Beta.Sam Updates

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Widener University Procurement Technical Assistance Center

Agenda

- What is a PTAC
- Beta.Sam Goals
- FBO Changes
- FPDS Migration
- Questions



The Procurement Technical Assistance Center (PTAC)

- We provide free education and counseling on how to market your products or services to government entities
- Our goal is to make clients self-sufficient in government contracting as part of their overall marketing strategy
- Our proven process called the "Blueprint for Success" is divided into three phases.
 - Phase 1 involves the activities necessary to prepare for government contracting.
 - Phase 2 involves the development of a focused sales and marketing plan.
 - Phase 3 involves the execution of that plan and development of your business operations to ensure contract compliance and continuing success.
- All client information is confidential



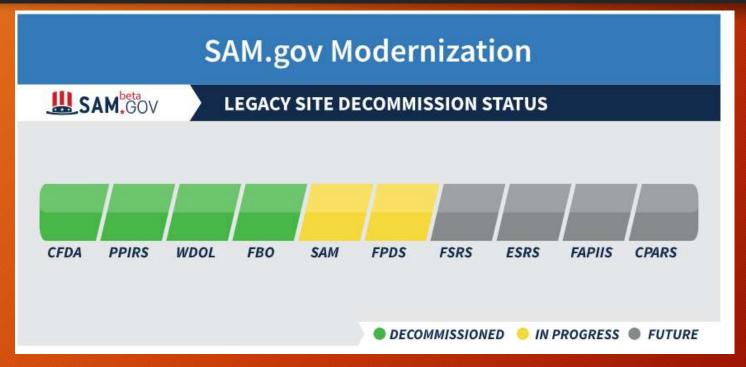
Beta Sam Goals

- This will be the official U.S. government website for people who make, receive, and manage federal awards
- One Stop Shop





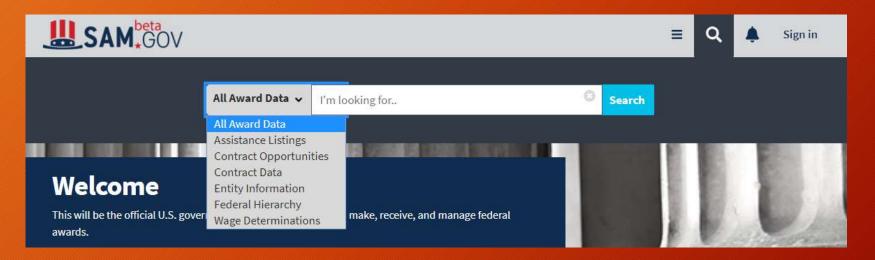
How Far Along Are We?





What These Changes Look Like

Legacy Systems -> Domains





FBO Changes

- FBO has Successfully Migrated!!
- Login.gov required for full functionality
- Search & Filtering Capabilities
- Opportunity Following Varies
- Saved Search Exists
- Notification Emails Notify

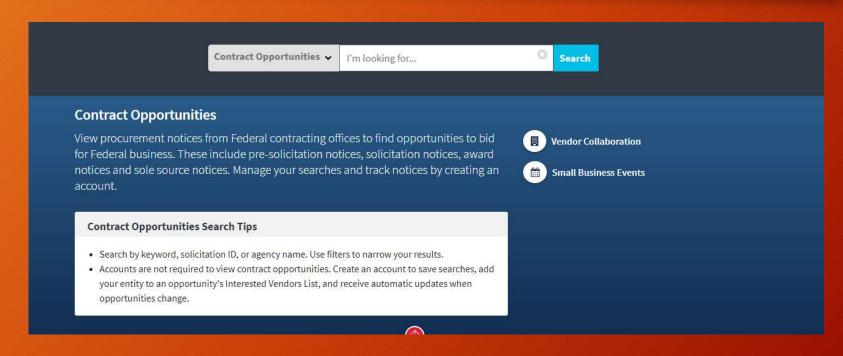


BidMatch

- BidMatch Service through PTACs- Set up a personal search profile to find opportunities- A free service offered by most PTACs for clients
 - Beta.Sam Solicitations
 - DLA Solicitations
 - USABID and Other Federal Purchases Solicitations
 - EDI Solicitations
 - Foreign Solicitations



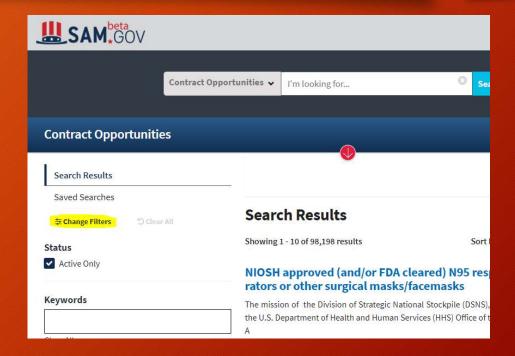
Search & Filtering





Search & Filtering

- Keyword Search
- NAICS/PSC/Set Aside/POP
- Inactive Dates/Update Dates
- Notice Types/Federal Orgs



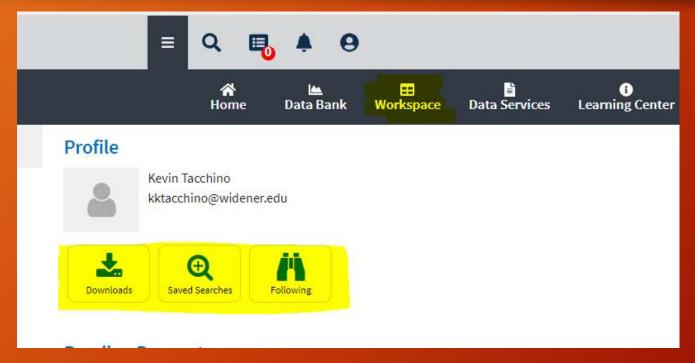


Save Searches



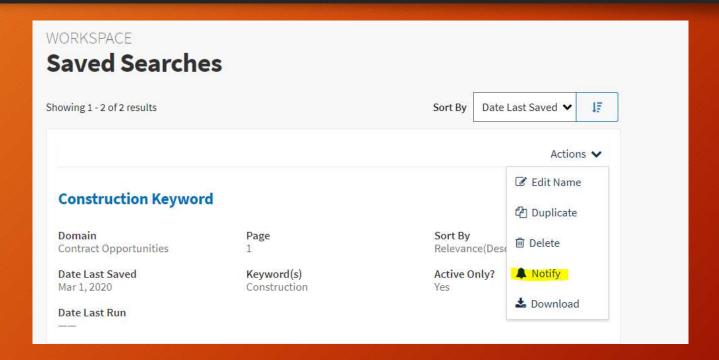


Workspace





Notifications





FPDS Migration

- Only Report Function is Migrating
 - Geographical Analysis
 - Market Analysis
 - Small Business Spend Tracking
- Search/Data Extracts Remain on FPDS
- March 16th, 2020

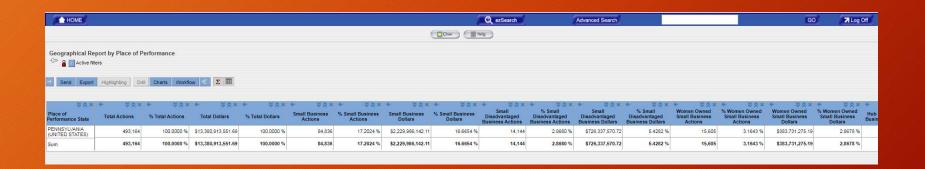


FPDS Search - Staying





FPDS Reporting - Migrating





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Questions

