

# VA

## Healthcare Architecture & Engineering and Construction Business Opportunities

**Francine M. Gomes, PE**  
Regional Director  
Central Region - Office of Construction  
& Facilities Management (CFM)



**2022 SAME Lake Michigan  
Post Industry Day  
May 26, 2022**



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# VA Mission and Vision

## Mission

To fulfill President Lincoln's promise “To care for him who shall have borne the battle, and for his widow, and his orphan” by serving and honoring the men and women who are America’s veterans.

## Vision

To provide veterans the world-class benefits and services they have earned - and to do so by adhering to the highest standards of compassion, commitment, excellence, professionalism, integrity, accountability, and stewardship.

## Core Values

Integrity, **C**ommitment, **A**dvocacy, **R**espect, and **E**xcellence (I CARE)



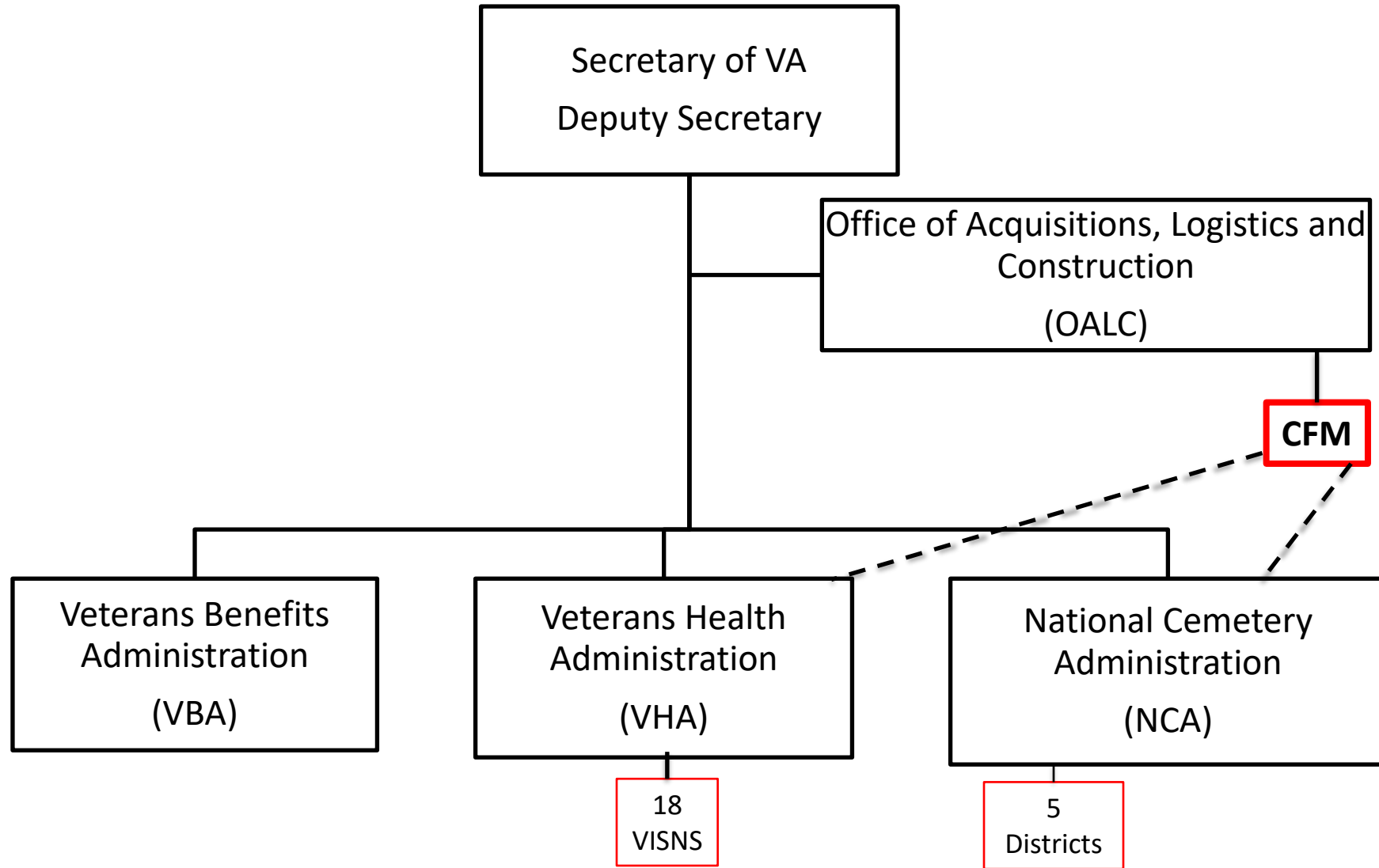
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# VA Organization for Construction



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# Veterans Health Administration (VHA) Organization

- **Under Secretary for Health**

- Assistant Under Secretary for Health for Operations

- ❖ 18 VISNs

- Assistant Under Secretary for Health for Support Services

- ❖ Deputy Assistant Under Secretary for Health for Support Services

- Office of Capital Asset Management (OCAMS)

- Office of Procurement and Logistics (OPAL)

# VHA Capital Portfolio Summary

- **VHA-Owned Assets**
  - 5,663 Buildings
    - ❖ Average Building Age is 50+ Years
    - ❖ Approx. 153 Million Gross Square Feet of Space
    - ❖ 2,044 Historic Buildings
    - ❖ 107 Buildings with Seismic (EHR/HR rated)
  - Approx. 16,154 Acres of Land
- **VHA-Leased Assets**
  - 1,738 Leases
    - ❖ Approx. 21 Million Net Useable Square Feet of Space

Source: VA Capital Asset Inventory (May 2022)

# VA Construction Program

- Office of Construction and Facilities Management (CFM)
  - **Major Construction** - Projects with a cost greater than **\$20 Million** require a line-item appropriation by Congress and require a specific authorizing legislation. Projects strategy transitioning to **Design Build and less Design Bid Build for new starts**
  - **Leasing**-Projects to acquire space for medical care and services to Veterans.
  - **Seismic Program** – Seismic deficient facilities to be replaced or renovated for “similar function/original purpose”.
  - **NDFE** – Currently partnering with USACE – Projects over \$100 million



- Medical Centers, Cemeteries
  - **Minor Construction** - Consists of projects \$20 million and less
  - **Non-Recurring Maintenance (NRM)** - Projects to correct facility deficiencies and renovate existing space
- Office of Asset and Enterprise Management (OAEM)
  - **Green Management Program** –Alternative fuels
  - **Enhanced Use Lease (EUL)** –Alternative uses for facilities

Contact CFM  
Regional Offices

Contact  
MISNs/VISNs/RCS  
CAMs

Contact OAEM  
<https://www.va.gov/oaem/>



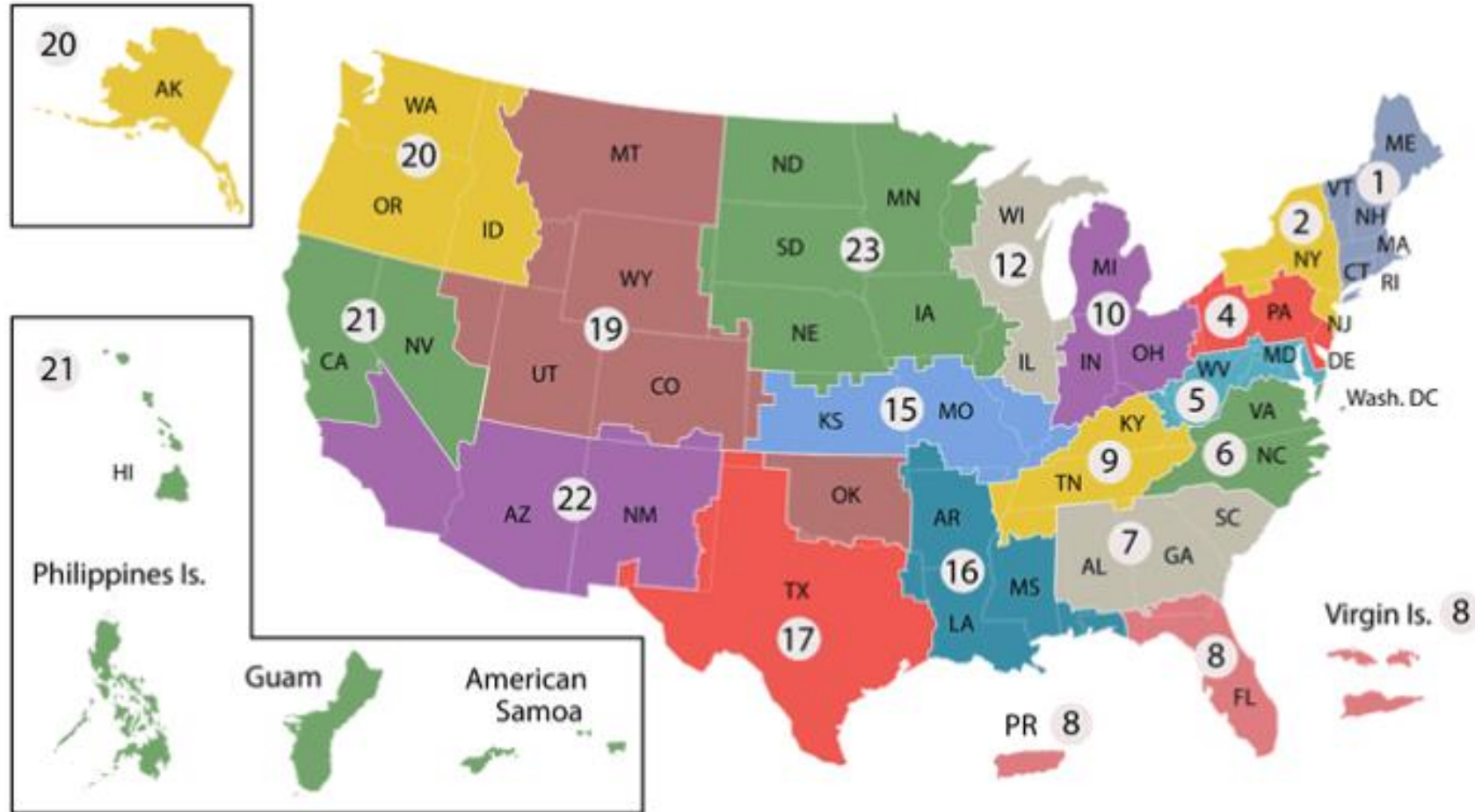
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# VA Integrated Service Networks (VISN)



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# Minor Construction and Non-recurring Maintenance

**VHA is managing over 5,700 projects in design and construction valued at \$20.9B:**

- 435 VHA Minor Construction healthcare projects valued at \$4.5B (total project costs <\$20M)
- 5300 VHA Non-Recurring Maintenance projects valued at \$16.4B (avg project cost ~ \$5M)

## Future Design/Build Opportunities

- New construction of Residential Rehab Treatment Facilities, Community Living Centers, Stand-Alone Outpatient Facilities, Parking Garages
- Focused infrastructure system replacements to include HVAC, Steam Generation, Site/Campus Utility Distribution.

## FY2023 Forecast

- VHA Minor Construction - \$344M planned
- VHA Non-Recurring Maintenance - \$2.4B planned
- Project list of new approved NRM and Minor projects: [President's Budget - Chapter 5](#)



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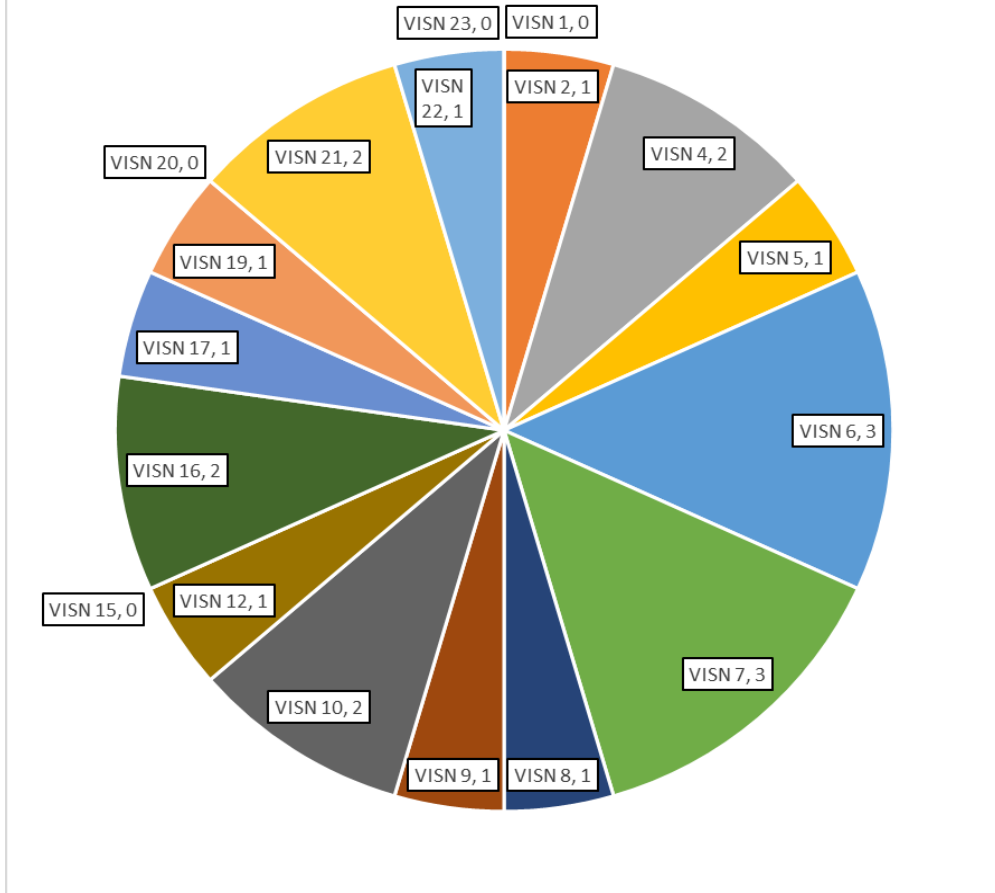
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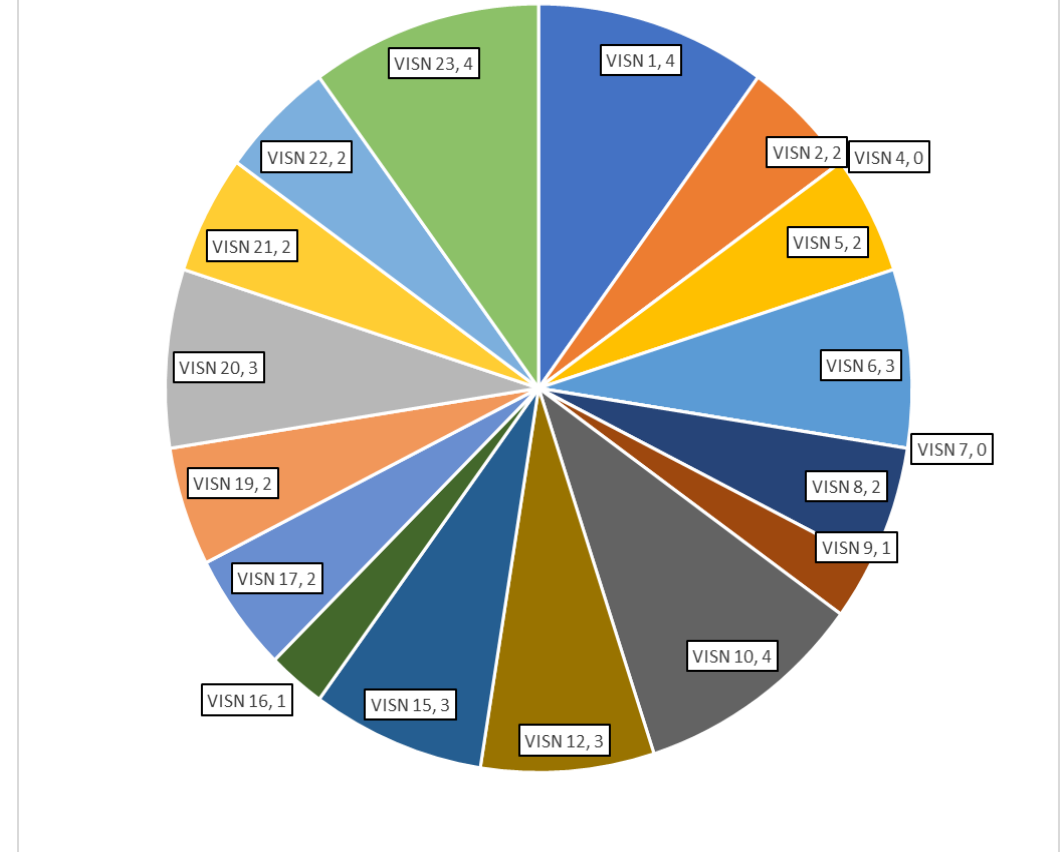
# VHA FY22 Minor Construction Forecast

**\$322 Million in planned awards nationally for FY 2022**

FY 2022: 22 Minor Design Awards



FY 2022: 40 Minor Construction Awards



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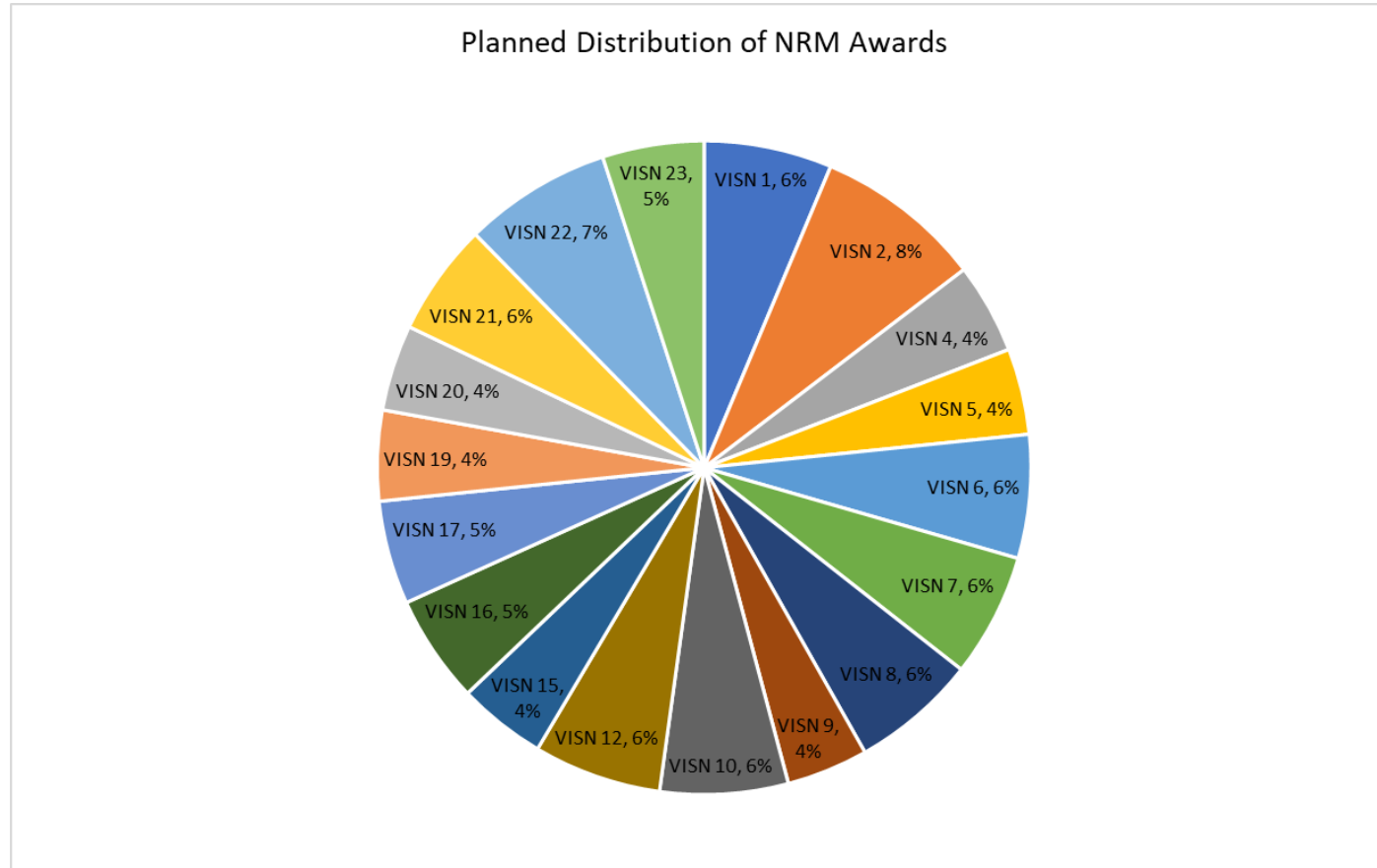


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# VHA FY22 Non-Recurring Maintenance Construction

**\$1.58 Billion planned nationally for FY 2022**

**Combined 226 Planned Design and Construction Awards for FY 2022**



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# VISN & RCS Capital Asset Managers / Points of Contact

VISN 1 – Leeds, MA – Roger Pruzinsky – [roger.pruzinsky@va.gov](mailto:roger.pruzinsky@va.gov) – (413) 582-3014  
VISN 2 – Syracuse, NY – Chris Frani– [christopher.frani@va.gov](mailto:christopher.frani@va.gov)– (315) 425-3795  
VISN 4 – Coatesville, PA – Jake Spruance – [jacob.spruance@va.gov](mailto:jacob.spruance@va.gov) – (302) 332-0970  
VISN 5 – Linthicum, MD – Marc Dallaire – [marc.dallaire@va.gov](mailto:marc.dallaire@va.gov) – (443) 693-3907  
VISN 6 – Durham, NC – Kyle Ellis – [kyle.ellis@va.gov](mailto:kyle.ellis@va.gov) – (919) 956-5541  
VISN 7 – Duluth, GA – Charles Williams – [charles.williams007@va.gov](mailto:charles.williams007@va.gov) – (910) 382-8123  
VISN 8 – St. Petersburg, FL - Mike Hartley – [michael.hartley@va.gov](mailto:michael.hartley@va.gov) – (727) 575-8057  
VISN 9 – Nashville, TN – Lisa Lacey – [lisa.lacey@va.gov](mailto:lisa.lacey@va.gov) – (615) 225-6952  
VISN 10 – Cincinnati, OH – Mark Permelia – [mark.permelia@va.gov](mailto:mark.permelia@va.gov) – (513) 257-5022  
VISN 12 – Westchester, IL – Jim Cejka – [james.cejka@va.gov](mailto:james.cejka@va.gov) – (708) 492-3932  
VISN 15 – Kansas City, MO – Pat Landon – [pat.landon@va.gov](mailto:pat.landon@va.gov) – (816) 701-3026  
VISN 16 – Richland, MS – Michelle Dittloff – [michelle.dittloff@va.gov](mailto:michelle.dittloff@va.gov) – (601) 206-6995  
VISN 17 – Arlington, TX – Tammi Lenartz – [tamera.lenartz@va.gov](mailto:tamera.lenartz@va.gov) – (817) 385-3708  
VISN 19 – Glendale, CO – Brad McCollam – [bradley.mccollam@va.gov](mailto:bradley.mccollam@va.gov) – (303) 202-8162  
VISN 20 – Portland, OR – Anne-Marie Naficy – [anne-marie.naficy@va.gov](mailto:anne-marie.naficy@va.gov) – (360) 619-5931  
VISN 21 – Mare island, CA – Larry Janes – [larry.janes@va.gov](mailto:larry.janes@va.gov) – (707) 562-8213  
VISN 22 – Long Beach, CA – Christopher Beaubien- [christopher.beaubien@va.gov](mailto:christopher.beaubien@va.gov) - (562) 628-7965  
VISN 23 – Eagan, MN – Catherine Roering – [catherine.roering@va.gov](mailto:catherine.roering@va.gov) – (651) 405-5632  
Readjustment Counseling Service (RCS) Vet Centers – Indianapolis, IN – Meghan Meyer –  
[meghan.meyer@va.gov](mailto:meghan.meyer@va.gov) – (734) 255-5568



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# Office of Construction and Facilities Management

## Responsible for:

- **Planning, designing, and constructing** all major construction projects **greater than \$20 million** (Mission Act 2018).
- Acquiring real property for use by VA elements through the **purchase of land and buildings**, as well as **lease acquisitions**.
- Managing **facility sustainability, seismic corrections, physical security, and historic preservation** of VA's facilities.
- Delivering to Veterans, high quality buildings, additions, large scale renovations, and structural enhancements.



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# CFM FY22 A/E & Construction Opportunities

- Regional A/E IDIQ (SDVOSB Set Aside):
  - National & Central Region Offices (NRO & CRO): SF330's in review
  - Western and Eastern Region Offices (WRO & ERO): Planning, Market Research, Solicitation in FY22
  - “Project Books” and “Feasibility Studies” – IDIQ Task Orders
  - Seismic Program – migrating from Project Book to Design with emphasis on Design Build
- Contract awards and administration for VA Healthcare and National Cemetery major construction projects and support services
  - Anticipate soliciting Design Build (DB) IDIQ vehicles in FY23 – Western, Central and Eastern
  - Industry Day 4/20/2022 – Market Research and Draft RFP
- Interagency Agreement with Non-Departmental Federal Entity (NDFE - USACE)
  - Strategic Acquisition Vehicles for Design Services
- Building capacity focused on “speed and agility”
  - Real Estate Acquisition Support Services (Real Estate Broker IDIQ)
  - Construction Management Services IDIQ – Awarded 4/2022
  - Partner with Service-Disabled Veteran Owned Small Business (SDVOSB), Veteran Owned Small Business (VOSB) and other Socioeconomic Goals
  - Category Management



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# Major Construction Pipeline

PROGRAM	Planning		Design		Construction		Total	
	Qty	Value	Qty	Value	Qty	Value	Qty	Value
<b>VHA Projects</b>	12	\$ 5,910,840,000	7	\$ 2,513,403,000	16	\$ 4,871,225,000	35	\$ 13,295,468,000
<b>NCA Projects</b>	3	\$ 137,000,000	5	\$ 210,100,000	16	\$ 625,644,000	24	\$ 972,744,000
<b>Seismic Projects</b>	48	\$ 1,858,169,865	7	\$ 67,998,593	2	\$ 114,240,000	57	\$ 2,040,408,458
<b>Totals</b>	<b>63</b>	<b>\$ 7,906,009,865</b>	<b>19</b>	<b>\$ 2,791,501,593</b>	<b>34</b>	<b>\$ 5,611,109,000</b>	<b>116</b>	<b>\$ 16,308,620,458</b>

## CFM is managing 116 projects in planning, design and construction valued at \$16.3B:

- 35 Veterans Health Administration (VHA) Major Construction healthcare projects valued at \$13.2B
- 57 Seismic Projects valued at \$2B
  - 22 of the above project are Super Construction projects (>\$100M) executed by the United States Army Corps of Engineers (USACE) valued at approximately \$6.9B
- 24 National Cemetery Administration (NCA) Major Construction projects valued over \$972M

# Central Region Major Construction

Location	Project Description	Design Bid Build Solicitation	Design Build Solicitation	USACE Managed
Biloxi, MS	Renovate Building 1	4 <sup>th</sup> Quarter FY22		
Dallas, TX	Long Term Spinal Cord Injury Facility	4 <sup>th</sup> Quarter FY22		
El Paso, TX	New HealthCare Center		Phase 1 – 4 <sup>th</sup> Quarter FY22	*
Fort Harrison, MT	Central Utility Plant and Parking Garage		Phase 1 – 1 <sup>st</sup> Quarter FY23	*
Oklahoma City, OK	Surgical ICU Relocation and OR Expansion		In solicitation	





# CFM Regions and Deployment Sequence

## CFM Regional Offices



My VA District	VISN	CFM Region
North Atlantic	1, 2, 4, 5, 6	Eastern Region
Southeast	7, 8, 9	Eastern Region
Midwest	10, 12, 15, 23	Central Region*
Continental	16, 17, 19	Central Region*
Pacific	20*, 21, 22	Western Region*

- Central Region VISN 20: Roseburg, OR; White City, OR; Walla Walla, WA
- Western Region VISN 20: Portland, OR; Seattle, WA; American Lake, WA; Anchorage, AK



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# CFM - Regional Director Contacts

Office of Design and Construction	Office of Acquisitions
Director, Eastern Regional Office Al Zytowski Washington, DC <a href="mailto:Alan.Zytowski@va.gov">Alan.Zytowski@va.gov</a>	Director, Eastern Region Acquisitions Evenel (E.J.) Jean-Jacques Washington, DC <a href="mailto:Envenel.Jean-Jacques@va.gov">Envenel.Jean-Jacques@va.gov</a>
Director, Central Regional Office Fran Gomes Gurnee, IL <a href="mailto:Francine.Gomes@va.gov">Francine.Gomes@va.gov</a>	Director, Central Region Acquisitions Andrea Morris Gurnee, IL <a href="mailto:Andrea.Morris6@va.gov">Andrea.Morris6@va.gov</a>
Director, Western Regional Office Sheila Nematollahi-Rad Vallejo, CA <a href="mailto:Sheila.Nematollahi-Rad@va.gov">Sheila.Nematollahi-Rad@va.gov</a>	Acting Director, Western Region Acquisitions George Williams Denver, CO <a href="mailto:George.Williams9@va.gov">George.Williams9@va.gov</a>
Director, National Region Brent Hyden Washington, DC <a href="mailto:Brent.Hyden@va.gov">Brent.Hyden@va.gov</a>	Director, National Region Acquisitions David Bullerwell Washington, DC <a href="mailto:David.Bullerwell@va.gov">David.Bullerwell@va.gov</a>



# Small Business Opportunities

- **Veterans First Contracting Program** (VETs First - Kingdomware)

Program, which gives preference to SDVOSBs and VOSBs, was created by 38 U.S.C. 8127 and 8128 and implemented by VA in 2009.

## Requirements to set aside:

- Two or more
- Certified, Qualified, Capable, Capacity
- Fair/Reasonable Pricing



# Small Business Opportunities

- **Market Research**

- External Research (FAR Part 10)
  - SAM.gov (System for Award Management)
  - VIP (Veterans Information Pages – VETBIZ)
  - Previous Contracts (Government-wide)
  - Knowledgeable Persons in Government and Industry
- Sources Sought (SAM.gov)
  - NAICS, Agency, Location, Set-Aside
- Industry Days
- Site Visits

- **Meeting the challenges**

- Partnership and Participation

- **DAP – Direct Access Program:** CFM contracting Questions

- [directaccess@va.gov](mailto:directaccess@va.gov)

- One on one chats w/ CFM Associate Executive Director (AED) Acquisitions and/or a CFM Representative



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# VA Valuable Websites

## 1. Office of Construction & Facilities Management

- [www.cfm.va.gov](http://www.cfm.va.gov)

## 2. Office of Small and Disadvantaged Business Utilization (OSDBU)

- [www.va.gov/osdbu](http://www.va.gov/osdbu)

## 3. OSDBU VetBiz

- [www.vetbiz.gov](http://www.vetbiz.gov)

## 4. Contract Opportunities

- <https://sam.gov>

## 5. VA Forecast of Contracting Opportunities

- <https://www.vendorportal.ecms.va.gov/eVP/fco/FCO.aspx>

## 6. President's Budget Request for VA (Volume 4)

- [www.va.gov/budget](http://www.va.gov/budget)

The screenshot shows the VA Forecast of Contracting Opportunities (FCO) search page. The page is titled "VA FORECAST OF CONTRACTING OPPORTUNITIES" and features a search form with various filters. The filters include: Forecasted Fiscal Year (2020), Forecasted Quarter (Q1, Q2, Q3, Q4), Project Type (control-click list entries to select multiples), Approximate Dollar Range (\$2,500.01 to \$3,000, \$3,000.01 to \$25,000, \$25,000.01 to \$150,000, \$150,000.01 to \$5,000,000, Greater than \$5,000,000), Procurement Vehicle (Blank et Purchase Agreement, Enhanced Sharing, Federal Supply Schedule, General Service Administration Contract), Proposed Socio-Economic Category (Service Disabled Veteran Owned Small Business, Veteran Owned Small Business, HUBZone Small Business, Small Disadvantaged Business 8(a) Participant), and Procurement Method (Non Competitive, Total Set-Aside, Partial Set-Aside, Competitive). A "Search" button is located at the bottom of the form.

VA Vendor Portal



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# Questions

