




SAME NoVA 9th Annual Business-to-Business (B2B) Engagement

National Museum of the U.S. Army at Fort Belvoir
October 10, 2024

**SCAN FOR
DIGITAL
PROGRAM**



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RULES OF ENGAGEMENT

- Ed Chamberlayne will announce each person's name and their firm. You can see on the schedule when it is your turn. Start coming up to the podium when the previous person starts to leave.
- You have ONLY 3 minutes. You will get a yellow warning when you have 30 seconds and red when you hit your 3 minutes. If you go over, we will cowbell you. 😊
- All presentations will be shared afterwards on the website. Contact info for each company is in program for follow-up networking. We will also share a contact list to everyone attending.
- 10-minute break between groups of presenters
- Live Q&A only with government speakers
- The follow up is up to you. You need to reach out to other firms to connect and you should be courteous and respond to those who reach out to you.

FOR ALL ATTENDEES:

Listen to the speakers. You may not see a way that you can be teaming partners but listen to **WHO** they want to partner with and **WHICH** agencies they want to break into.

- Do you know someone else that would be a good fit as a teaming partner?
- Do you have a connection at the Agency they are looking at, or know someone else who does?
- Or do you have any advice on how to start with the Agency?

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AGENDA

Welcome Comments by President Julie Smiley

Moderator – Ed Chamberlayne

	Company	Presenter
	Welcome – Agenda, Upcoming Events	Julie Smiley – NoVA Post President
	Rules of Engagement	Ed Chamberlayne, PE, PhD, F.SAME - Moderator
1	Huitt Zollars	Nick Young, PE
2	Pennoni	John Thrower
3	Merrick & Company	Nick Desport, RA, LEED AP BD+C, F.SAME
4	Eurofins Lancaster Laboratories	Guy Sheets
5	CPM Consulting	Nicholas Backert
6	Alpha Corporation	Rachel Honerd, PMP
7	Building Envelope Assessment & Repair (BEAR)	Kurt Riesenber
8	Evans General Contractors	Matthew Brier, PE, MBS, PMP, LEED AP
9	PRIME AE	Ed Chamberlayne, PE, PhD, F.SAME
10	Teya	Stacy Swan
11	Gannett Fleming TranSystems	Cathy Otis, AIA, NCARB
12	Soil Consultants	Doug Smith
13	Michael Baker International	Beth Drylie, PE
14	Resource Environmental Solutions (RES)	Reid Cook & Heather Haynes
	USACE Norfolk	Cherie Kunze, MBA
	Break	
15	EA Engineering, Science and Technology	Cassandra Brown, PG
16	Walter P Moore	Sam Baer, PE
17	Trinity Consulting & Design, Inc.	Dominic Mason, PSP
18	Parsons	Bob Murphy, PE, PMP
19	HDR	Mark Correll, PE
20	Fox Rothschild LLP	Dough Hibshman & Dana Molinari
21	RBA Construction & Engineering	Pedro Astudillo, PM, PMP, CCM, LEED AP
22	Mabbett & Associates	Jason Lorenzetti, PE
23	QTS Group	Danaila Paspalanova, CHMM
24	Woods • Peacock Engineering Consultants	Seth Takoch
	NAVFAC Washington	David Wolfel, RA
	USACE Baltimore	William “Bill” Tully, PE, DBIA
	Break	
25	Merdon Strategies	Christine Merdon, PE
26	Johnson, Mirmiran & Thompson (JMT)	Jon Ryan, PE, PMP, CCM, LEED AP
27	SZ PM Consultants, Inc.	Chris Ley
28	IMEG Corporation	Markus Henneke, PE, USAF(Ret) & Frederico Tersoglio
29	LMI	Carole Mahady, PE
30	Chinook Systems	Guerry Matthews & Michael Luffred
31	JS Global	Michael Galante
32	Design-Aire Engineering	Piedad Leon
33	Bristol Bay Construction HXXX	Evan Barman, PE, PMP
34	DLR Group	Emmett Ahearn, AIA
35	Pond	Richard Hayes
36	National Abatement & Wrecking	Dan Schall
	Networking Reception	

WELCOME by Post President – Julie Smiley

1. Huitt-Zollars, Inc

2051 JAMISON AVE, SUITE 502, ALEXANDRIA, VA
Nick Young, PE, 571-559-4050 Ext 10218,
nyoung@huitt-zollars.com

Firm Type: Full Service A/E Firm

Status: Large Business

Seeking: Large and Small Business A/E Firms to complement our expertise as well as construction companies looking for a design/build partner.

Target Growth: In the Federal space, we are looking to expand our work with DoD and Fed Civilian Agencies. We are also expanding in higher education and healthcare.

Huitt-Zollars is a full service, multi-disciplinary Architectural & Engineering firm with twenty-four offices located across the United States. Our team of 600 professionals rank in the top third of Engineering News Record's Top 500 design firms. We offer large firm resources with small firm attention to detail to our Federal clients, many of whom have secured our services through long-term indefinite delivery, or task order contracts. In addition to full-service traditional design services, we offer design/build and other alternative delivery methodologies and are ISO-9001:2015 compliant.

2. Pennoni

1900 MARKET ST, STE #300, PHILADELPHIA, PA
John Thrower, 703-344-6655, jthrower@pennoni.com

Firm Type: Engineer

Status: Large Business

Seeking: Teaming Partners - Architects/Engineers/General Contractors, Small Businesses.

Target Growth:
NAVFAC/USACE/VA/GSA/USFS/NPS/Municipal.

Pennoni is a large engineering firm with expertise in civil/structural/geo-technical/environmental engineering for federal, state, municipal, institutional, and private entities.

Specialties include; transportation, rail, data centers, water and waste water, utilities, solar, stream restoration, coastal engineering, bridge design and inspection, underwater inspection, high definition laser scanning, surveying, and environmental remediation.

5. CPM Schedule Solutions, LLC

123 CONE POND LANE, WEST GRANBY, CT
Nicholas Backert, 443-907-7736,
nick.backert@cpm-ss.com

Firm Type: Construction Scheduling Consultant

Status: WOSB

Seeking: CPM-SS typically partners with Prime CMS Services Contractors who are supporting the Government. We occasionally support the Government directly.

Target Growth: We primarily support USACE MILCON projects, and we are looking to expand to all Government agencies that need construction support.

CPM-SS is a highly specialized project controls team with a track record of supporting multi-billion-dollar, mission-critical, and Mega Projects for U.S. agencies worldwide. We make sure construction schedules are accurate, proactively identifying risks, and lowering the Owner's exposures to cost and time impacts.

CPM-SS services include: CPM schedule analysis, cost analysis, risk management, delay & claims analysis, expert witness & litigation support, schedule & cost trending, integrated master scheduling and construction schedule audits.

6. Alpha Corporation

21000 ATLANTIC BLVD, SUITE 400, DULLES, VA
Rachel Honderd, PMP, POC: Maureen McClure,
703-624-0706, Maureen.mcclure@alphacorporation.com

Firm Type: A/E

Status: SWaM (Small and Woman-owned) and SBE for Construction Management, LDBE for MWAA, and WBE for DC Water.

Seeking: Architects, Larger engineering firms, Contractors for D/B or preconstruction services, Service-Disabled Veteran Owned Business (SDVOSB).

Target Growth: Emergency management and response, program management, design and construction management.

Program Management (esp. scheduling, estimating, project controls, facility condition assessments), Construction Management (transportation and facilities), Civil Design, Structural Design, Bridge Inspection, Emergency management, assessments and restoration.

9. PRIME AE Group, Inc. (PRIME AE)

5521 RESEARCH PARK DR, STE 300, BALTIMORE, MD
Ed Chamberlayne, PE, PhD, F.SAME (410) 862-0911
ed.chamberlayne@primeeng.com

Firm Type: Multi-discipline A/E firm

Status: Large (with three SB mentor-protége joint ventures)

Seeking: Mid-sized A/E firms willing to JV; SB partners including WOSB, SDVOSB, HUBZone who specialize in MEP, structural, master planning, and cost estimating.

Target Growth: NAVFAC Mid-Atlantic, NAVFAC Washington, USACE Baltimore, VA/CFM, AFCEC

PRIME AE is a multi-disciplinary architecture, engineering, and construction management firm, serving public and private clients since 2007 operating in 10 states with 500 employees in 22 offices. PRIME AE provides the full range of AE services including master planning, DD1391 development, conceptual design, Design-Build RFP development, full design and construction documents, and construction phase services. PRIME AE has expertise in roof and envelope consulting and design and bridge design and bridge inspection for DoD clients worldwide.

10. Teya Support Services (TSS)

101 E 9TH AVE, STE 9B, ANCHORAGE, AK
Stacy Swan, 240-988-8699,
stacy.swann@teyacompany.com

Firm Type: Construction, Project Management, Manufacturing, Facilities Maintenance

Status: Small, 8(a), Alaska Native Corporation

Seeking: Other 8(a) firms to build new capabilities or Large firms who are seeking Mentor-Protége partners.

Target Growth: Navy, GSA, DHA, USACE

As an ANC, Teya has broad capabilities and experience. Our core capabilities include: Manufacturing, Construction (DB & DBB), Disaster Response Services, Facilities Maintenance / O&M, Janitorial / Healthcare Env. Cleaning, Professional Services, Technical Integrator / Innovator, Managed IT Services, Help / Call Desk Support.

11. Gannett Fleming TranSystems

500 L'ENFANT PLAZA SW, STE 820, WASHINGTON DC
Cathy Otis, AIA, NCARB, 202.281.6322, cotis@gfnet.com

Firm Type: Architecture, Engineering, and Construction (AEC)

Status: Large Business

Seeking: Looking for teaming partners in all shapes, sizes and flavors.

Target Growth: Nationwide federal contracts; Southeast, Northeast, Midwest.

Gannett Fleming TranSystems is a privately held, AEC firm with 130+ locations and 5,000+ employees. We offer comprehensive infrastructure consulting services to a wide range of markets, including federal, water resources, civic, education, transportation, industrial, power, and life sciences. Service to others is at our core and clients choose us for our expertise, personal service, innovation, and creativity. Our goal is to deliver innovation and quality; meet your infrastructure needs; and contribute to sustainable growth and high level of service.

12. Soil Consultants Engineering

9303 CENTER STREET, MANASSAS VIRGINIA
Doug Smith, 703-405-3999,
doug.smith@soilconsultants.net

Status: EDWOSB, DBE, MBE, SWaM, SBE, SLBE

Seeking: Seeking Medium & Large Architect/Engineer businesses to partner with federal, and state government projects.

Target Growth: DOD, USACE, NAVFAC, VDOT, MDOT, MWAA.

Founded in 1960, Soil Consultants Engineering specializes in Geotechnical Engineering, infiltration testing, slope stability analysis, deep foundation testing and design, construction observation and material testing, and Erosion and Sediment Control Inspections. SCE has an E329 certified AASHTO-accredited laboratory equipped to provide all soil, asphalt, and concrete testing services for project completion.

13. Michael Baker International, Inc.

3601 EISENHOWER AVE, SUITE 600, ALEXANDRIA, VA
Beth Drylie, PE, 703-631-5445, bdrylie@mbakerintl.com

Firm Type: Architecture/Engineering/Consulting

Status: Large Business

Seeking: We are seeking small, WOSB, 8(a), HUBZone, Veteran Owned firms supporting major MILCON, civil works and environmental projects.

Target Growth: Target growth areas in Federal markets include Air Force, Department of Energy, Department of Homeland Security, FEMA, FHWA, GSA, NAVFAC, and USACE.

Michael Baker is a leading provider of engineering and consulting services encompassing all facets of infrastructure, including design, civil engineering, planning, architecture, environmental, construction and program management. We support the mission for all branches of military and government, including the Army, Air Force, Navy and Marine Corps, as well as the Department of Homeland Security, Department of State, Department of Energy, FEMA, Department of the Interior, Department of Justice, EPA, and FHWA.

14. RES (Resource Environmental Solutions)

7010 LITTLE RIVER TURNPIKE, STE 330, ANNANDALE, VA
Reid Cook & Heather Haynes, 614-403-4250,
hhaynes@res.us

Firm Type: Ecological Restoration firm with in-house design and construction capabilities.

Status: Large Business

Seeking: Small firms, 8(a) firms, engineers, and construction contractors.

Target Growth: For the purposes of this event, federal sector work especially with Ft. Belvoir Natural Resources/ Environmental Department and also American Water.

RES creates durable, resilient natural infrastructure for communities through solutions for environmental mitigation, stormwater and water quality, and climate and flooding resilience.

RES has a unique operating model for delivering ecological restoration projects, based on science-led design, integrated delivery, and long-term performance. Our projects restore sensitive wetland and species habitats as well as floodplains, streams, river valleys, and coastal and tidal systems. The result is nature-based systems that cleanse water, shelter wildlife, buffer storms, and sequester carbon.

15. EA Engineering, Science and Technology, Inc., PBC

225 SCHILLING CIRCLE, SUITE 400, HUNT VALLEY, MD
Cassandra Brown, PG, 410-824-5981,
cassandrabrown@eaest.com

Firm Type: Environmental, Engineering, and Health and Safety consulting

Status: : Small business under NAICS 562910 - Environmental Remediation

Seeking: Looking to partner with small and large businesses and all socioeconomic firms.

Target Growth: EA is always looking to grow in all markets and across all agencies.

EA is fully focused on developing highly integrated, interdisciplinary environmental solutions for our Federal clients. We provide comprehensive environmental services that mitigate impacts to the environment, foster environmental sustainability and stewardship, secure regulatory compliance, and advance health and safety performance. Core service areas include natural resources, site investigation and remediation (incl. munitions response), environmental, health and safety, and sustainability (EHSS) consulting and management systems, and information technology solutions.

16. Walter P Moore

1700 K ST NW, STE 1050, WASHINGTON DC
Sam Baer, PE, 202-481-8859, sbaer@walterpmoore.com

Firm Type: Engineering Services

Status: Large Business

Seeking: A/E Primes, small businesses, and Design-Build partners

Target Growth: Top federal markets for us are Healthcare, Courthouses, LPOEs, lab/research facilities, Office Buildings, DoD facilities and OBO.

Structural Engineering and related services including AT/FP, blast, parking consulting, construction engineering, building envelope consulting, forensics as well as Civil Engineering, Traffic Engineering and Water Resources/Hydrology.

17. Trinity Consulting & Design, Inc.

25050 RIDING PLAZA STE 130, PMB 238, CHANTILLY, VA
Dominic Mason, PSP, 703-987-5186,
Dominic.Mason@trinitycd-inc.com

Firm Type: Consulting & Design

Status: SDVOSB

Seeking: Architect/Engineer who are priming large or complex projects.

Target Growth: NAVFAC and ACOE

A certified service-disabled veteran-owned small business (SDVOSB), we deliver comprehensive consulting and design solutions for physical & electronic security systems to both private and public sector clients. We specialize in Anti-terrorism/Force Protection (ATFP), access control points (gates & barriers), electronic security systems (cameras and card readers), ballistic protection, forced entry mitigation, risk assessments, master planning, and compliance with UFC and IFC regulations.

18. Parsons

14291 PARKMEADOW DR, STE 100, CHANTILLY, VA
Bob Murphy, PE, PMP, 301-821-5421,
robert.murphy@parsons.us

Firm Type: AEC

Status: Large Business

Seeking: Any partner with complementary capabilities to provide best service and value to customers.

Target Growth: National Capital Region, all Federal customers.

Parsons is a premier provider of planning, engineering, construction, technical, consulting, and management services. We deliver innovative solutions across infrastructure, defense, security, and intelligence sectors. Our expertise includes program management, master planning, design, construction, environmental, and technology integration for complex, one-of-a-kind, and large-scale projects.

19. HDR

2650 PARK TOWER DRIVE, SUITE 400, VIENNA, VA
Mark Correll, PE 703.340.5665, mark.correll@hdrinc.com

Firm Type: Architect/Engineer

Status: Large Business

Seeking: We are looking for qualified SB teaming partners in the Mid-Atlantic (specifically SDVOSB, VOSB, WOSB, SDB, and HubZone).

Target Growth: We are looking to increase our active DoD and Civilian agency contract portfolio and client base in the Mid-Atlantic (USACE, GSA, NPS, Navy, etc.).

HDR's 12,000 employee-owners do things right to make great things possible across the full spectrum of A-E services. We proudly plan, design, provide engineering and advisory services across the spectrum of defense transportation, energy, environmental, water resource, asset management, construction management, and advisory service needs.

20. Fox Rothschild LLP

2020 K STREET NW, STE. 500, WASHINGTON, DC
Doug Hibshman and Dana Molinari, POC: Doug
202-461-3113, dhibshman@foxrothschild.com

Firm Type: Law Firm **Status:** Large Business

Seeking: Fox Rothschild represents small, medium, and large contractors, subcontractors, and A/E firms.

Target Growth: Fox Rothschild represents small, medium, and large contractors, subcontractors, and A/E firms.

Fox Rothschild is a general practice law firm that represents and guides small, medium, and large businesses with all manner of legal issues. We have 30 offices and 1,000 attorneys throughout the country. Our government contracts and construction law practices have approximately 70 attorneys that specialize in representing contractors, subcontractors, and A/E firms in bid protests, contract claims against government agencies, ensuring compliance with federal regulations, managing and litigating claims against contractors, drafting contract documents, and ensuring "best practices."

21. RBA Construction & Engineering

7516 E FULLERTON RD, SPRINGFIELD, VA
Pedro Astudillo, PM, PMP, CCM, LEED AP, 7034-473-1091,
pedrao@rbaeng.com

Firm Type: Construction

Status: Small Business, SWaM, DBE and 8(a)

Seeking: A/E firms with Federal Government experience, trades subcontractors.

Target Growth: USACE, NPS, FHWA, Smithsonian, GSA.

RBA Construction & Engineering, provides heavy civil construction, building renovation, environmental remediation, and emergency response services. Specializing in concrete bridges, erosion control, stream restoration, and underground utilities, RBA ensures precision in managing complex projects. Established in 2013, we a DBE and 8(a) certified contractor uses advanced tools like Procore and Heavy Bid to deliver efficient, compliant solutions. With over 80 employees and extensive equipment, RBA offers reliable services for federal and commercial clients.

22. Mabbett & Associates

1442 DUKE STREET, ALEXANDRIA VA
Jason Lorenzetti, PE, 781-799-2318,
Lorenzetti@Mabbett.com

Firm Type: Environmental Services & Planning, Assessment, Industrial Hygiene, & Engineering

Status: Service Disabled Veteran Owned Small Business (SDVOSB)

Seeking: Mid-Atlantic Large Firms, 8a, and Specialty Planning and Environmental Services. As Primes, Subs, and Partners.

Target Growth: Growing our services to the Mid-Atlantic USACE Districts, NAVFAC, GSA, AOC, & DOI. Partners for state, federal & cleared programs.

Leading provider of Environmental Services and Consulting Services, including - Site Assessment, Planning, Industrial Hygiene, Inspections, Site/Civil, Health and Safety, Remediation, Dam and Water Resources, and Hazardous Materials Management. 65 Full Time Staff and strong capabilities in our selected fields of expertise.

25. Merdon Strategies

116 WATERFORD PLACE, ALEXANDRIA, VA
Christine Merdon, PE 703-593-1719
merdoninc@outlook.com

Firm Type: Program and Construction Management, Management Consulting

Status: Women Owned Small Business (WOSB)

Seeking: Large and small program and project management firms, as well as general contracting firms.

Target Growth: U.S. Navy, Architect of the Capitol, GSA, Smithsonian, NIH and NIST.

Owner's Advisory Services for complex/high profile projects for the federal government. These services include project planning, risk management, stakeholder management, acquisition strategies, project team selection, and partnering.

26. Johnson, Mirmiran & Thompson, Inc.

40 WIGHT AVENUE, HUNT VALLEY, MD
Jon Ryan, PE, PMP, CCM, LEED AP, 410-316-2307,
jryan@jmt.com

Firm Type: Full service A/E and CM firm

Status: Large Business

Seeking: All small businesses, design-build contractors, and large business teaming partners.

Target Growth: Facilities and civil works programs, especially with USACE, NAVFAC, and GSA.

JMT is an employee-owned company headquartered near Baltimore, MD with 2,400 staff located strategically throughout the U.S. We provide planning, environmental, A/E design, and construction management services related to new or renovated facilities and infrastructure.

JMT has served over 50 federal agencies with DoD/MILCON clients including USACE, NAVFAC, USAF, MPO, WHS, and the NRO. Civilian agencies include FHWA, NPS, USCG, FBI, and GSA.

27. SZ PM Consultants, Inc.

1730 RHODE ISLAND AVE, NW, STE 602, WASHINGTON, DC
Chris Ley, 703-798-7276, cleys@szpmconsultants.com

Firm Type: Program/Construction Management (PM/CM),
and A/E Engineering Design

Status: WOSB(SBA), DBE/SBE/MBE/WBE, LDBE(MWAA),
SLBE(WSSC), CBE (DC)

Seeking: Large & small business partners for
subcontracting; WOSB prime contracts, Joint Ventures

Target Growth: PM/CM; Water/Wastewater;
Transportation; Risk Management and VE Agencies:
VDOT, DDOT, MDOT, DC WATER, WSSC, MWAA, MDOT
MTA, Federal Agencies.

Program/Project/Risk Management; Construction
Management and Inspection; Water/Wastewater
Engineering; Design Support (CAD, BIM, GIS); Value
Engineering; Office Engineering; Project Controls;
Permitting; Utility Coordination; Staff Augmentation.

28. IMEG Consultants Corp

623 26TH AVE, ROCK ISLAND, IL (HEADQUARTERS)
Markus Henneke, PE, USAF(Ret) and Frederico Tersoglio,
POC: Markus: 703-853-0219,
markus.j.henneke@imegcorp.com

Firm Type: Engineering

Status: Large Business

Seeking: Open to all partnering opportunities.

Target Growth: Looking to increase our local and
Federal/DoD markets.

IMEG - one of the largest engineering consulting firms in
the U.S. with 2,900 dedicated personnel at 90 locations,
focused on high performing building systems,
infrastructure, and construction-related services. Primary
services include MEP, structural, civil/surveying, fire
protection and technology – with specialized services
including architectural lighting, acoustics, commissioning
and medical equipment planning. IMEG’s broad array of
skills and expertise provide the knowledge clients require
for their unique facility and infrastructure demands.

29. LMI

7940 JONES BRANCH DR, TYSONS, VA
Carole Mahady, PE, 703-917-7254, cmahady@lmi.org

Firm Type: Federal Government Consulting Firm

Status: Large Business

Seeking: We are interested in collaborating with firms of all sizes that can help us expand our capabilities through their complementary skills and expertise.

Target Growth:

We are open to discussing opportunities in various markets focusing on federal agencies including DoD, DHS, and Civilian Agencies.

At LMI, we advance our customers' missions through infrastructure resilience and comprehensive infrastructure lifecycle management. We excel at navigating intricate challenges and pioneering innovative facilities management solutions.

30. Chinook Systems Inc.

1235 S. CLARK ST, SUITE 625, ARLINGTON, VA
Guerry Matthews & Michael Luffred, POC: Guerry
919-446-7384, gmatthews@chinooksystems.com

Firm Type: Engineering/Construction firm specializing in critical infrastructure.

Status: Woman-Owned Small Business

Seeking: Chinook seeks strategic partnerships with AEC firms that complement our expertise for collaborative projects in the Mission Critical community.

Target Growth: Chinook seeks to expand within the DoD, Federal Civilian Agencies, institutional and healthcare markets, both domestically and internationally.

At Chinook Systems, we are proud to say our people make the difference. For over 20 years we've specialized in delivering sustainable, resilient solutions for mission critical environments and infrastructure globally. Our comprehensive services span the full facility life-cycle, including turnkey construction, facility optimization, building systems management, operational technology cybersecurity, and third-party quality assurance. We also offer robust technology capabilities, particularly within the zero-trust security model, ensuring top-tier protection and performance for our clients.

31. JS Global LLC.

4201 NORTHVIEW DRIVE, STE 507, BOWIE, MD
Michael Galante, 240.956.8929,
Michael.galante@jsg1.com

Firm Type: General Contractor, with Architecture and Engineering in house.

Status: Large Business

Seeking:

Active or eligible for security clearances - 8(a), HUBZone, Minority, Small, SDVOSB - who self-perform construction, Architecture, or Engineering

Target Growth:

Our growth strategy includes the DoD, Intel agencies, and Dept of State. We will consider CONUS and OCONUS projects that require security clearances.

What do you do:

JS Global and our design firm Atlantic Design Group, specializes in secure and mission critical facilities. We have designed and constructed thousands of projects for the Dept of Defense, USACE, NAVFAC, Intelligence Community, Architect of the Capitol, and other Federal agencies. We have completed projects across the United States and in nine countries.

Our expertise includes: SCIFs, SAPFs, Shelter-In-Place rooms, Forced Entry Ballistic Rated doors and windows, Blast Mitigation Systems, Perimeter Security, Vehicle Barriers, Redundant Infrastructure, Air Purification Systems, and more.

32. Design-Aire Engineering, Inc.

2707 RAND RD, INDIANAPOLIS, IN
Piedad Leon, 765-570-2293, pleon@daengineering.com

Firm Type: MEP Engineering

Status: Small Business, SDVOSB

Seeking: Looking for firms in the following: Architects, civil/structural, geotechnical.

Target Growth: VA, DoD, DoE healthcare, educational, manufacturing

Design-Aire Engineering, INC. is a SDVOSB formed in 1983. We are a multi-discipline engineering consulting firm specializing in Mechanical, Electrical, & Plumbing (MEP), Fire Protection, HVAC. Our daily routine consists of sustainable engineering—we focus on providing economical, practical and buildable design solutions for a multitude of institutions.

33. Bristol Bay Construction Holdings LLC

VARIOUS CONUS LOCATIONS

Evan Barman, PE, PMP, 978-809-8611,
ebarman@bbch-llc.com

Firm Type: General Construction, including self-performance of civil, concrete/masonry, and coatings.

Status: 8(a) SDB, subsidiary of Bristol Bay Construction Holdings, LLC, a holding company of Bristol Bay Native Corporation, an Alaska Native Corporation.

Seeking: We are looking to partner with local small businesses for all self-performing trades. We are also looking to develop relationships with A/E firms.

Target Growth: We are looking to expand our client base in the Washington DC and Hampton Roads area. We are looking to hire local PMs, Site Supers, QCMs, and SSHOs.

Our best-value companies provide clients with superior quality and cost-effective, innovative, and sustainable solutions for general construction, including self-performance of concrete and masonry repairs, hydro demolition, civil works, fuels systems, coatings, environmental services, professional services, staff augmentation, and facility support services.

Our construction work includes both SRM and new construction for vertical and horizontal construction, interior and exterior renovations, energy focused renovations, water tanks, subsurface utilities, and security upgrades.

34. DLR Group

701 8th STREET NW, SUITE 700, WASHINGTON, DC
Emmett Ahearn AIA, 202-744-9493
emmett.ahearn@dlrgroup.com

Firm Type: Integrated A/E Firm

Status: Large

Seeking: Set Aside Businesses offering unique expertise, contacts and agency knowledge to leverage into business partnerships and best practices.

Target Growth: Federal Government Agencies - Military and Civilian - for design, design/build and P3 opportunities.

Elevate the Human Experience through Design.

Specialized design expertise, our integrated design teams are backed by more than 1,600 design professionals and the resources of the entire firm with office around the globe.

35. POND

3500 PARKWAY LANE, STE 500, PEACHTREE CORNERS, GA
Richard Hayes, 412-996-4433, rich.hayes@pondco.com

Firm Type: Architect / Engineer

Status: Large Business

Seeking: Open to all partnering opportunities. Large and Small Business A/E firms as well as construction companies looking for a Design/Build partner.

Target Growth:

Grow our DoD and Civilian agency contract portfolio and client base (NAVFAC, USACE, USAF, National Guard, GSA, NPS, etc.).

Pond is a full-service consulting firm and provides integrated solutions in engineering, architecture, planning, and program/construction management. We excel in specialized services including fueling, asset integrity, federal planning, environmental and regulatory compliance, process engineering, and medical sterilization.

Our team of over 800 professionals is dedicated to setting standards for excellence and delivering bespoke solutions that empower our clients and enrich communities. With a dynamic staff located across the United States and around the globe, our project teams are agile and integrated, offering specialized cross-capabilities to clients in government, energy, transportation, industrial, life sciences, and commercial and private industries.

36. National Abatement and Wrecking LLC

9110B HUNTMASER RD, GAITHERSBURG, MD
Dan Schall, 410-428-1844, dschall@nawrecking.com

Firm Type: Construction

Status: Maryland Small Business Enterprise (MDOT SBE)

Seeking: Small and large business primes to serve as a subcontracting partner along with mechanical and roofing contractors.

Target Growth:

DC Metro - AOC, NPS, and USACE

National Abatement and Wrecking, LLC specializes in asbestos and lead abatement, mold remediation, and selective demolition. We have expanded in recent years adding site services to our portfolio including road repair, erosion and sediment control, and culvert repair.

Thank you for attending!

**Please join us for a cocktail reception
immediately following the last presentation.**

Thank you to our sponsors for supporting this event!



**SPECIAL THANKS TO OUR POST'S 9TH ANNUAL
BUSINESS-TO-BUSINESS (B2B) ENGAGEMENT SPONSORS**

