From	Company	Question	Response	Response By
		Clarify the volume of MILCON vs. FMS case projects by region/country.	Project Lists include fund type	Behr
		If possible, clarify the evaluation criteria (e.g., LPTA or BVTO) especially for the FMS case projects.	A Quarterly District Acquisition Strategy Board (DASB) will review TAM's upcoming projects and go over each proposed project to discuss the Acquisition Strategy, Contract Type and Evaluation Method. The lowest price technically acceptable (LPTA) source selection process is appropriate when best value is expected to result from selection of the technically acceptable proposal with the lowest evaluated price. A tradeoff process (BVTO) is appropriate when it may be in the best interest of the Government to consider award to other than the lowest priced offeror or other than the highest technically rated offeror.	Michelle Pearman
		If possible, clarify if being in a JV with a local contractor could be beneficial in the evaluation for FMS case projects.	Depends on the Scope of work and Location. A Quarterly District Acquisition Strategy Board (DASB) will review TAM's upcoming projects and go over each proposed project to discuss the Acquisition Strategy, Contract Type and Evaluation Method. The lowest price technically acceptable (LPTA) source selection process is appropriate when best value is expected to result from selection of the technically acceptable proposal with the lowest evaluated price. A tradeoff process (BVTO) is appropriate when it may be in the best interest of the Government to consider award to other than the lowest priced offeror or other than the highest technically rated offeror.	Michelle Pearman

		If possible, clarify if the government will consider international standards in lieu of US standards especially for FMS projects where compliance with host nation standards is usually also required.	Yes, Government considers international standards in lieu of U.S. standards. As each project has different requirements and specific conditions, please consult with the USACE Project Manager regarding appropriate standards early in the development of a project/case. In general, the Government uses the following considerations to determine standard applicability. HOST NATION FUNDED PROJECTS (FMS): *If U.S. personnel will occupy the facility on a consistent, regular basis, follow all UFC requirements. Also AT/FP requirements will apply. *If no U.S. personnel occupying the facility, use Host Nation directed standards. if no direction is given from the Host Nation, follow all UFC requirements. U.S. FUNDED PROJECTS: *For U.S. facilities (MILCON, OMA, etc.), follow all UFC requirements. *For Host Nation facilities (FMF, etc.), follow any existing agreements between the governments such as Status of Forces agreements (SOFA). If no such agreements exist, follow the International Building Code (IBC) in accordance with UFC 1-200-01 Paragraph 1-3.3.3.	Dale Hartman
		How will the Government deal with the increasing electrical gear lead times in the project schedules? Some of the electrical gear lead times are more than 18 months currently.	Lead times are accounted for when developing the Period of Performance.	Neal Thibault
		Explain the relationship between TAM and TAE and what projects (is it only certain projects in Kuwait?) you expect TAE to have the lead.		COL Hannan
Gyorgy Laczko	International Trade Group	Given that this announcement came through the USACE, are most of the opportunities in the MILCON, facilities renovation/upkeep, or facilities management realm? Or will there be other, overarching CENTCOM requirements discussed like training requirements as well?	Yes, the intent and focus of this event is to provide industry an overview of our upcoming design and construction program, best practices, and lessons learned. It is also focused on partnering and networking between USG and Industry. CENTCOM Training requirements are not a specific topic.	Joey Behr

Stewart Godwin	WSG Consulting	advertisement of USG solicitations and have noticed that there are few construction-related contracts in Jordan and Israel posted online. Are there any specific sites that may host this information or any lists/registrations that organizations need to be on, or is it simply a case of a lack of projects in those	the industry day we will be listing the upcoming opportunities	Joey Behr/Michelle Pearman
----------------	----------------	--	--	----------------------------