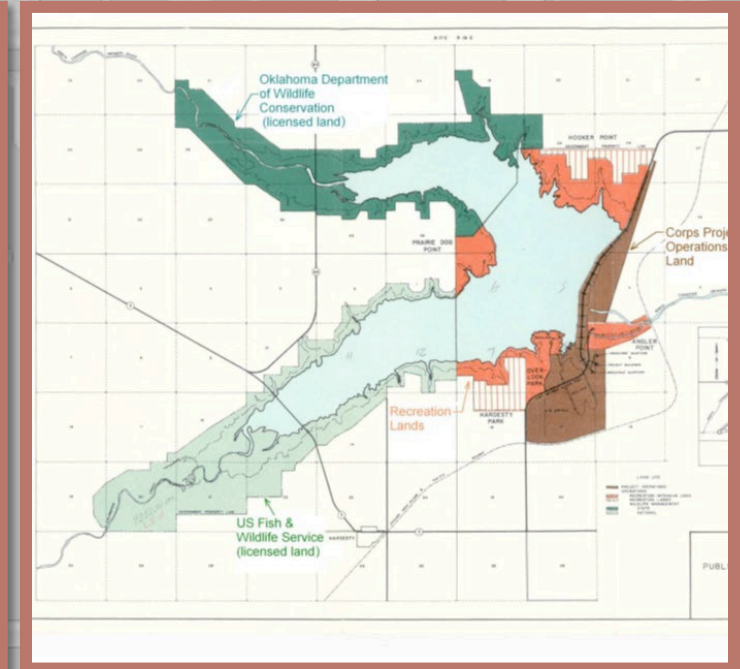


SAME TULSA POST

16JUL24

District Program Updates

Gene Snyman, Business Development



US Army Corps
of Engineers®



USACE SWT Mission/Vision

SWD PRIORITIES: READY, RESPONSIVE, RELEVANT

SWT MISSION:

SWT stewards water resources and delivers infrastructure projects in order to secure our Nation, energize our economy and reduce disaster risk.



SWT Vision:

Trusted People, Strong Partnerships, Quality Projects to serve our communities and our Nation.

Winning = Finishing quality projects, on time and within budget . . . SAFELY!

ENTHUSIASM – INTEGRITY – RESPECT – TEAMWORK - SERVICE



THE TULSA DISTRICT IMPACT



THE TULSA DISTRICT

US Army Corps of Engineers

Mission:

Deliver vital public and military engineering services; partnering in peace and war to strengthen our Nation's security, energize the economy and reduce risks from disasters.

covers 173K SQUARE MILES | **operates in** 3 STATES: KANSAS, OKLAHOMA, TEXAS

contains 4 MAJOR RIVER BASINS: CANADIAN, GRAND NEOSHO, ARKANSAS, RED RIVER | **manages** 38 PROJECTS | 50 DURING FLOODING

maintains 9ft MKARNS NAVIGATION CHANNEL DEPTH | **RIVER MILES** 140

prevented 29.6B FLOOD DAMAGE PREVENTED

within district 39 FEDERALLY RECOGNIZED NATIVE AMERICAN TRIBES

executes \$600M+ FEDERAL BUDGET (FY 2023)

employs 779 people | 30% veterans

missions 11: Emergency Operations & Disaster Response, Regulatory, Navigation, Water Supply, Hydropower, Civil Works, Military Program, Dam Safety, Flood Risk Management, Environmental Stewardship, Recreation

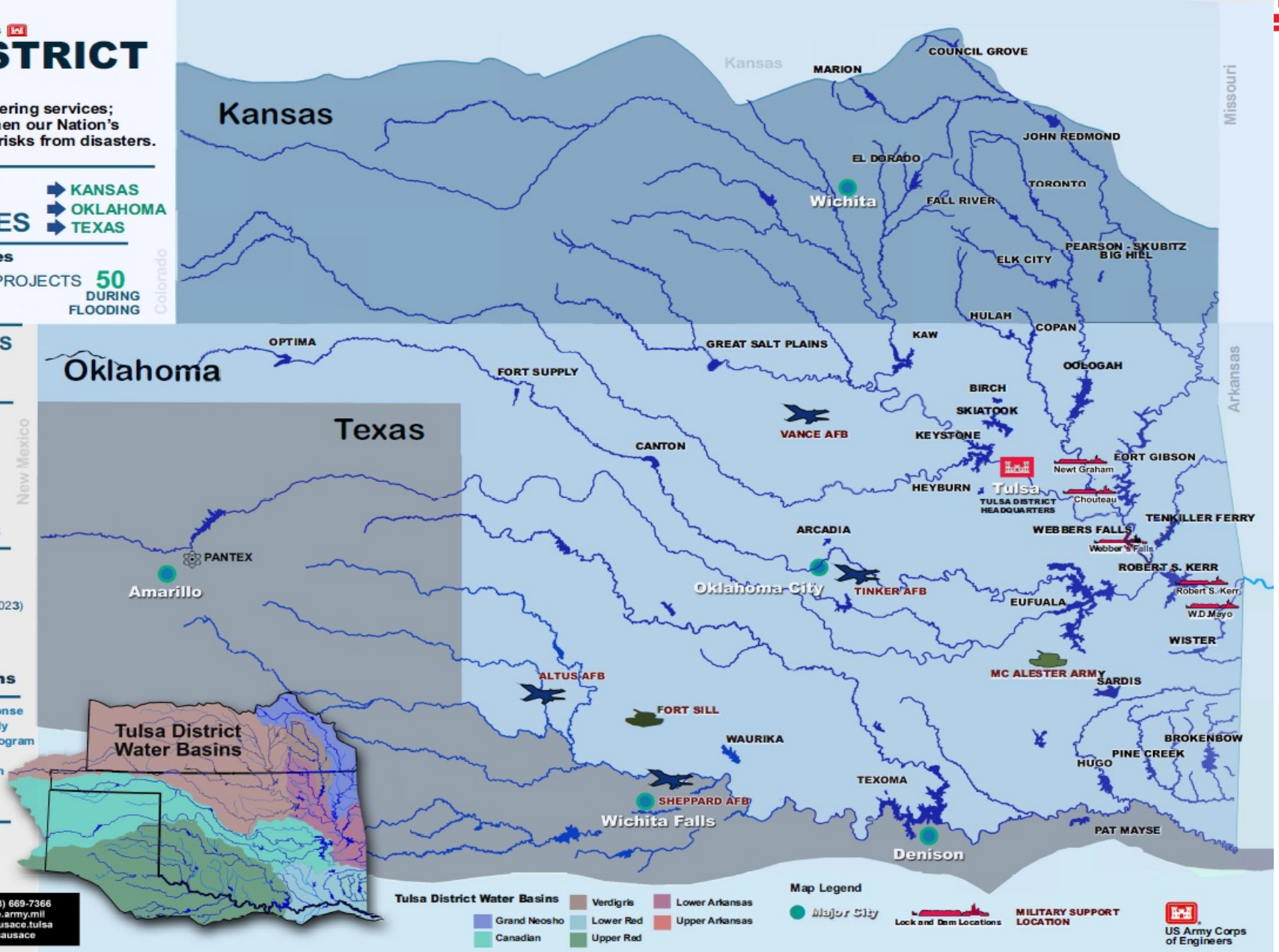
Tulsa District creates more than \$787,000,000 in economic benefits for the region

COL Tim Hudson
Commander Tulsa District



U.S. Army Corps of Engineers
Tulsa District
2488 E 81st Street
Tulsa, Oklahoma 74137

Contact us (918) 669-7366
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twitter.com/tulsausace



Tulsa District Water Basins
Grand Neosho, Canadian, Verdigris, Lower Red, Upper Red, Lower Arkansas, Upper Arkansas

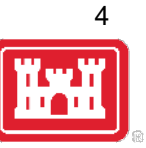
Map Legend

Major City, Lock and Dam Locations, MILITARY SUPPORT LOCATION





ITEMS OF INTEREST



- Partnerships: Conducting 1-1 meetings 8 Construction and 2 AE firms to discuss challenges to delivering the program as Early Exchange of Information IAW FAR 15.201 Initial Areas of Concern:
 - Partnering (Quarterly) – maintain Project Centric Focus.
 - Communication during Scope Development.
 - Preconstruction Submittal Process.
 - Supplemental Quality Control Personnel (Good – Define specific #).
 - Unreasonable Schedule Durations
 - CPARS – Satisfactory ratings for good and bad not as good contractors.
 - Bonding constraints
 - Subcontractor lack of interest – paperwork, qualifications, etc.
- Seed vs Sample Project Utilization
- Exploring a regional Hangar MATOC for FY27
- Considering additional SDVOSB POCA – less useful w/ only \$4.5M capacity
- Will extend Survey contract (W912BV21D0006) until FY26 (capacity remaining \$8.8M)
- \$99M AE SVCs SSEB on track for SEP2024 Award
- W912BV20D0024-32 \$99M AE SVCs obligated \$83.2M, <\$10K to remain at end of POP (\$50M from SWF)
- W912BV24R0003 \$5M H&H Engineering SATOC – evaluating responses
- \$99M Civil Works DBB MATOC – Solicit JUL2024 – Seed Waurika Road Repair – AWD 1QFY25
- W912BV22R0004 \$495M SB/UR DB MATOC – Seed SSA Warehouse for Seattle District (JBLM) at TAFB

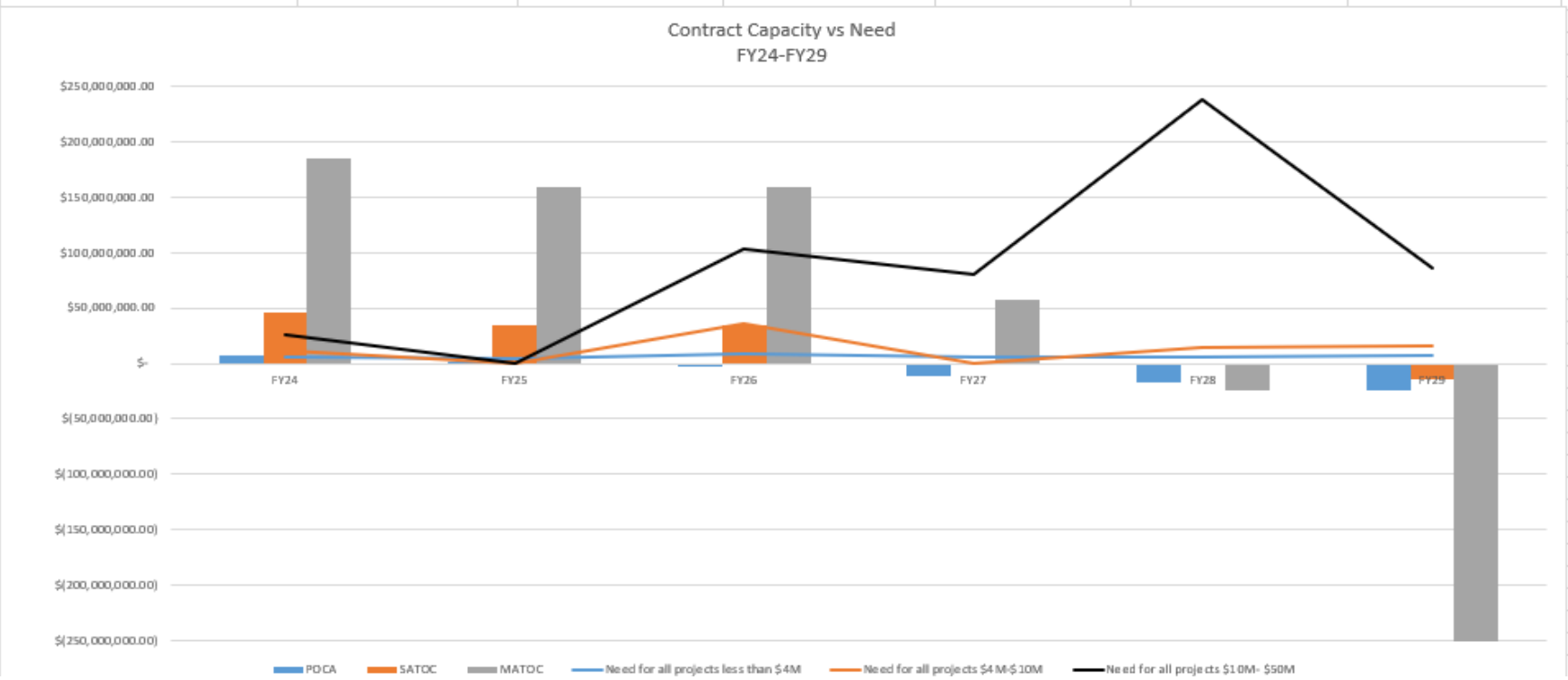


CAPACITY VS NEED (CONSTRUCTION TOOLS)



		TOTAL FY24-FY29	FY24	FY25	FY26	FY27	FY28	FY29	# ACTIONS
NEEDS	<\$4M	1 \$ 37,570,500.00	\$ 5,775,000.00	\$ 4,840,000.00	\$ 8,475,500.00	\$ 5,720,000.00	\$ 6,160,000.00	\$ 6,600,000.00	48 POCA Task Orders
	\$4M-\$10M	2 \$ 76,653,500.00	\$ 11,495,000.00	\$ -	\$ 35,689,500.00	\$ -	\$ 13,772,000.00	\$ 15,697,000.00	33 SATOC Task Orders
	\$10M-\$50M	3 \$ 531,739,343.30	\$ 25,300,000.00	\$ -	\$ 102,596,343.30	\$ 80,575,000.00	\$ 237,380,000.00	\$ 85,888,000.00	62 MATOC Task Orders
	\$50M+	4 \$ 3,622,018,943.40	\$ 468,710,000.00	\$ 303,050,000.00	\$ 254,313,943.40	\$ 894,685,000.00	\$ 1,468,500,000.00	\$ 232,760,000.00	57 Stand-alone Contract
	Total	\$ 4,153,758,286.70	\$ 494,010,000.00	\$ 303,050,000.00	\$ 356,910,286.70	\$ 975,260,000.00	\$ 1,705,880,000.00	\$ 318,648,000.00	119

		Current Capacity					
		FY24	FY25	FY26	FY27	FY28	FY29
POCA	\$	7,152,140.61	1,377,140.61	(3,462,859.39)	(11,938,359.39)	(17,658,359.39)	(23,818,359.39)
SATOC	\$	46,135,966.73	34,640,966.73	34,640,966.73	(1,048,533.27)	(1,048,533.27)	(14,820,533.27)
MATOC	\$	184,495,773.17	159,195,773.17	159,195,773.17	56,599,429.87	(23,975,570.13)	(261,355,570.13)
Need for all projects less than \$4M	\$	5,775,000.00	4,840,000.00	8,475,500.00	5,720,000.00	6,160,000.00	6,600,000.00
Need for all projects \$4M-\$10M	\$	11,495,000.00	-	35,689,500.00	-	13,772,000.00	15,697,000.00
Need for all projects \$10M-\$50M	\$	25,300,000.00	-	102,596,343.30	80,575,000.00	237,380,000.00	85,888,000.00

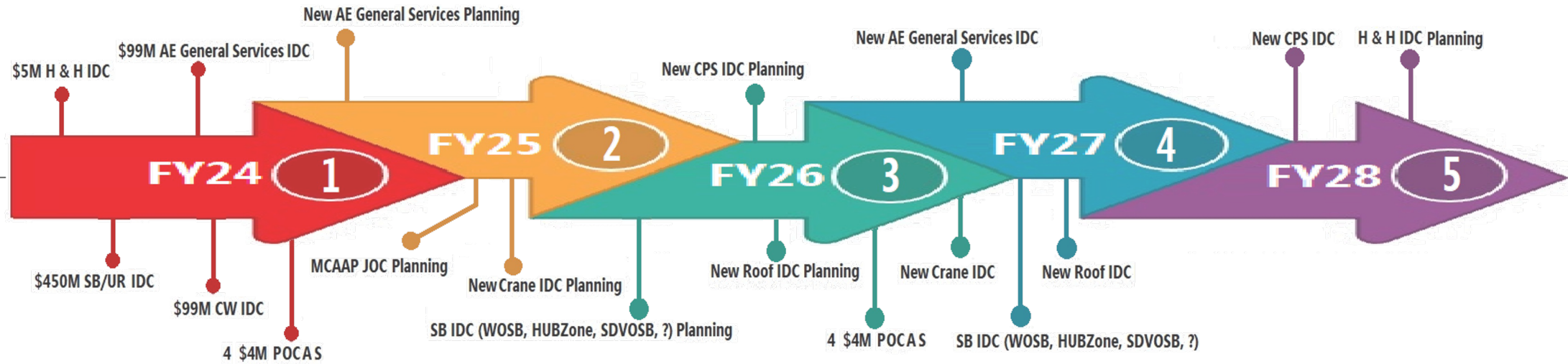




5 YEAR ACQUISITION PLANNING



5 Year Graphical Acquisition Plan





SWT AE ACCESS



- Experience, Not Capability
- Bid on Competitive IDCs
 - As Single Prime – Several, very relevant (**scope, magnitude, recent**, location, customer) primed projects
 - As SB JV – Combined experience counts, both partners must have very relevant experience
 - As MP JV - Advantage
 - As member of a similarly situated SB team to support prime's 50% Limitation on Subcontracting requirement
- Become the design agent for a well-known local construction prime
- Get on some other team – grow and build reputation, Large Businesses need you!
- Win other district work – especially withing SWD which is available for SWT to borrow (trade)
- Meet District Engineering Staff –Shawn Painter's team.
- SAME networking – 3-4 years until next AE SVC contract!



SUSTAINMENT, RENOVATION, MODERNIZATION



- Access

- Most SRM requirements awarded through existing IDIQs
- Reputation gained through local experience important
- Build experience
 - Teaming and Subcontracting
 - Other federal and installation contracts
 - Civil-Works Projects
- 8a, HUBzone, WOSB, SDVOSB designation; discriminators that tip the scale

- Future Work

- Total FY24 Expected SRM **\$200M (Ft Sill/ Tinker)**
- McAlister AAP working a modernization program estimated at **\$50M** per year in projects through existing contract tools and new TBD tools, in addition to upcoming MILCON projects
- Tinker AFB SRM program focused on industrial process



SWT ENVIRONMENTAL ACCESS



- Experience, Not Capability
- Bid on Competitive IDCs
 - As Single Prime – Several, very relevant (**scope, magnitude, recent**, location, customer) primed projects
 - As SB JV – Combined experience counts, both partners must have very relevant experience
 - As MP JV - Advantage
 - As member of a similarly situated SB team to support prime's 50% Limitation on Subcontracting requirement
- Get on some other team – grow and build reputation, Large Businesses need you!
- Win other district work – especially within SWD which is available for SWT to borrow (trade)
- Meet Regional Planning and Environmental Center (RPEC) Staff
- Connect with Military Installation Environmental managers (AFCEC)
- SAME networking – New \$150M NEPA and new \$150 PFAS contracts planned to advertise 3QFY25.



JULY FORECAST UPDATES



Location	Title	ROM	Set Aside	Solicitation	Award	Notes
Ebbing ANG Base	Singapore 3-Bay Hanger	\$50M-\$100M	TBD	TBD	TBD	DBB SWT in-house design, (AE for survey, Geotech, VE)
Fort Sill, OK	ADA Indirect Fire (SHORAD) Protection Instructional Facility	\$50M-\$100M	TBD	FY28	FY28	Working AE task order (Award 24MAY24) Targeting MATOC for acq strategy. DBB, 35% design scheduled 1QFY25
McAlester Army Depot	FY 21 Ammunition Reclamation Center (C-Line)	\$50M-\$100M	UR	Oct-24	Jan-25	Scope modified. New sources sought posted 21JUN24 with closing date 22JUL2024. D/B/B
Tinker Air Force Base, OK	Child Development Center	\$50M-\$100M	TBD	1QFY26	3QFY26	65% design due FEB24. Change: DBB Anticipate potential separate demo of existing structures prior to construction and separate post-construction demo of existing CDC.
Tinker Air Force Base, OK	AWACS Squadron Ops Fac	\$50M-\$100M	UR	Nov-25	Mar-26	DBB, 65% design working, :
Tinker Air Force Base, OK	F-35 Depot Oxygen Shop	\$50M-\$100M	TBD	Nov-26	Mar-27	DBB, Working AE
Tinker Air Force Base, OK	Dining Facility	\$10-\$20M	TBD	TBD	4QFY24	D-B-D Mostly mechanical renovations



U.S. ARMY



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NORTHERN AREA – OPTIMA LAKE 1000-YEAR FLOOD EVENT



Canton/Ft. Supply staff acted quickly to notify Hydrology of a significant rain event that occurred near Optima Lake overnight June 18th to 19th. Ft. Supply staff traveled to Optima Lake on June 19th to close the flood control gates to ensure that no water was released. 24-hr surveillance was requested by Hydrology to document the pool rise and gather as much data as possible during this event. The Tulsa District Stream Gauge Crew conducted a survey on June 25, 2024, and recorded a peak elevation of 2716.45 MSL. This resulted in a maximum water depth of 10.4” at the center of the lake. This rain event has been called a 1000-year event.



Questions?

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