

20770 US HIGHWAY 281 N STE 108, PMB 451 San Antonio, TX 78258-7500

July 3, 2024

MEMORANDUM FOR SAME MEMBERS

FROM: San Antonio Post Secretary

SUBJECT: Post Board Meeting Minutes, June 27, 2024, Zoom

Board Members present are in **BOLD**:

President Mr. Rene Cortez Vice President Col. John Baker Past President Mr. Zakary Payne Secretary Mrs. Cassandra Price **Assistant Secretary** Ms Sarah Fowlkes

Mr. Sam Hutchins, F.SAME Treasurer **Assistant Treasurer** Mr. Steve Holt, F.SAME 2nd Assistant Treasurer Mr. Dick Kochanek, F.SAME

Industry Gov. Engagement Director Mr. Sam Barnett **SMVET Support Director** Mr. Dean Hartman

SMVET Support Coordinator Mr. Mike Monreal, F.SAME **SMVET Transition Coordinator** Mr. Marcus Henneke **Leadership & Mentoring Director** Mr. James Kisiel

Fellows Director Mr. Josh Graham, F.SAME

Resilience Director Mr. John Enveart **Young Professional Director** Mr. Andrew Silvas **Individual Member Director** Mr. Ed von Dran Sustaining Member Director Mrs. Michele Torres

Military Enlisted Affairs Liaison SMSgt Melwing Isaac-Jimenez

K-12/STEM Outreach Coordinator Mr. Scott Mikos Mr. Terry Watkins College Outreach Coordinator Capt. Varsha Savalia SAME E&C Camp Coordinator **STEM & College Outreach Director** Mr. Harold Eberbach

UT Student Chapter Mentor Mr. Rick Galloway

UT Student Chapter Mentor Assistant VACANT UTSA Student Chapter Mentor Mr. Terry Watkins

Texas A&M Student Chapter Mentor Mr. John German Mrs. Diane Glass

Scholarship Director Small Business Coordinator Ms. Sarah Fowlkes **SAME National Event Liaison** Ms. Bonnie Hopke, F.SAME

Golf Committee Chair Mr. Michael Beach

Leadership Lab (LLAB) Director Mrs. Cathy Bond **LLAB Co-Director** Mr. Cade Deines Mrs. Amy Shirlberg Social Media Coordinator **Newsletter Editor** Mr. Dick Kochanek, F.SAME

Website Manager Mr. Dick Kochanek, F.SAME **Awards Committee Chair** Mr. Dick Kochanek, F.SAME **Holiday Celebration Chair**

Ms. Hilda Quinones

1. The May 30 Post Board meeting minutes were approved and published at https://www.same.org/san-antonio/post-board-meetings/. Are there any additional changes needed??

There were no other revisions to the published May 30 meeting minutes at the Post website.

2. Finances/Budget:

- Attachment 1 is the Jun 22 Budget Update.
- Attachment 2 is the 2023 Audit Report completed by Steve Holt and Bill Meyers for Board approval. Thanks to Steve and Bill.
- Vanguard sent a letter stating that our S&P Index fund is currently on their legacy investment platform, and it must be transferred to a Vanguard Brokerage Account in the next 30 days. This will require filling out some paperwork. Sam Hutchins requested it but was unable to open the document. Sam sees three options:
 - Transition the fund to a Vanguard Brokerage Account.
 - Request the account to be closed and funds mailed to us. We would then add it to the Merrill Lynch Managed Account. It would no longer be in that index fund.
 - O Have Merrill Lynch request to transfer the Index Fund to them and place it in the account where we have the money market funds. In this option we would still have the same fund. This would require paperwork to be completed. Sam is not sure whether he can just sign the paperwork or if it would require Dick Kochanek to sign also.
 - Both Sam and Dick will be traveling in July and August. Board members needing check payments/other funding need to identify them ASAP.
- Attachment 3 shows the 2024 Post meeting results to date.

The Board reviewed the Audit Report and approved sending it to SAME

Sam Hutchins briefed on the options of transitioning the Vanguard S&P Index Fund investments. Sam's recommendation is to move the money to the Money Market account or the Merrill Lynch managed fund. Bonnie Hopke asked whether there would be management fees involved. After more discussion, the Board approved moving the Vanguard funds to the Merrill Lynch managed fund.

Sam Hutchins will be on travel from Aug 17 – Sep 3 and Dick Kochanek will be on travel Jul 30 – Aug 8. Board members needing Post finances should plan accordingly.

3. SAME Post Leaders Workshop (PLW):

- Scheduled for Aug 4-6 in Scottsdale AZ:
- Cathy Bond-Cassidy and Harold Eberbach will be our Post representatives.

John Baker briefed that Cathy Bond and Harold Eberbach were selected for the PLW. Sam Hutchins stated both Cathy and Harold had made their travel arrangements and submitted the receipts to him. Sam will reimburse the attendees for their expenses to date.

4. Board Positions:

• Rene Cortez to introduce new YP Director Andrew Silvas.

- Although we have been advertising the available TAMU and UT- Austin Student Chapter Mentor positions,
 Dick has received no volunteers for the positions. Also we've had little to no contact with our 4 Field Chapters
 (Austin, Coastal Bend, Concho Valley/Goodfellow AFB and Laughlin AFB); the only 2024 contact has been
 from Laughlin AFB in May on changes in the Chapter Officers.
- Rene to discuss BOD Director/Committee roles & responsibilities.

John Baker introduced Andrew Silvas, the new YP Director, and SMSgt Melwing Isaac-Jimenez, the new Military Enlisted Liaison, and welcomed them to the Board. Since Rene Cortez was unable to attend the meeting, discussion on vacant Board positions and Board member responsibilities were deferred to the next meeting.

5. <u>Leadership Lab (LLAB)</u>:

- Cade Deines indicates they are continuing to take applications for leadership lab through July. Cade is asking for any referrals from the Board members.
- Calls are out to several previous company hosts to confirm their interest in hosting a session again this year. If you are interested in hosting, please reach out to Cade or Cathy.

Cade Deines stated there were 2 members interested in the LLAB and he and Cathy Bond are working with them to complete their applications. He also briefed they were continuing to contact companies about hosting the LLAB sessions.

6. Young Professional (YP) Program:

- Andrew Silvas has discussed the responsibilities of the role with Amanda Navarro and touched base with James Kisiel.
- Andrew's goal as YP Director is to get YPs to start networking and building relationships.
- Andrew would like some feedback on the agenda for the YP events:
 - o Should we have monthly YP Teams/Zoom meetings? Andrew doesn't believe so.
 - OR should we have the Post YPs vote on it?
- Do we want to host one or two more events for the year?
 - o Andrew is proposing August 14 for the next event (at McIntyre's, The Rustic or Little Woodrow's)
 - o Perhaps one more event towards the end of the year, depending on the budget. We could combine with the Fellows/LLAB participants for a possible mentor match event or bowling.
 - John Baker mentioned coordinating a tour of the Credit Human building. Andrew would need a contact for this.

Andrew Silvas briefed the options for the next YP networking event. The Board concurred with an event at McIntyre's on Aug 14. The Board also liked the idea of a tour of the Credit Human building, but suggested opening it to all members. Bonnie Hopke mentioned the tour in conjunction with a presentation at one of the Post meetings on the building's operation might be a good way to satisfy some of the Post Streamer tasks. The Board concurred. John Baker and Andrew Silvas will get together with Sam Barnett to try to coordinate a tour

or combination tour and Post meeting presentation with the appropriate Credit Human POC. Dick Kochanek stated it would be beneficial to get the YPs involved in the Post's STEM and other activities and maybe even a joint meeting with the UTSA Student Chapter, which had been done in the past. Andrew will coordinate with Terry Watkins on a possible joint event with the Student Chapter.

7. College Outreach:

 Terry Watkins has a July 16 meeting with Kat Sullivan, Assistant Director of Development, at UTSA and Jill Ford, Assistant Dean for UTSA Student Success Center, to discuss other ways for the Post to work with UTSA.

John Baker mentioned that Andrew Silvas should try to attend this meeting with the UTSA representatives and Terry Watkins to discuss a joint YP event with UTSA students.

8. <u>July Newsletter</u> – Inputs for the Jun issue are due July 1 to Dick.

John Baker reminded members of the deadline.

9. Other Issue/Updates:

Hilda Quinones briefed it was difficult to find a venue for the Holiday Celebration at a reasonable price. She asked the Board's opinion about moving the event into January. Ed von Dran said he wasn't sure but felt that may reduce the number of members from his company attending. Hilda said that several Board members in response to her email survey indicated we might want to do something different for the event. Ed von Dran mentioned the possibility of a progressive event in the Pearl area downtown. We could start at a one venue and the move to various locations in the Pearl area for hors d'oeuvres/drinks and meet back at the first location for silent auction/prize drawings. John Baker said he had some contacts in the Chamber of Commerce Leadership Course he was taking from the Mi Tierra Café and Rosario's restaurant in the downtown area. He will talk with them about space availability for the event.

10. Next Board Meeting: Thursday, July 25, 11:30 am – 1:00 pm, by Zoom.

Meeting date may change based on availability of Board members.

//SIGNED//
Dick Kochanek, F.SAME
Meeting Recorder

APPROVED AS WRITTEN

//SIGNED
John K. Baker
Post Vice President

Attachments

- 1. Jun 22 Budget Update (to Board Only)
- 2. 2023 Post Audit Report
- 3. 2024 Post Meeting Results

ATTACHMENT 2



American Military Engineers	
Name of Post: San Antonio Post	
Date of Audit: Mar 12 - Jun 12, 2024	
Federal Tax Id Number: 74-6062798	
Audit period from 1/1/2023	to 12/31/2023
Presented to Post board on:(date).	
Date of last audit: 4/23/2023 1/1/2022 Signed: President 4/23/2023 to 12/31/20 Sig	ned: Samuel Husel w Treasurer
Signatures should be current president and treasure general membership adoption. The following info	
AUDIT COMMITTEE or AUDITOR: (a committee sign checks for this Post during this audit period	OR an experienced auditor)
The financial records of this Post are X components detailing missing documentation and	<u>lete</u> or <u>incomplete</u> . If incomplete, include <u>d recommendations.</u>
Audit Committee: Signed: Print Name: Steven Holt	Auditor: Signed: Signed: Bill Myers
Audit Committee Chair Phone: 210.391.0921	Organization: San Antonio Post
Signed: St. H. Holt	Address: 360 Ceremonial Ridge
Audit Committee Member	San Antonio, TX 78260

Financial Management Checklist

The purpose of this checklist is to provide general guidance to Post volunteer leaders in the management of their resources. <u>Stewardship of member's money is an important part of volunteer activity and requires systematic and ongoing attention.</u>

This is a complete review of the financial management practices of the Post, and assists the audit committee/auditor with their inspection of the books and records.

Officer Information: President during audit period: Zakary Payne Treasurer during audit period: Samuel Hutchins phone: 210-861-4462 (210) 323-4125 Secretary during audit period: Cassandra Price Treasurer's Records: **Treasurer Audit Committee** 1. Do the treasurer records include: Contact information for the Executive Board? Yes Yes No No Copy of previous audit? Yes No Yes No Copy of the bylaws and standing rules (if applicable)? Yes Yes No No Copy of membership roster? Yes No Yes No Copy of the adopted budget? Yes No Yes No A copy of bank signatory paperwork? Yes Yes Yes No No Minutes of all meetings? (Board and general membership) Yes No Yes No Treasurer reports with budget-to-date information for Yes No Yes No every meeting? Yes No Yes No Bank statements? Yes No Yes No Documentation for every expense and all income? Yes Yes No No The annual year-end report? Yes No 2. Were the records turned over in a timely manner to the audit committee? If no, when were they turned over? Comments: Recommendation: All Post records are the property of the Post and shall be available to the membership. 3. Where are the treasurer's financial records maintained? Location: Treasurer's House Address: 20811 Encino Pebble, 78258 If possible, your records should be kept in a secure location. The Board must know where these books are kept.

Budget:	Treasurer	Audit Committee
1. Was the budget adopted by the general membership?	Yes No	Yes No
When?		
If no,	12/1/2022	
Comments:	(date)	
Recommendation: The proposed budget should be	Board	
prepared by a budget committee, presented to the	approved	
executive board and then to the general membership for		
adoption. SAME is a membership association and this money belongs to the members.	the budget	
2. Was the budget prepared by a budget committee?	Yes No	
 If no, who prepared the budget? 		
	Directors	
 Is the budget based on knowledge of last year's 	Yes No	11.00
income/expenses, current financial conditions, expense needs etc.?		445
 Does the budget show all sources of income, totaled and balanced, against all total expense categories? 	Yes No	Y665
 Was the budget reviewed by the Board before general membership adoption? 	Yes No	465
3. Were there any major budget to actual variances, and if so,		Yes VNo
was the Treasurer able to explain?		L res [No
If yes,		
Comments:		
Recommendation: Major variance can be defined as a 10-		
20% variance from budget. The variance is very dependent		
on size of overall budget.		
Treasurer's Reports:	Treasurer	Audit Committee
Was a treasurer's report presented at every Post	Yes No	Yes WNo
board/general membership meeting?	Report	
If no,		
Comments:	only	
Recommendation: A treasurer's report detailing income and	presented	
expenses and reconciled to the bank statement must be	at BOD	
presented at every Post board/general membership	Meetings	
meeting.	3	
 Were the reports clear, concise and easily understood? 	Yes No	Yes No
 Did the reports show, in detail, the source(s) of all income 	Yes No	Yes No
and expenses?		
2. Did the treasurer prepare an annual or year-end detailed,	Yes No	Yes No
written report and submit to National Office on time?		
B. Do the canceled checks/bank statements and the entries in		Yes No
he checkbook and the treasurer's reports all agree?		
. Do the deposit slips and the entries in the income ledger and		Yes No
he treasurer's reports all agree?		
6. Have all financial obligations of the Post been paid in full?		Yes No
		Name of the latest and the latest an

Bank Reconciliation:	Treasurer	Audit Committee
Were the bank statements reconciled every month?	Yes No	Yes No
If no, when were they reconciled?		
Comments:		
Recommendation: Bank statements should be reconciled		
every month.		
2. Are bank reconciliations verified each month by individuals	Yes No	Yes No
that are not authorized to sign checks?	Reconcile	
If no, were they verified in any months?	d on	
Comments:	accountin	
Recommendation: A good mitigating internal control is to		
have a non-signer open and review bank statements for	g System	
reasonableness.		
3. Did the year-end financial report reconcile with the final bank statement?	Yes No	Yes No
statement?		
Financial Procedures and Controls:	T+ T	
		Audit Committee
Are all Post monies kept in accounts associated with Post? (i.e. funds should not be intermined associated with Post?)	Yes No	Yes No
(i.e. funds should not be intermingled with personal accounts or non-SAME accounts.)		
of Hori-Salvie accounts.)		
Are the monies received from National Office for dues		
payments properly accounted for in the financial	Yes No	Yes No
statements?		
If no,		
Comments:		
What was the Post's total membership count for the year?	814	
the year:		
2. Was there a proper invoice or receipt for each expenditure?	Yes No	Yes \ \ No
If no,	<u>■</u> 163 □ 140	P les NO
Comments:		
Recommendation: There must be a receipt or invoice for		
every check issued/bank card transaction. If there is no		
receipt, no disbursement should be made.		
 Was every expense checked against the budget before 	Yes No	Yes No
authorization?		
 Were receipts and invoices matched against the request 	Yes No	Yes No
before payment? Was proper backup maintained?		
 Is there a time limit for reimbursements? 	Yes No	Yes No
Recommendation: Reimbursements should be requested	Timely subn	
within 30 days of incurring expense.	Timely Subi	
3. Is there a policy that prohibits the signing of blank checks?	Yes No	Yas
Are all checks over \$500 signed by at least two authorized	Yes No	Yes No
people?		
If no, how often were they only signed by one person? Comments:		
Recommendation: A good internal control is for all checks to		

Are all checks used in sequential order? Are all checks accounted for, including voided checks? Were there any checks written to "cash" or cash withdrawals? If yes, list: Amount: 1160 Check #: DeDit Amount: Date: Check #: Check #: DeDit Amount: Date: Check #: DeVers with a check to "cash". There is no record of how your Post's funds were spent. Is bank signatory paperwork up-to-date with at least two (2) signatures? 5. Does the Post have a debit card? If yes, Comments: Recommendation: The SAME National Office strongly advises Posts NOT to hold debit cards as they can be easily misused. 6. Are at least two people involved in the processes of and handling cash? If no, how often did only one person count? Comments: Recommendation: A deposit reconciliation form must be used for every cash deposit, with two people counting the funds every time. A "cash counting sheet for event" may also be used (National Post). 7. Were all funds deposited promptly? (within the next business day) Amount: Date: 4/28/2023 Funds Funds Were drawn for the Golf Returned extra cash on S/5/5/2023 If yes No Pyes		 Was the check register kept current? 	Use softwa	r
Are all checks accounted for, including voided checks? Were there any checks written to "cash" or cash withdrawals? If yes, list: Amount: 1160		 Are all checks used in sequential order? 		
Were there any checks written to "cash" or cash withdrawals? If yes, list: Amount:		 Are all checks accounted for, including voided checks? 	Yes No	
Were there any checks written to "cash" or cash withdrawals? If yes, list: Amount:			Yes No	Yes No
If yes, list: Amount:			Yes No	
Mere drawn for the Golf			Funds	
Check #: DeDit Amount:			were drawn	
Amount: Date:		Charlett Debit Date: 4/20/2023		
Check #:				
Amount: Date:		Chock #:		
Check #: Comments: Recommendation: NEVER write a check to "cash". There is no record of how your Post's funds were spent. 4. Is bank signatory paperwork up-to-date with at least two (2) signatures? 5. Does the Post have a debit card? If yes, Comments: Recommendation: The SAME National Office strongly advises Posts NOT to hold debit cards as they can be easily misused. 6. Are at least two people involved in the processes of and handling cash? If no, how often did only one person count? Comments: Recommendation: A deposit reconciliation form must be used for every cash deposit, with two people counting the funds every time. A "cash counting sheet for event" may also be used (National Post). 7. Were all funds deposited promptly? (within the next business day) If no, how much time lapsed? Comments: Recommendation: Post funds should never be taken home with you and should be deposited the same day they are received or the next business day. Compliance 1. Is the Post in compliance with only spending items that support SAME's tax exempt purpose? The tax exempt purpose may be found on SAME's IRS Form 990, Part III,		Amount:		
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purpose may be found on SAME's IRS Form 990, Part III,	Τ.	support SAME's tay exempt purpose 2. The	Yes No	Yes No
which is kept on the National Office website		purpose may be found on SAME's IPS Form 600 Port III		
		which is kept on the National Office website.		

2.	Is evidence maintained that the appropriate IRS Form 990 has been filed?	Yes No	Yes No
3.	Is the Treasurer aware of the financial requirements in the Post Operations Manual?	Yes No	Yes No
4.	Is there a fair, documented process for awarding scholarship funds?	Yes No	Yes No
	If Investment Funds are not invested in SAME Foundation, Is there an established Finance Committee? •Is there Investment Policy Guidance as approved by the Finance Committee? •Is there a member of the Board on the Finance Committee? •Are the investments periodically checked against policy guidance and realigned if necessary?	Yes No Yes No Yes No	Yes No Yes No Ves No

<u>Auditors Additional Comments and Recommendations:</u> (use additional space as needed)

Compliance Item #5 - Dick Kochanek and Treasurer meet at least annually with our financial advisor (Merrill Lynch). Merrill Lynch helps set the allocation of types of funds. BlackRock chooses the funds/stocks consistent with allocation requested.

ATTACHMENT 3

	2024 Post Meeting Results																	
Mtg	RSVP	Attd	YM- Enl Attd	Walk ins	Non Mbr	No Show /IOU	No Show Paid	Unpaid	Owed	Act Net	Other \$ Trf	Rev Net	Reg Cost	i /Person	Pay Advance Fees/Person	Tot Cost	Ebrite Use Fee	PDHs
15-Feb	67	65	8	2	9	0	0			\$174.77	\$0.00	\$174.77	\$35/\$30	\$28.79	\$4.11/\$3.77	\$32.90/\$32.56	\$9.99	34
18-Apr	67	60	8	0	1	3	3			\$80.72	\$0.00	\$80.72	\$35/\$30	\$28.79	\$4.11/\$3.77	\$32.90/\$32.56	\$18.21	35
13-Jun	75	71	4	2	10	1	1			\$213.80	\$0.00	\$213.80	\$35/\$30	\$28.79	\$4.11/\$3.77	\$32.90/\$32.56	\$18.21	44
Total		196	20	4	20	4	4		\$0	\$469.29	\$0	\$469.29						113
Average		65	7	1	7	1								\$28.79				38