

Society of American Military Engineers

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“LENDING A HELPING HAND TOWARD MORE EFFECTIVE GOVERNMENT CONTRACTING AND SERVICES”

WWA Capabilities

(See WWA Capability Statement for Details)

Administrative and General Management

(NAICS: 541611, 541612, 541613, 541614, 541618, 561990, 611519)

Environmental Services and Technology

(NAICS: 541620, 541360, 541370, 541690, 541990)

Construction and Related Services

(NAICS: 236220, 221310, 237110, 237130, 237310, 238110, 238120, 238140, 238160, 238190, 238210, 238910, 238990, 541310, 541320, 541330, 541350, 561210, 561720, 561730, 712120)

PATH TO SUCCESS

- ❖ **U S Air Force Airborne Warning and Control System**
- ❖ **Vietnam War Veteran**
- ❖ **Flew 120 combat missions (1100 hrs)**

Career

- ❖ **State of California**
 - Finance and Administration**
 - Deputy Director - CA Fish and Game**
 - Deputy Director - CA Department of Toxic Substances Control**
 - Deputy Administrator - CA Office of Oil Spill Prevention/Response**
 - Asst Secretary – CA Environmental Protection Agency**
- ❖ **Chief Administrative Officer - Santa Clara Valley Water District**

How it Began

Brown & Root Building Company

- WWA's first consulting job in 1994
- Developed a recruitment plan
- (ensure diversity in their subcontracting, vendors and delivery of services for a major construction project)

Next Door Neighbor

- Owns construction company
- Told me about SDVOSB and 8(a) program
- We could partner, in 2010

WWA Formation

- **Established as a Limited Liability Company in 2013**
- **General Consulting, Environmental Services, Construction Services**
- **Specialty – Historic Site/Building Renovation**
- **Certified/verified by the VA in 2013**
- **Approved for the SBA 8(a) business development program in 2015**

Challenges

Initially denied disability claim

Initially denied SDVOSB verification

Initially denied 8(a) Business Development Program

Challenges - Part Two

- Obtaining Sustainable Growth Opportunities
- Need to have the staffing to get the opportunity
- Need the opportunity to get the revenue for the staffing

WWA Achievements

- **Received our first government contract in 2016**
- **Named small business of the year in 2017 by the SBA/SBDC/Arizona**
- **Named the SBA 2020 Arizona Small Business Veteran Champion of the Year**
- **General Services Administration (Multiple Award Schedule) in 2021**

More WWA Achievements

- **Grew from 6 full-time to as many as 28 full-time employees over the past 2 years**
- **Has been awarded more than 60 contracts (as Prime) since 2016 with a value of \$16 Million.**

More WWA Achievements!!!

**Just named the SBA 2022 Prime Contractor of the Year
for Arizona**

**Nominated for the 2022 Prime Contractor of the Year Award for
SBA Region 9 (California, Arizona, Nevada, Hawaii and Guam)**

RECENT CLIENTS

Department of Army - Fort Huachuca
Army Corps of Engineers - Fort Huachuca
Department of Air Force – Davis-Monthan
Department of Agriculture -Tucson

RECENT TEAMING PARTNER

Tetra Tech - Navajo Nation – Response,
Assessment and Evaluation Services 1
