



San Diego Post

SOCIETY OF AMERICAN MILITARY ENGINEERS
SAN DIEGO POST



2022
SMALL BUSINESS
FORUM





Agenda

		March 9, 2022 (Wednesday)	Stone Brewery – Liberty Station
11:00 – 11:05	Post Welcome	Welcoming address, Housekeeping, Agenda – 5 minutes	CAPT Scott Cloyd
11:05 – 11:07	Announcement of Flag Ship Sponsor (2 minute oral presentation)	Introduction of Flagship Sponsor and Oral Presentation – 2 Minutes; Announcement of Supporting sponsors – 2 minutes	CAPT Cloyd introduces - Stantec/Cardno
11:08 – 11:10	Announcement of Supporting Sponsors		Gary Goodemote
11:10 – 12:10	NAVFAC SW Business Lines NAVFAC SW – Small Business Program	Presentations – 10 to 15 minutes each; Q&A 5 to 10 minutes	Moderator: Gary Goodemote Brett James (In-Person) - Asset Management Brian Gordon (In-Person) – Environmental Business Line Ryan Rowson (In-person) - Design and Construction Business Line Anthony Phillips (In-Person) – How to do Business with Navfac
12:10– 1:10	Networking Lunch		CAPT Cloyd - Announcement of Lunch Sponsor – TBD
1:10 – 1:30	Joint Venture and Mentor-Protege Bidding Strategies	Presentations - 15 minutes; Q&A 5 minutes	Introduction: Steve Bradley Piliero Mazza – Megan Leemon, Esq. (Virtual)
1:30 – 2:15	Large Business Panel - Subcontracting and Outreach Program Overviews	Presentations – 8 to 10 minutes each; Q&A 5 to 10 minutes	Moderator: Melanie Hernandez Tetra Tech (Mark Perkins - Virtual), Stantec (Wendy Chen – In Person), AECOM (Shawn Ralston - Virtual), Burns & McDonald (Duru Chamberlain – In Person)
2:15 – 2:45	Small Business Panel – The Path to Success or Survival	Presentations – 10 minutes; Q&A – 10 minutes	ERRG - SBE, WBE (Randy Randall- In Person), WW Associates - 8a, SDVBE (Ed Willis – Virtual)
2:45 –3:00	Networking Break		Melanie Hernandez - Announcement of Break Sponsor (Burns & MacDonald)
3:00 – 4:00	USACE Los Angeles – District Outlook 2022 Small Business Program Update	Presentations – 20 to 25 minutes each; Q&A – 10 to 20 minutes	Moderator: Steve Bradley David Van Dorpe – Deputy District Engineer (In-Person); Ken Reec (In-Person) Roger Minami – Small Business Specialist (In-Person)



Pledge of Allegiance



<http://www.same.org/San-Diego>

Announcements

- **2022 SAME San Diego - Small Business Forum Reception**
 - Please join us on the Movie Courtyard immediately following today's event for a networking reception until 6:00 PM
- **SAME Young Professional – St. Patrick's Day Social**
 - Wednesday, March 16th (5:00 – 7:00 PM) at The Golf Bar
 - Sign up by emailing Travis Pital – tpital@pacrimengineering.com
- **STEM Engineering & Construction Camp**
 - Visit same.org/stemcamps for additional details
 - Application deadline is Tuesday, March 15th





Announcements

- **Greater San Diego Science and Engineering Fair**
 - Tuesday, March 15th - Virtual Event
- **April Event – Retired USAF General Ellen Pawlikowski**
 - “Truth is a Function of Time” – Lessons learned from leading Department of Defense Space Programs
 - Wednesday, April 13th (1130 – 1300) @ Admiral Baker Clubhouse
- **Need Professional Development Hours?**
 - Contact Matt Harvie (sameprograms@gmail.com)
- **Interested in Joining our SAME San Diego Chapter?**
 - Contact Melanie Kito (melanie.kito@eu.navy.mil) or Sean Leffler (sean.leffler@eurofinset.com)

<http://www.same.org/San-Diego>

Announcements



SAME Engineering & Construction camps provide a rigorous experience for high school students interested in exploring STEM skills and careers. Campers gain a sense of what it takes to become a STEM professional and what options exist to explore that interest from high school to college and beyond. Each camp has a unique curriculum that features hands-on activities conducted in a competitive environment that promotes:

TEAMWORK



LEADERSHIP



PROJECT MANAGEMENT



PROBLEM SOLVING



<http://www.same.org/San-Diego>

Announcements

US Army Engineering & Construction Camp



US ARMY CORPS OF ENGINEERS

Vicksburg, MS

Date: June 12 - 18, 2022

Fee: \$100

Grades: Rising Junior or Senior as of Fall 2022



US Navy Engineering & Construction Camp



NAVAL CONSTRUCTION BATTALION CENTER

Port Hueneme, CA

Date: June 19-June 25, 2022

Fee: \$600.00

Grades: Rising Sophomore, Junior, or Senior
as of fall 2022

US Air Force Engineering & Construction Camp



SCOTT AIR FORCE BASE

Scott AFB, IL

Date: July 25 - 30, 2022

Fee: \$600.00

Grades: Rising Sophomore, Junior, or Senior
as of fall 2022

US Air Force Academy Engineering & Construction Camp



U.S. AIR FORCE

U.S. AIR FORCE ACADEMY

Colorado Springs, CO

Date: June 23 - 29, 2022

Fee: \$600.00

Grades: Rising Sophomore, Junior, or Senior
as of fall 2022

US Marine Corps Engineering & Construction Camp



CAMP LEJEUNE

Jacksonville, NC

Dates: June 19-25, 2022

Fee: \$600.00

Grades: Rising Sophomore, Junior, or Senior
as of Fall 2022

DEADLINE TO APPLY: March 15, 2022

FOR MORE INFORMATION VISIT:

<https://www.same.org/STEMCAMPS> or contact
Jeannine Finton, Program Manager, at jfinton@same.org.



Goals of the 2025 Strategic Plan

- **Strengthen Industry-Government Engagement**
- **Build and Sustain Resilient Communities**
- **Develop Leaders for the Profession**
- **Enrich Our Nation's STEM Pipeline**
- **Prepare Service Members and Veterans for the A/E/C Industry**

Our Mission:

#Goals

Build leaders and lead collaboration among government and industry to develop multidisciplined solutions to national security infrastructure challenges.

<http://www.same.org/San-Diego>

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