



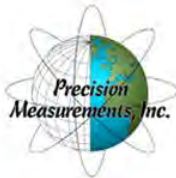
SAME NoVA Post 7th Annual Business-to-Business (B2B) Engagement

National Museum of the U.S. Army at Fort Belvoir
October 6, 2022

Photo By Duane Lempke



SPECIAL THANKS TO OUR POST'S 7TH ANNUAL BUSINESS-TO-BUSINESS (B2B) ENGAGEMENT SPONSORS





SAME Northern Virginia Post 2022 Business-to-Business Event



CCI GENERAL CONTRACTORS, LLC

www.cci-alliance.com

Presented by Evan Barman, PE, PMP
Business Development Manager



CCI General Contractors and BBNC

- CCI General Contractors, LLC is part of the CCI Alliance of Companies which includes nine sister companies that are all subsidiaries to Bristol Bay Native Corporation (BBNC).
- BBNC, an Alaska Native Corporation, was incorporated in 1972 through the Alaska Native Claims Settlement Act of 1971.
- BBNC includes over 11,000 Native shareholders.
- 35% of CCI's profits are provided to Shareholders in the form of benefits. Benefits include dividends, jobs and training, scholarships, small business startup support, and educational benefits.





CCI Alliance – Lines of Business

CONSTRUCTION

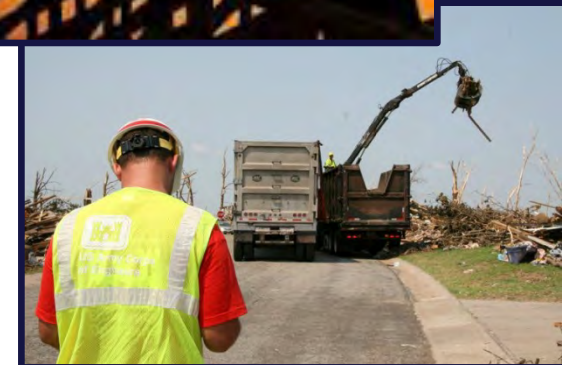
- Sustainment Restoration Modernization (SRM)
- IDIQ/SATOC/JOC/SABER
- MACC/MATOC
- Design/Build and Design/Bid/Build
- \$500K - \$30M Typical Project Size

PROFESSIONAL SERVICES

- Construction Management Services
- Quality Assurance/Disaster Response
- Staff Augmentation
- Facility Support Services

ENERGY SERVICES

- Utility Energy Service Contracts
- Energy Savings Performance Contracts





CCI General Contractors, LLC

- Bonding Capacities: \$100M Single Project / \$500M Aggregate
- Safety EMR = 0.64; DART = 0
- Exceptional past performance with the Department of Defense / Federal Government
- Local SBA bona fide offices in the Mid-Atlantic region



CCI Alliance of Companies has Operational Presence in the Following Locations:

Alabama
Georgia
Florida
South Carolina

Maine
New Hampshire
Massachusetts
Vermont

Rhode Island
Connecticut
New York

Pennsylvania
Virginia
Ohio

Oklahoma
Texas
Hawaii
Alaska



DOD and Federal Clients

- ✓ NAVFAC
- ✓ USACE
- ✓ U.S. Air Force
- ✓ U.S. Army
- ✓ U.S. Fish and Wildlife Services
- ✓ U.S. Coast Guard
- ✓ National Park Service
- ✓ Department of Justice
- ✓ National Guard Bureau
- ✓ General Services Administration
- ✓ Federal Aviation Administration
- ✓ U.S. Customs and Border Protection
- ✓ Department of Transportation
- ✓ Washington Headquarters Services
- ✓ Utility Companies
- ✓ Design / Build
- ✓ Design Bid Build
- ✓ Professional Services
- ✓ Facility Support Services
- ✓ Energy Services





- Now hiring local Program Manager, Project Managers, Site Supervisors, Quality Control Managers, and Site Safety and Health Officers
- Looking to partner with local small businesses for all self-performing trades
- Looking to develop relationships with local A/E firms and trade subcontractors

CCI Point of Contact

Evan Barman, PE, PMP
 Business Development Manager
 Telephone: (978) 809-8611
 Email: ebarman@cci-alliance.com



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Photo By Duane Lempke



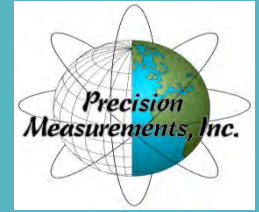
7th Annual B2B Event

National Museum of the U.S. Army

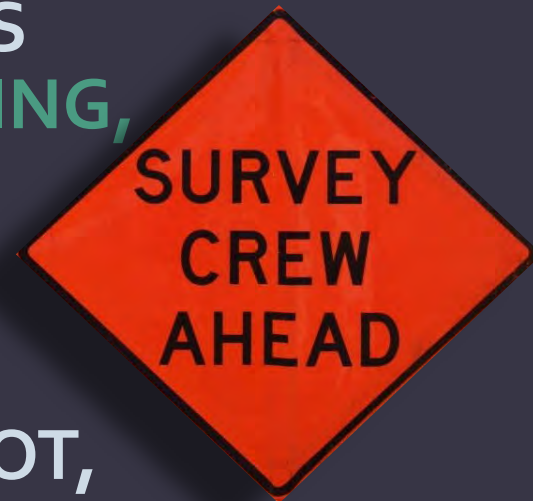
Presented By:
Precision Measurements, Inc.



INTRODUCTION



- ESTABLISHED IN 1995
- 4 OFFICES IN VIRGINIA, 1 OFFICE IN MARYLAND, AND 1 OFFICE IN FLORIDA
- EXPERIENCE : > 150 YEARS COMBINED
- FULL RANGE OF SURVEYING SERVICES
 - (LAND, HYDROGRAPHIC, 3D SCANNING, SUE, UAS)
- FULLY DIGITAL FIELD-TO-FINISH CAPABILITIES
- CERTIFIED AS A WOSB (SBA), DBE (VDOT, MDOT, DDOT, AND FDOT) AND SWaM



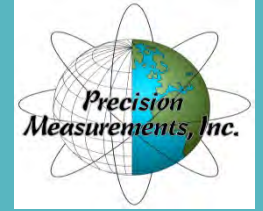
COMPANY-WIDE DEPTH OF RESOURCES



- 11 Land Surveyors
- 1 Hydrographer
- 20 Fully Digital Field Crews
- 26 CADD Stations
- 2 SUE Crews
- 4 FAA UAS Pilots

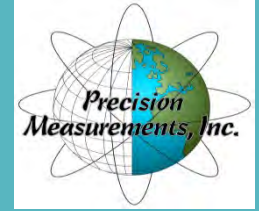
- Multiple Survey Vessels
- Certified Boat Operators
- VDOT Certified Crews
- FEMA Certified Crews
- CSX/NS Certified Crews
- OSHA Confined Space Certified
- HAZWOPER Certified Crews

LICENSED IN MULTIPLE STATES



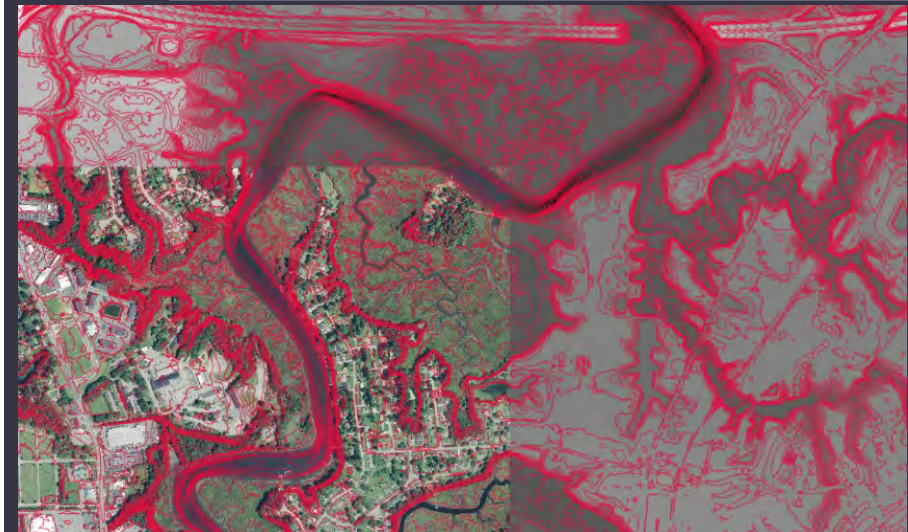
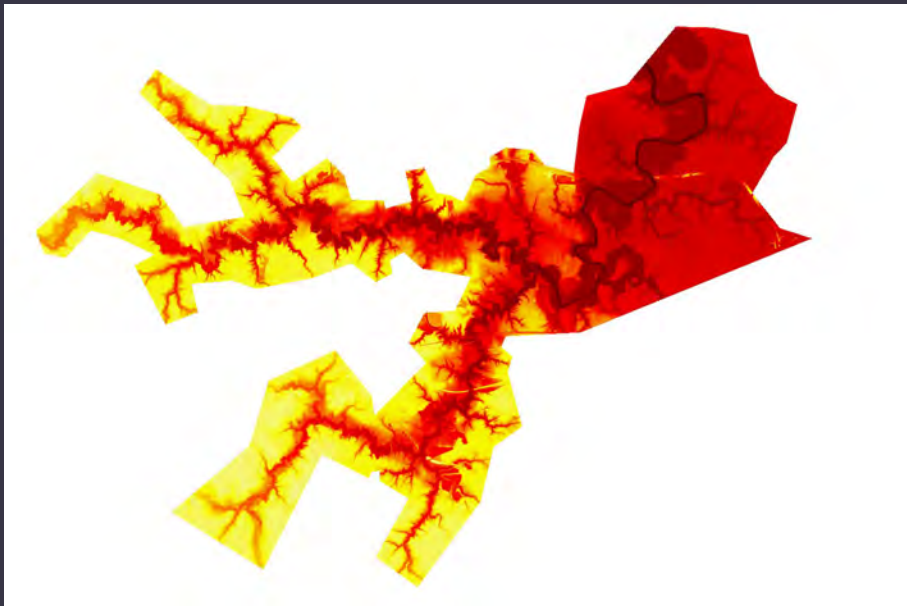
- Virginia
- Maryland
- Florida
- District of Columbia
- Pennsylvania
- West Virginia
- New York
- Delaware
- Massachusetts
- Kentucky
- Georgia
- Alabama
- Illinois
- Tennessee
- Missouri
- Mississippi
- North Carolina

SPECIALTY SERVICES

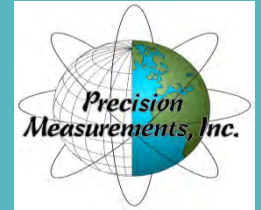


Hydrographic Surveying

- ▶ Single and Multibeam Technology
- ▶ Multiple survey vessels
- ▶ Compatible with multiple CADD Platforms

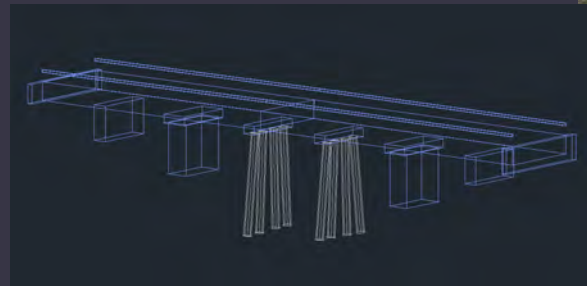
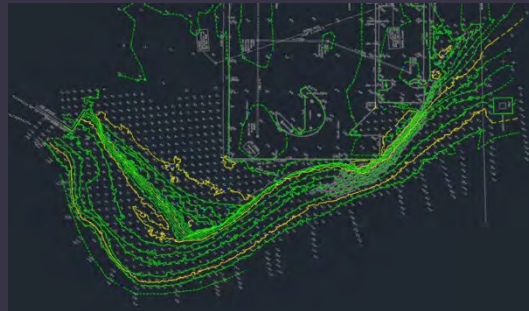


SPECIALTY SERVICES

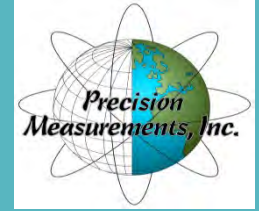


UAS Services

- ▶ First Response
- ▶ Planning / Alignment
- ▶ Asset Locations
- ▶ Asset Inspections
- ▶ Orthophotography
- ▶ Volumetric Survey
- ▶ Contour Mapping
- ▶ As-Builts
- ▶ Construction Progress Photography
- ▶ Community Outreach

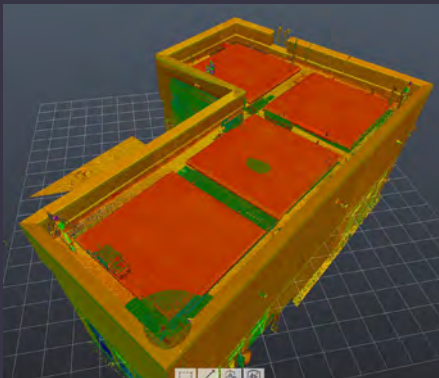
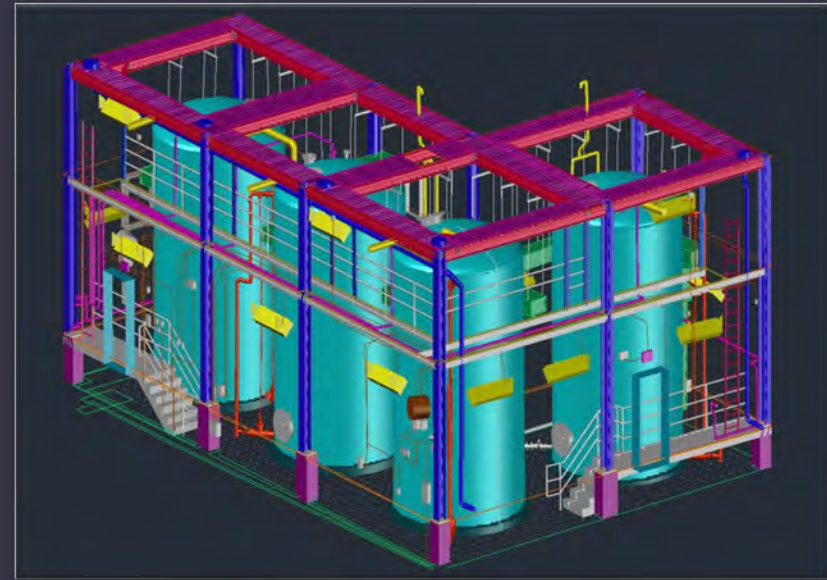


SPECIALTY SERVICES

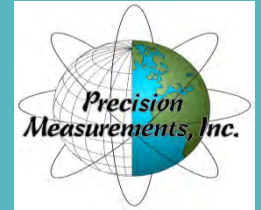


3D Scanning

- ▶ Extract accurate measurements
- ▶ Calculate areas
- ▶ Document current condition with real data
- ▶ Eliminate or reduce site visits by using the Virtual 3D Model
- ▶ Inverted Scanning
- ▶ Safety

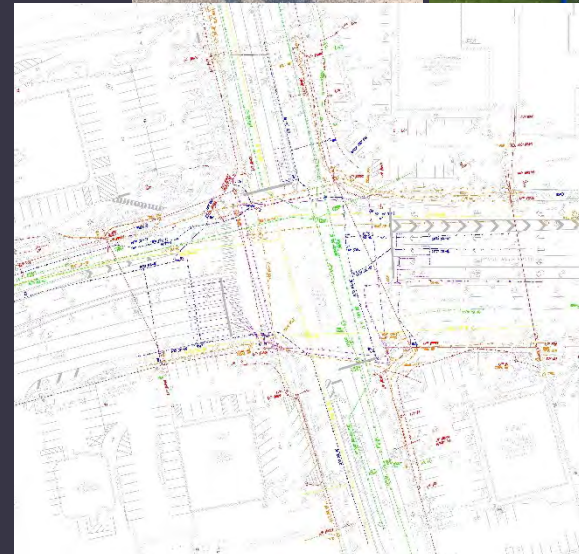


SPECIALTY SERVICES

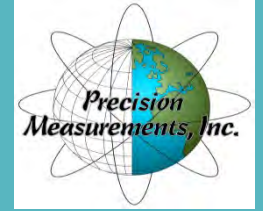


SUE Services

- ▶ Certified Utility Locators
- ▶ Quality Level A-D
 - ▶ Utility Designation
 - ▶ Test Holes
 - ▶ Ground Penetrating Radar
- ▶ Relationships with Franchise Utility Owners
- ▶ Professional Engineer Oversight & Review



CONTACT US



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757-368-0945

Roberto Torres, LS

Rtorres@precisionmeasurements.com

703-434-2676

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Photo By Duane Lempke

WDG



Greater depth and breadth of knowledge

80⁺

Years in business

1,000⁺

Major projects

80⁺

Sustainable buildings

250⁺

Awards won

Master Planning | Mixed-Use | Multifamily | Office | Hospitality
Student Housing | Interiors | Government | Retail | Higher Education

WDG

US Coast Guard Headquarters







Missile Defense Agency Headquarters



Army Test and Evaluation Command Headquarters

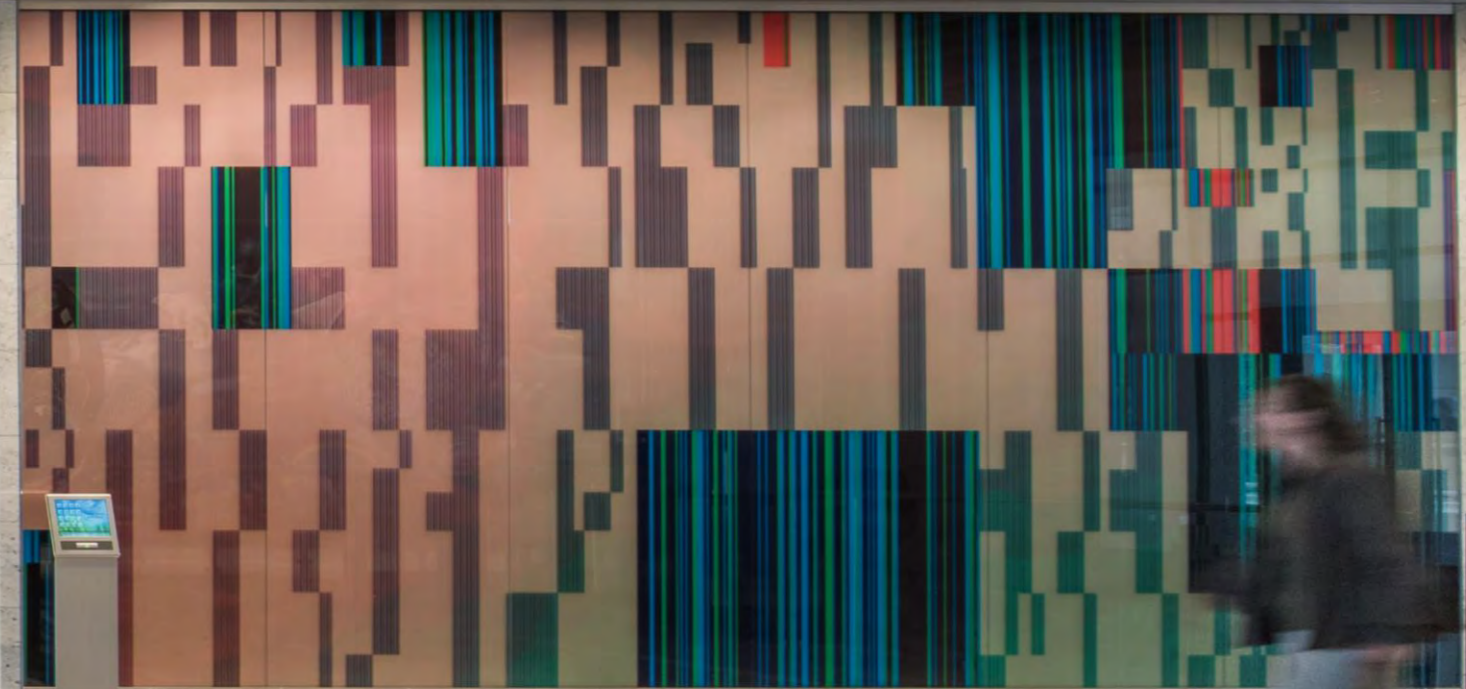


National Science Foundation Headquarters





NATIONAL SCIENCE FOUNDATION







Federal Government Client List

- General Services Administration
- Centers for Disease Control
- Defense Information Systems Agency
- Department of Energy, National Nuclear Security Administration
- Department of General Services
- Department of Homeland Security ICE
- DoD Missile Defense Agency
- Federal Communications Commission
- Federal Deposit Insurance Corporation
- Library of Congress
- National Labor Relations Board
- National Science Foundation
- National Transportation Safety Board
- NOAA
- The Smithsonian Institution
- US Army Corps of Engineers
- US Coast Guard
- US Department of Health and Human Services
- US Department of Housing and Urban Development
- US Department of Justice
- US Department of Transportation
- US Holocaust Memorial Museum (USHMM)
- USACE Baltimore





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PIONEERING SOLUTIONS TO SERVE THE NATION

Federal Market Capabilities

About Gannett Fleming

LEADERS IN RESILIENT AND SUSTAINABLE PLANNING, DESIGN, AND TECHNOLOGY

Gannett Fleming By the Numbers



Over 90%
of our Staff
Recommend us
as an Employer



Client
Satisfaction
Ratings
Over 90%



Home to
2,500+
Professionals



Local Expertise in
50+ Offices

Gannett Fleming By the Numbers



4 Award-Winning
Employee
Resource Groups



Global Reach
Shaped
Infrastructure in
65+ Countries



105+ Year History
of Innovation

Our Markets

EDUCATION	FEDERAL	INDUSTRIAL	LIFE SCIENCES	POWER & ENERGY
<p>TRANSPORTATION</p> <ul style="list-style-type: none">AviationBridges & tunnelsPorts, harbors & navigationRoadwaysTransit & rail			<p>WATER RESOURCES</p> <ul style="list-style-type: none">Conveyance, collection, & transmissionDams & leveesStormwater & drainageWater & wastewater treatment	

Engineering News-Record | 2021 Annual Rankings

#7	Top Design Firms – Pharmaceuticals	#25	Bridges
#8	Top Design Firms – Dams and Reservoirs	#28	Sewer and Waste
#9	Top Design Firms – Mass Transit and Rail	#30	Top 500 Design Firms
#11	Top Design Firms – Water Treatment and Desalination	#46	Designers International Markets
#11	Top Design Firms – Wastewater Treatment Plants	#50	Power
#13	Top Design Firms – Water Supply	#66	Global Design Firms
#14	Top Design Firms – Transportation	#76	Green Building Design
#15	Top Design Firms – Highways	#103	Environmental
#17	Top 100 Pure Designers	#131	International Design
#18	Top Design Firms – Industrial Process		



Gannett Fleming Office Locations

Corporate Overview



Federal Market Solutions

STRATEGIES FOR LONG-TERM VALUE AND FLEXIBILITY

Solving Complex Architecture and Engineering Challenges

We optimize our services to help you:



Meet the latest industry regulations.



Contribute to an extensive renovation.



Create a new facility to support the goals of your operation.

Providing Comfortable, Healthy, Energy-Efficient Spaces

Our team provides the expertise, technical insight, and partnership you need to transform equipment, systems, and entire buildings. We have deep experience in traditional services, including:



Architecture.



Civil engineering.



Mechanical engineering.



Structural engineering.



Electrical engineering.



Technology/communications engineering.

Leading with Integrated Design Expertise

- We use an integrated design approach for our architectural and engineering design services.
- We engage all design disciplines early in the project, making key decisions during the conceptual and schematic design stages.
- Our multi-disciplinary experience translates to a more efficient and cost-effective project.
- Our goal is to create spaces that:
 - Increase productivity.
 - Exemplify your organization's values.
 - Result in overall economic benefits.

Contractor Performance Assessment Reports

- Agencies have consistently rated our performance exceptional or very good under the quality, schedule, cost control, management, and regulatory compliance criteria.



Wide Range of Major Federal Projects

- Defense programs.
- Military and civilian facilities.
- Water resource development.
- Flood control.
- Sustainability, resiliency, and recovery.
- Security and safety services.
- Geospatial analytics and technology.
- Environmental restoration and remediation.
- Transportation.



Contract Vehicles

We support approximately 40 federal contracts as prime consultant, joint venture partner, or key subconsultant, for dozens of U.S. agencies, including:

- Air Force Civil Engineer Center
- Army Contracting Command
- Army Corps of Engineers (USACE)
 - Baltimore, Huntington, Jacksonville, Louisville, Mobile, Sacramento, Vicksburg, and Walla Walla Districts, and Huntsville Center
- Army Installation Management Command
- Department of Agriculture, Forest Service and Natural Resources Conservation Service
- Department of Interior, Bureau of Indian Affairs, Fish and Wildlife Service, and National Park Service
- Department of Justice, Federal Bureau of Investigation
- Department of State
- Department of Transportation, Federal Highway Administration and Federal Transit Administration
- General Services Administration, Public Buildings Service
- National Guard
- National Reconnaissance Office
- Naval Facilities Engineering Command
- United States Transportation Command

Featured Projects

POWERFUL BUILDING SOLUTIONS

**Pennsylvania Army
National Guard Training
Aids Center**

Client: U.S. Property and
Fiscal Office for
Pennsylvania

Location: Annville, Pa.

Size: 63,000 sq. ft., 10
acres

Type of Construction:
New Construction



**Tyndall Air Force Base
Hurricane Recovery**

Client: U.S. Air Force Civil
Engineer Center

Location: Panama City, Fla.

Size: 10 task orders
totaling more than 30
buildings/structures

Type of Construction:
Restoration and
Renovation

An aerial photograph showing a significant flood in an urban area. The water is dark brown and turbulent, covering streets and surrounding areas. A green metal truss bridge spans across the floodwaters in the upper left. Various buildings, including multi-story structures and parking lots, are partially submerged. The surrounding area includes green trees and a paved road with some parked cars on the left side.

FHWA Pilot Program

Client: New Jersey and Arizona Departments of Transportation

Location: New Jersey and Arizona

Extreme weather events are costly and affect capital improvement programs and the traveling public. The FHWA pilot program will develop solutions to improve roadway durability and resilience.



**Federal Energy
Regulatory Commission's
Dam Assessment Matrix
for Security and
Vulnerability Risk
Training**

Client: Various clients

Location: Various
locations throughout the
U.S.

Intensive coursework
enhances security
assessment capabilities to
maintain operational safety



Peer Review and Safety Assurance Review

Client: U.S. Army Corps of Engineers

Location: Martin County, Fla.

Independent external peer review of the planned USACE C-44 Reservoir ensures reliability of engineering and analysis.



THANK YOU!

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NoVA
Northern Virginia Post



Photo By Duane Lempke



Connecting.

Creating.

Conserving.


Community.



PRIMEVA®

SAME NoVA Post B2B – 6 Oct 2022

Ed Chamberlayne, P.E., Ph.D., F.SAME
Vice President | Federal Programs





Connecting.

Creating.

Conserving.

Community.

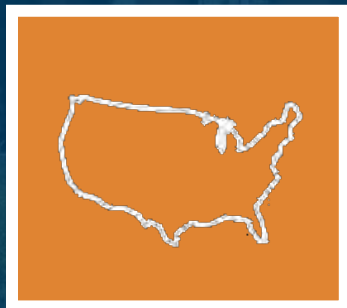
For a great today and
a better tomorrow.



PRIME AE *Connects* our employees, their respective visions, and collective abilities to *Create* innovative solutions for our clients and *Communities* that ensure the *Conservation* of our internal and natural resources through the application of sustainable design practices.



18
Offices



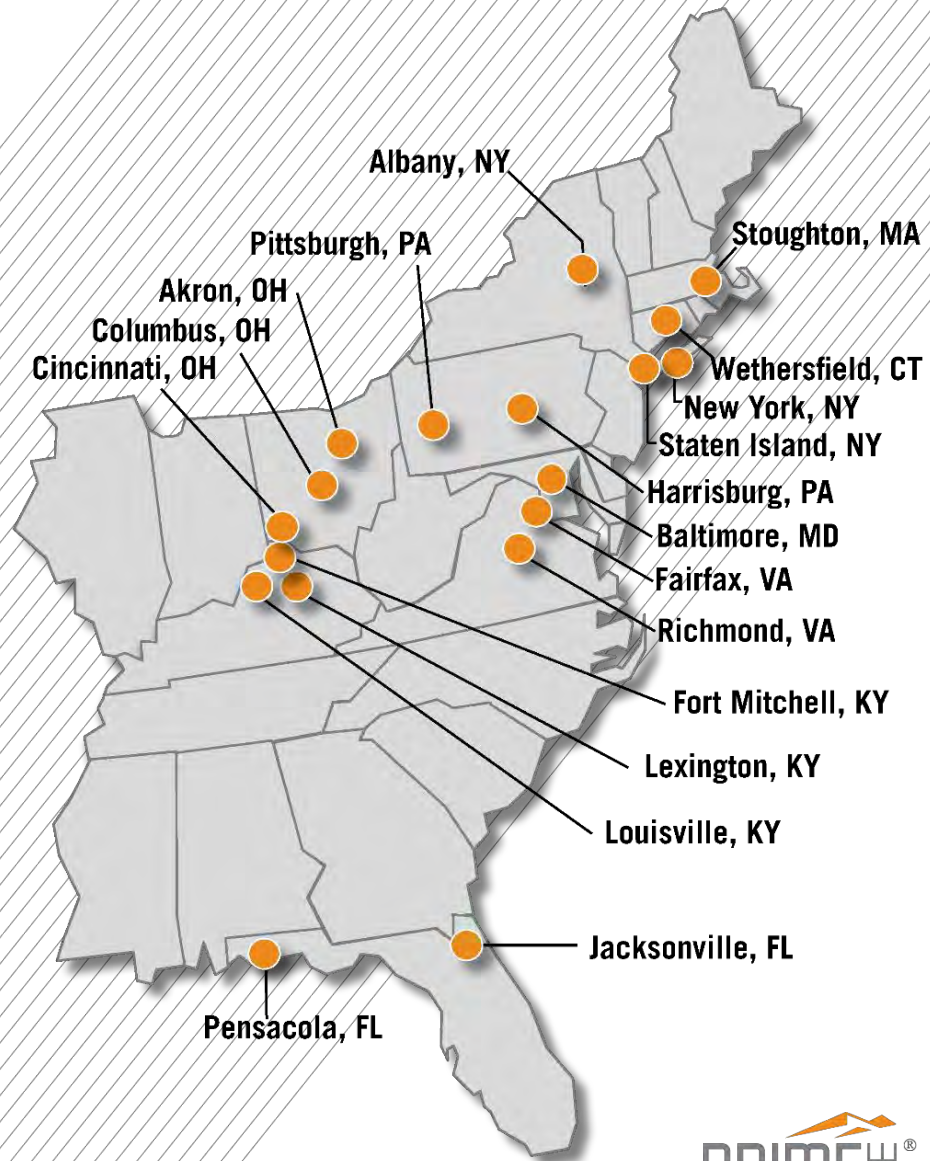
9
States



475+
Total Staff



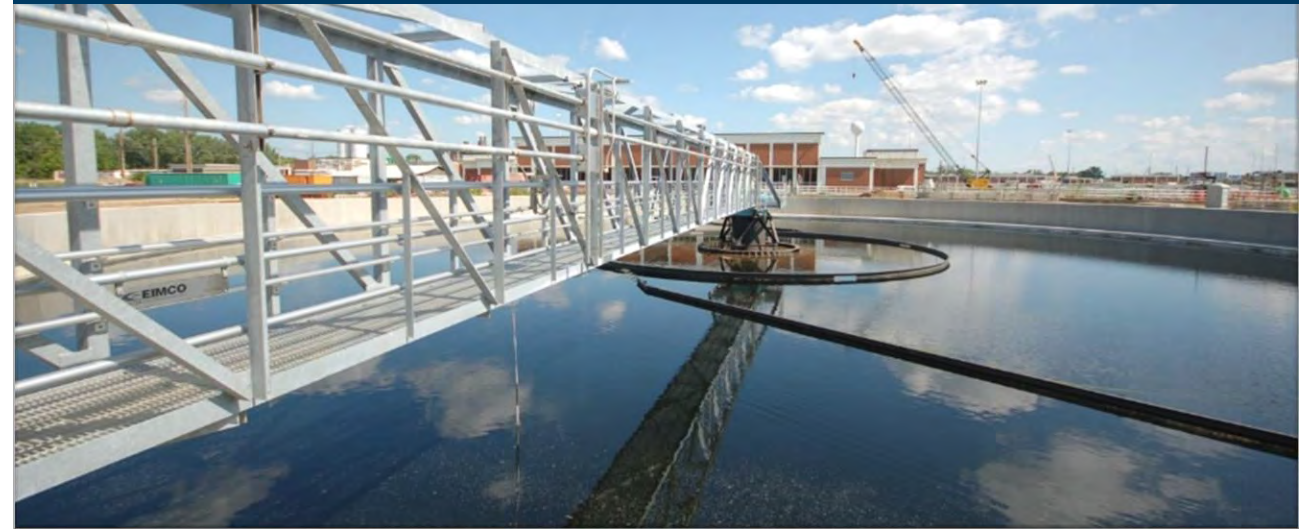
PRIME AE Office Locations



Transportation



Water Resources



Multi Disciplinary Firm. Balanced Portfolio.

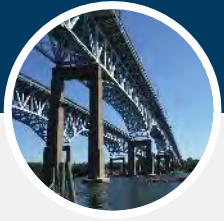


Architecture & Facilities Engineering



CM/CI + Survey

Multi Disciplinary Firm. Balanced Portfolio.



Transportation

- Bridge Inspection & Design
- Bridge Load Ratings
- Highway and Roadway Design
- Traffic Engineering
- Traffic Design & ITS
- Quality Assurance Management (QAM)
- Design/Build & Alternative Delivery
- Retaining Walls & Noise Barriers



Water Resources

- Hydraulic/Hydrology Studies & Analysis
- Wastewater Collection & Treatment
- Water Treatment, Distribution & Storage
- Pump Station Design & Rehab
- Utility & Drainage Design
- Flood Control & Protection
- MS4 NPDES Permit Compliance
- Dam Design



Construction Management & Inspection + Surveying

- Water & Wastewater Systems
- Roadway & Bridges
- Contract Management
- Construction Scheduling
- Constructability Reviews
- Claims Management
- Materials Testing
- Survey

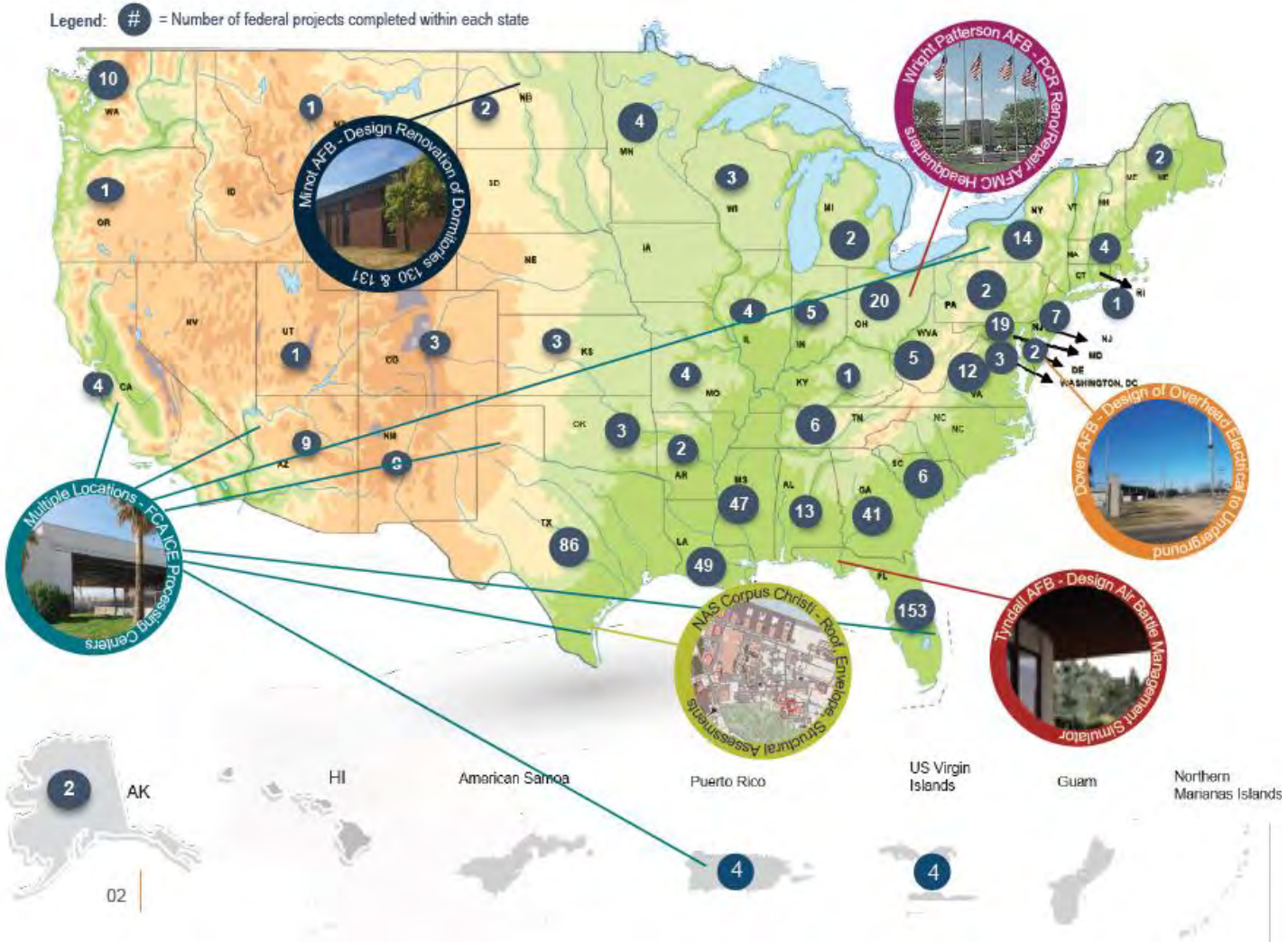


Architecture & Facilities Engineering

- Architecture/Engineering
- Mechanical & Plumbing
- Structural Engineering
- Site/Civil Engineering
- Roof and Envelope Consulting
- Feasibility Studies
- Planning
- Landscape Architecture
- Facility and Site Surveys
- Master Planning & Programming
- BIM & GIS
- Facility Condition Assessments
- Electrical & SCADA



Federal Project Experience



43 States

400+ Professionals

500+ Projects

Supporting our nation's government agencies through responsive design and asset management services is at the core of PRIME AE's federal practice.

Federal Clients



U.S. Navy

- NAVFAC Southeast
- NAVFAC EXWC
- NAVFAC Mid-Atlantic
- MARFORRES



U.S. Army

- USACE Fort Worth District
- USACE Mobile District
- U.S. Army Engineering and Support Center - Huntsville
- USACE Vicksburg District
- USACE Charleston District
- USACE Jacksonville District
- USACE Baltimore District
- USACE Norfolk District
- USACE Tulsa District



GSA

- Public Buildings Service



Federal Bureau of Prisons

- Mid-Atlantic Region
- UNICOR



DHS

- ICE
- CBP
- FEMA



U.S. Air Force

- AFCEC
- Air Mobility Command
- Air Force Materiel Command
- Air Force Reserve Command
- Eglin AFB
- Robins AFB
- Arnold AFB



NASA

- Glenn Space Center
- Stennis Space Center



Veterans Affairs

- National Cemetery Administration
- Veterans Health Administration

Federal Clients

New FY22-FY23 IDIQ Contracts



US Army Corps
of Engineers®
Norfolk District

USACE
NORFOLK

\$40M
Contract Award



NAVFAC
MIDLANT

\$30M
Contract Award



GREAT AMERICAN
OUTDOORS ACT

\$50M
Contract Award



ARNOLD
AIR FORCE BASE

\$5M
Contract Award



NAVFAC
SOUTHEAST GIS

\$45M
Contract Award



NAVFAC SOUTHEAST
SB

Selected!



US Army Corps
of Engineers®
Fort Worth District

USACE FORT WORTH
SB AE

Selected!



AFCEC AE NEXT
POOL 2

Selected!



US Army Corps
of Engineers
Baltimore District

USACE BALTIMORE
WASHINGTON
AQUEDUCT

Selected!

Representative Projects

AIR BATTLE MANAGEMENT SIMULATOR

Tyndall AFB, FL

Const. Cost \$23M



FACILITY CONDITION ASSESSMENTS, IMMIGRATIONS &
CUSTOMS ENFORCEMENT, DHS
Huntsville, Port Isabel, & El Paso, TX

MARINE FORCES RESERVE C130 PROP SHOP

Stewart ANGB, NY

Const. Cost \$8M



RENOVATE STUDENT DORM BLDG. 10656

JBSA Lackland, TX

Const. Cost \$10.4M



Representative Projects



MARINE FORCES RESERVE HEADQUARTERS DB
Federal City, LA – USACE Charleston District
Const. Cost \$170M

**PLANNING CHARRETTE
REPORT FOR
REPAIR/RENOVATION OF
AIR FORCE MATERIEL
COMMAND (AFMC)
HEADQUARTERS**
Air Force Civil Engineer
Center
Const. Cost \$400M



**CSMS Surface
Equipment and
Automotive
Maintenance Facility**
Havre de Grace, MD
Cost \$25M



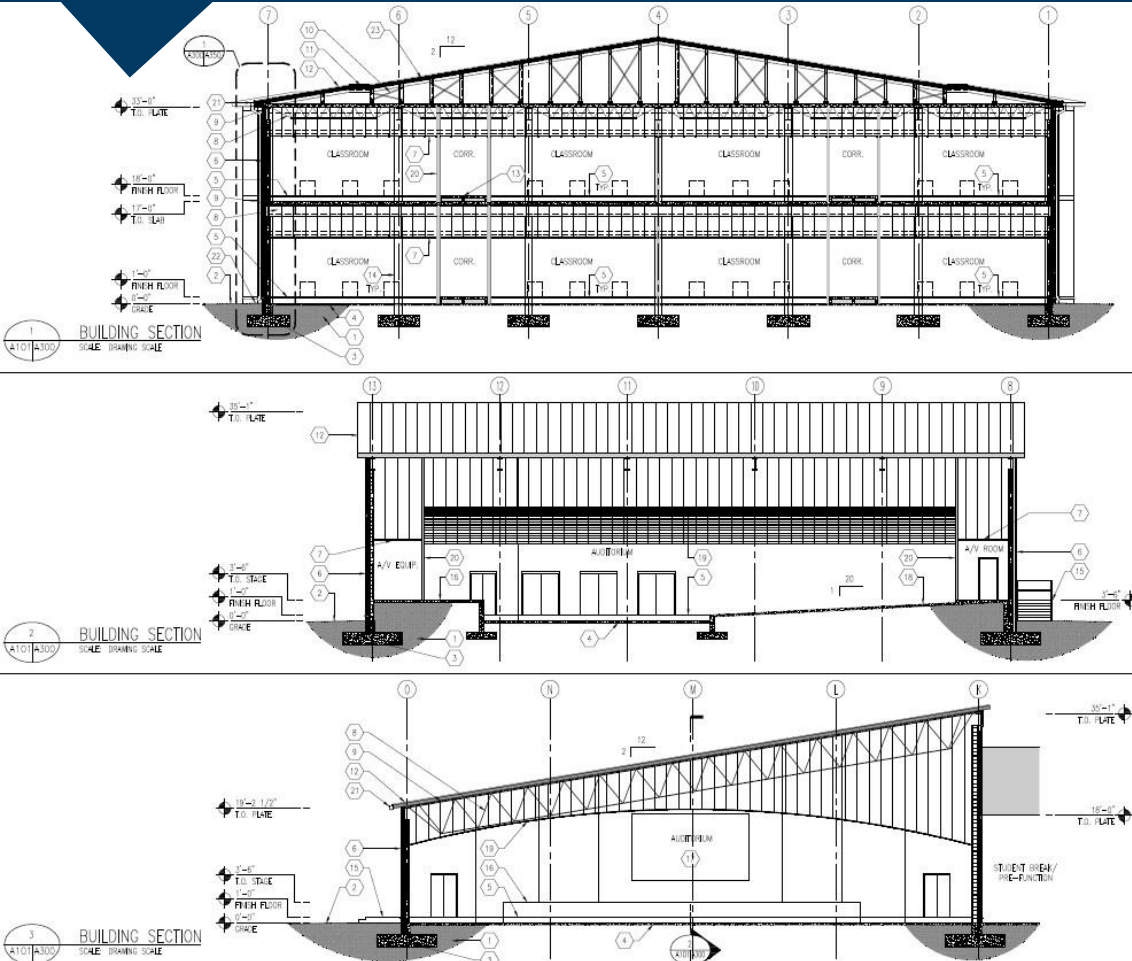
DBB POWERTRAIN PHASES I-IV CCAD
NAS Corpus Christi, TX – NAVFAC Southeast
Const. Cost \$234M

Representative Projects

DEVELOPMENT OF DD1391 FOR P817 CYBER MISSION FORCE TRAINING FACILITY

NAS Pensacola, FL

Cost \$69.4M



NAS PENSACOLA DB RFP DEVELOPMENT FOR HURRICANE SALLY RECOVERY

NAS Pensacola, FL

Cost \$250M

PRIME AE Group ENR Rankings

#21

ENR Top
Design Firm in
Transportation -
Bridges

#19

ENR Top
Design Firm in
Environment –
Water Treatment,
Desalination
Plants

#261

ENR
National
Design
Firm

#13

ENR Regional
Design Firm -
Midwest by
Sector – Ohio

#2

ENR Midwest
Top Design Firm
Market Sector
in Entertainment

#62

ENR Regional
Design Firm –
MidAtlantic

#74

ENR Regional
Design Firm -
Midwest

#45

ENR Regional
Design Firm –
New England

#159

Architectural
Record Top
300
Architecture
Firms



Ed Chamberlayne, P.E., Ph.D., F.SAME
Vice President | Federal Programs
P: 410 862 0911 | M: 540 449 3062
ed.chamberlayne@primeeng.com

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Photo By Duane Lempke



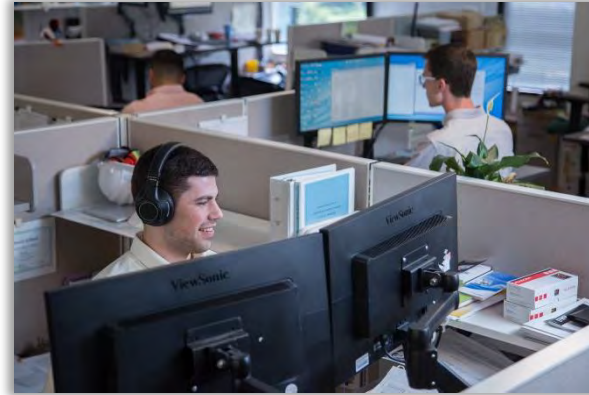
SUMMER CONSULTANTS INCORPORATED

Tackling Complexity with Efficiency

- Mechanical Engineering
- Electrical Engineering
- Plumbing Engineering
- Fire Protection Engineering
- Commissioning

SUMMER CONSULTANTS, INC.

- Founded in 1963
- Mechanical, Electrical, Plumbing & Fire Protection Engineering
 - Additional Services Include Communications Engineering & Commissioning
- Small Business
- 5 Offices
 - McLean, VA (HQ)
 - Greenbelt, MD
 - Newark, DE
 - Raleigh, NC
 - Virginia Beach, VA



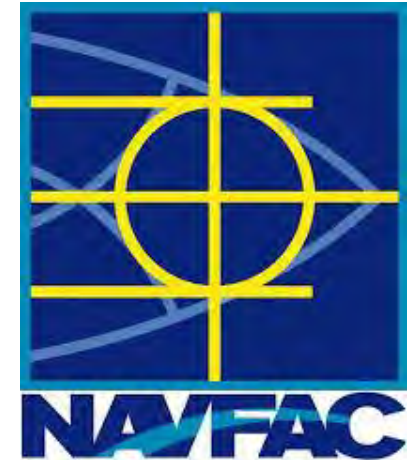
SUMMER CONSULTANTS, INC.



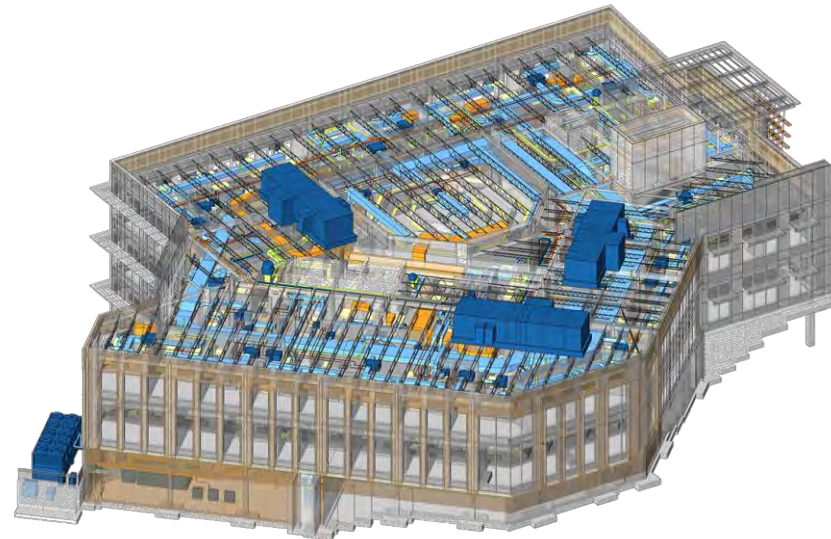
- 60 Engineers/Support Staff & Growing
 - 29 Mechanical (16 Licensed)
 - 19 Electrical (7 Licensed, 2 RCDD)
 - 8 Fire Protection (5 Licensed)
 - 2 Certified in Plumbing Design (CPD)
 - 6 Certified Commissioning Authorities (CxA)
 - 8 LEED AP
 - Several Staff Licensed in Multiple Disciplines

WHAT WE DO

- Renovation Specialization
 - 90% of Our Work is for Federal Government & DoD
 - Additional Markets: Municipal Government, Higher Education, Laboratory & Historic Facilities
- Representative Clients
 - General Services Administration
 - Department of Defense (Navy, Army, Air Force)
 - National Institute of Standards and Technology
 - National Institutes of Health
 - U.S. Department of Agriculture
 - National Parks Service
 - The George Washington University
 - Northern Virginia Community College
 - Loudoun County, VA
- We Have Completed Thousands of Projects in the Mid-Atlantic Region



WHAT WE DO



WWW.SUMMERCONSULTANTS.COM



SUMMER
CONSULTANTS
INCORPORATED

Society of
SAME
American Military Engineers



NoVA
Northern Virginia Post



Photo By Duane Lempke

COMPANY SNAPSHOT

Established 1960

SAM ID: KHF3MXKU3JK4

CAGE: 88FLO

NAICS

541330

541350

541380

PCS CODES

B519

B532

H356

C213

CURRENT CERTIFICATIONS

EDWOSB

WEBSITE

www.soilconsultants.net



SCE
SOIL CONSULTANTS ENGINEERING

SOIL CONSULTANTS ENGINEERING, LLC

LIKE PEOPLE, SOILS ARE DIFFERENT

CORE COMPETENCIES

- Geotechnical Investigation & Analysis
- Infiltration Testing
- Soil Boring & Sampling
- Slope Stability Analysis
- Erosion and Sediment Control Inspections
- Soil & Concrete Laboratory Testing
- Construction Observation & Material Testing
- Construction Code Inspections
- Post Construction Inspections
- Special Inspections

DIFFERENTIATORS

- Over 60 years of experience in the Mid-Atlantic region
- Highly trained and certified personnel
- Provided consulting services for more than 50,000 projects/clients
- Business statuses
 - EDWOSB
 - Virginia SWaM Certifications
 - Women
 - Minority
 - Small
 - Micro
 - Virginia DBE (*Pending Approval*)

PAST PERFORMANCE

- Electric Wind Farms
- Airports
- Churches
- Schools
- Multi-Family Buildings
- Municipal Buildings
- Museums
- Office Buildings
- Parking Garages
- Federal Bases
- Warehouses
- Water Treatment Facilities

PERSONNEL CERTIFICATIONS

- Professional Engineers (PE)
- Engineers in Training (EIT)
- Geologists in Training (GIT)
- VDOT Soils and Aggregate Technicians
- VDOT Asphalt Technicians
- ACI Concrete Grade 1 Technicians
- Virginia DEQ Erosion & Sediment Control
- ICC Commercial Building
- ICC Reinforced Concrete
- ICC Structural Steel Welding and Bolting
- ICC Soils Special Inspectors

CONTACT INFORMATION

JENNIFER SMITH – OWNER

Office – 703-366-3000

Cell – 703-203-3401

email – jenn.smith@soilconsultants.net

OFFICE:

9303 Center Street

Manassas, VA 20110

COMPANY WEBSITE:

www.soilconsultants.net



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SAME
American Military Engineers



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Northern Virginia Post



Photo By Duane Lempke

Michael Baker International

Overview

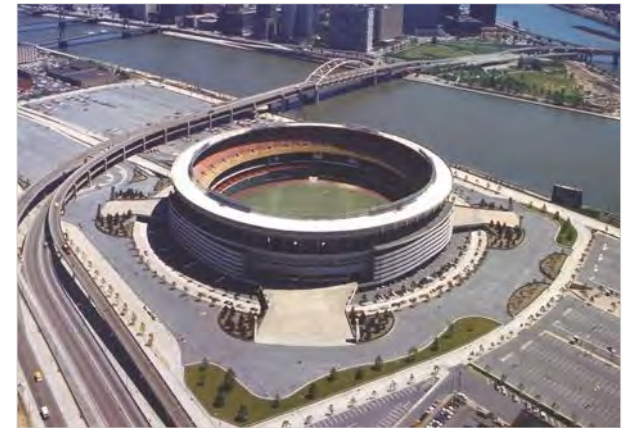
Making a Difference for More than 80 Years

October 6, 2022



A Legacy of Excellence

From our humble beginning in 1940, we have grown to work on some of the most impressive projects across the country and around the world.



At-A-Glance



3,700

Employees



100

Offices



\$706M

Annual Revenue



3,000+

Lives improved in Nicaragua,
Bolivia and Rwanda through
Bridges to Prosperity



#28

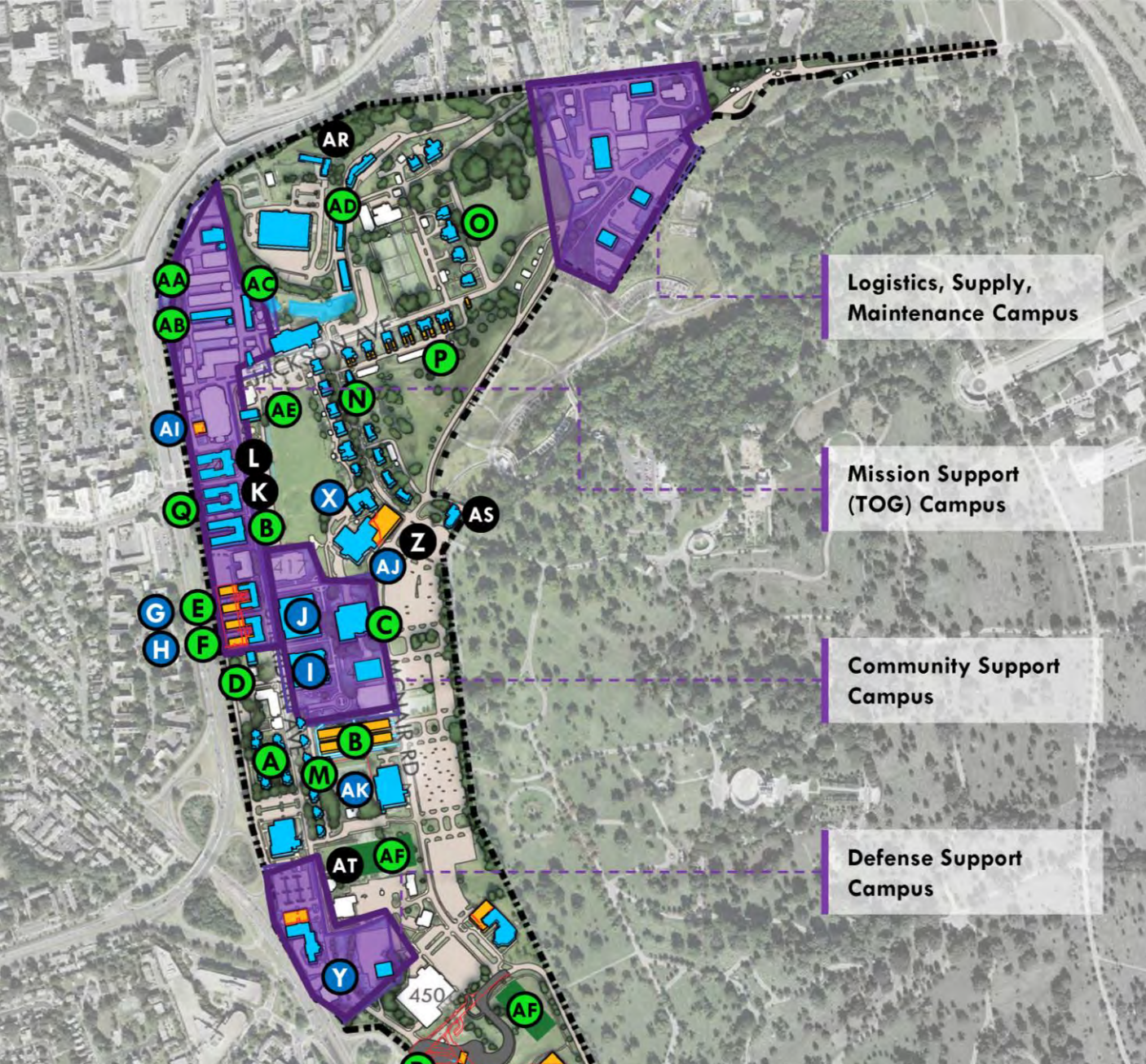
2022 ENR Ranking



Trusted Partner to All Branches of the Military

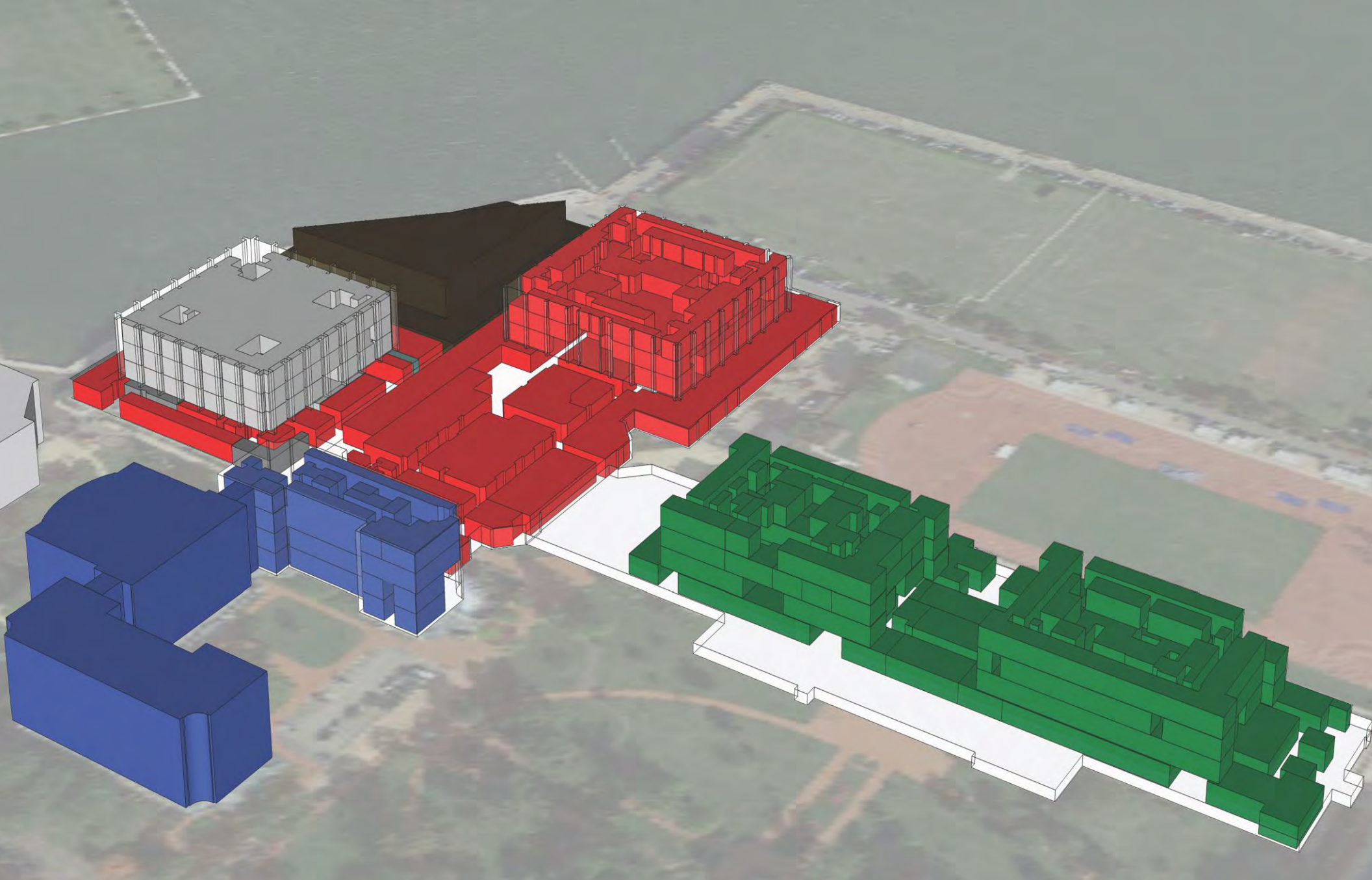
- Anti-Terrorism/Force Protection
- Airfield & Aviation Design
- Architecture
- Building Systems Engineering
- Building Information Modeling
- Bridge Inspection and Design
- Civil Engineering
- Construction Management
- Cost Engineering
- Cyber Security
- Design-Build
- Environmental Consulting
- Environmental Sustainability
- Geotechnical Engineering
- GIT/GIS/Mapping
- Hydraulics & Hydrology
- Infrastructure Planning & Design
- LiDAR / Survey / Drone Survey
- Master Planning
- Military Installation Planning
- Program Management
- Renewable Energy
- Site Utility Assessment
- Special Access Program
- Facilities
- Telecommunications & Security Systems
- Value Engineering
- Water/Wastewater Resources





Joint Base Myer-Henderson Hall ADP

 Fort Myer, VA



US Naval Academy Academic (USNA) Realignment Plan

In the past 3 years, at **Fort Meade**



9 *Planning charette documents and DD Form 1391s for horizontal and vertical projects*



1.8M GSF

Major operations buildings including administrative, warehouse and special mission user spaces



\$1.7B

Planning Charette Documents & DD 1391 Development

 Fort Meade, MD

44,000 sq. ft.



Gravity Axis Warehouse

 *Fort Meade, MD*



P1199 Combat Logistics Battalion HQ



P1527 LOGCOM CSP Warehouse Replacement



P1338 II MEF Simulation/Training Center



P378 CH53-K Maintenance Hangar and Parking Garage



P728 Maintenance Hangar

Hurricane Florence

📍 *Camp Lejeune, NC*

187,960 sq. ft.



Michelson Lab Complex
Naval Air Weapons Station

 *China Lake, CA*

20,805 sq. ft.



P-270 Dining Hall and HITT Facility
📍 Andersen Air Force Base, Guam

500,000 sq. ft.



Fort Lee Lodge

 Fort Lee, VA



Indoor Mapping

📍 *Various Locations Nationwide*

Trusted Partner within the Small Business Community

Michael Baker is committed to driving meaningful growth of our small and disadvantaged business partners. We currently mentor two protégé partners under the SBA All Small Mentor-Protégé Program.



With protégé Potomac Hudson Engineering, we provide comprehensive Military Master Planning, NEPA, Environmental Compliance, and Environmental Restoration services to USACE, US Coast Guard, and NAVFAC.



Through a newly approved JV with protégé G.M. Hill, we provide comprehensive AE services for design-bid-build and design-build delivery of federal infrastructure projects.



Contact Information

Beth Drylie, PE

Mid-Atlantic Region Federal Practice Lead

bdrylie@mbakerintl.com

(757) 631-5445

Michael Baker
INTERNATIONAL

We Make a Difference



Society of
SAME
American Military Engineers



NoVA
Northern Virginia Post



Photo By Duane Lempke



SZ PM
Consultants, Inc.

**SAME NOVA
B2B
PRESENTATION**

OCTOBER 6, 2022

COMPANY OVERVIEW

- Founded by Suli Wang in 2011
- 30 professional and technical staff
- Offices in MD, VA, and DC
- Credentialed Staff: PEs, BCEEs, PMPs, RMPs, SPs, CCCAs, CDTs, CVS, USACE CQM-C, NASSCO PACP, AWS CWIs, ACI Field Testing



Services

- Project, program, and risk management
- Construction management and construction inspection
- Water, wastewater and stormwater consulting and engineering design services
- Permitting assistance and utility coordination
- Office engineering, project controls, and staff augmentation
- Specialized services such as Value Engineering, safety, and CADD/BIM
- Project communications and public outreach services



CERTIFICATIONS

- **U.S. SBA** – WOSB/SBE
- **DDOT** – CBE/SBE/WBE/DBE
- **MDOT** – MBE/SBE/DBE
- **VA SBSB** – DBE/MBE
- **MWAA** – LDBE
- **SEPTA** – DBE
- **City of Baltimore** – WBE/MBE



REPRESENTATIVE CUSTOMERS

- Alexandria Renew Enterprises (1 Contract)
- Amtrak (2 contracts)
- City of Baltimore (7 contracts)
- DC Water (25 Contracts)
- District Department of Transportation (6 Contracts)
- Maryland Department of Transportation / Maryland Transit Administration (2 Contracts)



- Virginia Department of Transportation (1 Contract)
- Southeastern Pennsylvania Transportation Authority (2 Contracts)
- Washington Metropolitan Area Transit Authority (7 Contracts)
- Washington Suburban Sanitary Commission (5 Contracts)
- Prince William County Service Authority (1 Contract)

REPRESENTATIVE EXPERIENCE

Program /Construction Management

- **PM Contracts** for DDOT Anacostia River Waterfront Initiative (AWI), DC
- **PM/CM and General Engineering Consultant** for Washington DC Streetcar Project, DC
- **Project Management Support and Engineering Services** for MDOT \$5.6B Purple Line Light Rail, MD
- **Project Scheduling Services** for Rehabilitation of Amtrak's Washington DC Union Station and Baltimore Penn Station Next Generation High-Speed Rail (NGHSR) Renovation Projects, MD/DC
- **PM/CM Support Services** for \$110M+ WMATA Rail Tunnel Grouting Program, MD/DC/VA
- WMATA Silver Line Phase II **Civil and Mechanical Inspection, Commissioning and Integration Project**, VA
- DC Water IDIQ for **Condition Assessment** of Major Water and Sewer Mains, DC
- **Water Resources Engineering** for DC Clean Rivers Division C CSO-19 Overflow & Diversion Structures, DC
- **Floodplain Data Collection and Analysis** for DDOT Streetcar Maintenance and Storage Facility, DC
- **Water Planning** Basic Order Agreement (BOA) Washington Suburban Sanitary Commission (WSSC), MD
- Region-wide **Geospatial Database** for Water Infrastructure Assets Intersecting WMATA Right of Ways, DC

Engineering Design and Support

- **Design Support Services** for VDOT \$3.6B Hampton Roads Bridge Tunnel Design-Build (D-B) Project, VA
- Multiple IDIQs for **General AE Services** – WMATA, Washington, DCCM Inspections and Support for \$250M Stormwater Tunnel Dewatering Pump Station and Enhanced Clarification Facility, DC
- DC Water **Permit Process Improvement Services** for DCFA #482 Capital Improvement Program, DC



OUR INTERESTS

- EXPANDING SUBCONTRACTING OPPORTUNITIES WITH PRIME AE CONTRACTORS
- SB PRIME CONTRACT OPPORTUNITIES WITH AE PARTNERS AS SUBCONTRACTORS
- MENTOR – PROTÉGÉ AGREEMENT RELATIONSHIP
- SMALL BUSINESS JOINT VENTURE PRIME CONTRACT OPPORTUNITIES
- STAFF AUGMENTATION SUPPORT OPPORTUNITIES



WHAT WE BRING TO YOU

- 1. Credentialed Staff**
- 2. Quality Performance**
- 3. Established, Reliable, Responsive Services**
- 4. Local Agency Expertise**



SZ PM
Consultants, Inc.



THANK YOU!

CLEY@SZPMCONSULTANTS.COM

WWW.SZPMCONSULTANTS.COM

703-798-7276

Network: A

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SAME
American Military Engineers



NoVA
Northern Virginia Post



Photo By Duane Lempke

SAME Northern Virginia Post B2B Engagement

MERRICK & COMPANY

SOLVING. GROWING. LIVING.

October 6, 2022

Nick Desport, RA, LEED AP BD+C, F.SAME

Director of Business Development

Nick.Desport@Merrick.com



www.merrick.com



MERRICK BY THE NUMBERS



* Acquisition of Alliance Engineering (Baltimore, Richmond & Newport News)



ENERGY

OIL & GAS

INDUSTRIAL BIOTECHNOLOGY

POWER

PROCESS & INDUSTRIAL



NATIONAL SECURITY

DEPARTMENT OF DEFENSE

NUCLEAR

AEROSPACE



LIFE SCIENCES

GOVERNMENT

UNIVERSITY

PRIVATE INDUSTRY

BIOSAFETY & BIOSECURITY



INFRASTRUCTURE

WATER

TRANSPORTATION

LAND DEVELOPMENT

WHITEWATER

NATIONAL SECURITY CLIENTS



DoD

Air Force

Army Corps of Engineers (USACE)

Naval Facilities Engineering
Command (NAVFAC)

Defense Threat Reduction Agency
(DTRA)

Missile Defense Agency (MDA)

Mission Critical



ENERGY

Local Utility Providers

Oak Ridge National Laboratory

Alternative Energy



NASA

Johnson Space Center

Kennedy Space Center

Marshall Space Flight Center

NATIONAL SECURITY WHAT WE OFFER



A/E SERVICES

Infrastructure Master Planning
Facilities Programming & Planning
Conceptual/Final Design
Construction Management
Design-Build
Commissioning
Operations & Maintenance
Survey



A/E SERVICES

Architectural
Interiors
Landscape Architecture
Civil
Structural
Mechanical HVAC
Fire Protection
Plumbing
Electrical
Communications



OTHER OFFERINGS

1391 Development
BLK 360
CREO Modeling
HEMP Studies & Enclosure Design
Power Transmission & Distribution
Infrastructure
Secure Facility Design /
Security Clearance
Sustainability

AIRMEN TRAINING COMPLEX

JBSA LACKLAND AFB, TX

 Air Force Design Award



“At Lackland, Merrick is the provider of choice.” - Project Manager, Lackland AFB

KC-46A BEDDOWN HANGARS

MCCONNELL AFB, KS; ALTUS AFB, OK; JBMDL, NJ; TINKER AFB, OK



ELLSWORTH AFB, SD B-21 Bed Down Facilities

USACE OMAHA DISTRICT



Formal Training Unit Facility



Flight Simulator Facility



Field Detachment Facility

CYBER OPERATIONS FACILITY

Joint Base San Antonio



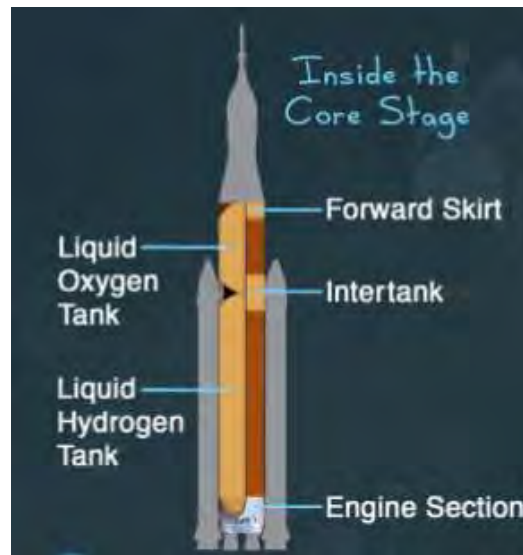
Marshall Space Flight Center, Alabama

Space Launch System (SLS)

Liquid Hydrogen Tank & Liquid Oxygen Tank Test Stand

LH2 TEST STAND: 221' TALL x 115' WIDE

LOx TEST STAND: 97' TALL



EMERGENCY OPERATIONS CENTER

JOHNSON SPACE CENTER, TX



NATIONAL BIO AND AGRO-DEFENSE FACILITY

MANHATTAN, KS



USDA KNIPLING-BUSHLAND US LIVESTOCK INSECTS RESEARCH LABORATORY KERRVILLE, TX



ANTARCTICA

McMurdo Station, Palmer and South Pole Stations

CORE Facility ~\$400M

Facility Upgrades and Science Support



Front Range

NATIONAL DEFENSE, A-E SERVICES

Key Features

- A-E services for all Front Range military installations
- DoD and other agency clearances
- A-E services for all facility types: headquarters, data centers, SCIFs, hangars, air traffic control towers, training ranges, dormitory and dining facilities, etc.



USAFA Planetarium Renovation
USAFA, CO



Air Force Space Command / Space Force
Headquarters Renovation
Peterson AFB, CO



Army Space & Missile Defense Command
/ Army Forces Strategic Command
Peterson AFB, CO



Leadership Development Center
Buckley AFB, CO

Thule AB, Greenland; Cavalier AFS, ND
Additional HEMP Projects

Survivability & Endurability Studies & HEMP Enclosure Design





OPPORTUNITIES

- **Teaming Partners-Large/Small**
- **Lasting Partnerships**
- **Opportunities to Grow**
- **New East Coast Opportunities**

Multiple Joint Ventures Including:

SOL-Merrick (HUBZone) M-P JV

Blair Remy-Merrick (SB) M-P JV

OTIE-Merrick JV

Merrick-RS&H JV

COPLAN-Merrick JV

Merrick-Freese & Nichols JV

MBI-Merrick JV

30+ Prime Contracts Including:

AFCEC Pools 3 & 4

CEHNC Huntsville

NASA

NAVFAC SE

USACE Europe

USACE Ft. Worth

USACE Kansas City

USACE Memphis

USACE Mobile

USACE Tulsa

Thank You!

Nick Desport, RA, LEED AP BD+C, F.SAME
Nick.Desport@Merrick.com



SAME NoVA Post 7th Annual Business-to-Business (B2B) Engagement

National Museum of the U.S. Army at Fort Belvoir
October 6, 2022

Photo By Duane Lempke



SPECIAL THANKS TO OUR POST'S 7TH ANNUAL BUSINESS-TO-BUSINESS (B2B) ENGAGEMENT SPONSORS

