

Western Area Power Administration

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What is WAPA?

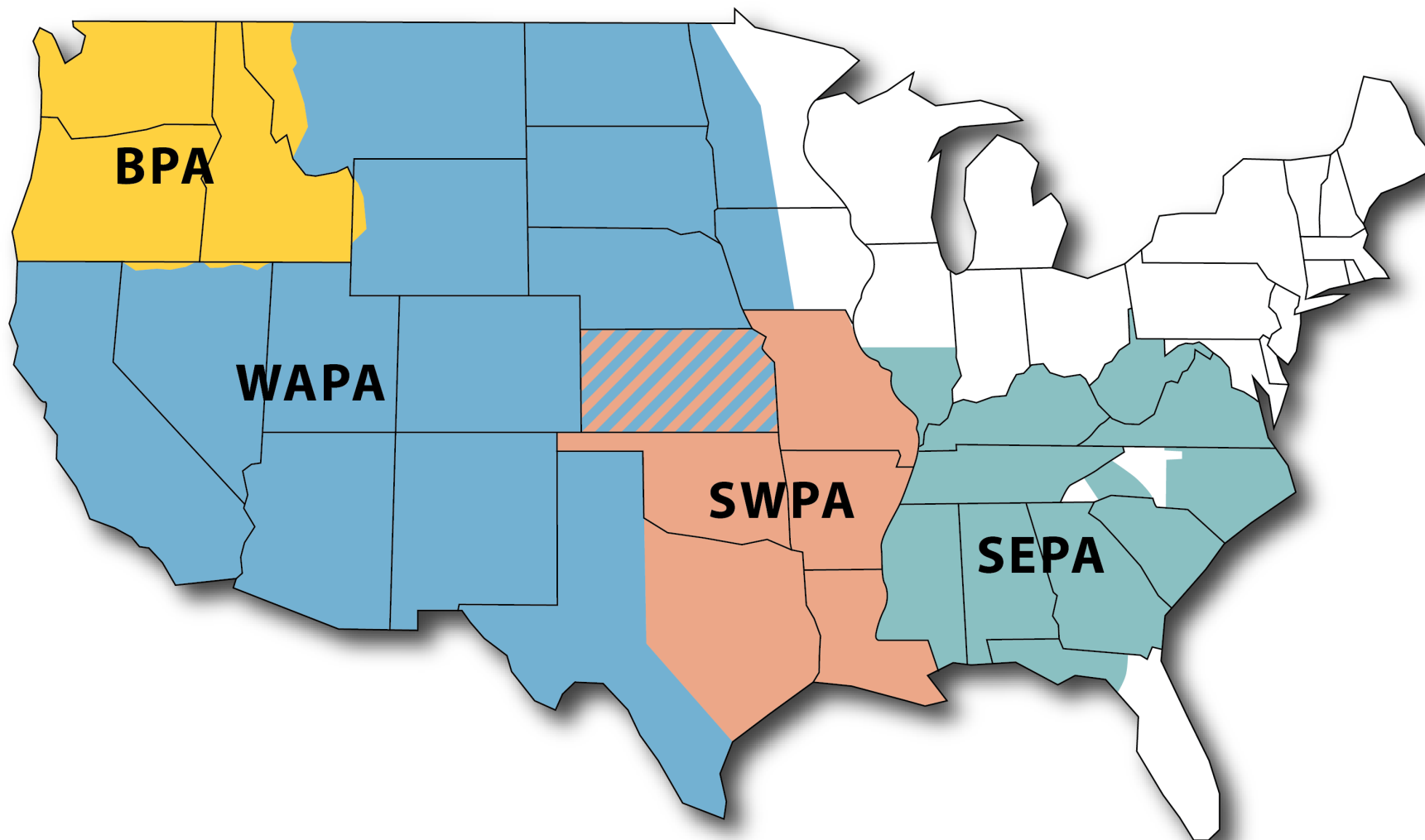


WAPA is part of DOE

- One of four PMAs under DOE
- Wholesale electricity supplier
- Around 700 customers
- Customers, in turn, serve 40 million Americans in the West

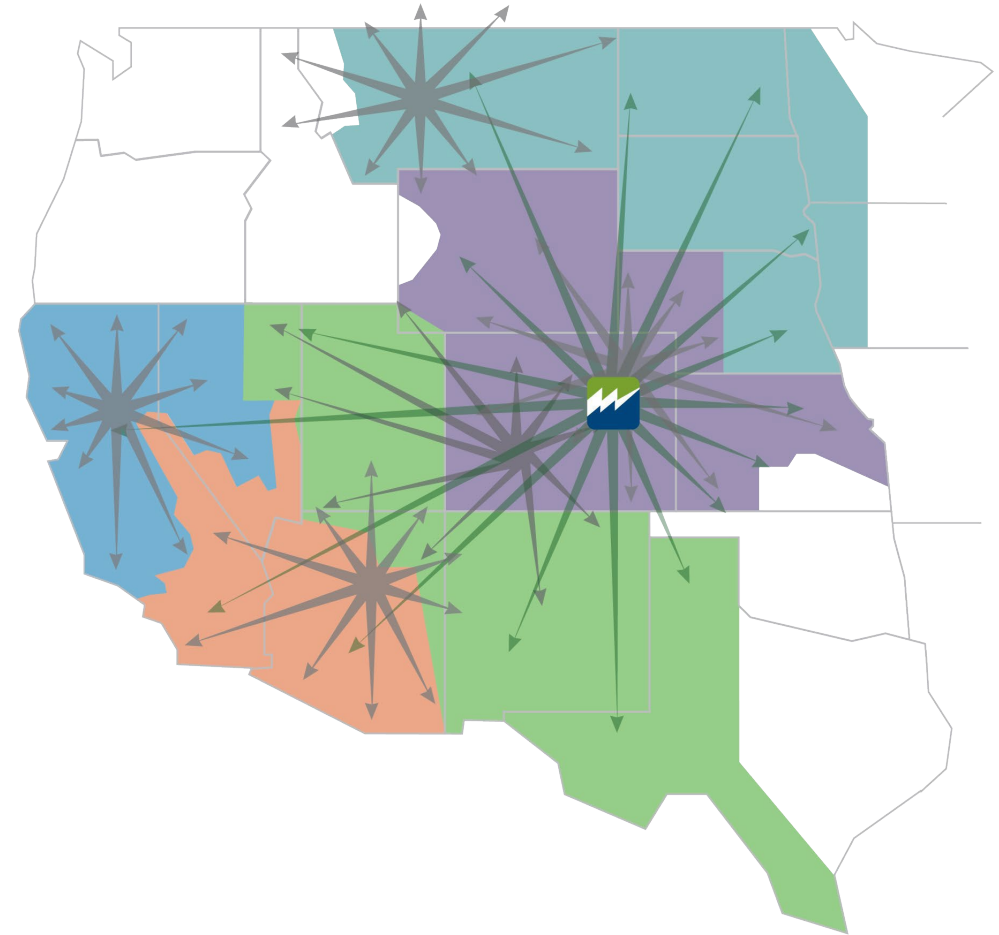


Power Marketing Administration



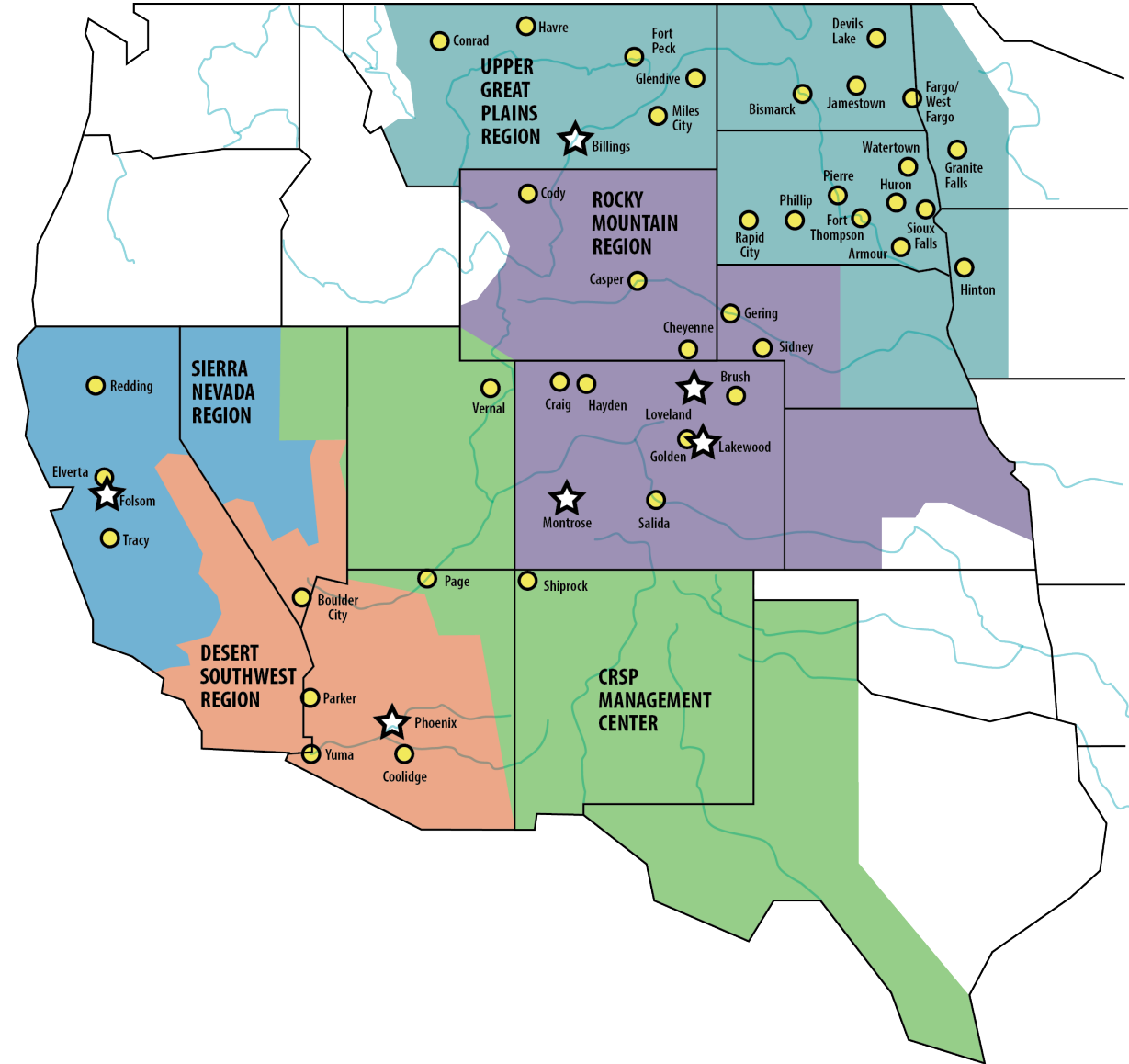
In the West

- Balancing distributed and broad system
- 4 regions
- 1 Management Center
- 15-state footprint
- Top 10 largest transmission utility in the country



Regions

- WAPA's footprint and duty stations



WAPA's history

- Reclamation Act of 1902
- Economy Act
- Flood Control Act of 1944
- DOE Act

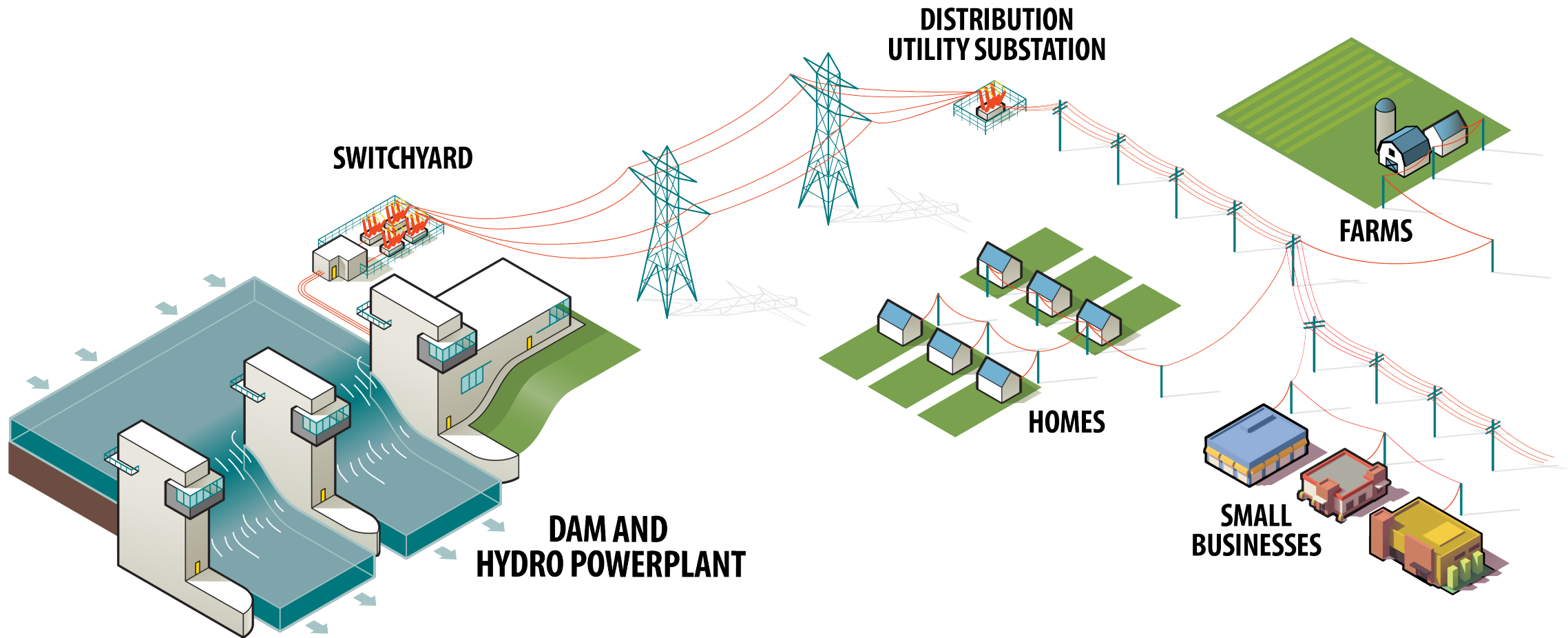


Customer focused

- Around 700 customers
 - Cities and towns
 - Rural electric cooperatives
 - Irrigation districts
 - Public power districts
 - Federal and state agencies
 - Native American tribes
- Preference entities under the 1939 Reclamation Reform Act



Hydroelectric power distribution



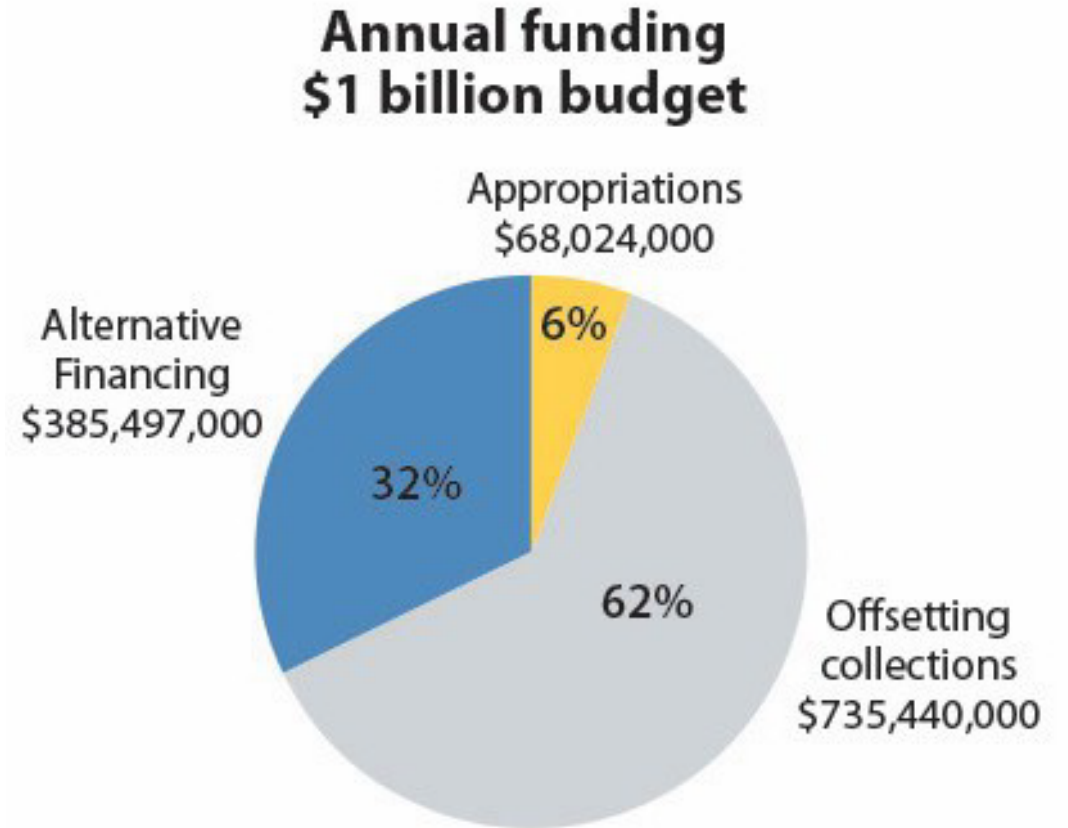
What we manage

- \$4.4 billion in assets
- 112,515 structures
- 17,272 miles of transmission line
- 325 substations
- 293 transformers
- 658 buildings
- 489 communication sites



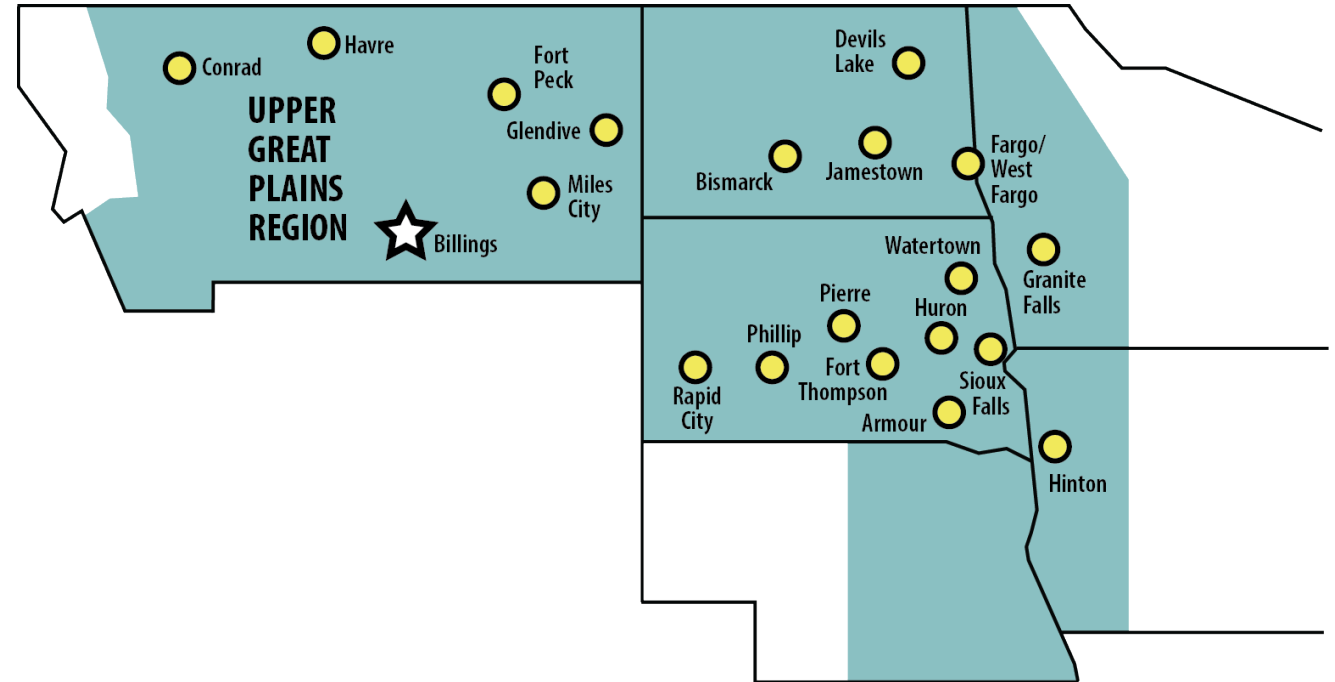
Our budget

- Three sources
 - Appropriations
 - Alternative financing
 - Offsetting Collections
- Several power systems are financed by a revolving fund
- Appropriations are repaid, with interest, by customers through rates, unless exempted by law



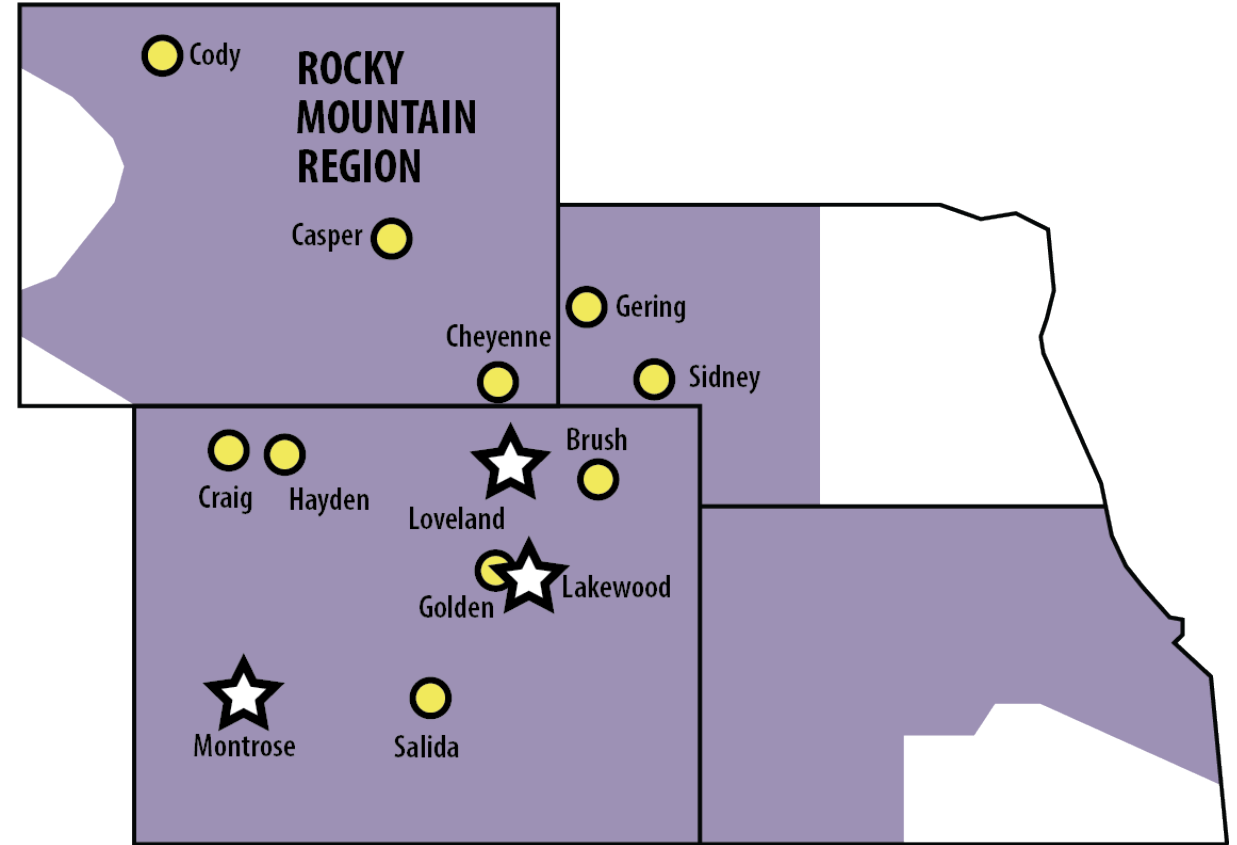
Upper Great Plains

- Largest geographic territory
- Pick-Sloan Missouri Basin Program — Eastern Division
- One-third of WAPA's system
- Only region that has wind integrated



Rocky Mountain

- Loveland Area Projects
 - Fryingpan-Arkansas Project
 - Pick-Sloan Missouri Basin Program—Western Division

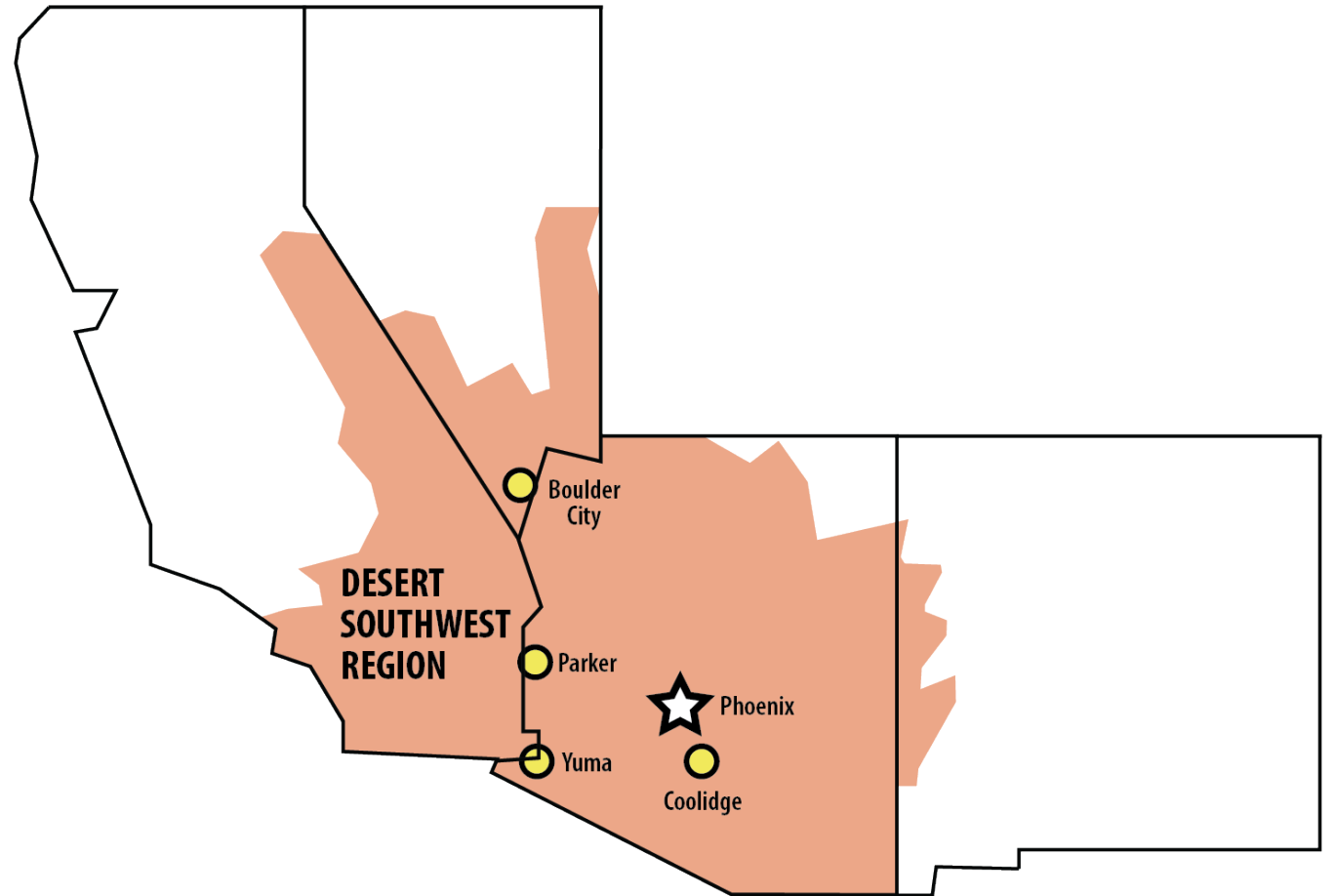


Desert Southwest

- Parker-Davis
- Boulder Canyon

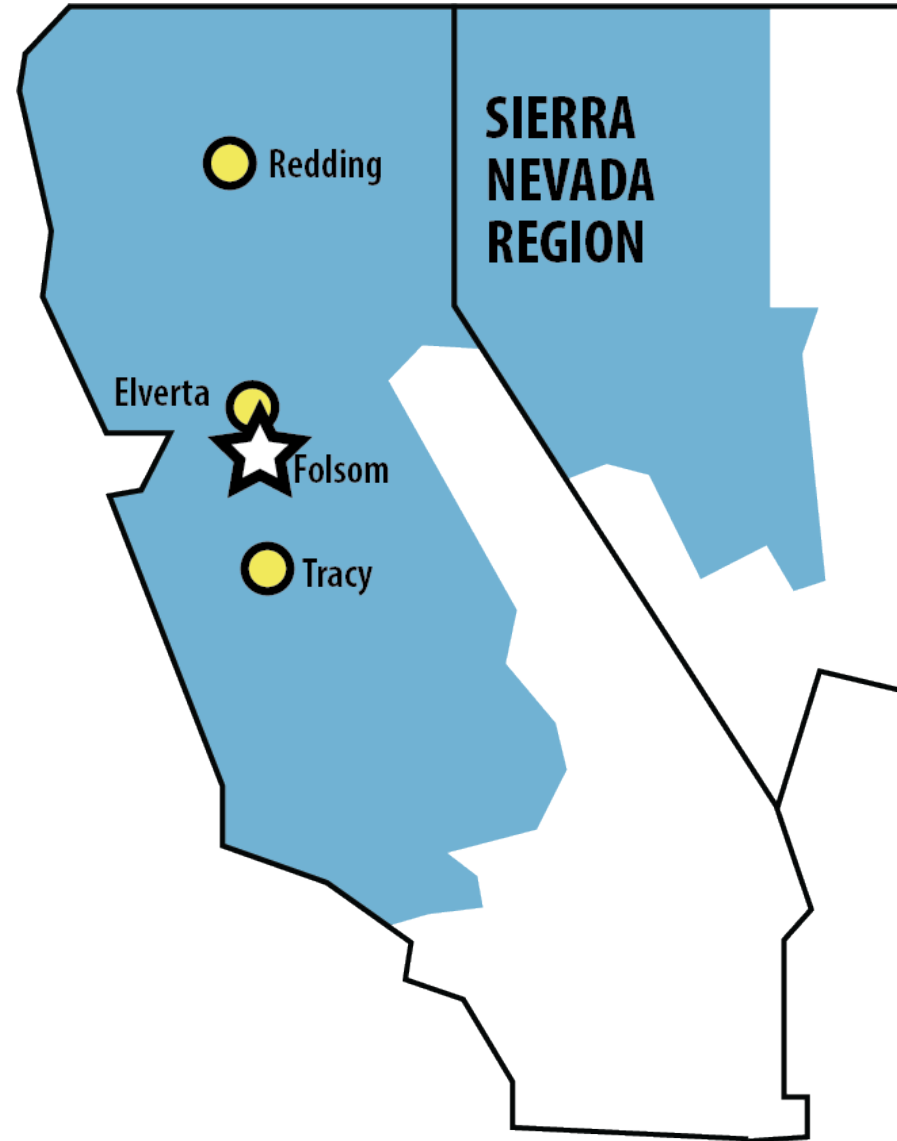
Transmission-only projects

- Pacific NW-SW Intertie
- ED5-to-Palo Verde Hub
- Central Arizona



Sierra Nevada

- Central Valley
- Washoe



What Does WAPA Buy?

- Construction work
 - High-voltage substations (NAICS 237130)
 - Concrete foundations (NAICS 238110)
 - Transmission lines (NAICS 237130)
 - Repair of access roads (NAICS 237990)
 - Microwave communication systems (NAICS 334220)



What Does WAPA Buy? (Continued)

- Construction-related supplies
 - Wood Poles (NAICS 32113)
 - Steel poles (NAICS 423510)
 - Transformers (NAICS 335311)
 - Circuit breakers (NAICS 335313)
 - Surge arrestors (NAICS 335931)
 - Capacitor banks (NAICS 423610)
 - Control switchboards and panels (NAICS 335313)



What Does WAPA Buy? (Continued)

- Miscellaneous supplies and services
 - Large bucket trucks and cranes (NAICS 336212 and 333924)
 - Administrative and warehouse support (NAICS 561110)
 - Janitorial support (NAICS 561720)
 - Construction inspection services (NAICS 541990)
 - Technical support (NAICS 541990)
 - Tree clearing, vegetation management and weed control (NAICS 113310, 561730)



WAPA FY24 Forecast Desert Southwest (DSW) Region

WAPA Procurement Office	Project Title/Requirement Description	Place of Performance	Magnitude (\$) Amount	Contract Type	Type of Acquisition	Anticipated Contract Action	Anticipated Solicitation Method	Projected Competition Type
WAPA DSW	Electric Vehicle Charging Stations	DSW Region	\$250k to \$500k	Fixed Price	Construction	New Award	Sealed Bid	TBA
WAPA DSW	Fire Suppression System Phase III	Phoenix, AZ	\$250k to \$500k	Fixed Price	Construction	New Award	Sealed Bid	TBA
WAPA DSW	Gila 69-kV Rebuild (Stage 08)	Yuma, AZ	Over \$10M	Fixed Price	Construction	New Award	Sealed Bid	Set Aside for Small Business
WAPA DSW	Mead Road Construction	Mead, AZ	\$1M to \$5M	Fixed Price	Construction	New Award	Sealed Bid	Set Aside for Small Business
WAPA DSW	Mead Sewer Construction	Mead, AZ	\$250k to \$500k	Fixed Price	Construction	New Award	Sealed Bid	Set Aside for Small Business
WAPA DSW	Mead Water Construction	Mead, AZ	\$1M to \$5M	Fixed Price	Construction	New Award	Sealed Bid	Set Aside for Small Business
WAPA DSW	New Stock Room Facility	Phoenix, AZ	\$500k to \$1M	Fixed Price	Construction	New Award	Sealed Bid	8(a) Set Aside Competitive
WAPA DSW	Parker Davis - Bouse-Liberty 230-kV Transmission Line Construction	Parker, AZ	Over \$10M	Fixed Price	Construction	New Award	Sealed Bid	Set Aside for Small Business
WAPA DSW	Parker-Blythe2 T-Line Rebuild Phase 2	Parker, AZ	Over \$10M	Fixed Price	Construction	New Award	Sealed Bid	Set Aside for Small Business
WAPA DSW	Parker-Blythe2 T-Line Rebuild Phase 3	Parker, AZ	Over \$10M	Fixed Price	Construction	New Award	Sealed Bid	Set Aside for Small Business
WAPA DSW	Pattern's PC-ED5 Substation	Elroy, AZ	\$1M to \$5M	Fixed Price	Construction	New Award	Sealed Bid	Set Aside for Small Business
WAPA DSW	Pattern's Pinal Central PC-ED5 T-Line Rebuild	Elroy, AZ	\$5M to \$10M	Fixed Price	Construction	New Award	Negotiated	TBA
WAPA DSW	Underground Fuel Storage Tank Replacement	Phoenix, AZ	\$250k to \$500k	Fixed Price	Construction	New Award	Sealed Bid	TBA
WAPA DSW	Vail Tortolita T-Line Rebuild	Tucson, AZ	Over \$10M	Fixed Price	Construction	New Award	Negotiated	Full and Open Competition
WAPA DSW	MATOC	DSW	\$5M to \$10M	IDIQ	Construction	New Award	Negotiated	8(a) Set Aside Competitive



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WAPA DSW	Administrative and Warehouse Support Services	AZ		Fixed Price	Service	New Award	Negotiated	8(a) Set Aside Competitive
WAPA DSW	APS Mead- Bagdad, Study Service	Phoenix, AZ		Fixed Price	Service	New Award	Negotiated	Set Aside for Small Business
WAPA DSW	Comm Tower Inspection, Maintenance, Repair	WAPA-Wide		IDIQ	Service	New Award	Negotiated	Full and Open Competition
WAPA DSW	HVAC Service - Data Center	Phoenix, AZ		Fixed Price	Service	New Award	Negotiated	Set Aside for Small Business
WAPA DSW	Janitorial/Grounds Maintenance DSW Regional Office	Phoenix, AZ		Fixed Price	Service	New Award	Negotiated	Set Aside for Small Business
WAPA DSW	UPS #1 Replacement -both STSs	Phoenix, AZ		Fixed Price	Service	New Award	Negotiated	Set Aside for Small Business



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WAPA DSW	Circuit Breakers IDIQ Recompete 69kV, 115kV, 230kV	AZ		IDIQ	Supply	New Award	Negotiated	8(a) Set Aside Sole Source
WAPA DSW	Eldon Comm Bldg GFEs (CRSP)	Phoenix, AZ		Fixed Price	Supply	New Award	Negotiated	TBA
WAPA DSW	Flagstaff Breakers (345kV or above)	Flagstaff, AZ		Fixed Price	Supply	New Award	Negotiated	8(a) Set Aside Sole Source
WAPA DSW	GFE Transformer Purchase Bouse230/161-kV	Parker, AZ		Fixed Price	Supply	New Award	Negotiated	8(a) Set Aside Sole Source
WAPA DSW	Gila 69-kV Rebuild (Stage 08) Shunt Cap Bank	Yuma, AZ		Fixed Price	Supply	New Award	Negotiated	Set Aside for Small Business
WAPA DSW	Gila 69-kV Rebuild (Stage 08) Steel Pole Structures	Yuma, AZ		Fixed Price	Supply	New Award	Negotiated	Full and Open Competition
WAPA DSW	Gila 69-kV Rebuild (Stage 08) Transformers	Yuma, AZ		Fixed Price	Supply	New Award	Negotiated	8(a) Set Aside Sole Source
WAPA DSW	Oracle-Tucson, Steel Poles	Tucson, AZ		Fixed Price	Supply	New Award	Negotiated	Full and Open Competition
WAPA DSW	Pattern's Pinal Central PC-ED5 115kV Steel Poles	Elroy, AZ		Fixed Price	Supply	New Award	Negotiated	Full and Open Competition
WAPA DSW	Steel Monopole Structures HEN-MED #2	Mead, AZ		Fixed Price	Supply	New Award	Negotiated	Full and Open Competition
WAPA DSW	Steel Monopole Structures	WAPA-Wide		IDIQ	Supply	New Award	Negotiated	Full and Open Competition
WAPA DSW	Vail Tortolita to DMP Overhead Ground Wire & Hardware	Tucson, AZ		Fixed Price	Supply	New Award	Negotiated	TBA
WAPA DSW	Vail Tortolita T-Line Conductor (Marana-Rattlesnake)	Tucson, AZ		Fixed Price	Supply	New Award	Negotiated	Full and Open Competition
WAPA DSW	Vail Tortolita T-Line Rebuild Laydown Yard	Tucson, AZ		Fixed Price	Supply	New Award	Negotiated	Set Aside for Small Business
WAPA DSW	Vail Tortolita T-Line Rebuild/Fiber (Segment 1 - RSK-TUC)	Tucson, AZ		Fixed Price	Supply	New Award	Negotiated	Full and Open Competition
WAPA DSW	Vail Tortolita T-Line Steel Poles (Marana-Rattlesnake)	Tucson, AZ		Fixed Price	Supply	New Award	Negotiated	Full and Open Competition
WAPA DSW	Phoenix Enterprise Storage Hardware Refresh	Phoenix, AZ		Fixed Price	Supply	New Award	Other	TBA
WAPA DSW	Gila 08 Transformer	Phoenix AZ		Fixed Price	Supply	New Award	Negotiated	8(a) Set Aside Sole Source



WAPA Small Business Manager Thoughts

- Category Management is HUGE with DOE. OMB is pushing Best-in-Class Contracts. A considerable number of actions will be posted on GWAC, NASA SEWP and GSA. (Examples Veterans Technology Services (VETS) and One Acquisition Solution for Integrated Services (OASIS))
- Be willing to compete
- Ensure you have the appropriate North American Industry Classification System (NAICS) for the services and products that you provide
- Must be registered in SAM (System for Award Management)
- Keep your Small Business Dynamic Search information updated. Include as many parity programs as possible. **Keywords** are important in your SB Dynamic Search description
- Attend Site Visits and Pre-Bid Conferences
- Ensure you respond to Contractor Performance Assessment Reporting Systems (CPARS) request
- Statement of Capabilities are a great marketing tool
- **Most actions are published on Sam.gov and FedConnect.net**



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