# PACIFIC OCEAN DIVISION

SAME Pacific Industry Forum 18 September 2024

COL Christopher W Crary Deputy Commander











# U.S. ARMY



# POD LEADERSHIP





BG Joseph C. "Clete" Goetz Commander



CSM Jaime Lopez Command Sergeant Major



COL Chris Crary Deputy Commander

	POD HQ	POA	POF	РОН	POJ	TOTAL
Total Personnel	97	421	471	321	446	1756
Local Nationals	0	0	303	0	189	492
Military	5	10	9	5	6	35



Mr. Craig Pierce Acting Programs Director



Ms. Regina Jugueta-Vetter Chief of Staff



Mr. José E. Sánchez SES, Regional Business Director



**Alaska District** 



**COL Jeffrey Palazzini** 

**Far East District** 



**COL Jeremiah Willis** 

**Honolulu District** 



LTC Adrian Biggerstaff



**COL Patrick Biggs** 



# PACIFIC OCEAN DIVISION AREA OF RESPONSIBILITY



"A world-class organization that values its people, allies, and partners, and delivers engineering solutions to the Indo-Pacific and Arctic regions for generations to come."



Far East District
Enhancing Host Nation Support &
Defense





#### Results

- Recruit and Retain a World-Class
   Workforce

   Set Conditions for Successful Civil Works
   Program Delivery
  - Enable Forward Posture Military and Host
     Nation Construction, Remote Locations
     Nation Construction, Remote Locations

#### Relationships

- Strengthen Alliances and Partnerships in the Indo-Pacific
- Partner With Industry & Non-USACE Stakeholders

# Alaska District Arctic Expertise & National Defense Support



#### Honolulu District

Pacific Island Partners & International First Responders



#### Revolutionize

- Enable Data Driven Decision Making
- Apply New Processes and Methods Research & Development, Climate Change, Design & Construction Quality

# Resilient People

 Create and Sustain a Culture that Emphasizes Safety, Diversity, Equity, and Inclusion



### **CIVIL WORKS - OPPORTUNITIES FOR FY25\***



#### Alaska

DBB Ketchikan O&M Breakwater Replacement

DBB Dillingham Harbor O&M Dredging

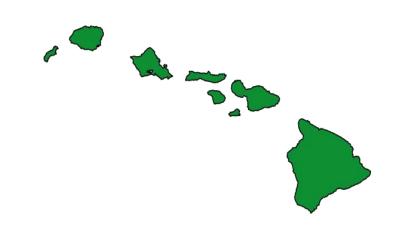
DBB St. Paul Harbor O&M Breakwater Repair

DBB Anchorage Harbor O&M Dredging

DBB Homer Harbor O&M Dredging

DBB Nome Harbor O&M Dredging

DBB Ninilchik Harbor O&M Dredging





#### Hawaii / Pacific

DBB Hawaii Water Management, Waiahole Reservoir, Oahu

DBB Agat Harbor O&M Breakwater Repair

**Project Values:** 



\*Note: This is a snapshot of opportunities currently available within the region and subject to change. Projects may be in various stages of design or may be advertised. Recommend checking Sam.gov for latest information on opportunities.



# MILITARY PROGRAMS - OPPORTUNITIES FOR FY25\*



#### <u>Alaska</u>



DBB Consolidated Fuels Lab and Ops Facility, Eielson AFB

DBB Auto Multipurpose Machine Gun Range, Fort Wainwright

DBB F-22 Fuel System, JBER

DBB Joint Integrated and Testing Center, JBER

DB National Guard Readiness Center Addition, JBER

DBB Unaccompanied Enlisted Personnel Housing

DB/B SRM Various Projects



#### Hawaii / Pacific



DBB Water Sys Upgrade, Tripler Army Medical Center

DBB Water System Upgrade, Fort Shafter

DBB Potable Water Storage Tank, AMR

DBB Water Distribution Lines, Potable, Fort Shafter

DBB Water Well, Potable, Helemano Military Reservation

DBB Elevated Water Storage Tanks, Potable, Schofield Barracks

DBB Elevated Water Storage Tank and Distr Lines, Schofield Barracks

DBB Aircraft Maintenance Hanger, Wheeler Army Airfield

DB/B SRM Various Projects

**Project Values:** 



\*Note: This is a snapshot of opportunities currently available within the region and subject to change. Projects may be in various stages of design or may be advertised. Recommend checking Sam.gov for latest information on opportunities.



# MILITARY PROGRAMS - OPPORTUNITIES FOR FY25\*



#### <u>Japan</u>

DBB Replace Kubasaki High School, Camp Foster

DBB WH Renewal Northside Townhouses Ph 4, Iwakuni

DBB WH Renewal Buildings 680-683 Iwakuni

DBB Improve Military Family Housing, PAIP 8B, Yokota AB

DBB Army FH Improvement Project, Sagami Housing Area

DBB Improve Military Family Housing, PAIP 9 PHASE 2, Yokota AB

DB Fuel Pier Construction, Iwakuni

DBB Vehicle Maintenance Shop

DBB Improve Military Family Housing, PAIP 9 PHASE 1, YokotaAB

DBB Upgrade Fuel Wharf Tsurumi, Yokosuka

DBB Maintenance Hanger, Kadena Air Base

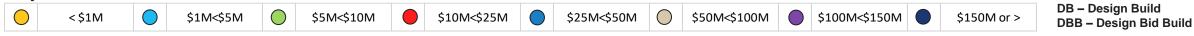
DB/B SRM Various Projects

#### Korea

DBB Ambulatory Care Center, KunsanDB/B SRM Various Projects



#### **Project Values:**



\*Note: This is a snapshot of opportunities currently available within the region and subject to change. Projects may be in various stages of design or may be advertised. Recommend checking Sam.gov for latest information on opportunities.



# IDC OPPORTUNITIES – ALASKA AND HAWAII



#### **Alaska District and Honolulu District**

- Utilize Indefinite Delivery Contracts (IDC) for most engineering, design, environmental services, and construction projects. Some construction projects are also conducted as direct awards pursuant to the 8(a) program.
- Current IDC contracts have varying expiration dates and capacities.
- Several new and replacement actions in various stages of the acquisition are in process

**Alaska District** – Look for in-progress / upcoming \$97M Small Business Environmental Remediation Services Multiple Award Task Order Contract (MATOC).

**Honolulu District** – Look for in-progress and upcoming IDC requirements Environmental Support Services.



# UNIQUE REQUIREMENTS – KOREA AND JAPAN



### Far East District (South Korea)

- There are no Small Business set aside requirements in Korea\*
- Construction solicitations are for pre-qualified Local Sources for construction of MILCON and SRM workload. Local Sources are those sources physically located and licensed to conduct business in Korea.
- Look for in-progress / upcoming \$200M Construction Security Monitoring MATOC.

### **Japan District**

- There are no Small Business set aside requirements in Japan\*
- Construction solicitations are for Local Sources only. Local Sources are those sources physically located and licensed to conduct business in Japan.
- Utilizes IDIQ Construction Contracts with local source / host nation firms.
- Look for in-progress / upcoming \$245M Okinawa Sustainment, Restoration, and Modernization MATOC.

<sup>\*</sup>Note: Federal Acquisition Regulation, Part 19 clarifies Contracting Officers are allowed, but not required, to use set-aside and sole source procedures for procurements where performance is outside the U.S., however, international agreements must be considered and may preclude any set asides.



# LOOK FOR CONTRACT OPPORTUNITIES AT LESAM, GOV®



- Access SAM.gov. Procurement opportunities with a value of at least \$25,000 are published on this website
- Monitor the **SAM**\*GOV® website. Look for the projects mentioned in this briefing (use key word search), and search for other POD solicitations using: **W911KB** (Alaska), **W9128A** (Honolulu), **W912HV** (Japan), **W912UM** for (Korea) (use solicitation # search)
- What <u>WON'T</u> you find there? You won't find task order solicitations for multiple award or single-award contracts, which are restricted to Multiple / Single Award Contract holders awarded as IDIQ contracts
- What else <u>WILL</u> you find at **LLSAM**,GOV®? "Sources Sought" announcements. These are solicitations of interest and a means to conduct market research. Your responses may influence how a federal agency "packages" an eventual solicitation.



# **HOW CAN INDUSTRY HELP?**



# Looking to industry to bring its wide-range of experience and expertise to bear in delivering high quality projects for our diverse client base

- The U.S. Army Corps of Engineers relies exclusively on industry to construct all of our projects, as well as design many of them, so we need as broad of participation as we can get to best serve our service members, public clients, and U.S. taxpayers alike

# **Respond to Sources Sought Notifications**

The U.S. Army Corps of Engineers uses these responses to aid in sourcing decisions.
 Obtaining industry input in the early stages of acquisition planning is vital to sound decision making.

# **Participate in Industry Outreach Events**

The U.S. Army Corps of Engineers values the input we get from our industry partners. If you believe we can improve through process or requirement revisions, let us know



# POINTS OF CONTACT



- Ms. Tracy Wickham, Chief of Contracting, Alaska District (POA) tracy.l.wickham@usace.army.mil (907) 753-2543
- Mr. Ryan Zachry, Small Business Professional, Alaska District (POA) ryan.b.zachry@usace.army.mil (907) 753-5557
- Ms. Tristin Suetsugu, Chief of Contracting, Honolulu District (POH) <a href="mailto:tristin.n.suetsugu@usace.army.mil">tristin.n.suetsugu@usace.army.mil</a> (808) 835-4400
- Mr. Laurence Orr, Deputy, Small Business Deputy, Honolulu District (POH) <u>laurence.r.orr@usace.army.mil</u> (808) 835-4020
- Mr. Jacob Shaw, Chief of Contracting, Japan District (POJ) jacob.m.shaw.civ@usace.army.mil (315) 263-5482 (DSN Japan)
- Ms. Jisun Kang, Chief of Contracting (Acting), Far East District (POF) <a href="mailto:ijsun.kang@usace.army.mil">ijsun.kang@usace.army.mil</a> (315) 755-6090 (DSN Korea)
- Mr. Eric Vokt, Regional Contracting Chief, Pacific Ocean Division (POD) eric.s.vokt@usace.army.mil (808) 835-4760
- Ms. Kathy Kinnett, Assistant Director, Small Business Programs, POD
  - kathy.j.kinnett@usace.army.mil (907) 753-5557
- Mr. Craig Pierce, Interim Director, Programs, POD <a href="mailto:craig.r.pierce@usace.army.mil">craig.r.pierce@usace.army.mil</a> (808) 835-4610
- Mr. David Lindsey, Chief, Military Integration Division, POD david.k.lindsey@usace.army.mil (808) 835-4636