



**SAME San Diego Post  
Small Business Forum**

**NAVFAC Southwest**

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Contracting Readiness Team  
Design and Construction Business Line**

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# NAVFAC Southwest



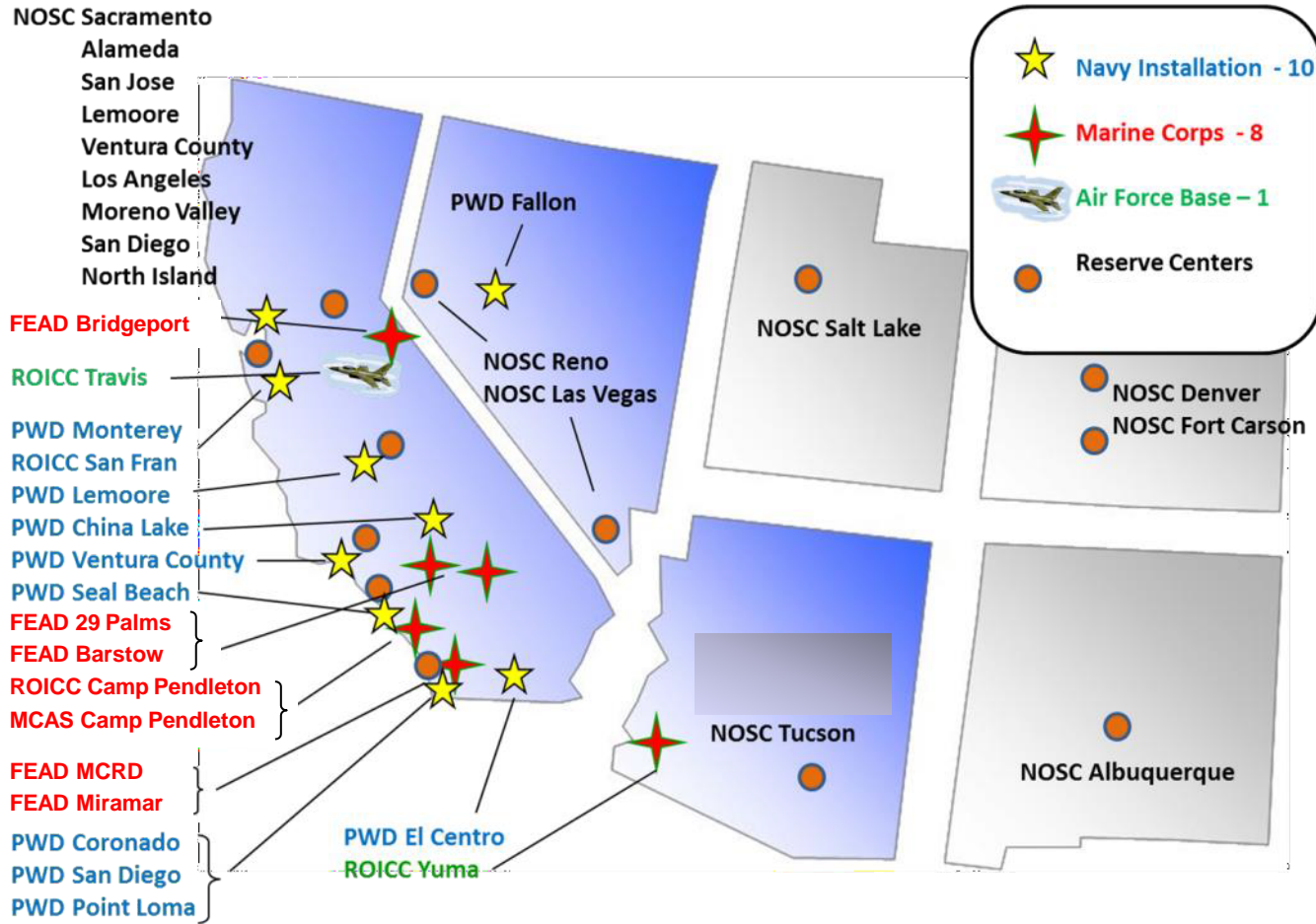
## **Ryan Rowson, P.E.**

Senior Regional Technical Engineer on Contracting Readiness Team for NAVFAC SW Design and Construction Business Line



- **Born and raised in San Diego**
- **Civil Engineering Degree obtained from Cal Poly San Luis Obispo**
- **16 years experience in Engineering:**
  - 10 years experience with local engineering firm and DoD construction contractor
  - 6 years NAVFAC experience (current)
    - 4 years as Project Manager for the SOF Coastal Campus MILCON Program
    - Last 2 years as Senior Regional Technical Engineer awarding MACC and AE IDIQ contracts for NAVFAC SW

# Southwest Region Area of Responsibility



**Coastal | Desert | Marine Corps**  
**19 offices assigned to three Project Management Divisions (PMDs)**

# Design and Construction Business Line



## **Design and Construction Business Line:**

Responsible for the design and execution of Design and Construction products and services for Navy and Marine Corps Installations in the Southwest AOR.

- **Architect & Engineering Services** (DB RFP's, DBB Plans & Specs, Studies)
- **Design In-House**
- **Construction Services**
- **Specialized Technical Services**
  
- **Focused on operational facilities (hangars, runways, piers) and new weapons platforms.**
- **Facilities also include BEQ's, Dining Facilities, Child Development Centers, Hospitals and many more.**

# Contracting Readiness Team



## **Contracting Readiness Team:**

Prepare and execute Multiple Award Construction Contracts (MACC) and Indefinite Delivery, Indefinite Quantity (IDIQ) AE contracts for our Design and Project Management Teams to use for project execution.

## **MACC's & AE IDIQ's:**

- Streamlined acquisition tools for awarding task orders since AEs and Construction Contractors are pre-selected based on NAVFAC's evaluation of technical/non-technical/price factors in RFP at Basic Contract level.
- Extending basic contract durations from 5 to 8 years in most cases.
- Extending base and option period durations to gain efficiencies in administration of basic contracts.
- Annual Partnering meetings being held with MACC and AE IDIQ Contractors and NAVFAC Senior Management.

# Coordination with NAVFAC Small Business Office



- **It is NAVFAC's intent to maximize our SB usage and create successful MACC and AE IDIQ contracts for both the Government and the KTR(s).**
- **In the Market Research phase of each new MACC or AE IDIQ procurement, NAVFAC issues a Sources Sought Notice on <https://beta.SAM.gov/>**
- **KTR's responses are analyzed by the Contracting Readiness Team and we work with our SB representative to determine the best direction for all of our contracts.**
  - **Small Business (SB) Set-Aside**
  - **Unrestricted (UR)**
    - » **On an Unrestricted (UR) MACC, there may be two or more contracts reserved for highly qualified small businesses.**
    - » **NAVFAC may set aside task orders up to a certain \$\$ amount for SB on a UR MACC.**

# Current NAVFAC SW A/E IDIQ Contracts



Type	Contract	Capacity	Min TO \$	Max TO \$	Expires
UR	Civil	\$99 M	\$200K	\$5 M	Jun 2024
UR	MEP/FP	\$30 M	\$500 K	\$3.2 M	Jul 2022
SB	MEP	\$30 M	\$100 K	\$2 M	Sep 2025
SB	Structural	\$30 M	\$5 K	\$3.5 M	Oct 2023
UR	Architect (Multi-Disc) MILCON only	\$270 M	\$300 K	\$10 M	Nov 2022
UR	Waterfront	\$ 30 M	\$5 K	\$1.5 M	Mar 2024
8(a)	Geotech	\$7.5 M	\$2 K	\$500 K	Apr 2022
SB	Landscape	\$5 M	\$5 K	\$500 K	Mar 2022
SB	Cost/Schedule/TIA	\$30 M	\$5 K	\$750 K	May 2025
SB	Interior Design	\$5 M	\$5 K	\$400 K	Apr 2023
SB	Multi-Disc (Architect)	\$99 M	\$5 K	\$2 M	Jan 2030



# Current NAVFAC SW A/E IDIQ Contracts

Type	Contract	Capacity	Min TO \$	Max TO \$	Expires
UR	Encroachment	\$30M	\$5 K	\$1.5 M	Feb 2022
UR	MC Facility Assessment	\$50M	\$5 K	\$9 M	Jun 2025
SB	Planning	\$15M	\$10 k	\$750 K	Feb 2023
UR	Surveying and Mapping	\$7.5 M	\$5 K	\$1.5 M	Mar 2022

NOTE: Contracts highlighted in grey/blue are AM and PW resources.

# Planned NAVFAC SW A/E IDIQ Contracts

TO Range	Type	Contract	Capacity	Planned Award	Status
\$10K - \$1.5 M	SB	Facilities Planning	\$ 15 M	Jan 2022	Resolving Protest
\$2K - \$500K	8(a)	Geotechnical & Surveying	\$ 15 M	May 2022	Slate Report
\$1.5M - \$20M	UR	Architect (Multi-Disc)	\$249 M	Jul 2022	Interviews
\$5K - \$1.5M	UR	Encroachment	\$ 30 M	May 2022	Selection Report
\$5K - \$1.5M	UR	Surveying and Mapping	\$ 10 M	Jul 2022	Synopsis Evaluation
\$500k - \$2.5M	SB	MEP/FP	\$40 M	Aug 2022	Phase I TEB
TBD	8(a)	Civil	TBD	Jun 2023	Just starting



# Current NAVFAC SW Building / General Construction – Vertical MACCs



TO Range	Type	NAICS	Contract [GRP]	Cont'rs	Capacity	Expires
\$100K - \$5 M	8a	236220	8(a) [93]	6	\$249 M	Jun 2024
\$3 M - \$9 M	SA	236220	HUBZone/SDVOSB [79]	7	\$330 M	Oct 2022
\$3 M - \$9 M	SA	236220	HUBZone SB [104]	9	\$495 M	Jun 2026
\$10 M - \$20 M	SA	236220	Small Business [82]	5	\$230 M	Apr 2022
\$8 M - \$15 M	SB	236220	Small Business [98]	5	\$495 M	Sep 2025
\$15 M - \$50 M	UR	236220	Commercial & Institutional [89]	8	\$934 M	Apr 2023
\$15 M - \$250 M	UR	236220	Commercial & Institutional [105]	14	\$2.5 B	Nov 2025

## Planned NAVFAC SW - Vertical MACCs

TO Range	Type	Contract [GRP]	Planned Capacity	Planned Award	Status
\$100K - \$5 M	8a	8(a) MACC	\$495 M	May 2023	Sources Sought

# Current NAVFAC SW Heavy Construction – Horizontal MACCs



Range	Type	NAICS	Contract [GRP]	Cont'rs	Capacity	Expires
\$50 K - \$5 M	UR	237120	Fuels – POL & Gas [88]	3	\$150 M	Jan 2023
\$300 K - \$20 M	SB	237110	Wet Utilities [83]	6	\$249 M	Nov 2023
\$300 K - \$20 M	SB	237130	Dry Utilities [84]	6	\$249 M	Jan 2024
\$300 K - \$25 M	UR (2) reserves	237990	Heavy Horizontal [86]	7	\$340 M	Jun 2023
\$500 K - \$30 M	UR (1) reserve	237310	Airfield Paving [94]	5	\$495 M	Mar 2024
\$50K - \$100M	UR (2) reserves	237990	Waterfront [97]	8	\$750 M	Jan 2026
\$100K - \$5M	SB	237310	Paving [107]	9	\$99 M	Apr 2026

## Planned NAVFAV SW Horizontal MACC

Range	Type	Contract (GRP)	Planned Capacity	Planned Award	Status
\$300K - \$25M	UR (2) reserves	Heavy Horizontal [108]	\$ 1 B	May 2022	Phase I SSEB
\$300 K - \$20 M	SB	Dry Utilities [110]	\$ 495 M	Jan 2023	Phase I RFP
TBD	TBD	Fuels – POL & Gas	TBD	Mar 2023	Sources Sought

# NAVFAC SW Special Trades MACCs



## Current Special Trades MACCs

Range	Type	NAICS	Contract [GRP]	Cont'rs	Capacity	Expires
\$50 K - \$5 M	SB	238220	HVAC [92]	6	\$200 M	Dec 2023
\$50 K - \$7 M	SB	238220	Fire Protection [95]	6	\$240 M	Jun 2024
\$100 K - \$10 M	UR	238910	Demo [90]	6	\$99 M	Sep 2022
\$10K - \$5 M	SB	238160	Roofing [96]	6	\$240 M	Aug 2024

## Planned Special Trades MACCs

Range	Type	Contract [GRP]	Capacity	Planned Award	Status
\$15M - \$100M	UR	Medical MACC [103]	\$ 1 B	Aug 2022	Phase I TEB

Range	Type	Contract [GRP]	Planned Capacity	Planned Award	Status
\$1 M - \$ 12 M	UR	Secure Spaces [109]	\$ 249 M	Aug 2022	SSEB Phase I
\$100 K - \$10 M	TBD	Demolition	\$249 M	Jul 2022	SSP

## Questions?