



U.S. Small Business
Administration

SBA at a Glance

Established in 1953 to help start, build, and grow small businesses

- Headquarters in Washington DC
- 10 Regional Offices
- 68 District Offices
- 7 Disaster Center Offices



PENNSYLVANIA COUNTIES

■ Pittsburgh District Office ■ Philadelphia District Office

Western PA (Pittsburgh) District

- District Director Dr. Kelly Hunt
- Serves 27-counties
- SBA Region 3

Counseling

In conjunction with our resource partners, the SBA offers free, confidential business counseling and low-cost training to help your business thrive at all stages of the business cycle.

Small Business Development Centers

- University of Pittsburgh
- Duquesne University
- PennWest Clarion
- Gannon University
- Indiana University
- St. Francis University
- St. Vincent University
- Penn State

SCORE Chapters

- Pittsburgh
- Westmoreland
- State College

Women's Business Centers

- Chatham University WBC



U.S. Small Business
Administration

SBA.GOV



Need funding for your small business?

[Learn about SBA loans](#)



Plan your business

You've got a great idea. Now, make a plan to turn it into a great business.



Launch your business

Turn your business into a reality. Register, file, and start doing business.



Manage your business

Run your business like a boss. Master day-to-day operations and prepare for success.



Grow your business

When business is good, it's time to expand. Find new funding, locations, and customers.

Plan Your Business

- Market research and competitive analysis
- Write your business plan
- Calculate your startup costs
- Establish business credit
- Fund your business
- Buy an existing business or franchise



Plan
your business

Launch Your Business

- Pick your business location
- Choose a business structure
- Choose your business name
- Register your business
- Get federal and state tax ID numbers
- Apply for licenses and permits
- Open a business bank account
- Get business insurance



Launch
your business



Manage Your Business

- Manage your finances
- Hire and manage employees
- Pay taxes
- Stay legally compliant
- Buy assets and equipment
- Marketing and sales
- Stay safe from cyber threats
- Prepare for emergencies
- Recover from disasters
- Close and sell your business



Manage
your business



Grow Your Business

- Get more funding
- Expand to new locations
- Merge and acquire businesses
- Become a federal contractor
- Export Products
- Pursue certifications and socioeconomic designations – SBA has programs for ALL small businesses including but not limited to Woman-owned businesses, Native American-owned businesses, Veteran-owned businesses, LGBTQ-owned businesses, Rural businesses, Minority-owned businesses, etc.



Grow
your business

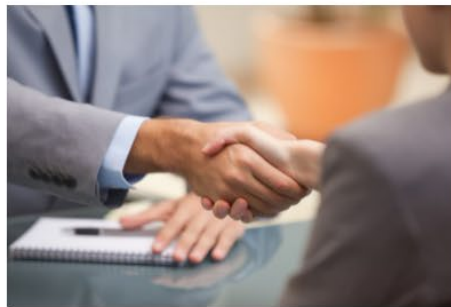
How Does SBA Help?



Free business counseling

Get business advice from our partnering organizations and experts. >

[Find counselors](#)



SBA-guaranteed business loans

Find an SBA lender near you to help fund your business. >

[Use Lender Match](#)



Home & business disaster loans

Apply for a low-interest disaster loan to help recover from declared disasters. >

[Apply for assistance](#)



Federal government contracting

Learn how to find and win small business government contracts. >

[Find contracts](#)

Business Counseling

Get local assistance

SBA and our network of partners offer free or low-cost counseling and training in your area.

Business Zip Code

SEARCH NEARBY

Enter a 5-digit zip code.



Investing in America

The SBA has a resource hub for small businesses to access **Investing in America** opportunities. The site includes:

- Free guides and resource overviews
- Examples of small businesses that have accessed funding
- Links to valuable SBA resources, such as business loans and free business counseling, that can help you pursue opportunities



Home repair and construction

Explore rebates and tax credits that reduce the costs of clean energy and energy efficiency projects for your customers and help you grow your revenue.

- [Home energy rebates](#)
- [Home energy tax credits](#)



Government contracting and subcontracting

Explore federal and state contract and subcontracting opportunities across industries for your small business.

- [General infrastructure contracting and subcontracting](#)
- [High-speed internet contracting opportunities](#)
- [Contracting with the Department of Transportation](#)



Manufacturing

Explore grant funding that may be available for your small manufacturing business.

- [IAC implementation grants for small manufacturers](#)

<https://www.sba.gov/sba-learning-platform/investing-america>

Resources

Contact a local resource:

- ***Small Business Administration District Offices***
Find your local office at: [sba.gov/tools/local-assistance/districtoffices](https://www.sba.gov/tools/local-assistance/districtoffices)
- ***Women's Business Centers***
Find your local center at: [sba.gov/tools/local-assistance/wbc](https://www.sba.gov/tools/local-assistance/wbc)
- ***Apex Accelerators (Formerly PTAC)***
Find your local center at: [aptac-us.org](https://www.aptac-us.org)
- ***Small Business Development Centers***
Find your local center at: americassbdc.org/home/find-your-sbdc
- ***SCORE***
Find your SCORE office at: [score.org](https://www.score.org)
- **Call the SBA Answer Desk: 1-800-U-ASK-SBA (1-800-827-5722)**
- **Visit [sba.gov](https://www.sba.gov)**

Contact the SBA Pittsburgh District Office

U.S. Small Business Administration **Western Pennsylvania**

- David M. Pinkosky
Business Opportunity Specialist
412-615-4034
david.pinkosky@sba.gov
- General inquiries can be sent to wpainfo@sba.gov
- Follow the SBA Western PA District Office on X [@SBA_Pittsburgh](https://twitter.com/SBA_Pittsburgh) for the latest news and announcements



THANK YOU!