

# **How to do Business with NAVFAC SW**

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# Disclaimer



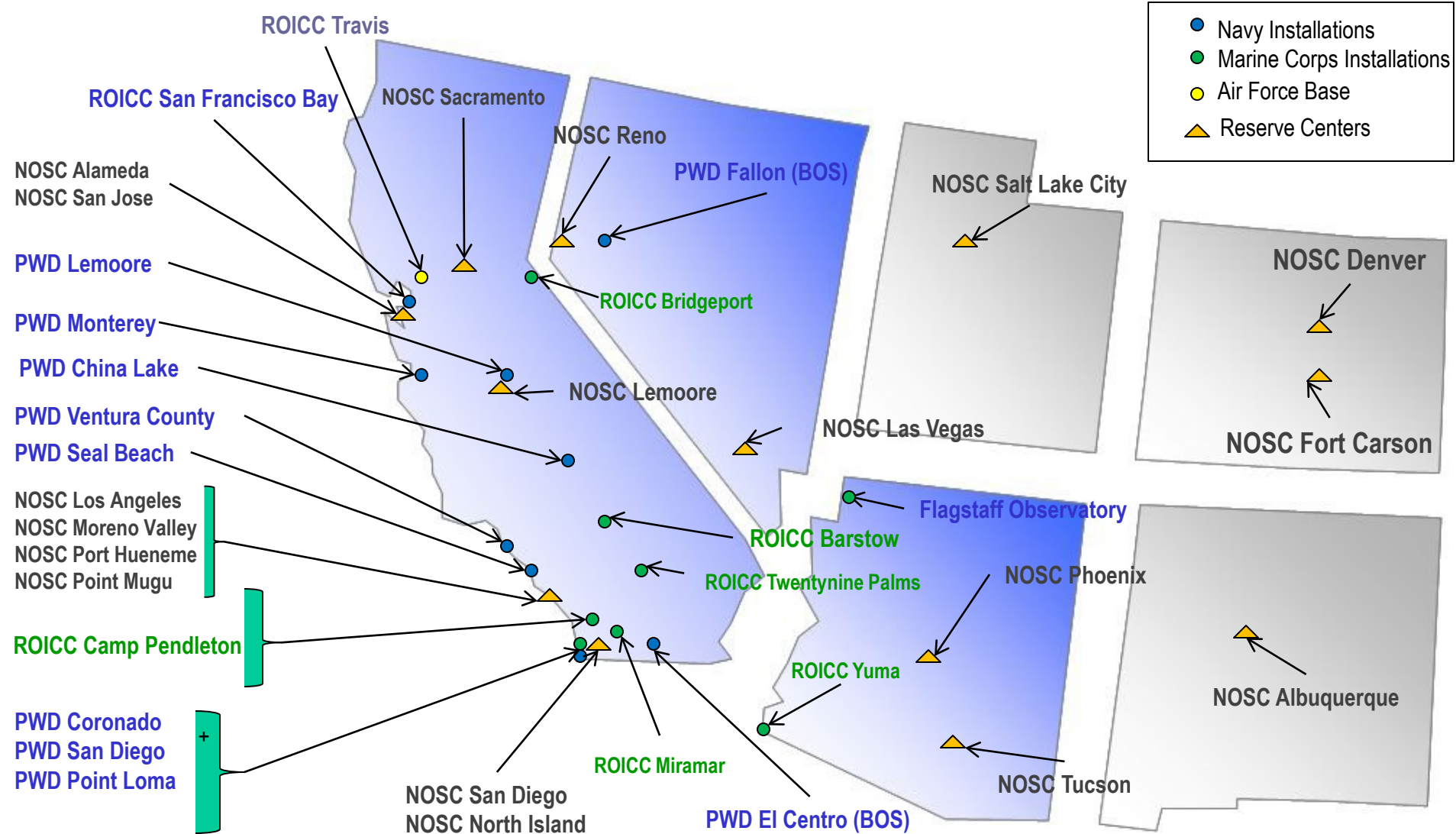
**Today's remarks should not be considered those officially held by the DoD or the U.S. Navy, nor shall they be considered a guarantee of the Government's course of action in proceeding with the execution of any program**

**The information shared today reflects current status and intentions but it is subject to change based on a variety of circumstances, including internal and external comments and reviews or revisions to law, policy or regulation**

**Formal Requests for Proposals (RFPs) are the only documents that shall be relied upon in determining the Government's requirements**



# NAVFAC SW Area of Responsibility



# What NAVFAC SW Buys



- **Design and Construction**

- **Construction Services**
- **Architect & Engineering Services**
- **Design In-House**
- **Specialized Technical Services**

- **Environmental**

- **Environmental Planning/NEPA**
- **Environmental Compliance & Conservation**
- **Environmental Restoration**
- **Sustainable Solid Waste Management**

- **Public Works**

- **Facility Sustainment**
- **Utility & Energy Management**
- **Base Operation and Maintenance**
- **Facility Services**

# NAVFAC SW SB Prime Targets FY23



<u>Category</u>	<u>Target</u>
<b>SB</b>	<b>48.47%</b>
<b>SDB</b>	<b>40.82%</b>
<b>HUBZone</b>	<b>14.97%</b>
<b>WOSB</b>	<b>14.75%</b>
<b>SDVOSB</b>	<b>5.95%</b>

# SBA Resources



- **Small Business Administration website:**

[www.sba.gov](http://www.sba.gov)

- **Subcontracting Opportunities:**

[https://eweb1.sba.gov/subnet/client/dsp\\_Landing.cfm](https://eweb1.sba.gov/subnet/client/dsp_Landing.cfm)

- **Dynamic Small Business Search (DSBS):**

[http://dsbs.sba.gov/dsbs/search/dsp\\_dsbs.cfm](http://dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm)

- **Small Business Office first search point for vendors**
- **Where Contracting Officers perform market research**
- **Contractors ensure profile is dynamic with capabilities and key work sections**

# Contact Info



## Small Business Development Center (SDBC)

**North County**  
**(760)795-8740**

[centerinfo@miracosta.edu](mailto:centerinfo@miracosta.edu)

## **South San Diego**

**(619)482-6391**

[sdsbdc@swccd.edu](mailto:sdsbdc@swccd.edu)

## **Imperial County**

**(760)312-9800**

[sdsbdc@swccd.edu](mailto:sdsbdc@swccd.edu)

## APEX Accelerator, San Diego, Orange and Imperials Counties

**San Diego, Orange, Imperial PTAC**  
**(619) 216-6671**

[swcptac@swccd.edu](mailto:swcptac@swccd.edu)

## SBA District Offices

**San Diego**

**(619)557-7250**

<https://www.sba.gov/district/san-diego>

**Inland Empire**

**(714)550-7420**

<https://www.sba.gov/district/orange-county-inland-empire>

# Field Offices SBPAR contact information



FEAD Barstow, Ruben Tellez Jr. <b>(760) 577-6844</b> <a href="mailto:ruben.tellez1@navy.mil">ruben.tellez1@navy.mil</a>	FEAD Ventura, Vacant
FEAD Camp Pendleton, Tracy Thompkins, (760) 725-0782 <a href="mailto:tracy.thompkins.civ@us.navy.mil">tracy.thompkins.civ@us.navy.mil</a>	FEAD Pt. Loma, Vacant
FEAD China Lake, Christopher Williams, <b>(760) 939-4418</b> <a href="mailto:christopher.h.willi2@navy.mil">christopher.h.willi2@navy.mil</a>	FEAD Miramar, Julia Taylor, <b>(858) 577-6307</b> <a href="mailto:julia.taylor@navy.mil">julia.taylor@navy.mil</a>
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ROICC Travis, Linda Banfield, <b>(707) 424-2427</b> <a href="mailto:linda.banfield@navy.mil">linda.banfield@navy.mil</a>	FEAD Lemoore, Alejandro Ochoa, <b>(559) 998-3580</b> <a href="mailto:alejandro.ochoa1@navy.mil">alejandro.ochoa1@navy.mil</a>
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