



Society of  
**SAME**  
American Military Engineers  
**Blue Ridge Post**

Group 1

# 2023 B2B HOLIDAY SOCIAL

Thurs., Nov. 30, 2023

1:30 pm - 5:30 pm

The George Washington Hotel  
Winchester, VA

<https://classic.same.org/BlueRidge>

# ORIGIN STORY



GLOBAL  
RECRUITERS  
CHARLOTTESVILLE



**PLACEMENT EXPERTISE**



Civil, Electrical  
and Mechanical  
Engineers w/PE



Construction  
Management



Registered  
Architects



Program  
Managers



**GLOBAL  
RECRUITERS®  
CHARLOTTESVILLE**

**A RECRUITER WHO TRULY UNDERSTANDS  
YOUR BUSINESS**

*Our team of military engineering veterans brings nearly 70 years of leadership, technical proficiency and engineering community knowledge together to create long-term strategic alliances and forge jobseekers and companies into high-performing teams.*

*We do this through the highest principles of integrity, our in-depth engineering knowledge and experience as engineering leaders and hiring managers.*

**TALENT YOUR COMPANY NEEDS**

**SAMPLE OF POSITIONS WE PLACED**

- BRIDGE ENGINEER W/PE IN ILLNOIS
- AVIATION ENGINEER W/PE IN INDIANA
- CIVIL ENGINEER W/PE IN TEXAS
- PROJECT EXECUTIVE W/PE IN FLORIDA
- SITE SAFETY & HEALTH OFFICERS IN WY
- REGISTER ARCHITECT IN WASHINGTON
- SENIOR PROGRAM MANAGER IN VA
- MEP ENGINEER W/PE IN VA

**EXPEREINCE WORKING WITH**

DOD	USAF	US ARMY
US NAVY	USACE	NAVFAC
AFCEC	STATE DOTS	HIGHER ED
BOS CONTRACT	MUNICIPAL GVT	STATE GVT
PRIVATE DVLP	CLASSIFIED	ENVIRONMENTAL
SENIOR LDRSHIP	DISASTER MGT	FEMA/DHS



Architecture  
Engineering &  
Consulting

# Federal Capabilities Brief

# WHO WE ARE



**100%**  
Employee Owned

## Full-Service

Architecture, Engineering  
& Planning Services

Capabilities of Big Firm with  
Principal-Level Service

**Serving Federal, State, Local, & Private Clients**

● LDG Offices

**500+ employees** across **17 nationwide offices**,  
licensed with projects spanning all **50 states**.

← Serving **all branches** of the **Department of Defense**  
and a host of **federal civilian** agencies. →

## Key Services

- Alternative Delivery
- Architecture & Interior Design
- Civil Engineering
- Construction Services
- Environmental
- Geotechnical Engineering
- GIS / Asset Management
- M/E/P Engineering
- Planning
- Survey & Mapping
- Transportation Engineering
- Structural Engineering
- AT/FP & Security Design
- Building Information Modeling (BIM)
- Secure Facilities (SCIF/SAPF) Design
- Site Design

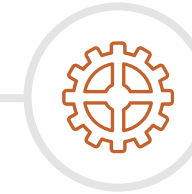
# OUR FEDERAL WORK



2,000+ New  
Construction Projects



375+ Design-Build  
Projects



\$2B in Federal  
Construction

Significant International Experience • Currently on MED Teams • SMEs in key product line types that MED utilizes

## Notable Experience Of Our Personnel

- Traditional & Contingency Operations
- Emergency Disaster and Response – Currently involved in FEMA's Maui reconstruction efforts
- Working directly for MED + Trans-Atlantic Division; successfully navigating nuances between agencies
- Understanding centers of excellence within USACE, helped develop standard designs for variety of product line types
- Working globally for USACE and USAF throughout the Pacific and Middle East, with current projects at Al Dhafra and various sites in Japan
- On the cutting edge of new programs such as Bomber Agile Common Hangar
- Specializing in weapons platforms and associated facility types

## Who We Serve

- U.S. Army Corps of Engineers
- Naval Facilities Engineering Command
- Air Force Civil Engineering Center
- U.S. Coast Guard
- Department of Homeland Security
- Customers and Border Protection
- General Services Administration
- Department of Veterans Affairs
- Department of the Interior
- Department of Energy
- Federal Highway Administration
- U.S. Postal Service
- National Aeronautical and Space Administration

# WHAT'S NEXT



Larson Design Group



Technical partners such as Civil, Environmental, Geotechnical, Structural, Cost Estimating, Survey, Master Planning, Fire Protection, Communications



With a **proven history of successfully engaging** both large and small partners in workshare and portfolio development, LDG is looking to expand our client base through the diversification of complimentary and supplementary industry partners

# Thank You!

## Contact Information



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**Stanley Consultants**

# Stanley Consultants Overview

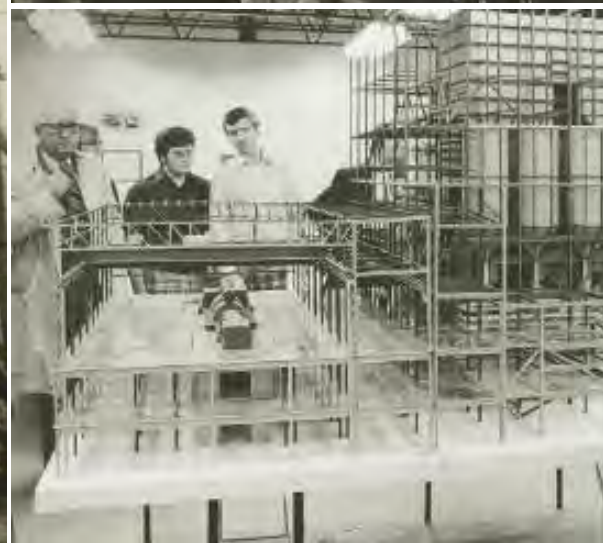
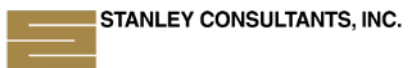
11/30/2023

Christopher Day, V.P.

Improving lives since 1913

CENTRAL STATES  
ENGINEERING CO.

YOUNG & STANLEY, INC.  
ENGINEERS



# Stanley At a Glance

Full-service multi-disciplinary technical, management and advisory service solutions to strategic public, private and federal clients.

- +110-year history; sterling reputation
- Member-owned
- Client focused
- Industry-leading innovator
- ENR Top 125
- 23 offices worldwide
- More than 900 employees



# Company History

One of the oldest and largest employee-owned companies in the United States

Founded in 1913 in Muscatine, Iowa, Stanley Consultants has been helping clients solve essential and complex energy and infrastructure challenges for over 110 years: successfully completing more than 50,000 engagements in 120+ countries and in all 50 U.S. states and U.S. territories.



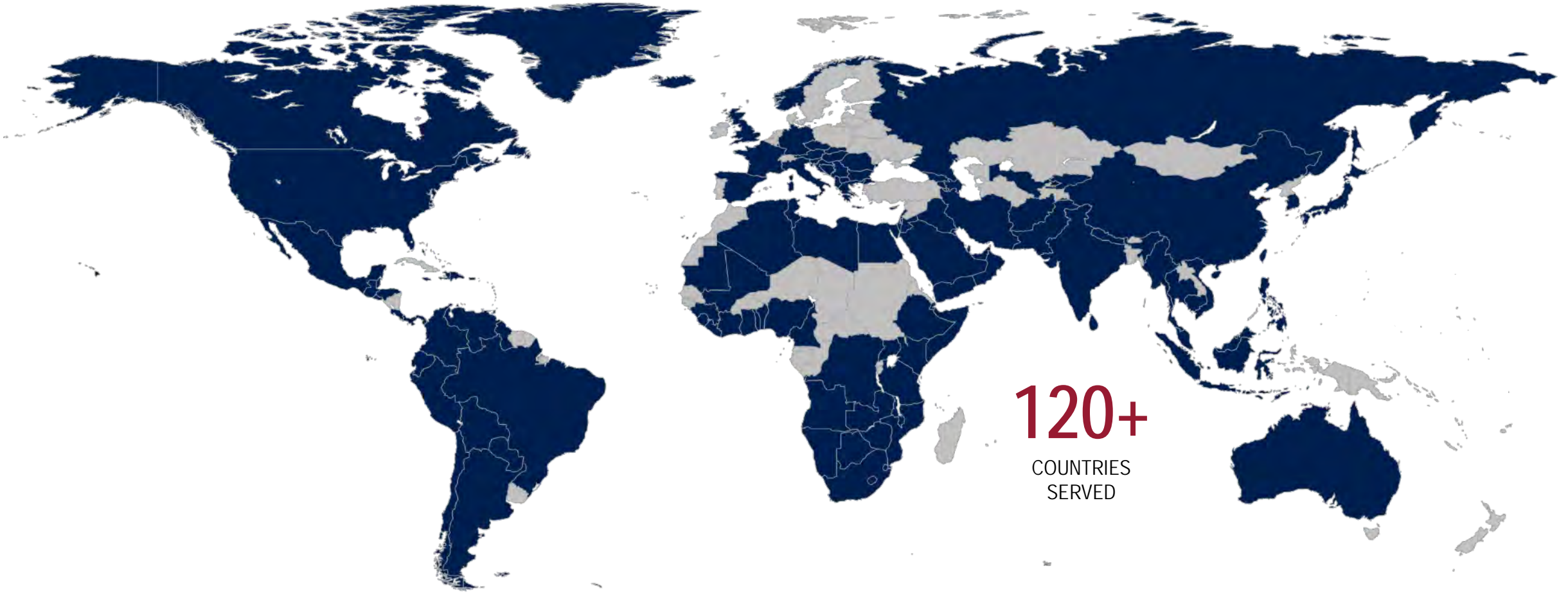
# Company Offices

23 Offices Worldwide

Serving strategic energy and infrastructure clients at home and abroad.



# World-wide Project Experience



# Markets



**FEDERAL**  
Helping federal agencies with efficient, cost effective and mission-ready solutions



**ENERGY, POWER & ENVIRONMENTAL**  
Providing communities with power and environmental solutions for the future



**POWER DELIVERY**  
Integrating distributed resources into the grid, safely and cost effectively



**TRANSPORTATION**  
Enhancing communities by enabling safe, affordable and efficient movement of people and goods



**WATER**  
Providing safe and sustainable water solutions that protect property and lives

## FEDERAL EXPERTISE

- Master Planning
- Program Management
- Asset Management
- Airfield Infrastructure
- Facility Design
- Secure Facilities
- Resilient Energy Systems
- Fuel/POL Systems
- Training Ranges
- Sustainable Design
- Commissioning
- Geospatial Services



## PARTNERING WITH

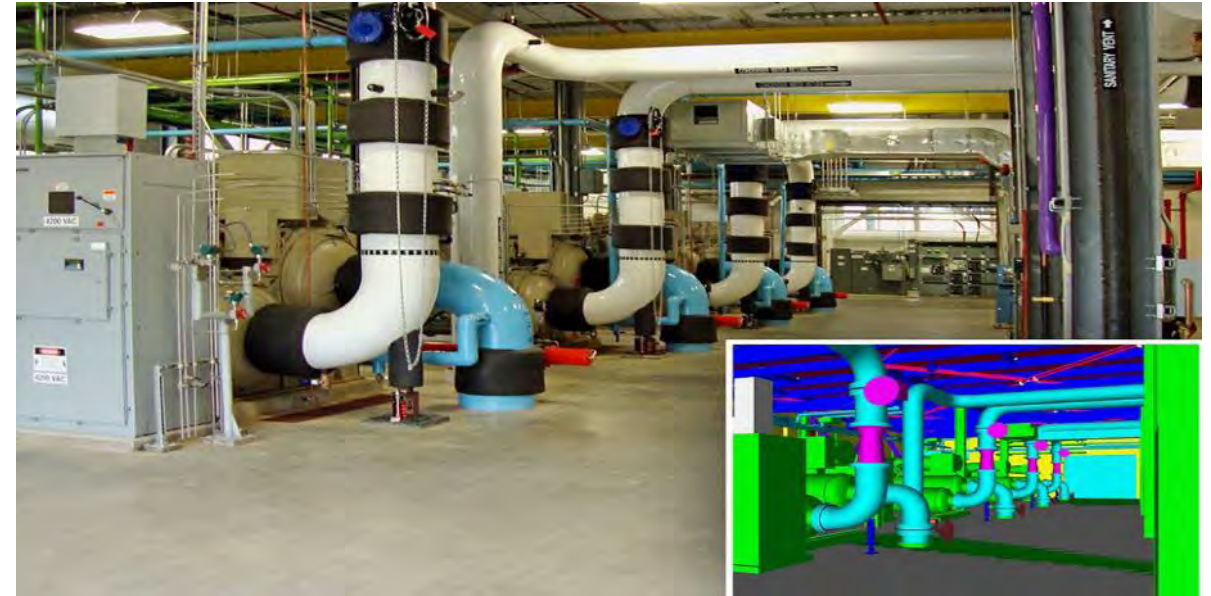
- Air Force
- Army
- Navy
- USACE
- Bureau of Indian Affairs
- Department of Agriculture
- Department of Energy
- Department of Veterans Affairs
- Federal Emergency Management Association
- General Services Administration
- US Fish and Wildlife Service





# ENERGY, POWER & ENVIRONMENTAL EXPERTISE

- Central Heating and Cooling
- Building Systems
- Renewable Energy
- Combustion Turbines
- Reciprocating Engines
- Hydropower
- Control Systems
- Energy Assessments/Audits
- Commissioning/RetroCx
- Environmental Permitting
- NEPA Planning
- Air Quality Control
- Environmental Remediation
- Natural Resource Conservation
- Wetlands



## PARTNERING WITH

- Chem/Pharma
- Food & Beverage
- Manufacturing
- Industrial
- Oil & Gas
- Public Institutions
- Private Institutions
- Water Commissions
- Utilities
- DOTs
- State / Local Governments
- Developers



## POWER DELIVERY EXPERTISE

- Power Transmission Lines
- Substations / Switching Stations
- Electrical Distribution Systems
- Distributed Energy Generation
- Energy Resilience Microgrids
- Energy Storage Systems
- ROW Planning and Acquisition
- Construction Management
- Energy Assessments/Audits
- NEPA Planning
- Environmental Permitting



### PARTNERING WITH

- Public/Municipal Utilities
- Investor-Owned Utilities
- Rural Electric Cooperatives
- EPC Contractors
- Distributed Energy Generators



## TRANSPORTATION EXPERTISE

- Highways
- Tollways
- Local Roads
- Interchanges
- Intelligent Transportation Systems (ITS)
- Planning/Corridor Studies
- Complete Streets
- Bridges and Structures
- ROW Planning and Acquisition
- NEPA Planning
- Environmental Permitting



### PARTNERING WITH

- State DOTs
- County, Municipal and MPO Transportation Agencies
- Design/Build Contractors
- Land Developers



## WATER EXPERTISE

- Water Supply:
  - Production
  - Storage
  - Treatment
  - Conveyance
  - Reuse
- Wastewater:
  - Collection
  - Conveyance
  - Treatment
  - Disposal
- Industrial Process Water & Wastewater Treatment
- Waterway Navigation
- Flood Protection
- Ecosystem Restoration
- NEPA Planning
- Environmental Permitting



### PARTNERING WITH

- Municipalities
- Industrial Facilities
- Design/Build Contractors
- Water, Sanitation and Irrigation Districts





**Stanley Consultants**

# Federal Market

# Services Offered

## Planning

- Asset Management
- Conditions Assessment
- Environmental Analysis
- Feasibility Studies
- Master Planning
- Site Evaluation
- Urban Planning
- Utility Master Plans

## Architecture

- Building Envelope
- Conceptual Design
- Construction Drawings & Specifications
- Cost Estimating
- LEED Certification
- Programming
- Security
- Sustainability
- Visioning

## Civil

- Environmental Assessment
- Permitting
- Site Development
- Storm Water Management
- Transportation, Transit, Rail & Trail
- Water/Wastewater/Water Resources
- Value Engineering

## Construction Management

- Bidding & Contracting
- Claim Evaluation
- Cost Validation
- Construction Oversight
- Constructability Reviews
- Construction Scheduling/Expediting
- Contract Administration
- On-site Resident Engineer
- Value Engineering

## Program Management

- Alternative Delivery Strategies
- Assessment & Validation
- Best Practices
- Capital Improvement Planning
- Capital Program Planning
- General Engineering Consulting
- Process & Procedure Assessment

## BIM and Data Integration

- 3D Animation
- 3D As-builts
- 3D Design
- 3D Modeling/3D Rendering
- Asset Management System Integration
- Building Information Modeling (BIM)
- Corridor Modeling
- GIS Mapping

## Commissioning

- Air Balancing
- Commissioning Plans & Specifications
- Functional Testing
- Operations & Maintenance Manuals
- Retro-commissioning
- Design Drawings Review
- Start-up/Testing/Sampling
- Training
- Warranty Programs

## Cost Estimating

- Claims Analysis & Resolution
- Constructability Reviews
- Estimating & Quantity Surveys
- Life-Cycle Cost Analysis
- Market Analysis
- Project Controls & Analysis
- Scheduling
- Value Engineering

# Services Offered

## Electrical

- Power
- Generation/Distribution/Transmission
- Arc Flash Hazard Analysis
- Cogeneration
- Communications
- Controls
- Emergency Power
- Lighting
- Load Analysis
- Security
- Short Circuit Analysis
- Uninterruptible Power Supply
- Value Engineering

## Environmental

- Air Quality & Emissions Control
- Brownfield Redevelopment
- Environmental Site Assessments
- Grant Applications
- NEPA Planning
- Noise Abatement Studies
- Rate Analysis
- Regulatory Compliance/Permitting
- Water Quality
- Wetlands Delineation
- Wastewater Treatment

## Mechanical

- Air Filtration
- Boilers
- Building Automation Controls
- Central Chiller/Heating Plants
- Chillers
- Cogeneration
- Heat Recovery
- Heating/Ventilation/Air Conditioning
- Industrial Ventilation
- Plumbing
- Process Piping
- Value Engineering

## Right of Way

- Acquisition & Negotiation
- Compensation Estimates
- Construction Permits
- Land Value Market Studies
- Public Involvement
- Stormwater Pollution Prevention Plans
- Title & Research
- Web-based Project Management

## Structural

- Anti-terrorism/Force Protection
- Blast Analysis
- Deep Foundation Analysis
- Foundations & Equipment Supports
- High Wind Resistant Analysis
- New Construction & Additions
- Progressive Collapse Analysis
- Rehabilitations
- Seismic Analysis
- Value Engineering

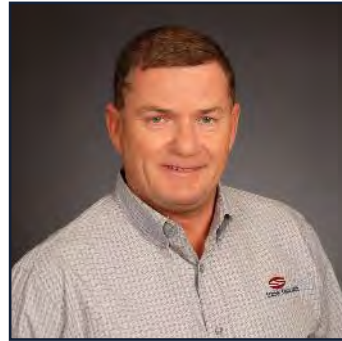
## Surveying

- 3D Laser Scanning
- Boundary Surveys
- Construction Surveys
- Easement Surveys
- Topographic Surveys

# Federal Leads



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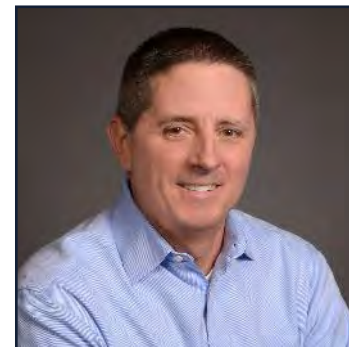
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# PARSONS

## SAME Blue Ridge Post – B2B

Bob Murphy, PE, PMP  
November 30, 2023

# PARSONS CORPORATION

Delivering innovative solutions that make the world safer, healthier, and more connected.



## SEGMENTS



### Federal Solutions

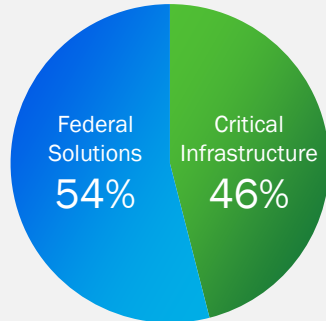
Deliver information dominance across all domains and full spectrum critical infrastructure resiliency



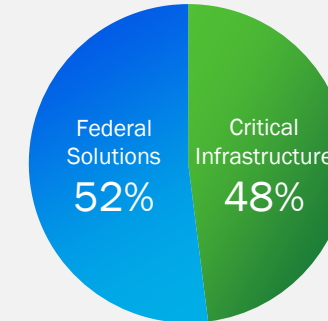
### Critical Infrastructure

Lead smart, sustainable infrastructure deployment

Total Revenue  
Trailing 12-Months (Q2 2023)



Contract Awards  
Trailing 12-Months (Q2 2023)



### Built in Quality



### Top Performer

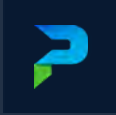


### Ethical

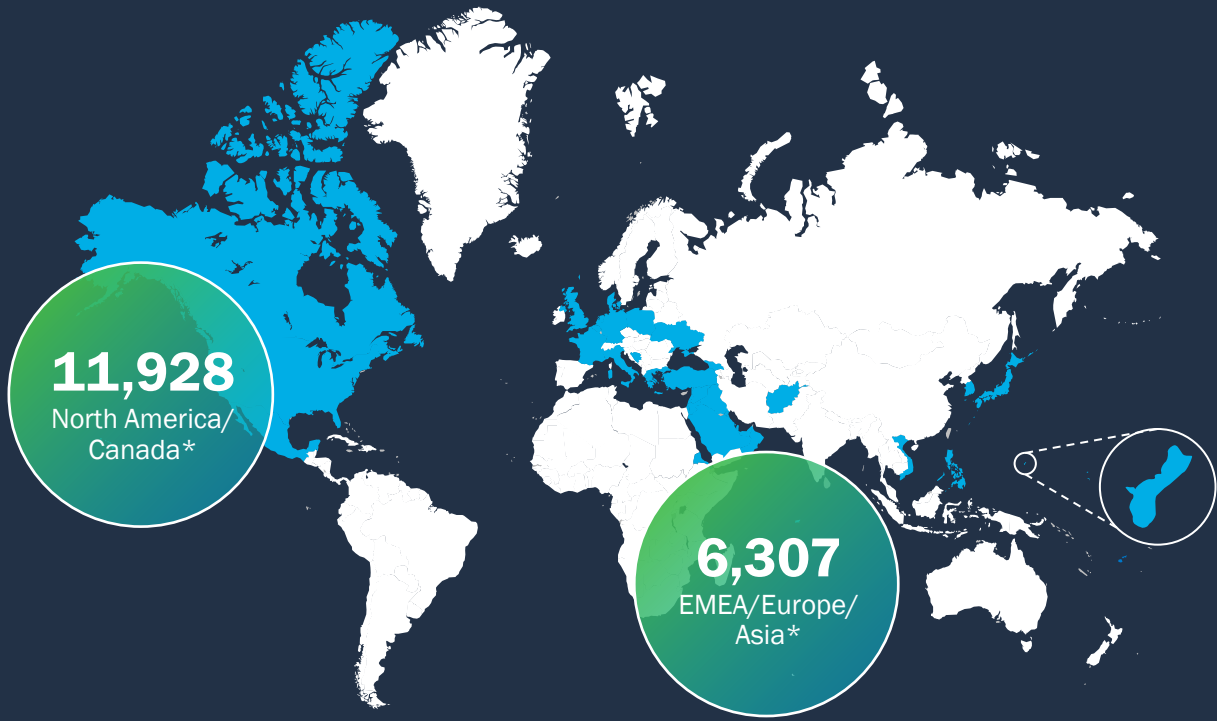


### Safety Leader





# GLOBAL PRESENCE ENABLING A GLOBAL PERSPECTIVE



\*As of 9/13/2023

## Global Markets



### Federal Solutions

#### Defense and Intelligence & Engineered Systems

- |                                |  |
|--------------------------------|--|
| Advanced military technologies | Advanced military technologies         |
| Border security technology     | Biometrics                             |
| Chemical demilitarization      | C5ISR                                  |
| Healthcare technology          | Full-spectrum cybersecurity            |
| Missile defense                | Geospatial                             |
| Space operations               | Law enforcement information technology |
| Renewable energy               | Next-gen air traffic control           |
| Warfighter training            | Satellite operations                   |
| Advanced data and analytics    |  |



### Critical Infrastructure

#### Connected Communities & Mobility Solutions

- |                                    |                           |
|------------------------------------|---------------------------|
| Airports                           | Rail                      |
| Bridges and highways               | Smart cities              |
| Clean water                        | Urban mobility            |
| Critical infrastructure protection | Zero emissions            |
| Industrial systems                 | Environmental remediation |
|                                    | Broadband                 |



# IMAGINE NEXT

Tomorrow's solutions today.

The future is full of possibility, and the defense, intelligence, and critical infrastructure markets are where we can collectively shape what tomorrow looks like. The way we see it, tomorrow looks safer, healthier, more sustainable, more connected and more secure. From sea to land, air, space, and cyberspace, that's the future we're creating to deliver a better world.



## ENGINEERED SYSTEMS

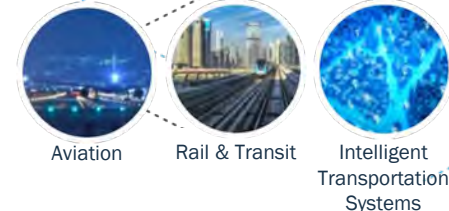
The engineered systems we provide—from threat reduction to infrastructure modernization—make the world a safer, more sustainable place.



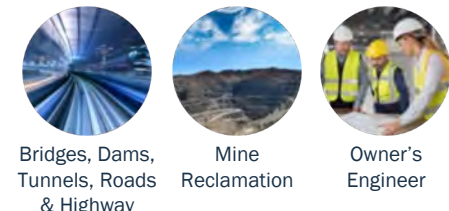
Environmental Remediation Life Sciences Border Security

## INFRASTRUCTURE, NA AND EMEA

Delivering a better world starts with creating a future that connects people not just with each other, but also with their surroundings—and enabling never-before-seen efficiency in the process. We're changing the way people and goods get from place to place by integrating advanced technology, sustainability, and world-class infrastructure solutions.

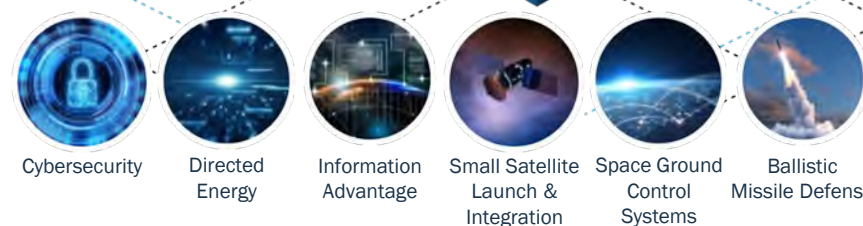


Aviation Rail & Transit Intelligent Transportation Systems



Bridges, Dams, Tunnels, Roads & Highway Mine Reclamation Owner's Engineer

AI-ENABLED SOLUTIONS



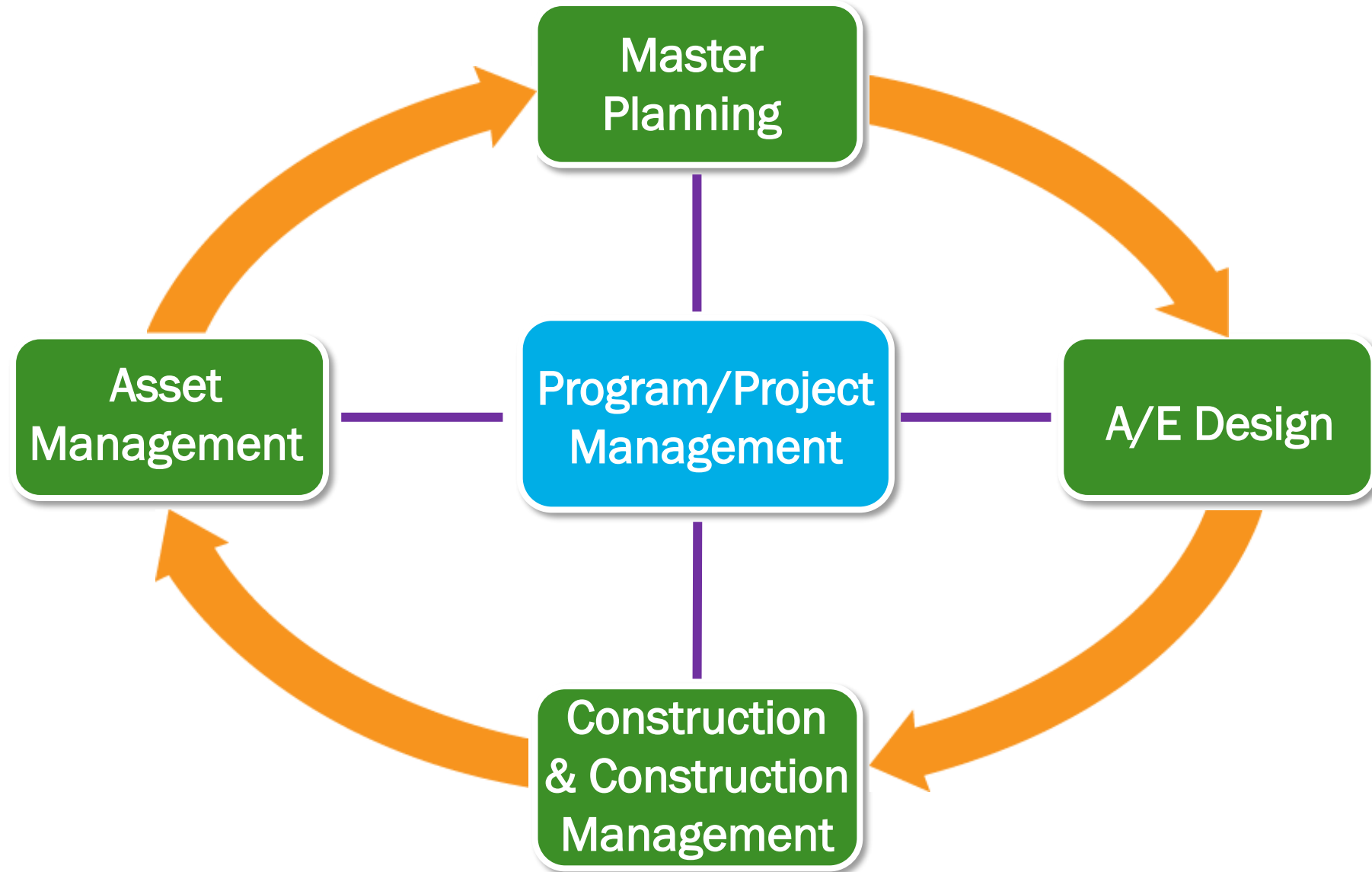
Cybersecurity Directed Energy Information Advantage Small Satellite Launch & Integration Space Ground Control Systems Ballistic Missile Defense

## DEFENSE AND INTELLIGENCE

From ballistic missile defense to the military's first directed energy system to satellite payload integration for the Space Force, we're not just operating on the tactical edge—we're pushing it forward.



# PARSONS VALUE ADD – FULL LIFE CYCLE SERVICES





# Summary

Provides more than \$3B of PM/CM, Engineering, Industrial Base Modernization and Chem Demil, Master Planning, and Environmental Technical support services annually.

Our technical expertise and CM skills have enabled Federal Government agencies to meet their most complex and high-profile facility and infrastructure construction challenges.

# KEY CAPABILITIES



Project/Construction Management



Complex Engineering



Cleared/Secure Services



Industrial Base Modernization / Chem Demil



Master Planning





# MASTER PLANNING & ENGINEERING

## Large Engineering Programs (within last 5 years):

- USACE Multiple AE Services
- NAVFAC Multiple AE Services
- Air Force Civil Engineering AE Services
- NASA Goddard Engineering/CM/PM
- Customs & Border Protection Engineering Services
- IC Customers – Owner’s Engineer Services
- MDA Engineering Services
- National Nuclear Security Administration Engineering Services

Licensed in all 50 states and Territories

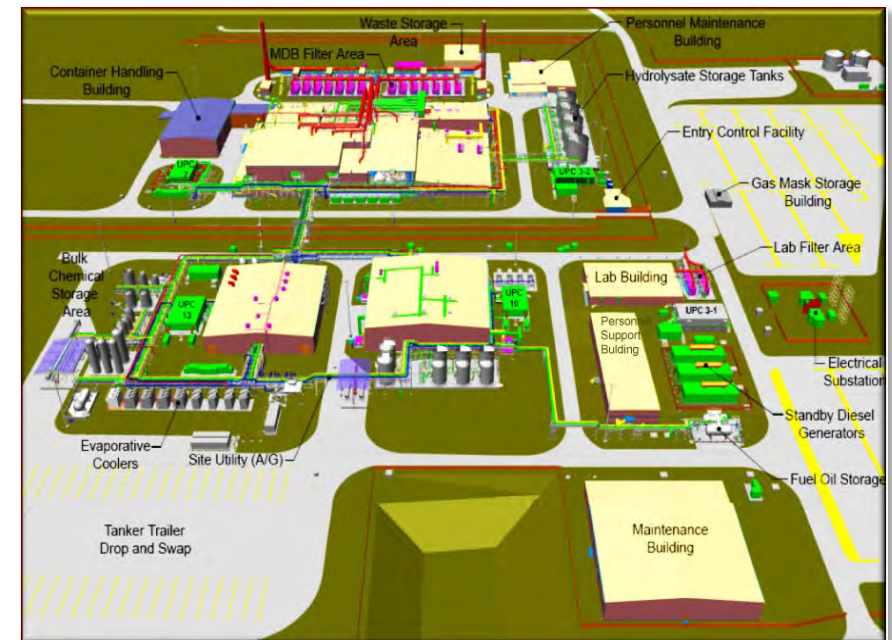
Cleared Design Staff – TS/SCI

Lab/Clean Room/SCIF/ATFP/Blast Design

LEED/IBC/Life Cycle Value Engineering

Strong DD1391 Planning Experience

Excellent Planning team - Majority CPARS are Very Good/Excellent





# PROJECT/CONSTRUCTION MANAGEMENT

Parsons was ranked by Engineering News-Record as the 4th largest PM and Professional Services firm in the nation

## Large and Complex CM Programs (within last 5 years):

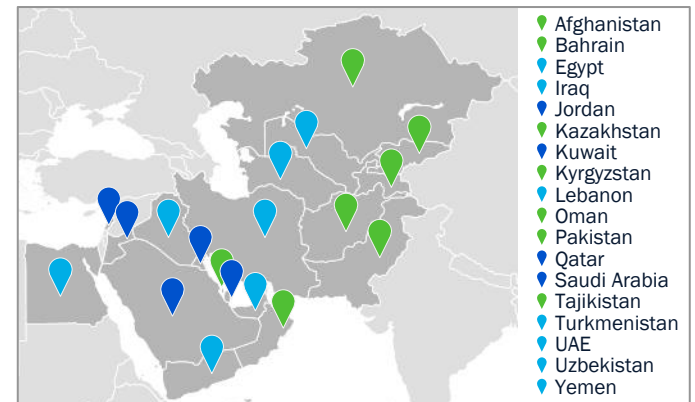
- USACE MED CPSS - \$4.3B Construction value
- Nevada National Security Site CM Services - \$6.5B Construction value
- Los Alamos National Lab - \$9B Construction value
- NAVFAC China Lake CM - \$2.6B Construction value
- FAA TSSC PM - \$2.6B Construction value
- USACE Qatar FMS - \$1B Construction value
- Naval Medical Center San Diego CM - \$500M Construction value
- USPS PM/CM Nationwide Support Contract - 500+ facilities
- Department of Labor Job Corps PM/CM - 125 locations Nationwide and 75 FTEs
- IC Customers – Owner’s Agent PM/CM Services

Working CM in 25+ countries

Ability to rapidly deploy; strong bench

Complex & Remote Design-Build and Construction programs

Parsons Knows CM: Parsons Designs & Builds complex projects







# CRITICAL INFRASTRUCTURE PROTECTION SOLUTIONS

Mission-critical facilities design and design criteria development

Existing building assessments

ATFP/blast/ballistic design

Engineering emergency response and recovery support

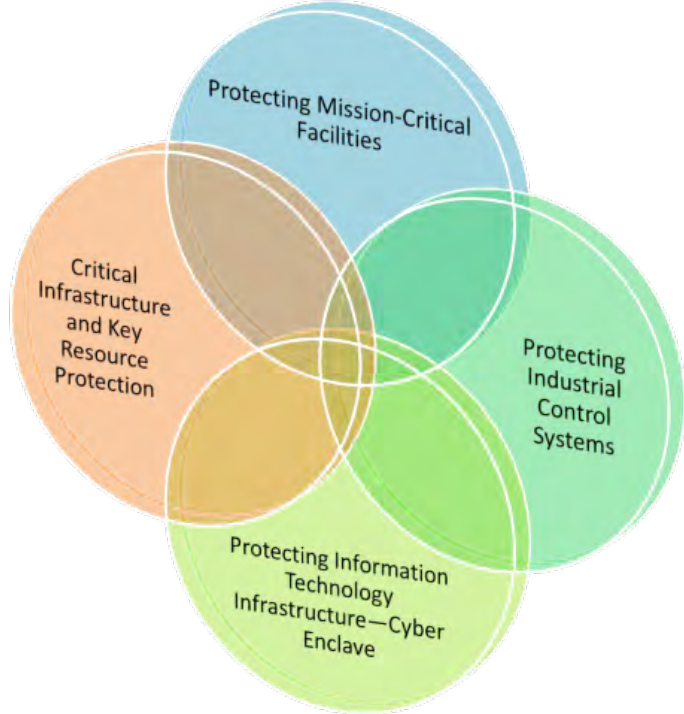
Industrial Controls and IT/OT Cybersecurity

Cybersecurity and Security Operations Support

Technical/Electronic Security System (TSS/ESS) Installation and Integration

Intrusion Detection, Threat Protection, Forensics, and Data Loss Prevention

Protective Technologies/CUAS





# TECHNICAL AND CLEARED PERSONNEL



**1,000+**

Construction Technicians



**1,000+**

Professional Engineers and Architects



**3,100+**

Active Cleared Personnel



**1,500+**

Active Cleared TS/SCI or above



Cleared Engineering & Construction Personnel:

- Architectural
- Civil
- Electrical
- Fire Protection
- Instrumentation & Controls
- Interior Design
- IT
- IT/OT Cybersecurity
- Mechanical
- Nuclear
- Process
- Security
- Structural
- Safety
- Quality
- Construction Management
- Project Management





# THANK YOU

Always looking for partners



- Small Businesses
- Large Businesses
- Technology & Solution Providers

## Contact

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# KCCCT

SAME BLUE RIDGE POST  
B2B HOLIDAY SOCIAL

# MEET THE TEAM



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**KCCT**

# AT A GLANCE



**450+**  
Federal Projects

**4M SF**  
US Federal Campuses



**200+**  
SCIFs

**TS**  
Top Secret/Facility  
Clearance



**70%**  
Employees with  
Clearances

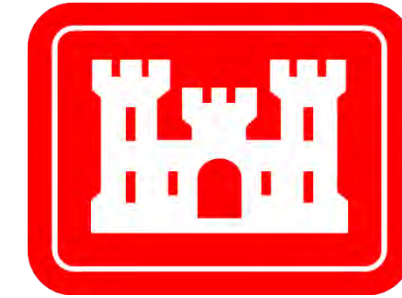
**60+**  
IDIQ Contracts

# GLOBAL EXPERIENCE



**185**  
Cities

**114**  
Countries



**FEMA**

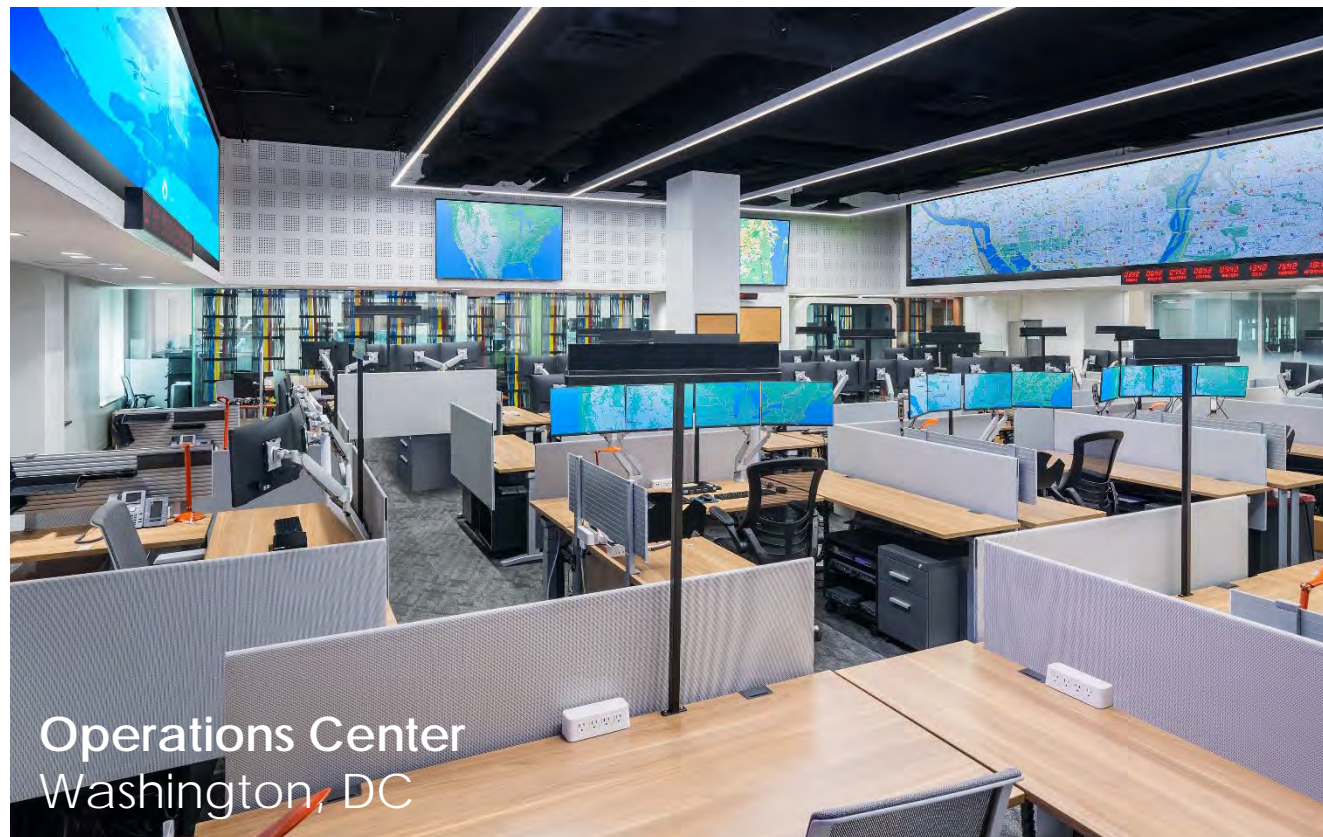


**KCCT**

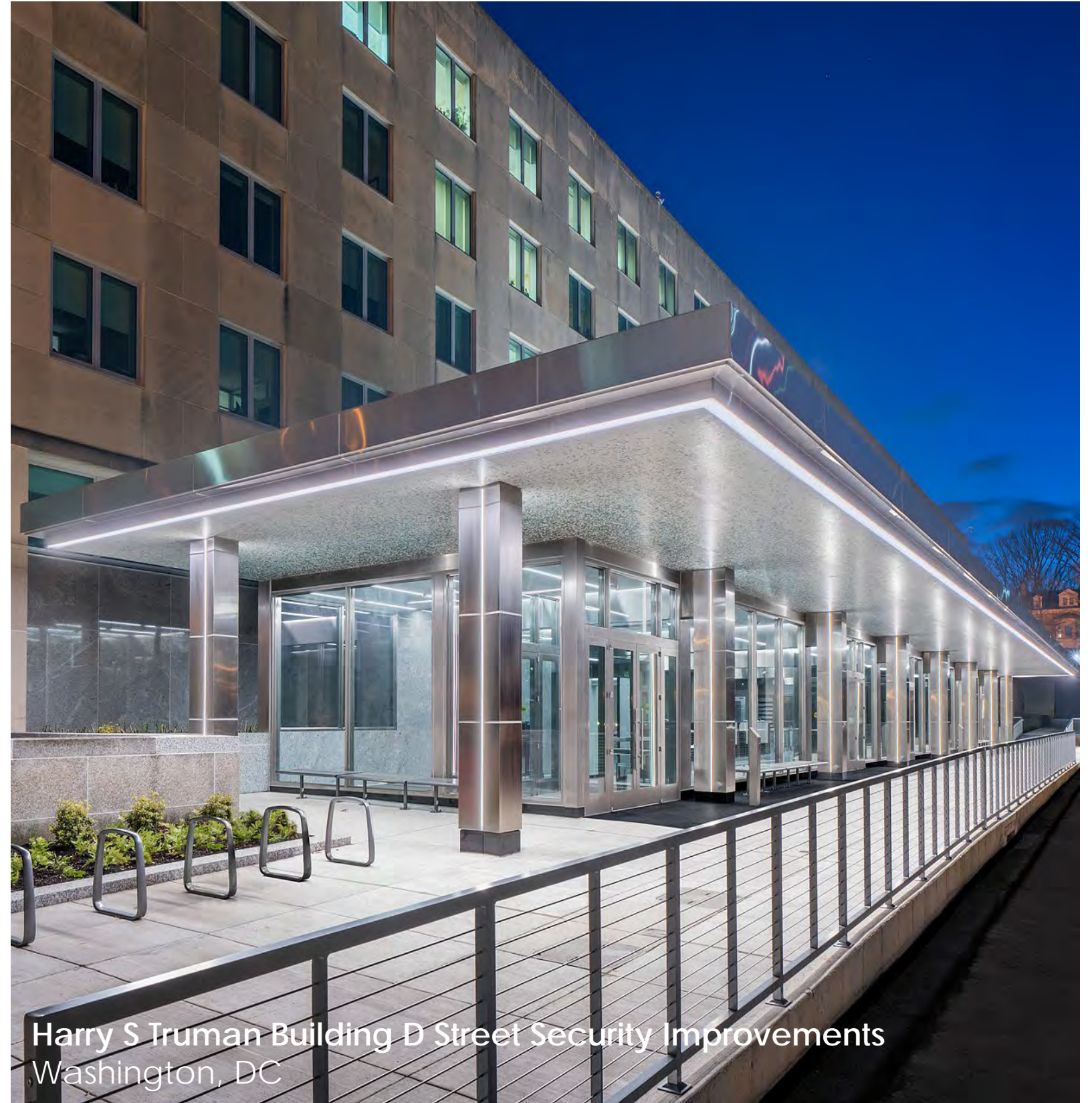
# DESIGN-BID-BUILD



Embassy of Australia  
Washington, DC



Operations Center  
Washington, DC



Harry S Truman Building D Street Security Improvements  
Washington, DC



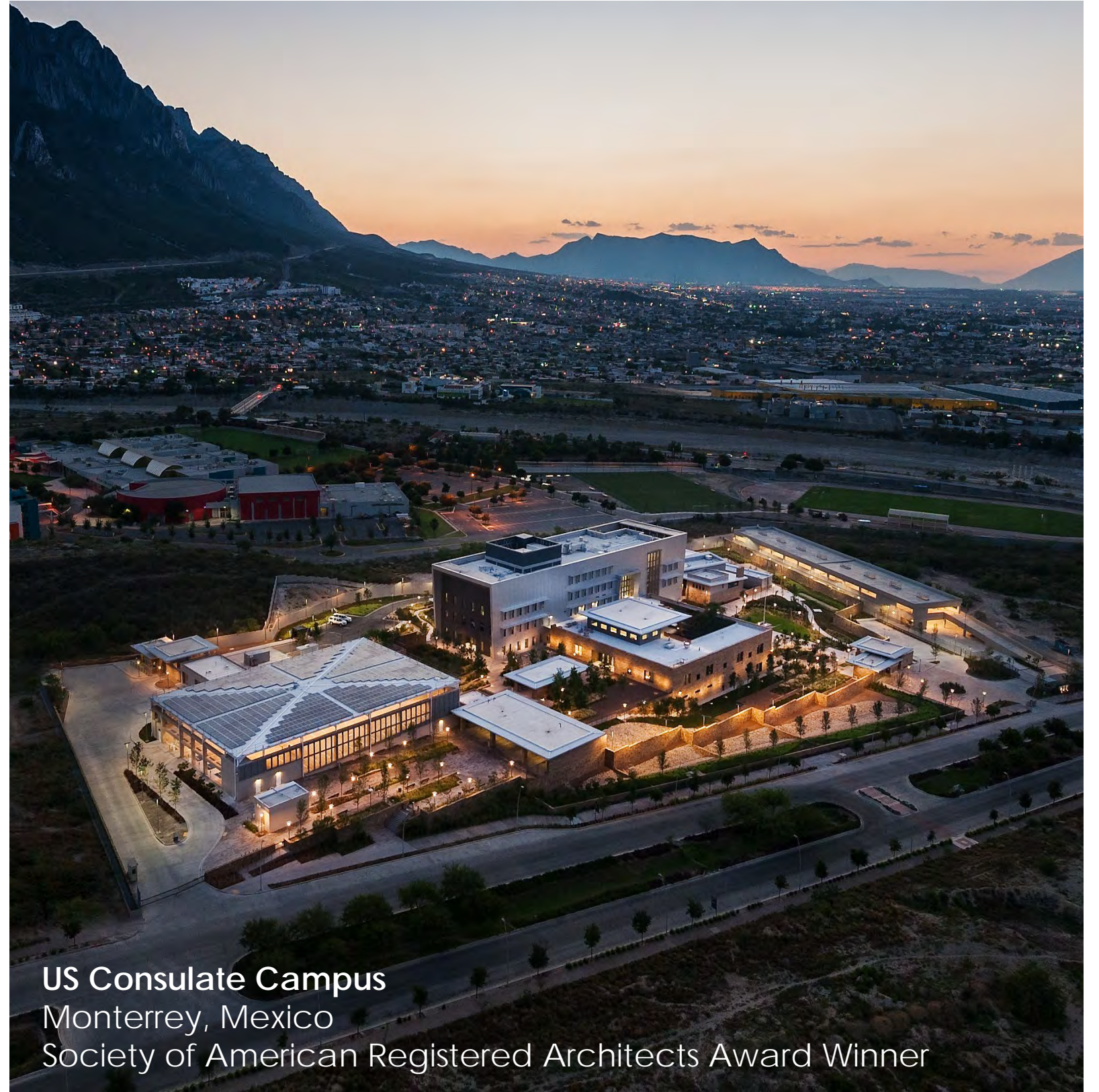
# DESIGN-BUILD



Campus Security Upgrades  
Jerusalem, Israel

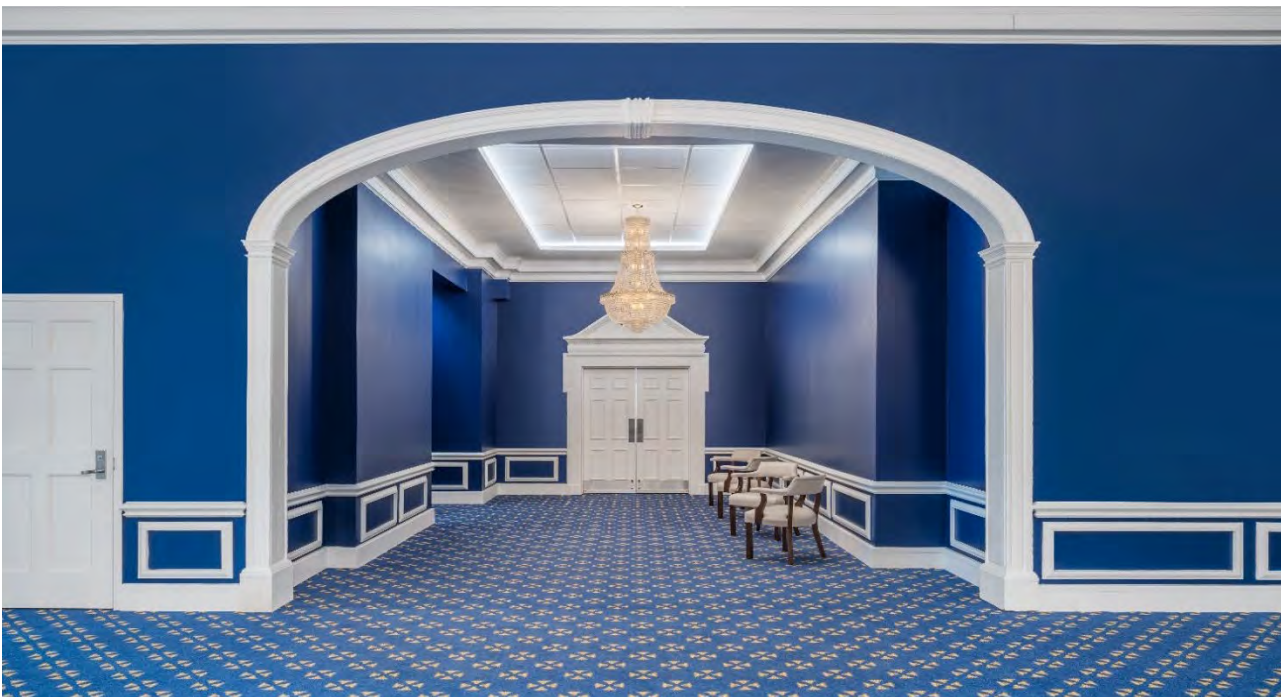


New US Embassy  
Doha, Qatar



US Consulate Campus  
Monterrey, Mexico  
Society of American Registered Architects Award Winner

# INTER-AMERICAN DEFENSE COLLEGE AT FORT MCNAIR



Design-Build  
Historic Renovation  
DBIA Award of Excellence





KCCCT



# US Federal Programs

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Presented by:

**Steve Pearson, AIA**

**US DoD/Federal Buildings Lead**

**November 30, 2023**



# Stantec at a glance

---

1954

Stantec  
founded

\$7 billion

Market  
Cap (\$USD)

28,000

Employees  
globally

85+

Years serving  
US Federal Clients

400

Locations  
worldwide

224

US Office  
Locations

48

US States with  
Stantec offices

18

Countries  
we operate in

7

Continents  
we operate in



# Stantec's Major Services With the US Federal Government and Teaming Partners

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- **Full A/E Services for All Types of Buildings and Related Structures**
- **Military, Community and Site Planning**
- **Full A/E Design Services for a Variety of Civil Works Projects**
- **Geotechnical Engineering and Land Surveying**
- **Program and Construction Management-PM/CM**
- **Environmental, NEPA, Permitting**
- **Special Studies, Investigations and Engineering Analysis**
- **Design Build Services- Designer of Record**
- **Development of Design Build RFPs**
- **Construction Management/Title II Services**
- **Cost Estimating**
- **Alternative Financing and Delivery**



# Battalion Operations Facility (BOF) Humphreys Engineer Center Alexandria, VA

USACE Baltimore District

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- New 42,800 SF, Three-Level SOCOM Building
- \$32M Construction Value
- Programming Charrettes and Concept Planning and Full AE Design for Design Build Procurement
- Significant Secure Space
- Providing Construction Phase Services Support to USACE





# Academic Instruction Facility Marine Corps Base Quantico, VA

NAVFAC Mid Atlantic

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- New 64,700 SF, Three-Story Academic Building for Training and Education Command (TECOM)
- \$25M Facility Delivered by Design Build
- LEED Silver
- Design Focused Around Maximizing Interior Clear Space for Flexibility





# New Main Gate Access Control Point Joint Base Langley-Eustis (Eustis), VA

USACE Norfolk District

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- New 5-Lane \$18M ACP to Address Multiple, Non-Compliance AT/FP and Safety Standards
- Required Additional Land Acquisition from the City of Newport News, Resulting in a 13-Acre Site
- Multiple Buildings to Support the ACP
- Multiple Phases to Maintain Operations During Construction

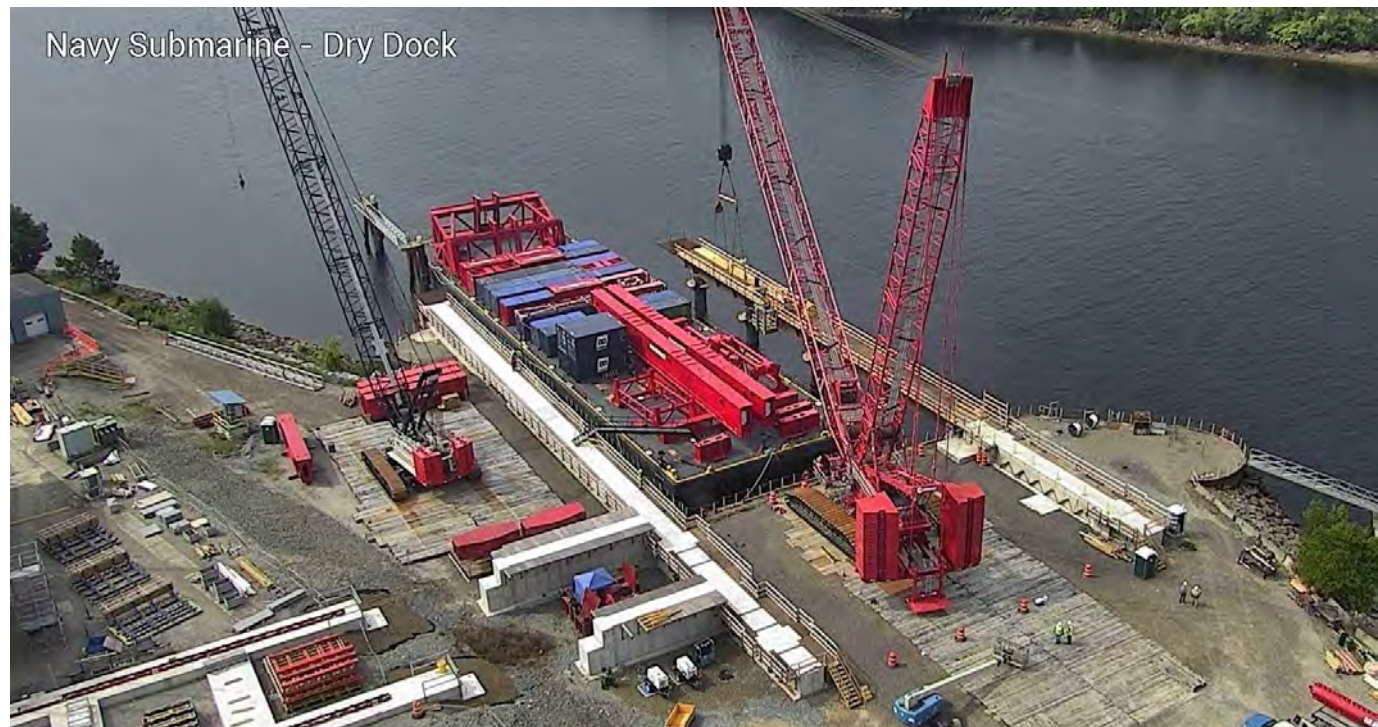
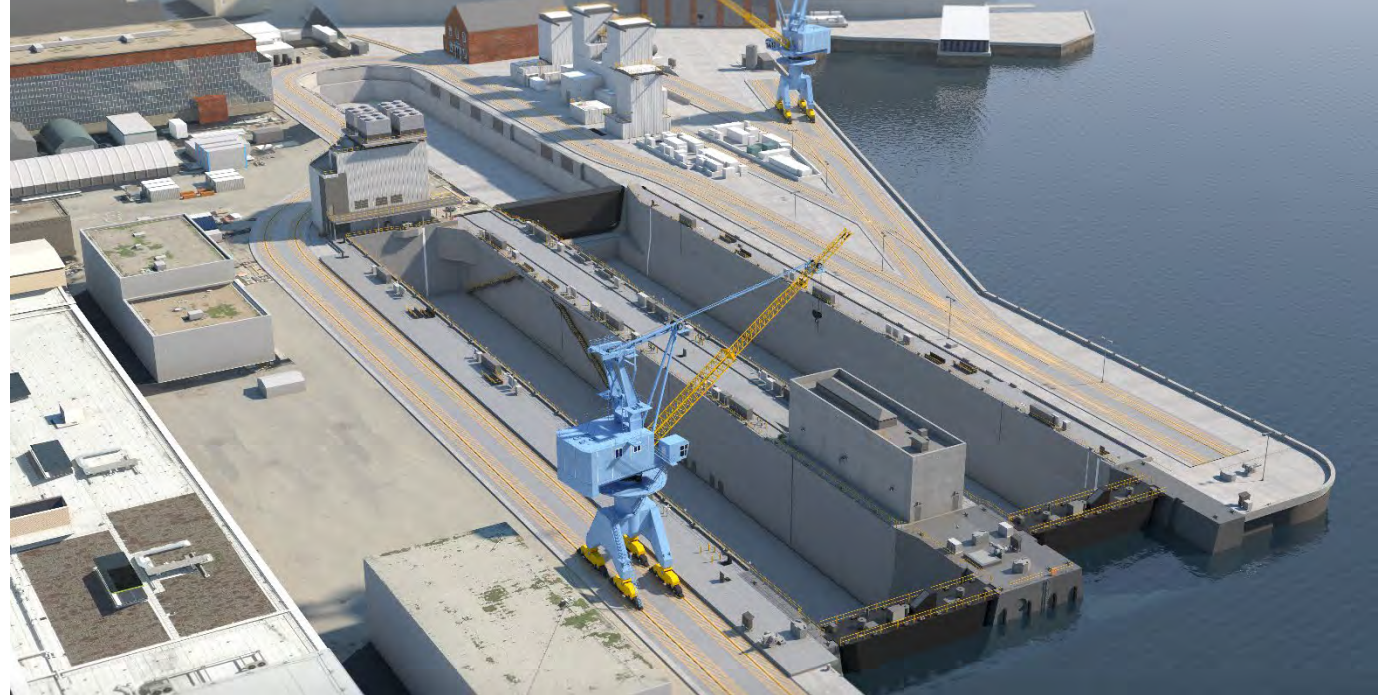




# Portsmouth Naval Shipyard (PNSY) Multi-Mission Dry Dock #1 Kittery, MA

NAVFAC Mid Atlantic

- Part of the Navy's Shipyard Infrastructure Optimization Program (**SIOP**)
- \$1.8B Construction Value
- First Dry Dock Facility Designed for Navy Since WWII
- Construction Scheduled for Completion in 2028

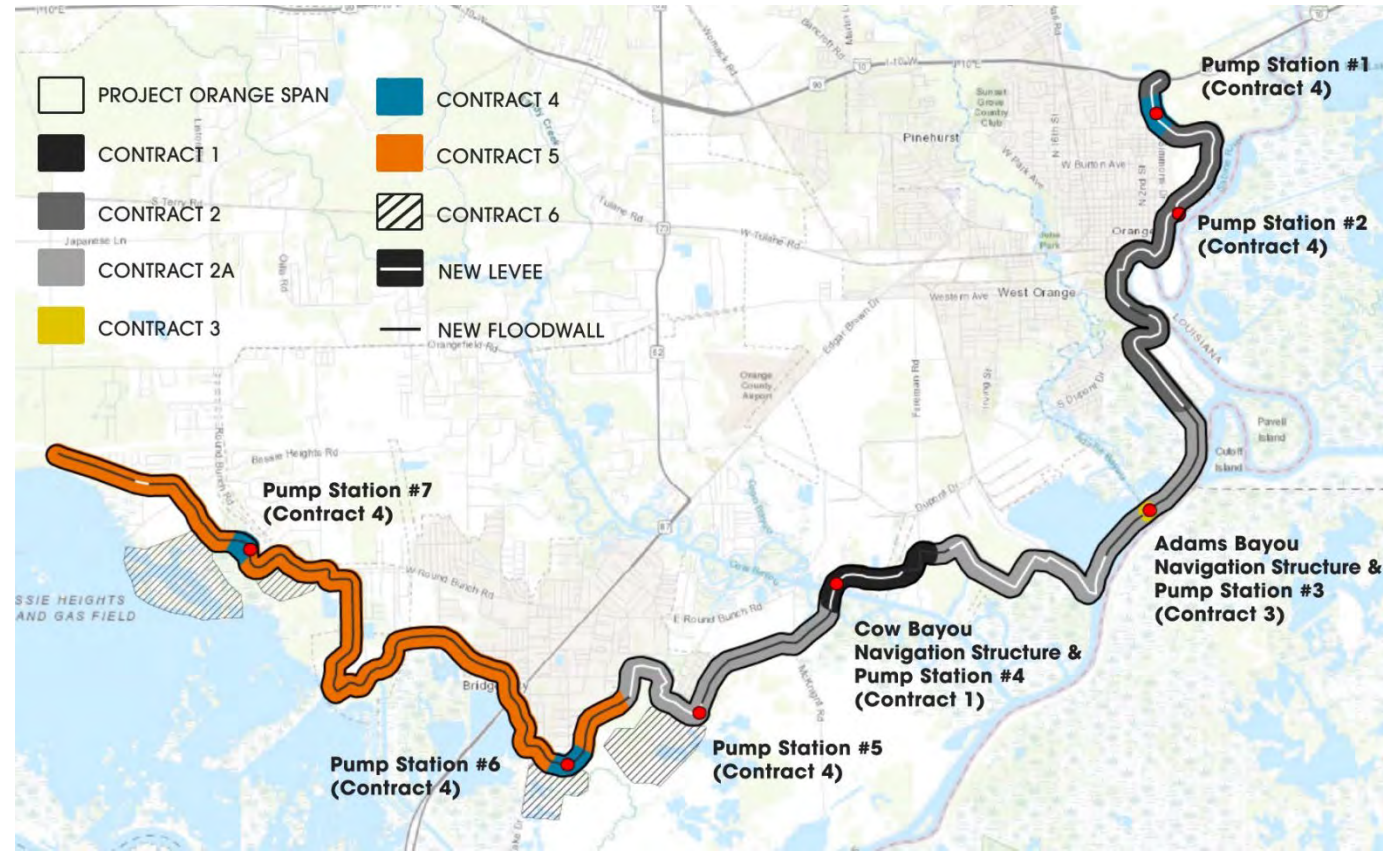




# Sabine Pass to Galveston Bay Coastal Storm Risk Management and Ecosystem Restoration

## USACE Galveston District

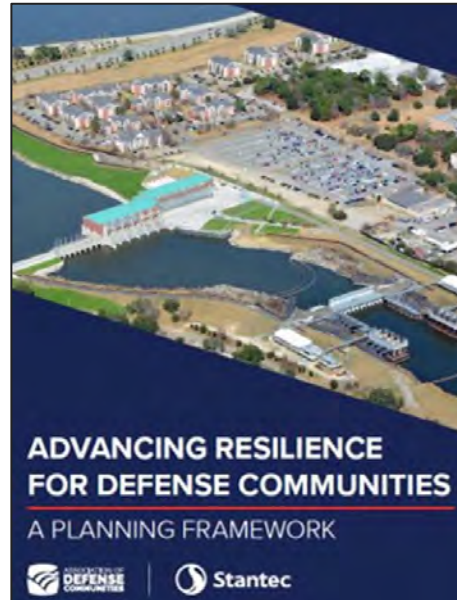
- 26.7-mile-long levee and floodwall system
- Increases preparedness to respond to natural disasters and disturbances
- Increase resistance to long-term impacts due to climate change –i.e.
  - sea level rise, land subsidence, abnormally heavy rainfall events, and regional drought
- 8-year design project
- \$1.9B Construction Effort
- Lead Designer



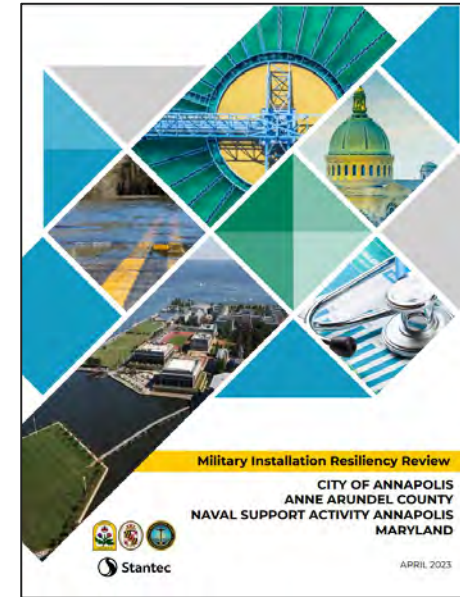
# Defense Community Planning

Multiple community partners

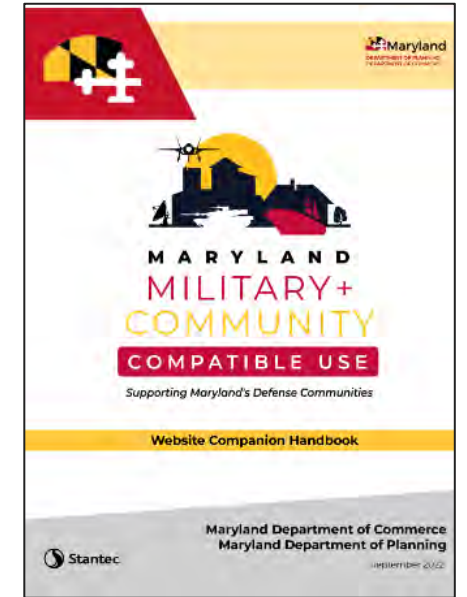
- Defense Community Planning Supporting Hosted Military Installations
- Installation Resilience Planning
  - Community-Driven Planning Projects
  - Protect and Preserve Military Readiness and Defense capabilities
  - Support Continued Community Growth and Economic Development



Planning a resilient future for defense communities



NSA Annapolis Military Installation Resiliency Review



State of Maryland Military + Community Compatible Use Website and Handbook



# Stantec's Key Federal Clients

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## Department of Defense

- Army/US Army Corps of Engineers
- US Air Force/US Space Force
- US Navy/NAVFAC
- US Marine Corps

## Civilian Agencies

- Department of the Interior
  - National Park Service
  - Bureau of Reclamation
  - Bureau of Land Management
  - US Fish & Wildlife
  - Bureau of Indian Affairs
- Department of State
- Department of Energy

- Department of Homeland Security
  - Federal Emergency Management Agency
  - US Coast Guard
  - Transportation Security Administration
- Department of Justice
- Department of Transportation
  - Federal Aviation Administration
  - Federal Transit Administration
- Department of Veterans Affairs
- Department of Agriculture
- General Services Administration, Public Buildings Service
- US Agency for International Development

- Millennium Challenge Corporation
- Tennessee Valley Authority
- Federal Highway Administration
- Environmental Protection Agency
- Health Resources & Services Administration
- US Postal Service
- Food & Drug Administration
- National Institutes of Health
- National Aeronautics and Space Administration
- National Science Foundation