

CNO NAVIGATION PLAN 2021



SAILORS >>>

Objective: Our Sailors will remain the best trained and educated force in the world. We will cultivate a culture of warfighting excellence rooted in our core values.



Objective: A Navy that is manned, trained, and equipped to deploy forward and win in day-to-day competition, in crisis, and in conflict. We will consistently deliver maintenance on-time and in full, refurbish our critical readiness infrastructure, master all-domain fleet operations, and exercise with like-minded navies to enhance our collective strength.

CAPABILITIES >>

Objective: A Navy capable of projecting synchronized lethal and non-lethal effects across all domains. We will deploy the Naval Operational Architecture by the middle of this decade; an array of counter-C5ISRT capabilities; weapons of increasing range and speed; and a directed-energy system capable of defeating anti-ship cruise missiles.



Objective: Support for a larger, hybrid fleet, manned and unmanned platforms – under, on, and above the sea – that meets the strategic and operational demands of our force. Deliver on time; incorporate unmanned systems into the fleet; expand our undersea advantage, and field the platforms necessary for Distributed Maritime Operations."

America Is A Maritime Nation - Our Security And Stability Depend On The Seas.

National Rebalance to the Pacific



Includes

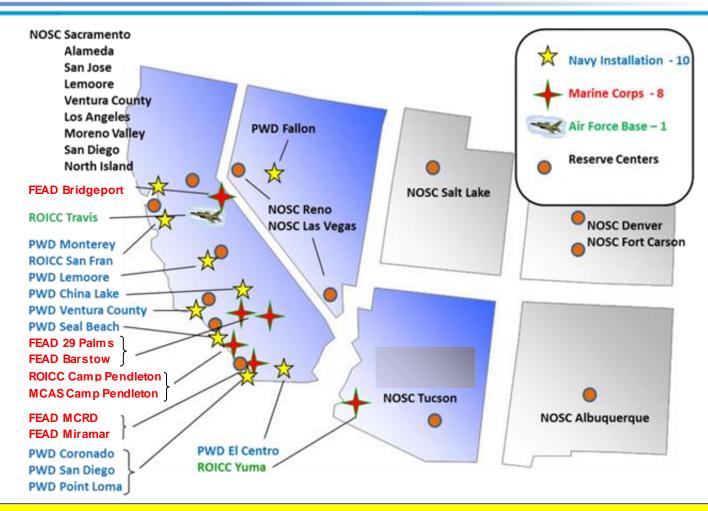
- -40 nations
- -60% of the world's population
- –More than half of the world's surface
- -30% of the world's GDP
- -70% of the world's oil transits through the Strait of Malacca
- Top 4 trading partners
 - -Canada, China, Mexico, Japan
- •6 largest militaries
 - -China, U.S., India, Russia, North Korea, South Korea



60% of the Fleet to the Pacific

Southwest Region Area of Responsibility

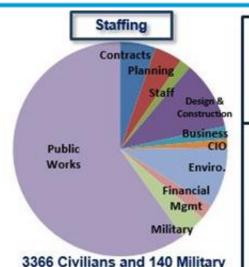




Coastal | Desert | Marine Corps 19 offices assigned to three Project Management Divisions (PMDs)

NAVFAC Southwest





MISSION

NAVFAC is the Naval Shore and Expeditionary Systems Command that:

- Plans, builds, and maintains sustainable facilities.
- Delivers environmental, utilities and other base services.

WHAT WE DO

The Southwest's naval shore construction and contracting agent delivering over \$2 billion of annual business and facilities lifecycle sustainment. Integrated team of multi-disciplinary professionals with expertise in planning, real estate, design, construction, utility operation, energy solutions, facility services, transportation and weight handling.













Major Programs

- Littoral Combat Ship
- USMC Infrastructure Reset
- Unmanned Systems
- KC-46 Pegasus Tanker
- · Joint Strike Fighter
- Naval Special Warfare Coastal Campus
- Fallon Range Training Complex

Core Competencies

- · Facilities Planning, Operations & Sustainment
- · Environmental Compliance & Restoration
- · Shore Anti-Terrorism Force Protection
- · Utilities and Energy Management
- · Specialized Technical Services
- · Design, Repair & Construction
- · Real Estate

Supported Commands

- · Navy Installations Command
- Navy Fleet and System Commanders
- · MCI-West , TECOM & USMC Units
- Air Force
- Federal Agencies and non-DOD tenants

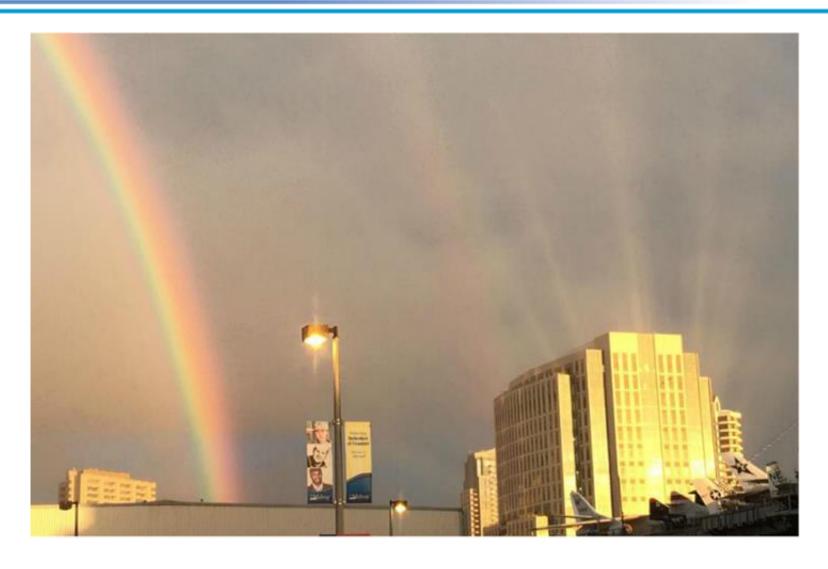
NAVFAC Name Changes



- •NAVFAC is now Naval Facilities Engineering Systems Command to accurately reflect the command's mission and authorities.
 - -Reinforces NAVFAC's mission as the naval shore facilities, base operating support, and expeditionary engineering systems command.
 - -Clarifies NAVFAC's alignment to ASN (RD&A) as the Navy and Marine Corps acquisition and technical authority for construction and facilities engineering programs, developing, procuring, and sustaining shore facilities and environmental solutions, and to ASN (EI&E) as the Navy and Marine Corps real estate acquisition, management, and disposal authority.
 - -Improves clarity of mission with the public, stakeholders across the fleet and industry, and throughout the broader shore infrastructure community and Naval Research and Development Enterprise.
 - -Brings NAVFAC in line with the naming convention of other Navy systems commands.
- Capital Improvements (CI) is now Design & Construction (DC)
- Acquisition (ACQ) is now Contracting (CON)

New Navy Building One





FY21 Workload Distribution



Navy Installations

| Project Size | NB San Diego | NB Coronado | NB Point Loma | NWS Seal Beach | NB Ventura County | NAWS China Lake | NAS Lemoore | NAS Fallon | NSA Monterey | NAF El Centro |
|-----------------|-----------------|----------------|---------------------|----------------------|-------------------------|-----------------------|----------------|---------------|-----------------|------------------|
| < \$25M | ✓ | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| \$25-\$100M | 1 | 1 | | 1 | | 1 | 1 | 1 | | |
| \$100-\$200M | 1 | | | | | 1 | 1 | 1 | | |
| >\$200M | | | | | | 1 | | | | |

Marine Corps / Air Force Installations

| Project Size | MCB Camp Pendleton | MCAS Camp Pendleton | MCAS Yuma | MCAS Miramar | MCAGCC 29 Palms | MCRD San Diego | MCLB Barstow | MCMWTC Bridgeport | Travis AFB |
|-----------------|--------------------------|---------------------------|--------------|-----------------|--------------------|-------------------|-----------------|----------------------|---------------|
| < \$25M | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| \$25-\$100M | 1 | | 1 | 1 | 1 | | | | 1 |
| \$100-\$200M | 1 | | | | | | | | |
| >\$200M | | | | | | | | | |

^{**} Data contained herein is based on the best available information and is subject to change.

FY21 Workload >\$2B



NAVFAC SW Planned

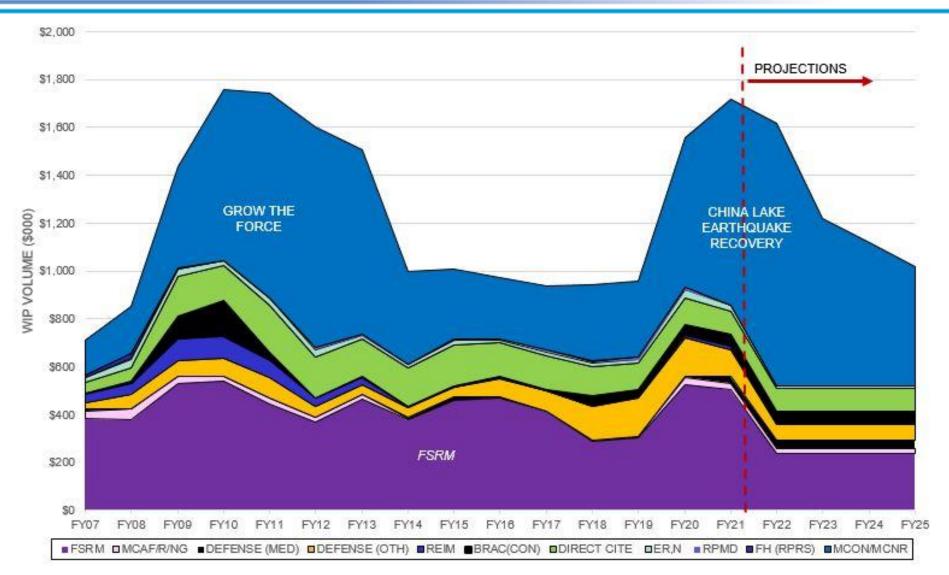


Architect/Engineering IDIQ Contracts

| Title | Туре | Capacity | RFP | Est. Award Date |
|------------------------------|------|----------|---------|-----------------------|
| Architect (Multi-Discipline) | SB | \$99M | Issued | Q3 FY21 |
| Architect (Multi-Discipline) | 8(a) | \$20M | On Hold | On Hold |
| Facilities Planning | SB | \$15M | Q3 FY21 | Q4 FY21 |
| Architect (Multi-Discipline) | UR | \$249M | Q3 FY21 | Q1 FY22 |
| Encroachment | UR | \$30M | Q3 FY21 | Q1 FY22 |

NAVFAC SOUTHWEST HISTORICAL WIP





Initiatives



Public Works Optimization: Shift in execution of projects <\$5M to the installations

 Increased scope (quantity and competitiveness) of contracts available at field offices with assistance from regional team

Early Contractor Involvement

Bring KTR in at design start - looking to pilot on P-025, MQ-25
 Hangar at NBVC, starting in FY21, and P-315, Mess Hall at MCRD,
 in FY22

OICC China Lake

- Responsible for \$2.4B Earthquake Recovery MILCONs & \$340M in FY20 O&M funding
- Post-award focused

Training to FEADs

- ET Bootcamp (CM Bootcamp to follow)
- CM Qualification Standards (ET standards to follow)

Project Management



- •NAVFAC is reforming project management processes and competencies to improve project delivery and execution.
 - -Released the Project Management Community Management Framework and Certification Guidelines in June 2020. This framework establishes five key PM competencies, a focused project management training curriculum, and an internal certification program. The focus moving forward will be rolling out this training curriculum and ensuring that our project managers are trained and certified in accordance with this framework.
 - -Reforming our D&C PM Manual to align with the Project Management Institute's Guide.
 - –NAVFAC is investing more resources in project management to ensure PMs are engaged throughout the entire project lifecycle (planningdesign-construction-maintenance).

Cradle To Grave

Partnering



- •NAVFAC recently updated its Project Partnering Instruction to improve use of partnering and performance on construction contracts. The updated instruction:
 - -Incorporates feedback and best practices from industry
 - -Established processes for improving communication
 - -Improves collaboration to ensure success throughout the life of a project
 - -Places responsibility on the PM, pre-award, and the FEAD Director, post-award

MINDSET - to improve communication, trust, and problem solving

COMMITMENT - to focus on the shared project goals

PROCESS - to establish the right mindset and commitment for project success

eCMS



- Owners Module that collaborates between KTRs (AE and construction) and NAVFAC for Submittals, RFIs, Daily Reports... thru eCMS.
 - -KTR can still use their own system to manage their internal efforts
- Applicability:
 - -All MILCON Projects awarded after 30 June 2020
 - -All Projects > \$1,000,000 after 1 October 2020
 - -All >SAP (>\$250k) min as Electronic Share Drive
 - -All Projects < \$250K encouraged, but optional
- Access and training by project COR to request

DBB - Spec Section 01 31 23.13 20

DB - RFP Section 01 31 19.05 20

eCMS Requirement As Part Of RFP - GOAL To Maximize Use!

eCMS Roll-out Schedule



- Jan 21: Implement eCMS in the field
- Every FEAD registering projects in eCMS full implementation will be pressed.
 - -Training to the team at PAK or Precon
 - -Currently (18) projects registered, another (13) waiting to be input into the system
- Link below has a manual you can download as well as training tutorials:

https://www.navfac.navy.mil/products_and_services/ci/a bout_us/capital_improvements_documents.html

Must Log In eCMS Every 45 Days To Maintain Account

eCMS & KPIs for Post-Award Metrics



- Green Zone Checklist in eCMS (Yes or No checklist)
 - -Contractor mobilization
 - -Pre-construction submittals
 - -Pre-Construction Conference or PAK
 - -Partnering escalation matrix
- RFI's in eCMS
 - -Status
 - -Response time
- Contract Mod's and Proposed Changes in eContracts (Tableau reports)
- On-time index in Construction Status Reports (CSRs)
- No. of Non-Compliance Notices in eCMS
- Partnering team health surveys

Management Dashboards

Cybersecurity Maturity Model Certification (CMMC)



•DFARS Clause 252.204-7021 Cybersecurity Maturity Model Certification Requirement

- DOD Implementing in a phased roll-out
- Until 30 Sep 2025, not required unless
 - SOW requires specific CMMC level, AND
 - Approved by OUSD(A&S)
- On 1 Oct 2025 becomes mandatory except for contracts solely for Commercial Offthe-Shelf (COTS) items
- •Should not be in current RFPs, contracts, watermarks on drawings
 - Contact your Contracting Officer if you find the requirement in your documents

Future Requirement

Construction Contract Modifications



NAVFAC SW Improvements

- Lean modification process for ≤ \$250K
 - Scope developed jointly in field
 - No IGE mark-up contractors proposal
 - CMs to negotiate as Contracting Officer's Authorized Representative (COAR) & KO signs as approving official (with funding in hand)
- Modification Processing Time establishing controls & new reporting tools to
 - Monitor modification lifecycle & outline expectations
 - Mandate use of decision tree if no resolution and use of partnering
- More designers on-site: Navy and A/E (PCAS)

Proposed Contractor Improvements

- Time Impact Analysis (TIA) MUST be submitted in a timely manner
 - Lack of timely and complete TIA submissions has caused contract modifications to be negotiated without time.
 - In budget constrained projects, this can cause a contract to be put on hold to allow for reprogramming or necessitate scope reductions late in contract duration.
- If requesting other than NAVFAC standard construction overheads, submit proposed overheads and substantiation for evaluation and negotiation BEFORE first change

Field Acquisition Strike (FAS) Team



- •Our goal is to improve Performance to Plan to meet our Supported Command's mission need dates every time.
- •The purpose of the dedicated FAS Team is to assist FEADs in:
 - -Contract modifications that impact the critical path by 90 days or more
 - -Contract modifications and Request for Equitable Adjustments (REAs) that are greater than one year old
 - -Complex Time Impact Analysis (TIAs) that add 90 days or more to the Contract Completion Date (CCD)
 - -Contract modifications, REAs or TIAs on contracts that have passed the CCD
- Team composition: a dedicated CM, ET, acquisition member(s), and support from Core

Cybersecurity Implementation



UFC 4-010-06 (Cybersecurity of Facilities Related Control Systems)

•UFGS 25 05 11, Cybersecurity for Facility-related Control Systems

- Tri-service directive for all projects in FY17 and beyond
- Supersedes UFGS 25 50 00.00 20
- Applies to Confidentiality-Integrity-Availability (C-I-A) impact levels designated as "low-low"
- C-I-A impact levels above "low-low" requires supplemental guidance by NAVFAC Command Information Office (CIO) for Navy and Marine Corps.

Additional Future Guidance

• Tri-Service Unified Facility Guide Specification (UFGS) containing detailed cybersecurity guidance for C-I-A impact level of "medium-medium is planned for release later in 2021.

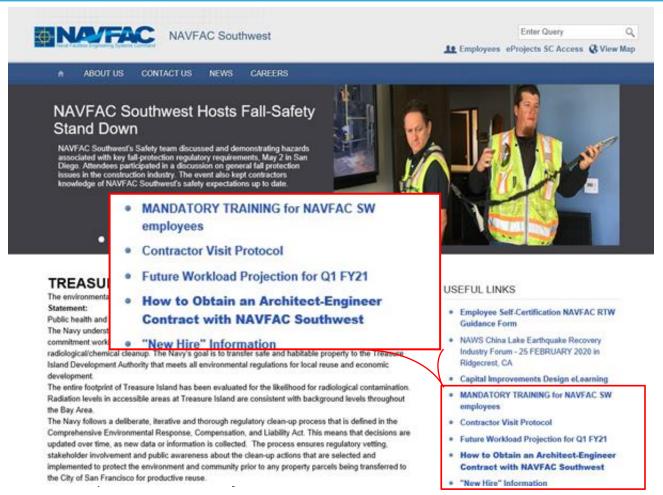
Guidance Forthcoming

Future Workload



Search
"NAVFAC
Southwest"

Future Workload
Report
at
NAVFAC
Southwest
Homepage
USEFUL LINKS



http://www.navfac.navy.mil/navfac_worldwide/pacific/fecs/southwest.html

Full Transparency on Projects & Acquisition Tools

Requesting Visit to NAVFAC SW



- NAVFAC SW has specific protocol and a process for contractors to follow when submitting visit requests.
- Protocol was developed to:
 - 1) Provide industry representatives with a fair and equal opportunity to contact the command
 - 2) Ensure minimal disruption to the Navy mission.
- The Contractor Visit Protocol can be found in the NAVFAC SW Public Web Site at the following link:

https://www.navfac.navy.mil/navfac_worldwide/pacific/fecs/southwest.html

 To request a contractor call/visit, personal visit, or social call, send an e-mail to the command's Contractor Visit Coordinator at:

NAVFAC_SW_Contractor_Visit_Coordinator@navy.mil





Reminder to set Zoom to Speaker View

(Moderator will present questions submitted via Zoom chat)



Thanks Again to Our Sponsors!







ShawContract®



Announcements

- Veterans Village of San Diego Blanket Donation Drive
 - Mail donations to 10244 Rue Cannes, San Diego, CA 92131
 - Donation deadline extended until end of February!
- SAME Young Professional Social
 - Wednesday, February 24th (1800 1900) Details still being finalized
 - Sign up by emailing Travis Pital <u>tpital@pacrimengineering.com</u>
- SAME/CMAA Joint Event Construction Industry Outlook
 - Wednesday, March 10th (1200 1330) Webinar
 - Steve Friar, Andy Feth, Jamie Awford, & Eric Stenman
 - Panelist of industry executives discussing "Impacts of the Current Economy and Local Business Environment"
 - Moderated by Neena Kuzmich with San Diego County Water Authority



Announcements

SAME San Diego STEM Day

- Wednesday, April 14th (1115 1300)
- SAME Annual Scholarship Award Presentations
 - Applications close Friday, February 26th
 - same.org/San-Diego 'Outreach & Education' for more info

SAME 2021 Summer Camps

- Camper and Mentor applications for June / July events due March 15th
- In-person or virtual still TBD, additional info at same.org/stemcamps

Please direct question to Allison Cantu – allison.cantu@navy.mil





CONECT











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