



Working with Tetra Tech

Scott Nesbit, P.E.
Operations Manager

COL (Ret.) Steve Sattinger, P.E.
Senior Program Manager

Pittsburgh Post Society of American Military Engineers
Small Business Workshop
May 14, 2024



TETRA TECH SNAPSHOT

WORKS IN
100+
COUNTRIES

7
CONTINENTS

Publicly traded
on NASDAQ as

TTEK

\$5 billion
ANNUAL REVENUE

WORKS ON
100,000
PROJECTS
ANNUALLY

550 OFFICES
WORLDWIDE

ENR RANKINGS

- #1 Water
- #1 Environmental Management
- #1 Water Treatment/Desalination
- #1 Wind Power
- #1 Hydro Plants



22,000 CLIENTS

28,000 EMPLOYEES

What We Do



Water

Coastal and Marine Resources Management

Drinking Water

Groundwater

Wastewater Treatment

Water and Agriculture

Water Resources

Wet Weather Infrastructure/CSOs

Environment

Air Quality

Emergency Management and Community Resilience

Environmental Compliance

Environmental Management

Remediation

Waste Management

Infrastructure

Airports and Aviation

Buildings

Communications

Dams and Levees

Ports, Harbors, and Waterfront

Transportation

Inland Navigation (Locks and Dams)

Resource Management

Industrial

Mining and Minerals

Oil and Gas

Energy

Conventional Generation

Emerging Renewables

Energy Efficiency

Hydropower

Nuclear

Solar

Transmission and Distribution

Utilities and Market Analytics

Wind



Commercial and Government Clients focused on:

- Water
- Environment
- Sustainable Infrastructure
- Renewable Energy
- International Development

Commercial

- Utilities/Energy, Waste Management, Aerospace, Materials

Government

- USAID
- Department of State
- Department of Defense
- Department of Homeland Security
- Federal Aviation Administration
- NASA
- Department of Energy
- EPA
- USDA
- State/Local/Municipal



Services

- Civil Works Planning and Design
- Construction Management and Design-Build
- Energy Project Planning, Engineering, and O&M
- Engineering Support, Information Technology, and Aviation
- Environmental and Biological Services
- Facility Planning/Design and Maintenance
- Installation Sustainment and Protection
- Munitions Response, Range Sustainability, and UXO Clearance

Agencies

- Air Force
- Army
 - Alaska, Albuquerque, Baltimore, Huntington, Far East, Huntsville, Kansas City, Los Angeles, Louisville, Mobile, Middle East, Nashville, New England, Omaha, Philadelphia, Pittsburgh, Portland, Rock Island, San Francisco, Savannah, Seattle, St. Louis, Tulsa, Walla Walla
- Coast Guard
- GSA
- NASA
- Navy
 - CLEAN, Natural Resources, Biological/Natural Resources, POL



Typical Services Subcontracted

- Chemical Laboratories
- Geotechnical Laboratories
- Drilling
- Surveying
- Utility Location
- Earthwork Contractors
- Waste Management
- Remediation
- Emergency Response Companies

Subcontracting Procurement

Scott Postler

Procurement Manager

scott.postler@tetratech.com

412-921-8657

New Suppliers - Join Tetra Tech's network of vendors and providers, including **small business firms**.

<https://www.tetratech.com/about/business-partners-and-suppliers/register-as-a-supplier/>

Small Business & Partnerships Council

3475 East Foothill Boulevard
Pasadena, California 91107-6024

partners@tetratech.com



TETRA TECH SMALL BUSINESS SNAPSHOT

40+ SBs
MENTORED

3 ACTIVE
SBA
MPAs

EXCEPTIONAL
Defense Contract
Management (DCMA)
SB Program Ratings

3,700+ DoD subcontracts
awarded to more
than 1,000 SBs

200+ SB
OUTREACH EVENTS

60+ SAME
EVENTS

70+ 
1-on-1 meeting
at SAME SB
conferences

8,000 SBs
REGISTERED WITH TETRA TECH

\$1 BILLION+ subcontracted
to SBs

AWARDS & RECOGNITION

Dwight D. Eisenhower Award, Excellence in the Services Category (2022, 2013), Construction Category (2008, 2001), Los Angeles District (2018)

U.S. Agency for International Development (USAID) Mentor of the Year (2016)

Nunn-Perry Award (2006, 2004, 2002, 2001)

Frances Perkins Vanguard Award (2003)

Society of American Military Engineers (SAME) Large Business Award (2021, 2016)

Federal Aviation Administration (FAA) Large Business of the Year (2011)

U.S. Department of Veterans Affairs Special Recognition Corporate Achievement Award (2007)

U.S. Small Business Administration's (SBA) Award of Distinction (2004)

Awards

- **SBA Dwight D Eisenhower Award, Excellence in Service - 2022, 2018, 2013**
 - Effective SB subcontracting programs that create the maximum practicable opportunity for SBs, VOSBs, SDVOSBs, HUBZone, SDBs, and WOSBs.
- **SAME Large Business Award – 2024, 2021, 2016**
 - Recognition of outstanding small business subcontracting performance in support of U.S. Department of Defense programs, including participation in the SBA mentor-protégé program, employee training on supporting small business initiatives, and participation at small business conferences.

Tetra Tech has subcontracted more than \$1B to small businesses since 2008

Contacts

Steve Sattinger, P.E., Senior Program Manager
(Civil Works)

steve.sattinger@tetrattech.com

253-905-3744

Scott Nesbit, P.E., Operations Manager

scott.nesbit@tetrattech.com

412-921-7134

