



Society of  
**SAME**  
American Military Engineers  
**Blue Ridge Post**

Group 2

# 2023 B2B HOLIDAY SOCIAL

Thurs., Nov. 30, 2023

1:30 pm - 5:30 pm

The George Washington Hotel  
Winchester, VA

<https://classic.same.org/BlueRidge>



**SAME BLUE RIDGE POST - B2B Engagement**  
**November 30, 2023**



# Who We Are

## About HKS

FOUNDED  
**1939** (84 years)

HEADQUARTERS  
**350 N Saint Paul Street, Suite 100**  
**Dallas, Texas 75201**

EMPLOYEES  
**1,550**

OFFICES  
**29 Global Offices**

SYSTEM FOR AWARD MANAGEMENT (SAM)  
**UEI: EU9MKWVA1TF8**  
**CAGE Code: 0WRP0**

## Firm Statistics

**2** **Ranked Top**  
**Architecture Firm**

Ranked #2 in Building Design + Construction's 2023 Giants Top Architecture Firms list.

**4** **Most Innovative**  
**Architecture Company**

Ranked #3 in Fast Company's 2022 Most Innovative Companies for Architecture.

**8** **Ranked Top Green Building**  
**Design Firm**

Ranked #8 in Engineering-News Record's 2022 Top 100 Green Building Design Firms list.

**1,277** **Awards Earned**  
**Firmwide**

Since the firm's founding, HKS has earned over 1,200 awards, including design and individual industry recognitions.

**1,550+** **Staff Worldwide**  
**in 29 offices**

United by our shared culture and sense of purpose, our global practice creates worldclass design excellence.



Designing with  
Purpose to Create a  
Better World

# Responsible Design

We believe that design must foster well-being for all people, in partnership with nature, to help make our world a better place.

- Carbon Neutral Business
- United Nations Global Compact
- Justice Equity Diversity and Inclusion (J.E.D.I.)

## SUSTAINABILITY STATS

**478** LEED Accredited Professionals

In 2023 HKS employs 450+ full-time LEED Accredited Professionals.

**8** Ranked Top Green Building Design Firm

Ranked #8 in Engineering News-Record's 2022 top 100 Green Building Design Firms list.

**200+** Million SF LEED Projects

HKS LEED certified and registered projects exceed 200 million square feet as of 2023.

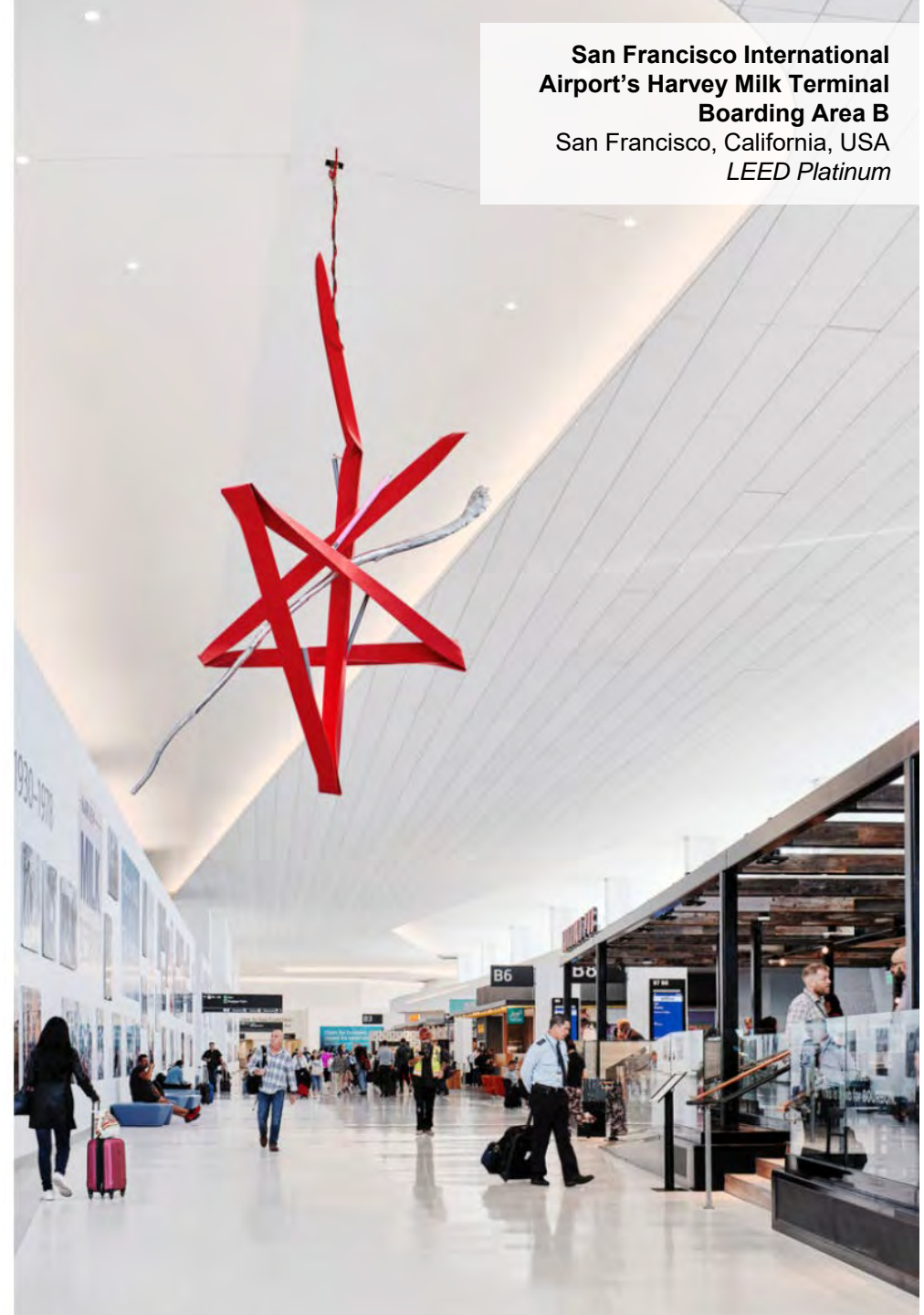
**\$43.5+** Billion LEED Projects

HKS accounts for \$43.5 billion in construction costs for LEED certified and registered projects as of 2023.

**103** WELL Accredited Professionals

HKS employs 100+ WELL Accredited Professionals in 2023

San Francisco International Airport's Harvey Milk Terminal Boarding Area B  
San Francisco, California, USA  
LEED Platinum





# What We Do

We draw inspiration from across our various practices.

## Practices

- Aviation
- Cultural
- Commercial
- Education
- Government
- Health
- Hospitality
- Life Science
- Mission Critical
- Residential Mixed-Use
- Senior Living
- Sports & Entertainment



AVIATION



CULTURAL



COMMERCIAL



EDUCATION



GOVERNMENT



HEALTH



HOSPITALITY



LIFE SCIENCE



MISSION CRITICAL



RESIDENTIAL MIXED-USE



SENIOR LIVING



SPORTS & ENTERTAINMENT



# What We Do

We deliver services that balance high-performing objectives.

## Services

- Advisory Services
- Alternative Project Delivery
- Architecture
- Branded Experiences
- Computational Design
- Interior Design
- Place Performance
- Project Management
- Research
- Structural Engineering
- Sustainable and Resiliency Design
- Urban Design



ADVISORY SERVICES



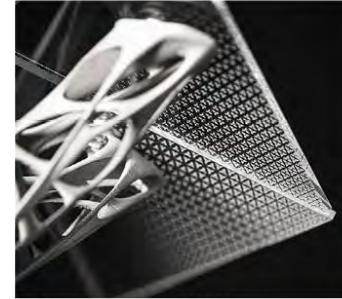
ALTERNATIVE PROJECT DELIVERY



ARCHITECTURE



BRANDED EXPERIENCES



COMPUTATIONAL DESIGN



INTERIOR DESIGN



PLACE PERFORMANCE



PROJECT MANAGEMENT



RESEARCH



STRUCTURAL ENGINEERING



SUSTAINABLE DESIGN



URBAN DESIGN & CAMPUS PLANNING



# Where We Are

- Atlanta
- Austin
- Brisbane
- Chicago
- Dallas (HQ)**
- Denver
- Detroit
- Dubai
- Fort Worth
- Houston
- London
- Los Angeles
- Mexico City
- Miami
- New Delhi
- New York
- Orlando
- Phoenix
- Raleigh
- Richmond
- Riyadh
- Salt Lake City
- San Diego
- San Francisco
- Seattle
- Shanghai
- Singapore
- Tokyo
- Washington, D.C.



# Where We Are

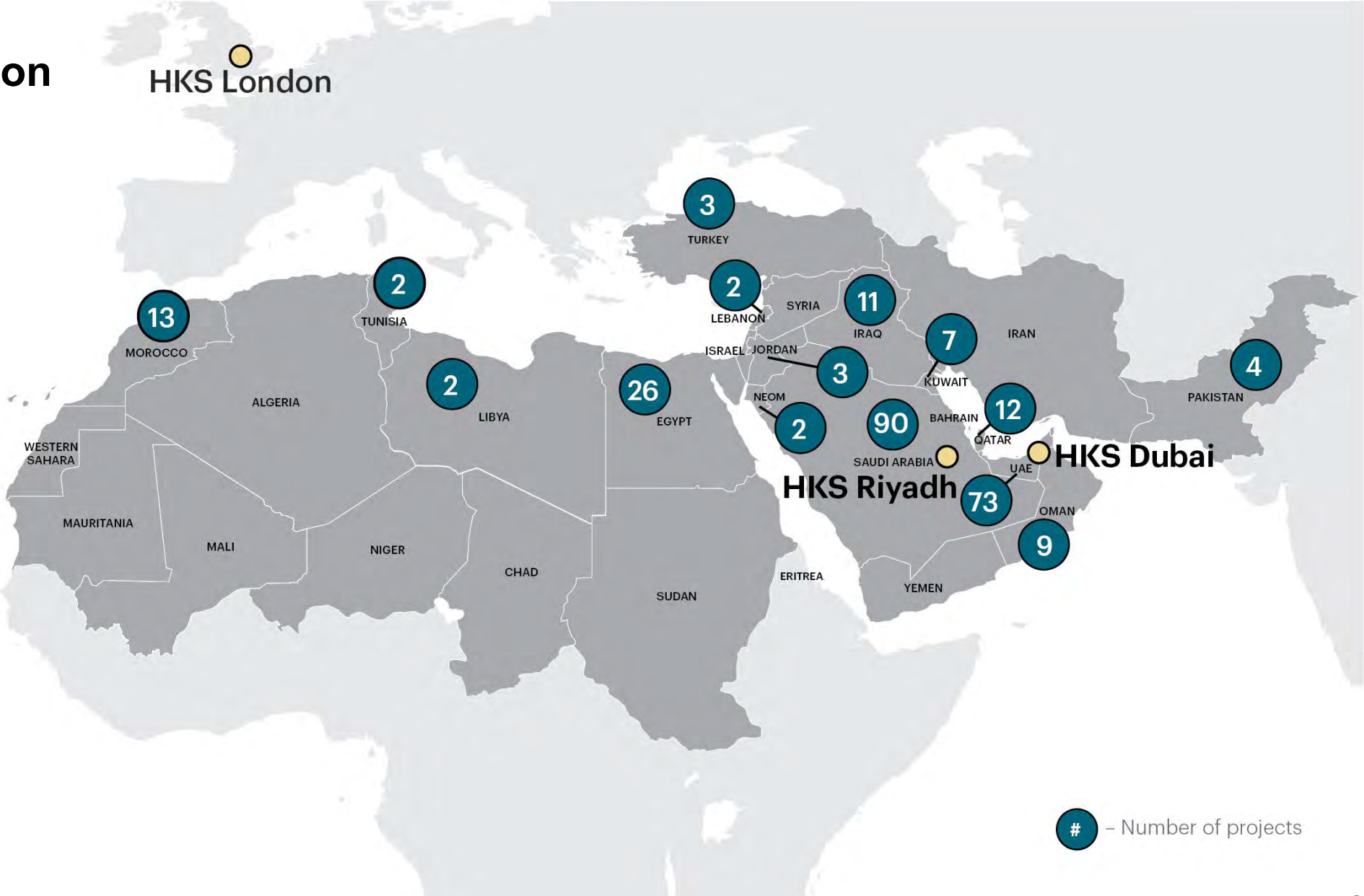
New in 2023

- Atlanta
- Austin**
- Brisbane**
- Chicago
- Dallas (HQ)**
- Denver
- Detroit
- Dubai
- Fort Worth
- Houston
- London
- Los Angeles
- Mexico City
- Miami
- New Delhi
- New York
- Orlando
- Phoenix
- Raleigh**
- Richmond
- Riyadh**
- Salt Lake City
- San Diego
- San Francisco
- Seattle**
- Shanghai
- Singapore
- Tokyo
- Washington, D.C.





# Projects in MENA Region

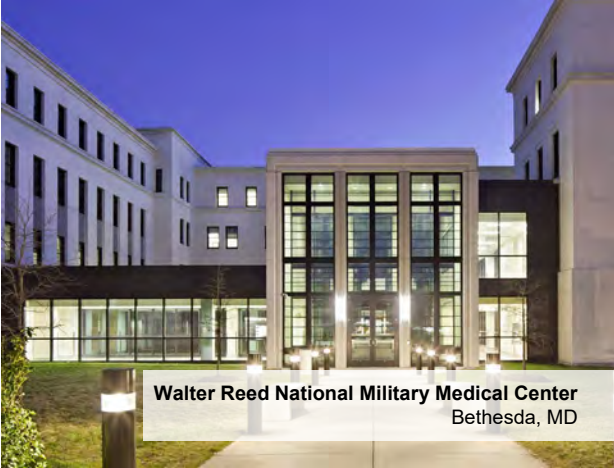


# - Number of projects

# Federal Agencies

- Air Force Medical Service (AFMS)
- Bureau of Medicine and Surgery (BUMED)
- Defense Health Agency (DHA)
- Federal Bureau of Investigation (FBI)
- General Services Administration (GSA)
- Indian Health Service (IHS)
- National Archives and Records Administration (NARA)
- National Institute of Health (NIH)
- Naval Facilities Engineering Systems Command (NAVFAC)
- Navy Medicine East (NME)
- Navy Medicine West (NMW)
- U.S. Army Corps of Engineers (USACE)
- U.S. Army Medical Command (USAMEDCOM)
- U.S. Bureau of Alcohol Tobacco Firearms and Explosives (ATF)
- U.S. Department of Agriculture (USDA)
- U.S. Department of Defense (DoD)
- U.S. Department of Energy (DoE)
- U.S. Department of Justice (DOJ)
- U.S. Department of Health & Human Services (HHS)
- U.S. Department of the Air Force
- U.S. Department of the Army
- U.S. Department of the Navy
- U.S. Department of Veterans Affairs (VA)
- U.S. Drug Enforcement Agency (DEA)
- U.S. Food and Drug Administration (FDA)





**Walter Reed National Military Medical Center**  
Bethesda, MD



**FBI Innovation Center at Redstone Arsenal**  
Huntsville, AL



**U.S. Census Bureau Headquarters**  
Suitland, Maryland, USA



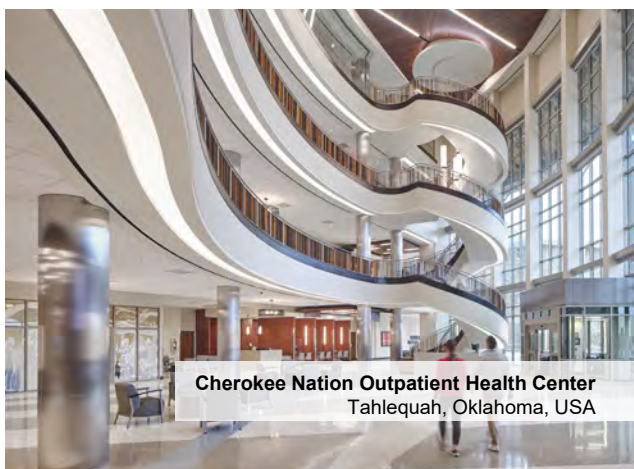
**GSA Region 9 Headquarters, 50 UN Plaza**  
San Francisco, California, USA



**Washington Headquarters Services**  
Alexandria, Virginia, USA

**Design Excellence.  
Limitless Thinking.**

**HKS**



**Cherokee Nation Outpatient Health Center**  
Tahlequah, Oklahoma, USA





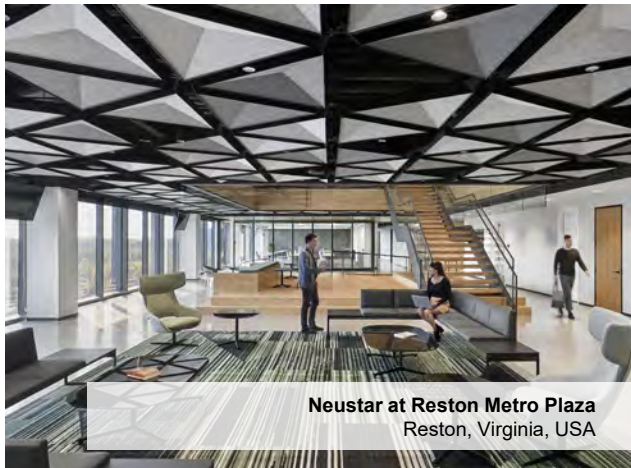
**UC San Diego North Torrey Pines**  
La Jolla, California, USA



**Capital One Headquarters**  
McLean, Virginia, USA



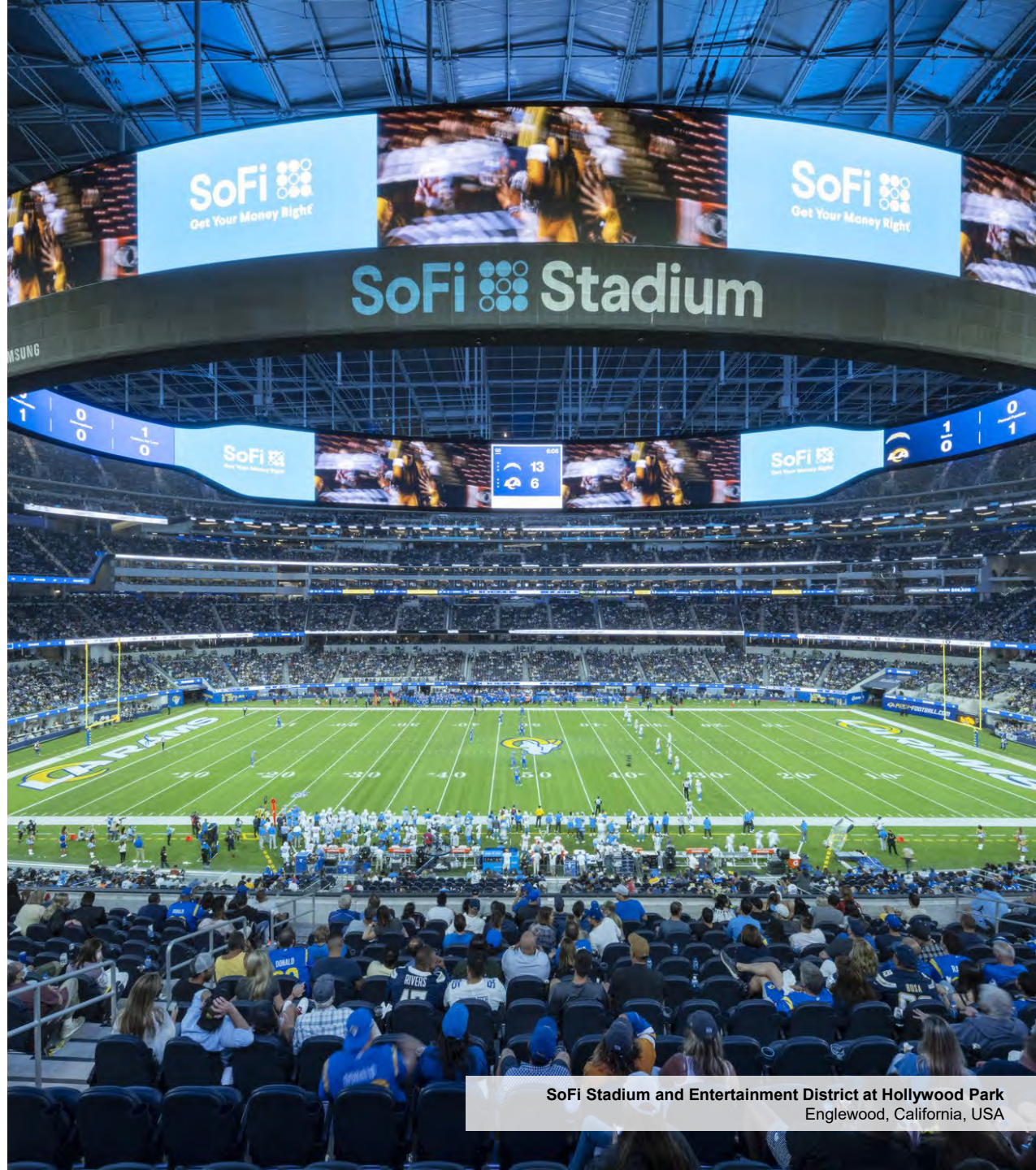
**JP Morgan Chase Regional Headquarters**  
Dallas, Texas, USA



**Neustar at Reston Metro Plaza**  
Reston, Virginia, USA



**ProMedica Corporate Headquarters**  
Toledo, Ohio, USA



**SoFi Stadium and Entertainment District at Hollywood Park**  
Englewood, California, USA

**Innovative Design.  
Limitless Thinking.**

**HKS**





**Saudi German Hospital Medical City Master Plan**  
Jeddah, Saudi Arabia



**AMAALA Marina Yacht Club**  
Red Sea Coast, Saudi Arabia



**Kuwait Children's Hospital**  
Al Shuwaikh, Kuwait



**Royal Children's Hospital**  
Melbourne, Australia



**Meihua Women's and Children's Hospital**  
Shanghai, China



**Danat Al Khaleej Hospital Al Nahda Mother Care and Child Hospital**  
Dubai, United Arab Emirates

**Iconic Design.  
Limitless Thinking.**

**HKS**

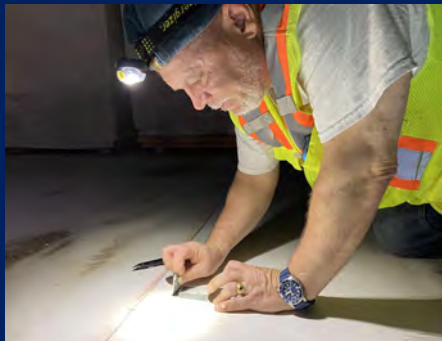


The image shows a modern, multi-level office building interior. A prominent feature is a wide staircase with a dark metal railing and glass balustrade. The space is characterized by clean lines, concrete pillars, and a mix of materials like wood and metal. In the background, there are office desks, a large screen displaying a cityscape, and a seating area with black chairs. The lighting is bright and even, highlighting the architectural details.

# Thank you

**Bree Beal**, CAP.CF.APMP, LSSYB, LEED AP, WELL AP  
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Society of  
**SAME**  
American Military Engineers

**SAME Blue Ridge  
Post**

**B2B Holiday Social**

November 30, 2023

**WDP**  
& Associates



# PRESENTING FOR WDP



**Steven Arthur**  
*Associate & Senior Project Manager*  
*34 Years of Experience*



**Richard Freewalt, R.A., LEED AP**  
*Associate & Federal Lead*  
*31 Years of Experience*

# SMALL BUSINESS WITH NATIONAL PRESENCE



**30+ IDIQ Term, and On-Call Contracts – 96% Renewal Rating**

## Consulting Engineering Firm who Specialize in Problem Solving

- *Building Envelope Consulting*
- *Roof Engineering*
- *Forensic Structural Engineering*
- *Geotechnical Engineering*
- *Architectural and Non-Destructive Testing*

**Actively writing the standards which shape the industry**

Six Office Locations:  
Manassas,  
Charlottesville, and  
Blacksburg, VA, and  
WV, NY, and SC



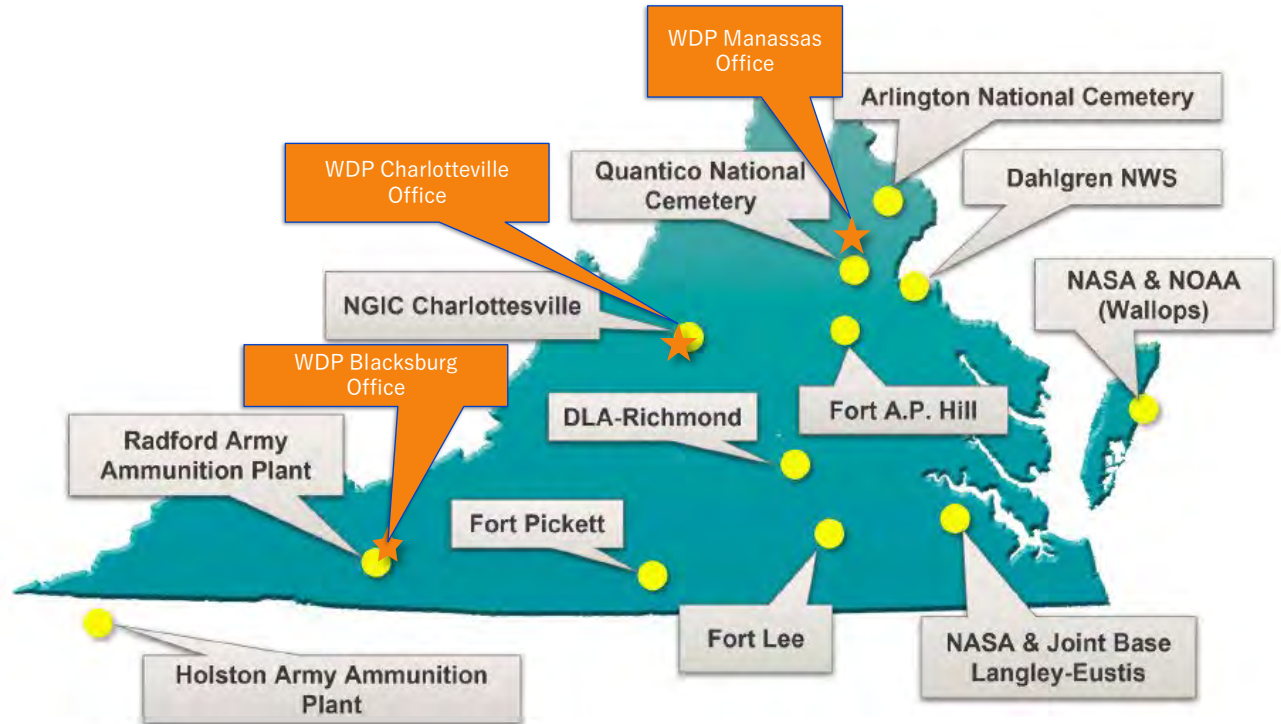
# WDP PROXIMITY TO NORFOLK DISTRICT CLIENTS

## WDP & Associates Virginia Locations:

- Manassas, VA
- Charlottesville, VA
- Blacksburg, VA

### Why It Matters...

- *Quick response time*
- *Flexible resources, across offices*





# WDP's Services

## Architectural Consulting

Façade Evaluation

Roof / Window Consulting

Enclosure Commissioning (BECx)

Leakage Investigations  
(water, air, vapor, thermal)

Building Science  
(hygrothermal/WUFI, THERM)

Air Barrier Audits (ABAA)

Building Instrumentation  
(data loggers/RH%)

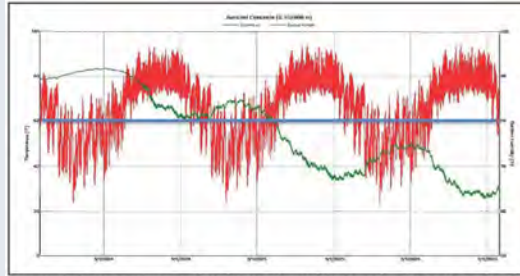
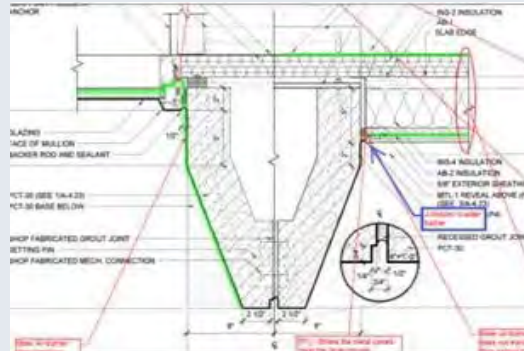


Figure 2. Temperature and Relative Humidity Graph – Exterior side of CMU - Modeled with "Buff Matt Clay Brick"

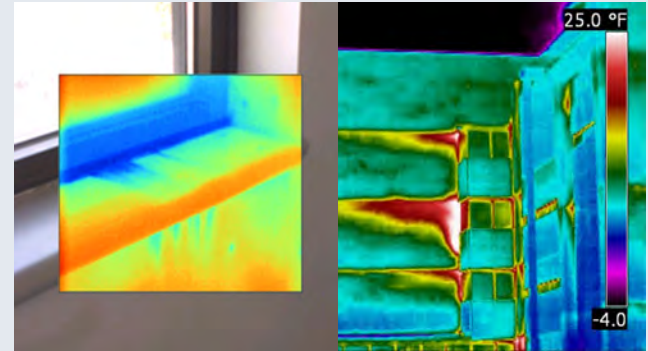
## WUFI Hygrothermal Analysis



## Design Review



## Facade Failure Evaluation



## Air Leakage Investigation

# WDP's Services

## Architectural Field Testing

**Masonry Walls & Flashings**

**Roofing & terraces**

**Windows / Doors**

**Metal Panels**

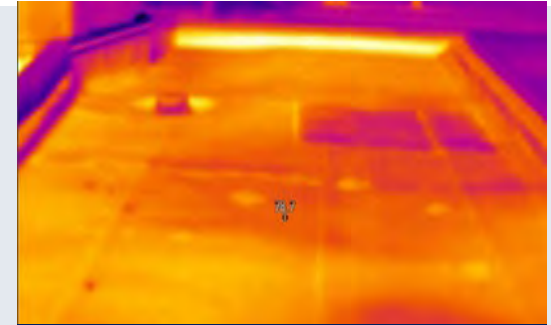
**Air Barrier & Sealants**

**Insulation**

**Below Grade Waterproofing**



**Roof Impedance Scanning**



**Infrared Roof Survey**



**Air Leakage Testing**



**Window Leak Testing**

# QUESTIONS?



**Steven Arthur**  
*Associate and Senior Project Manager*  
**SArthur@wdpa.com / (304) 240-1541**



**Rich Freewalt, R.A., LEED AP**  
*Associate and Federal Lead*  
**RFreewalt@wdpa.com / (571) 247-1165**



# BUILDING CONDITION ASSESSMENT

## WDP – ‘Building Doctors’

- E – Examine
- D – Diagnose
- R – Remedy
- *Practicing Principals*



# BUILDING CONDITION ASSESSMENT

## Structural Consulting & Testing

Structural Analysis

Failure Investigation

Non-Destructive Testing (NDT)

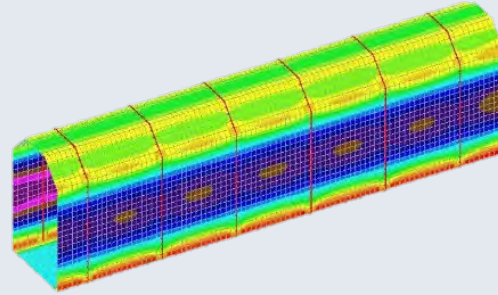
Material Sampling/Testing

Load Testing

Geotechnical / Pavement

In-House Lab

Corrosion Investigation



Structural Analysis



Corrosion Investigation



Material Sampling



Non-Destructive Testing

# Steven Arthur

## Senior Project Manager / Associate



### Professional Registrations / Certifications:

- WUFI/ORNL Hydrothermal Modeling
- American Society of Non-Destructive Testing (ASNT) Level 1 and Level 2 Infrared Thermography
- AWCI EIFS Inspector

### Education:

- BS in Building Diagnostics from the University of Dundee, 1989
- ONC, Building, Abertay University, 1991
- HNC, Quantity Surveying, Abertay University, 1993

- **30+ years of service in residential, commercial, institutional, and industrial building projects**

### **INDUSTRY PARTICIPATION:**

- Society of American Military Engineers (SAME), Member
- Fenestration & Glazing Industry Alliance (FGIA)
- ASTM International





# Richard Freewalt, R.A., LEED AP

## Senior Architect / Associate



**Professional Registrations / Certifications:** Registered Architect – VA, FL; LEED AP

**Education:** BA in Architecture from the University of Illinois, 1989

- **30+ years of extensive on-site and collaborative experience with a focus on building envelope consulting and quality assurance (QA)**
- **28-year retired Air Force Civil Engineer**

### **INDUSTRY PARTICIPATION:**

- National Council of Architectural Registration Boards (NCARB)
- Construction Specifications Institute (CSI)
- Society of American Military Engineers (SAME), Member
- ASTM International
  - E06 Performance of Buildings
  - D08 Roofing/Waterproofing







# WORDS WARRIORS



**We help you win across cultures**

**CEO & FOUNDER CONTACT:**  
**Colonel (Ret.) Myles B. Caggins III**  
**+1-254-371-5704**  
**[myles.caggins@wordswarriors.com](mailto:myles.caggins@wordswarriors.com)**



**NOVEMBER 30, 2023**





WORDS  
WARRIORS

# WHO ARE WE

We help business leaders and government officials thrive with precise communication across cultures through our **specialized translation** services, **executive communication advice** and coaching, and **bridge-building** between American, Iraqi Kurdistan, and other Middle Eastern companies.

We provide bespoke services that each Words Warriors team member has lived —**we are what we do.**

Our clients can compete and **win** from the insights, language skills, unique relationships, and reputation we have globally.





**WORDS  
WARRIORS**

# OUR TEAM



**Myles B. Caggins III**  
*CEO & Founder*



**Jessica Lopez**  
*Senior Project Director*



**Govand Akreyi**  
*Senior Business  
Development Manager*



**Angela Trammel**  
*Business Development  
Consultant*



**Pooja Singh**  
*Chief Creative Officer*



**Nariman Hawrami**  
*Language Operations  
Director - Kurdistan*



**Richelle Carey**  
*Chief of Media Training*



**Rebar Smith Ayooob**  
*Kurdistan Branch  
Manager*



**Hilda Fuad Hanna**  
*Intern - Kurdistan*





**WORDS  
WARRIORS**

# SERVICES

## Language & Translation

Specialized

African, Middle Eastern, and South Asian languages

Expert verification of AI translations

Cultural and language education

## Communication Advice & Coaching

Public speaking and media training

Strategic communication

Graphics design

Multicultural marketing

Sales pitch development

## Iraqi Kurdish Business Advising

Geopolitical Insights

High-level access to business and government leaders

Bridge-building

Business registration advice

***Our experienced team will help you win domestically or internationally***









**WORDS  
WARRIORS**

# PAST PERFORMANCES



**Duke**  
UNIVERSITY



**BlackRock**

COUNCIL *on*  
FOREIGN  
RELATIONS



- USDA Discrimination Financial Assistance Program – **Led media outreach** for \$2.2B lending program across 29 states and territories
- **Business development advisor** for Power Gate Group, a general services and construction company in Iraq, Syria, Turkey, and UAE
- Mobile Think Tank for Strategic Insight Group - **Developed and implemented a thought-leadership**, executive education program for corporate clients
- **Leadership and media training** workshops for Fortune 500 corporations and military schools
- Leading international media advocacy campaign for the **Association of the Petroleum Industry of Kurdistan**
- **Global health research** conducted in Asia and East Africa with Duke University and Yale University
- **Global security analysis and commentary** on Arabic and Kurdish media





**WORDS  
WARRIORS**

# **CONTACT US TODAY**

## **CEO & FOUNDER**

-  Colonel (Ret.) Myles B. Caggins III
-  +1-254-371-5704
-  [myles.caggins@wordswarriors.com](mailto:myles.caggins@wordswarriors.com)

## **Business Development:**

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[govand.akreyi@wordswarriors.com](mailto:govand.akreyi@wordswarriors.com)
- Angela Trammel  
+1-706-575-8318  
[angela.trammel@wordswarriors.com](mailto:angela.trammel@wordswarriors.com)



**To learn more:**  
Visit our website.  
**[www.wordswarriors.com](http://www.wordswarriors.com)**



# Epona Logistics

On Time, On Budget

Presented to:

SAME

American Military Engineers

Blue Ridge Post

Presented by:

Epona Logistics

13873 Park Center Rd.

Herndon, VA 20171

Nov 30<sup>th</sup>, 2023

EPONA • LOGISTICS



# General Information

- ▶ Privately owned Global Cargo Management Services Provider
- ▶ Headquartered in Herndon, Virginia
- ▶ Founded in 2010
- ▶ USA Small Business (NAICS-488510)



EPONA • LOG





# Epona Services

- ▶ Cargo receiving, inventory control, short-term and long-term storage
- ▶ Crating & packaging
- ▶ Door-to-Door Airfreight and Ocean transport, including duty free / tax free customs clearance for U.S. Government Impelled Cargo
- ▶ Air Charter, Break-Bulk and Ro/Ro forwarding

LOGISTICS



# Epona's Expertise

- ▶ Dangerous Goods Transport, including radioactive (fissile) material
- ▶ Construction and IT Infrastructure OCONUS delivery
- ▶ Medicines, and perishable commodities
- ▶ ITAR and Department of Commerce (BIS) – export-controlled materiel
- ▶ Lithium Batteries – shipping expertise

EPONA • L





# Receiving and Inventory Control

The screenshot displays the 'Manage Inventory' interface in the Epona Logistics system. The interface is divided into several sections:

- Header:** 'Epona Logistics' logo and navigation icons (grid, globe, user 'M').
- Sub-Header:** 'Manage Inventory' with a gear icon and a notification badge.
- Right-Header:** User profile, help icon, settings gear, and 'Support' link.
- Left Sidebar (Menu):** Orders, Receipts, Inventory, Returns, Purchase Orders, Reports, Users, Customers, Items, Warehouse, Admin, Dashboards, and 'Chat with an Expert'.
- Search Filters (Left):**
  - Refresh, Clear, Save View:** Action buttons at the top.
  - NOTE: SEARCH FILTERS APPLIED:** A note indicating active filters.
  - SEARCH BY TRANSACTION:**
    - Customer: Unspecified
    - Warehouse: Unspecified
    - First Transaction: [Empty field]
    - Last Transaction: [Empty field]
  - SEARCH BY ITEM DETAIL:**
    - SKU/UPC: Contains [Empty field]
    - Description: Contains [Empty field]
    - Qualifier: [Empty field]
- Main Content Area:**
  - Actions:** Select all, Combine Identical Rows, Hold, Transfer, Options.
  - Summary:** 615 RESULTS | 1 SELECTED | SORT: TRANSACTION ID
  - Table:** A table with columns: #, SKU, Description, Receipt, and Average. The first row is highlighted in blue.

#	SKU	Description	Receipt ...	Ave
1	CCH-02U	48 PORT Fiber Optic Patch Panel (FOPP)	Sep 13 2022, ...	
2	BARE-CU-SD-1/0-19STR-CUT REEL	1 AWG Bare Copper Cable	Sep 13 2022, ...	
3	BARE-CU-SD-1/0-19STR-CUT REEL	1 AWG Bare Copper Cable	Sep 13 2022, ...	
4	HDWR-LOCK-KIT	Closet Connector Housing, 4RU high (Corning # CCH-04U or equivale...	Sep 13 2022, ...	
5	THHN-6-STR-GRN-10005	#6 thhn Copper Conductor (FT)	Sep 13 2022, ...	
6	036EU4-T4701D20	ALTOS Loose Tube Gel-Free All-Dielectric Cable with FastAccess(TM) ...	Oct 03 2022, ...	
7	Server 740XD	Dell Compute Rack Servers	Jan 11 2023, 0...	
8	DELL PN - 345-BBDK	SAN SSD - 3.84TB with CADDY - FROM DELL	Jan 11 2023, 0...	
9	OPA65R-KE6DA-K	Six foot (1.8 m) TriBand, eight port antenna with a 65° azimuth beam...	Jan 24 2023, 0...	
10	Steatite PN Q5P-RC-0.5-22-S-SG	SPIRAL POLARIZED ANTENNA	Jan 26 2023, 0...	
11	Dell MX7000 Chassis	Dell MX7000 Chassis	Jan 31 2023, 0...	
12	Dell EMC MX9116N	Dell EMC MX9116 N 25GbE Fabric Switching Engine; 12x QDD28, 2x ...	Jan 31 2023, 0...	
13	Dell EMC MX9116N	Dell EMC MX9116 N 25GbE Fabric Switching Engine; 12x QDD28, 2x ...	Feb 08 2023, ...	
14	8-19918	RADAR MOUNTING BRACKET	Feb 09 2023, ...	
15	VA E73069C0E	VICOR POWER SUPPLY	Feb 09 2023	



# In-transit Visibility

The screenshot displays the Epona Logistics web application interface. On the left is a navigation menu with options: Orders, Receipts, Inventory, Returns, Purchase Orders, Reports, Users, Customers, Items, Warehouse, Admin, and Dashboards. The main content area features a search bar at the top with the text "Find Orders". Below it are several filter sections: "MULTI SEARCH" with a search input field; "SEARCH BY DATE RANGE"; "SEARCH BY GENERAL" with dropdowns for "Customer" (ACME Supply Company) and "Warehouse" (Epona Herndon); "SEARCH BY STATUS" with a dropdown for "Open or Complete"; and "SEARCH BY ORDER DETAILS" with a dropdown for "Choose a Batch". Above the table are buttons for "Save View", "Clear", "Select all", "Manage", "Create", "Allocate", "Batch", "Documents", "Import", and "Options". The table below shows one result with the following data:

Reference Number	Status	Bill of Lading	Create Date	SKU/Quantity	Earliest Ship Date	Pickup Date	Purch
615-37173290	Complete	Arrived in EBL via ...	Apr 18 2023, 10:44:1...	685X114 FR-SCU...	May 01 2023, 12:00:01 P...	May 01 2023, 11:30:0...	PO

At the bottom left, there is a "Chat with an Expert" button.



**Purchase Order Progress Report**

P.O.# PO-123456789

**Vendor**  
**Anixter / WESCO**  
 225 West Station Square Drive  
 Suite 700  
 Pittsburgh, PA 15219

Issue Date 5/23/2023

Warehouse Instructions :

SKU	Description	Qty	Expected	Received	Balance	Notes
VIEW 8 PRO	INNO Instrument VIEW 8 PRO Core Alignment Splicer Kit SN Kit Includes: VIEW 8, V10 Cleaver, Fiber Holders	2.00		2.00	0.00	Qty. 2 - UPS 1212Y7800392364867
444551	Electricians' D-Snip 44300000	2.00			2.00	Qty. 1- UPS 122790590357639088 Qty. 1 - UPS 122790590357604749
293724	Fiber Optic Stripper CFS-2	2.00			2.00	Qty. 2 - USPS 9200190166889702302094
254217	Of Quad V2, Insp, Wifi OFP2-100-Q1	1.00			1.00	Qty. 1 - Received 3/28/23
247453	Certifiber Pro Quad V2 CFP2-100-Q-NW	1.00			1.00	ESD: TBD
OR-810-447-003	1M SC-SC DPLX 9/125 FIBER CBL	12.00		12.00	0.00	Qty. 12 - UPS 124898470340398071
OR-810-447-006	2M SC-SC DPLX 9/125 FIBER CBL	12.00		12.00	0.00	Qty. 12 - UPS 124898470340398071
OR-810-247-003	1M SC-ST DPLX 9/125 FIBER CBL	12.00			12.00	Qty. 12 - UPS 124898470340408854
OR-810-247-006	2M SC-ST DPLX 9/125 FIBER CBL	12.00		3.00	9.00	Qty. 9 - UPS 124898470340426370 Qty. 3 - UPS 124898470340398071
OR-810-L47-003	1M LC-SC DPLX 9/125 FIBER CBL	12.00		12.00	0.00	Qty. 12 - UPS 124898470340398071
OR-810-L47-006	2M LC-SC DPLX 9/125 FIBER CBL	12.00		12.00	0.00	Qty. 12 - UPS 124898470340398071
OR-810-467-003	N/A	12.00		7.00	5.00	Qty. 5 - FedEx 618917052142 Qty. 7 - UPS 124898470340398071
OR-810-467-006	2M SC-FC DPLX 9/125 FIBER CBL	12.00		5.00	7.00	Qty 7 - FedEx 618917052142 Qty. 5 - UPS 124898470340398071
FO-1	TYPE FO ISOPROPYL ALCOHOL PREP WIPE	800.00		800.00	0.00	Qty. 700 - Graybar Truck; 1/19/23 Qty. 100 - Graybar Truck; 1/20/23
FCC-WIPES	WIPES - MICRO CARE - FIBER OPTIC	10.00		10.00	0.00	Qty. 10 - Graybar Truck; 1/19/23

# Purchase Order Reporting



# Cargo Receiving and Handling Examples

EPONA

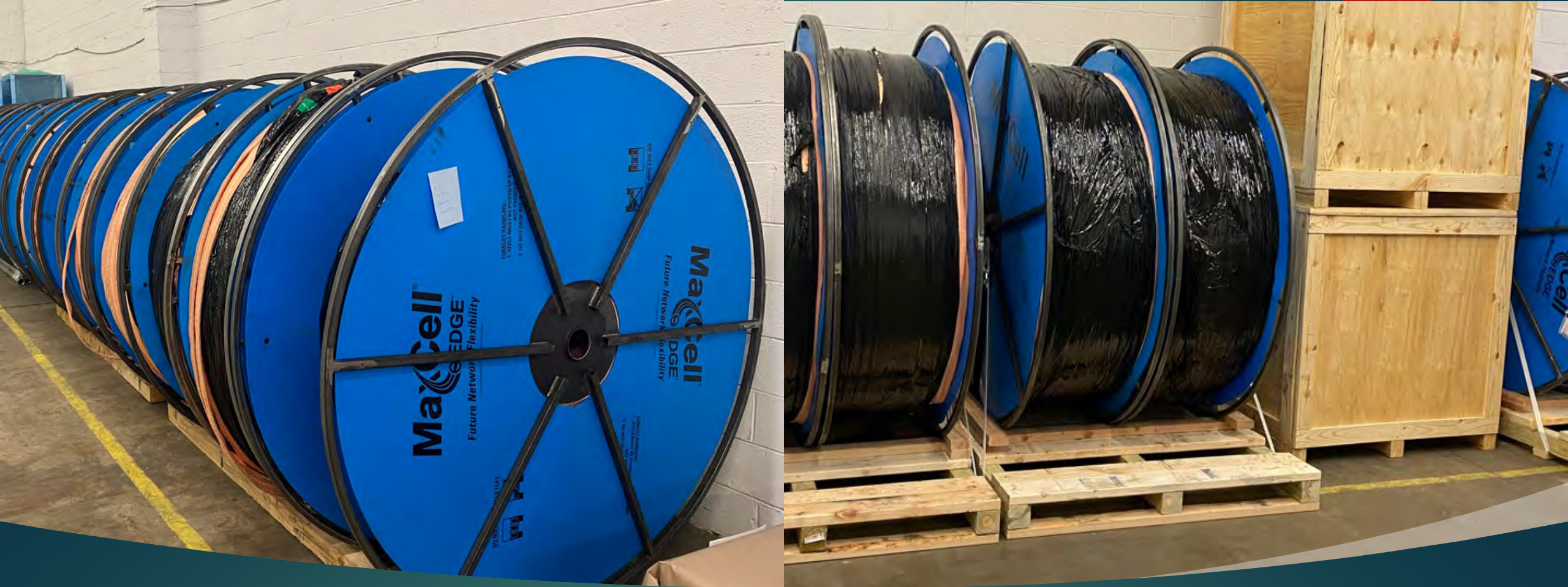






# Steel and Schedule 80 Conduit Receiving





# MaxCell Fiber Cargo Receiving





EPONA • LOGISTICS



# Conduit Reels Handling





# What does Epona need to quote?

- ▶ Origin / Destination Address
- ▶ Required Delivery Date (RDD)
- ▶ Number of Pieces
- ▶ Weight and accurate dimensions for each piece
- ▶ Mode of Transport (Air or Sea)?
- ▶ US flag required?





# Partnering with Epona



(571) 282-4547



[Ops@eponalogistics.com](mailto:Ops@eponalogistics.com)



**Partners in your mission.**  
**Unparalleled in expertise.**



# Who we are

The world's trusted infrastructure firm



**100+**

years serving  
U.S. Federal clients



**50K**

professionals  
on 7 continents



**\$1.1B**

Federal small business  
subcontracting, last 5 years



**#310**

Fortune 500



Military Friendly®  
Company



#1 rankings:  
General Building, Transportation,  
International Markets



Society of American  
Military Engineers  
Titanium Partner



#1 in our industry:  
Fortune "World's Most  
Admired Company"



# What we do

## Infrastructure & Facilities



**Pentagon Renovation**  
Arlington, VA



**U.S. Army Pacific Mission Command Facility**  
Fort Shafter, HI



**NASA Ames Research Center**  
Mountain View, CA



**U.S. Air Force Madera Cyber Innovation Center**  
Colorado Springs, CO



**C-17 Corrosion Control Hangar**  
Joint Base Pearl Harbor-Hickam, HI



**U.S. Air Force Academy Cadet Chapel Restoration**  
Colorado Springs, CO



**U.S. Army Maneuver Center of Excellence Renovation**  
Fort Benning, GA



**F-35 Hangar & Aircraft Apron**  
MCAS Beaufort, SC



**Halley VI Research Station**  
Brunt Ice Shelf, Antarctica



**Martin Army Community Hospital**  
Fort Benning, GA



# What we do

## Disaster Resilience



**Alternate Care Facilities,  
COVID-19 Pandemic Response**  
Multiple Locations, U.S.



**Hurricanes Harvey, Irma & Maria  
Response & Recovery**  
Multiple States & Territories, U.S.



**Lac Megantic Train Derailment  
Response & Recovery**  
Quebec, Canada



**9/11 World Trade Center Attack  
Response**  
New York City, NY



**2015 California Wildfires  
Compliance Services**  
Cook County, CA



**Tyndall Air Force Base  
Recovery Program**  
Tyndall AFB, FL



**Superstorm Sandy  
Build it Back (BiB) Program**  
New York City, NY



**Haiti Earthquake  
Reconstruction**  
Port-au-Prince, Haiti



**Christchurch Earthquake  
Recovery**  
Christchurch, New Zealand



**Defence Sites Adaptation  
Planning for Sea Level Rise**  
Australia



# What we do

## Energy



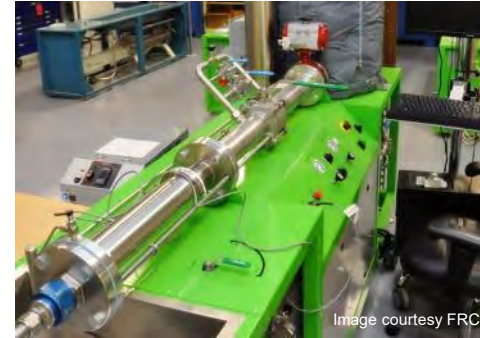
**Battery Energy Storage System**  
Fort Carson, CO



**Sustainable Energy/  
Photovoltaic D-B Construction**  
MCB Camp Lejeune, NC



**Air Force Sustainable  
Infrastructure Assessments**  
Multiple Locations, U.S. & Europe



**Fleet Readiness Center  
Southwest ESPC**  
Coronado, CA



**SPAWAR Systems  
Center Pacific ESPC**  
San Diego, CA



**NASA Strategic Energy  
Investment Program**  
Nationwide, U.S.



**Fermi National Accelerator Lab**  
Batavia, IL



**Solar 4 All®**  
Multiple Cities, NJ



**GIS Heat Mapping for  
Scottish Government**  
United Kingdom



**AECOM's Rosetta Platform**  
Multiple Applications



# What we do

## Civil Works



**Herbert Hoover Dike**  
Lake Okeechobee, FL



**Mosul Dam Rehabilitation**  
Mosul, Iraq



**Chickamauga Lock Replacement**  
Chattanooga, TN



**Inner Harbor Navigation  
Canal Protection**  
New Orleans, LA



**Savannah Harbor  
Navigation Project**  
Savannah, GA



**Folsom Dam Auxiliary Spillway**  
Folsom, CA



**Seabird Project**  
Karwar, India



**Wolf Creek Dam Instrumentation**  
Russell County, KY



**Rio Puerto Nuevo Flood Control**  
San Juan, Puerto Rico



**Dam Plunge Pool Repairs**  
Fort Peck, MT

Image courtesy USACE



# What we do

## Environment



**Sydney Tar Ponds**  
Nova Scotia, Canada



**Military Munitions Response Program (MMRP) Removal Action**  
Fort Wingate, NM



**Shoreline Erosion Repair Investigation**  
NS Mayport, FL



**P3 Toxic Algae Remediation**  
Lake Okeechobee, FL



**Former MCAS El Toro Environmental Remediation**  
Irvine, CA



**Digital NEPA**  
Multiple Applications



**Utah Test & Training Range MMRP Surface Clearance**  
Hill AFB, UT



**Contaminated Sediment Remediation**  
Pearl Harbor, HI



**Water & Environment Management (WEM) Framework**  
United Kingdom



**Sunflower Army Ammunition Plant Soils Investigation**  
De Soto, KS



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better world

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# The Institute for Program Solutions (iPS Corp PC)



Dr. Bill Bersing, PE, CCM, CEO/ President

Taylor Cranwell, Sr. Operations Manager

## History:

iPS provides construction management and engineering services worldwide. Founded in 2003 with experience on large Military projects/programs in Europe, the Middle East, and Africa. iPS is currently working on a large construction program at NIST, and is under contract to support projects in the Middle East and Africa.

## Objective:

iPS' objective is to increase work with the USACE TAM and NAVFAC in the Middle East, focusing on cost-estimating services, scheduling support using Primavera, and large program management processes and procedures/ data analytics. iPS will improve accuracy in cost estimates, enhance scheduling techniques, facilitate data-driven decision-making, and improve overall project/ program efficiency.

## Contact Information:

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