

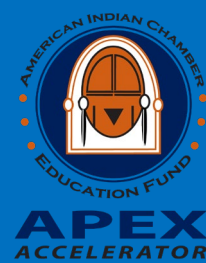


SAME PHOENIX POST

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American Indian Chamber Education Fund APEX Accelerator

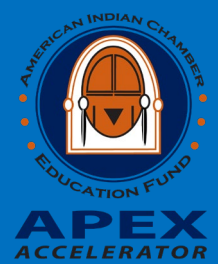


The APEX Accelerator program, under management of the Department of Defense (DoD) Office of Small Business Programs (OSBP), plays a critical role in the Department's efforts to identify and assist a wide range of businesses.

The program provides the education and training to help businesses position themselves to participate in federal, state, and local government contracts.

APEX
ACCELERATORS

AICEF APEX Accelerator Service area



- »» *Funded in part through the Department of Defense Office of Small Business Programs and the American Indian Chamber of Commerce of California.*
- »» *Help businesses compete & succeed in the federal marketplace*
- »» *All services are **FREE***
- »» *Supporting Native American businesses, Tribal enterprises, Alaskan Native Corporations, and Native Hawaiian businesses.*



100% Northwest Bureau of Indian Affairs Region:
Washington, Oregon, Idaho

100% Western Bureau of Indian Affairs Region:
Arizona, Nevada, Utah

100% Pacific Bureau of Indian Affairs Region:
California



NAPEX
NATIONAL APEX ACCELERATOR ALLIANCE

APEX
ACCELERATORS

You can learn more about APEX Accelerators at:

<https://www.apexaccelerators.us>

AICEF APEX Accelerator Services for Clients



- ❑ Assist clients with registrations and small business certifications (i.e., SAM Registration).
- ❑ Conduct market research to help companies identify which agencies buy their products and services.
- ❑ Help companies determine if they are ready for government contracting.
- ❑ Provide training and resources to help companies understand how to navigate solicitations and position themselves to succeed.
- ❑ Host networking opportunities to help clients connect with purchasing professionals.
- ❑ Provide BidMatch service so that clients can receive notifications for government opportunities on a regular basis.



Why Should I Attend SAME Events?



Met potential partners
Prime/Subcontractors
and Government
agencies



Create a Competitive
Edge through meeting
face to face with buyers,
and primes



Use Sources Sought
Notices as a marketing
tool.



Outreach Events



- »» Use outreach events to demonstrate your expertise.
- »» Demonstrate your positive qualities as a contractor
- »» Be a business that the end user wants to hire.



Tips

Perform Market Research

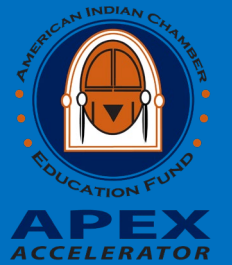
Make sure your Capability Statement is concise

Be a business that the end user wants to hire

Demonstrate Your Positive Qualities

Be Focused and professional

OFFICE LOCATIONS



Website: <http://www.aicef-apex.org/>

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Questions?