





Christine Merdon, P.E., NAC CEO/President

- Former Acting and Deputy Architect of the U.S. Capitol
- NAVFAC White House Military Office
- Private Industry Experience

### <u>ABOUT</u>





NATIONAL ACADEMY OF CONSTRUCTION





### **RECENT PROJECT EXPERIENCE**

NASEM "Technical Assessment of the Capital Facility Needs of the National Institute of Standards and Technology," 2023

Scope:

At the request of <u>Congress</u>, evaluate, prioritize, and recommend capital improvements and costs for NIST

### **SERVICES**



### Program And Construction Management

Experienced team ready to assist owners with program and construction management needs over the life of the project, or capital program.



### Organization And Team Leadership

Our expertise involves addressing challenges through strategic team strengthening, optimizing team dynamics.



#### Owners Advisory's Services

Professional guidance and support to project owners. Including strategic planning, risk management, and decision-making assistance to ensure.

### THE PROBLEM







### **CMAA Alliance with CII**

CMAA Cost Management Guidelines - 2018 Edition "To reinforce CMAA's Best Practices - Best Practitioners alliance with The Construction Industry Institute (CII), this documents refers to several of CII's Best Practices that directly affect cost management including:

- Front-end Planning
- Alignment
- Change Management
- Lessons Learned
- Project Risk Assessment

**Figure 4**. Comparison of CII Planning Best Practice Use on Cost Performance for Owners



### CII Best Practices Handbook Results

2010 CII study concluded that owners should focus on project planning

- Alignment, (Culture, Leadership, Collaboration)
- Front End Planning,
- Planning for Start-up

Owners saw benefit in

- Cost,
- Schedule
- and Safety

### UPCOMING



National Institute of Building Sciences

#### NIBS Collaborative Project Management

• Developing Academy and Certification Program

### Participating Organizations

- USACE
- GSA
- FBI
- Veterans Administrations
- Smithsonian
- NAVFAC
- MedStar
- ABC
- AGC

### Thank You!

### NAICS CODES

- 236220-Commercial and Institutional Building Construction
  - 541611- Administrative Management and General Management Consulting Services
  - 541618 Other Management Consulting Services

Contact Information: Christine Merdon <u>merdoninc@outlook.com</u> 703-593-1719





### INTRODUCTION TO JOHNSON MIRMIRAN & THOMPSON, INC.



**PRESENTED TO:** SAME Northern Virginia Post



OCTOBER 2024



- Civil/Site/Geotechnical Engineering
- Surveys/Utility Location
- Water Resources
- Architecture/Interior Design
- Landscape Architecture
- Structural Engineering
- Mechanical/Electrical/Plumbing Engineering
- Fire Protection
- Permitting/NEPA
- Natural/Cultural Resources
- Construction Management/Inspection
- Project Controls
- Building/Process Commissioning
- Geographic Information Systems
- Information Technology







**ISO 9001:2015** Certified **GSA** MAS Contract Holder

## Federal DoD Overview

- A/E, Environmental, & CM experience
- Clients
  - NAVFAC
  - Maryland Procurement Office
  - Defense Intelligence Agency
  - Naval Surface Warfare Center
  - Washington Headquarters Services

- USACE 12 Districts
- US Coast Guard
- US Air Force
- US Space Force

### **Federal Civilian Overview**

- A/E, Environmental, & CM experience
- Clients
  - Federal Highway Administration
  - General Services Administration
  - Federal Bureau of Investigation
  - National Park Service
  - US Coast Guard
  - Architect of the Capitol
  - US Department of Agriculture

- National Aeronautics and Space Administration
- National Oceanographic and Atmospheric Administration
- US Fish and Wildlife Service
- Veterans Affairs
- Bureau of Indian Affairs
- Environmental Protection Agency

### **Federal Facilities Design-Build Overview**

- Design-build group
  - DOR for 200+ projects with large and small business contractors
- Clients
  - NAVFAC
  - Washington Headquarters Service
  - USACE 7 Districts
  - Aberdeen Proving Ground
  - Federal Bureau of Investigation
  - Defense Intelligence Agency
  - General Services Administration

- NOAA Wallops Island
- Naval Surface Warfare Center
- Texas Military Department
- US Fish and Wildlife Services
- National Institutes of Health
- US Space Force
- US Air Force



Corporate Headquarters 40 Wight Avenue Hunt Valley, MD 21030 410-329-3100

www.jmt.com





## SZPM Consultants, Inc. SAME NOVA B2B PRESENTATION

October 10, 2024

## **COMPANY OVERVIEW**

- Founded by Suli Wang in 2011
- 40+ employees
- Offices in MD, VA, and DC
- Professional Engineers
  (PEs) in DC, MD,VA, NY,
  NJ, FL, GA, VT, and IN





## CERTIFICATIONS

- SBA WOSB/SBE, 8(a) pending
- **DDOT** CBE/SBE/WBE/DBE
- MDOT MBE/SBE/DBE
- VA SBSD DBE/MBE
- **MWAA** LDBE
- SEPTA DBE
- City of Baltimore WBE/MBE
- JTA DBE
- **DRPA** DBE
- NY MTA DBE

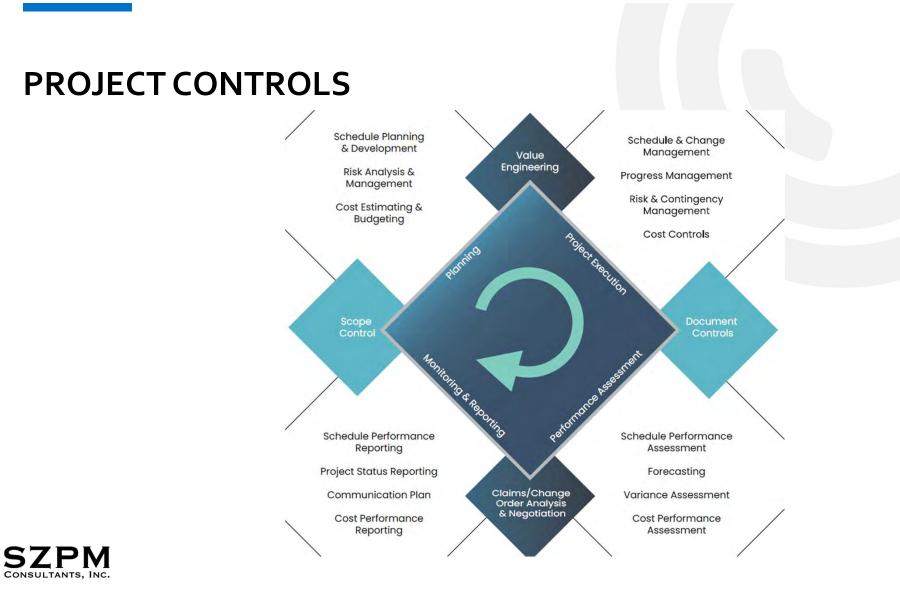


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## **PROGRAM MANAGEMENT**





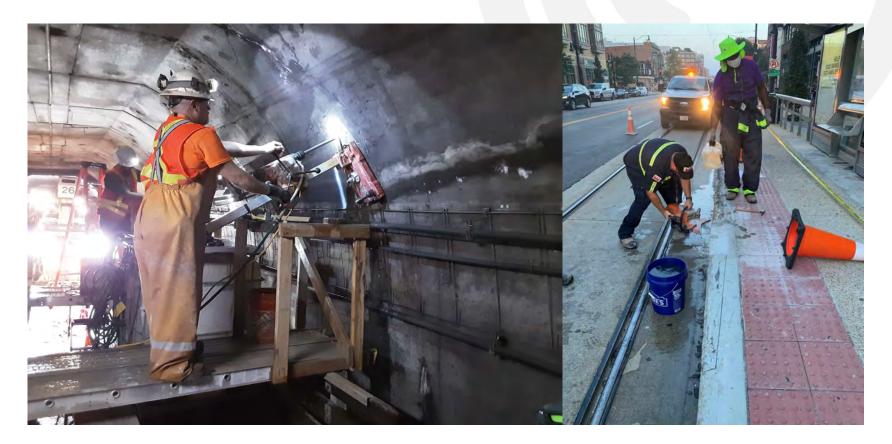


## **PERMIT SUPPORT SERVICES**



SZPM CONSULTANTS, INC.

## **CONSTRUCTION MANAGEMENT**



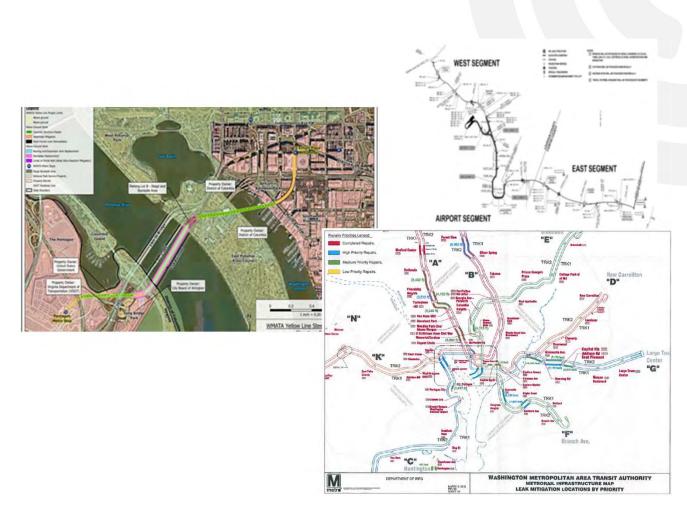


## WATER / WASTEWATER DESIGN SERVICES





## VALUE ENGINEERING





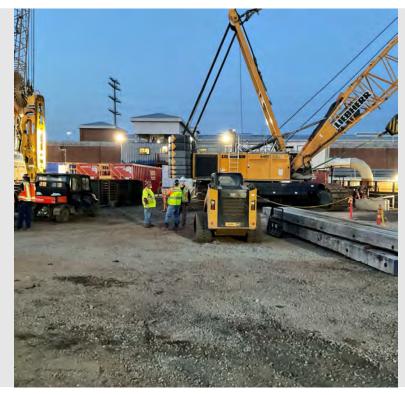
## PUBLIC OUTREACH AND STAKEHOLDER ENGAGEMENT





## **OUR CUSTOMERS**

- Architect of the Capitol
- Alexandria Renew Amtrak
- City of Baltimore
- DC Water
- District Department of Transportation
- Jacksonville Transportation Authority
- Maryland Department of Transportation / Maryland Transit Administration



- Virginia Department of Transportation
- Southeastern Pennsylvania Transportation Authority
- Washington Metropolitan
  Area Transit Authority
- Washington Suburban Sanitary Commission
- Prince William County Service Authority
- USDA Forest Services



## **RELEVANT EXPERIENCE**

- PM Contracts for DDOT Anacostia River Waterfront Initiative (AWI), DC
- PM/CM and General Engineering **Consultant** for Washington DC Streetcar Project, DC
- Design Support Services for VDOT \$3.6B Hampton Roads Bridge Tunnel Design-Build (D-B) Project, VA
- Project Scheduling Services for Rehabilitation of Amtrak's Washington DC Union Station and **Baltimore Penn Station Next** Generation High-Speed Rail (NGHSR) Renovation Projects, MD/DC• DC Water Permit Process
- Project Management Support and Engineering Services for MDOT \$5.6B Purple Line Light Rail, MD

- PM/CM Support Services for \$110M+ DC Water IDIQ for Condition WMATA Rail Tunnel Grouting Program, MD/DC/VA
- WMATA Silver Line Phase II Civil and Water Resources Engineering for **Mechanical Inspection**, **Commissioning and Integration** Project, VA
- Multiple IDIQs for General AE Services - WMATA, Washington, DCCM Inspections and Support for \$250M Stormwater Tunnel Dewatering Pump Station and Enhanced Clarification Facility, DC

Improvement Services for DCFA #482 Capital Improvement Program, DC

- Assessment of Major Water and Sewer Mains, DC
- DC Clean Rivers Division C CSO-19 **Overflow & Diversion Structures, DC**
- Floodplain Data Collection and Analysis for DDOT Streetcar Maintenance and Storage Facility, DC
- Water Planning Basic Order Agreement (BOA) Washington Suburban Sanitary Commission (WSSC), MD
- Region-wide Geospatial Database for Water Infrastructure Assets Intersecting WMATA Right of Ways, DC



## OUR INTERESTS

- EXPANDING SUBCONTRACTING OPPORTUNITIES WITH PRIME AE CONTRACTORS
- WOSB PRIME CONTRACT OPPORTUNITIES WITH PARTNERS AS SUBCONTRACTORS
- SMALL BUSINESS JOINT VENTURE PRIME CONTRACT OPPORTUNITIES
- STAFF AUGMENTATION SUPPORT OPPORTUNITIES





# WHAT WE BRING TO YOU

- 1. Credentialed Staff
- 2. Quality Performance
- 3. Established, Reliable, Responsive





# THANKYOU!



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WWW.SZPMCONSULTANTS.COM



## **IMEG Consultants Corp.** FIRM OVERVIEW/INTRODUCTION

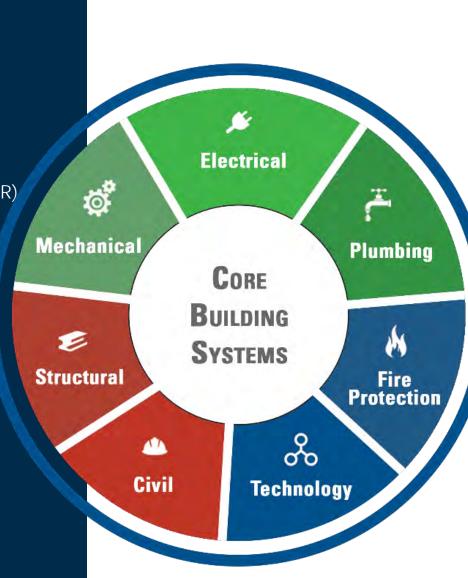


SAME NOVA POST – B2B OCTOBER 10, 2024

### 104 COLLECTIVE YEARS 2,800+ EMPLOYEES U.S. BASED & EMPLOYEE-OWNED 90+ LOCATIONS 700+ LICENSED ENGINEERS \$425M IN ANNUAL REVENUE #52 / TOP 500 DESIGN FIRM (ENR)

### TOP 10 ENGINEERING FIRM IN U.S. (Building Design + Construction 2022)

### IMEG At-A-Glance



#### **BUILDING DESIGN: ENGINEERING & PLANNING**

Structural Mechanical Electrical Plumbing/Piping Fire Protection Technology Design Automation & Controls Security Design & Engineering Acoustics & Noise Control Architectural Lighting Medical Equipment Planning Building Performance Analysis

#### COMMISSIONING

#### **CONSULTING & ADVISORY SERVICES**

Intelligent Buildings Technology Consulting Healthcare Information Technology Protective Services Consulting Forensic Consulting & Investigations Grant Writing

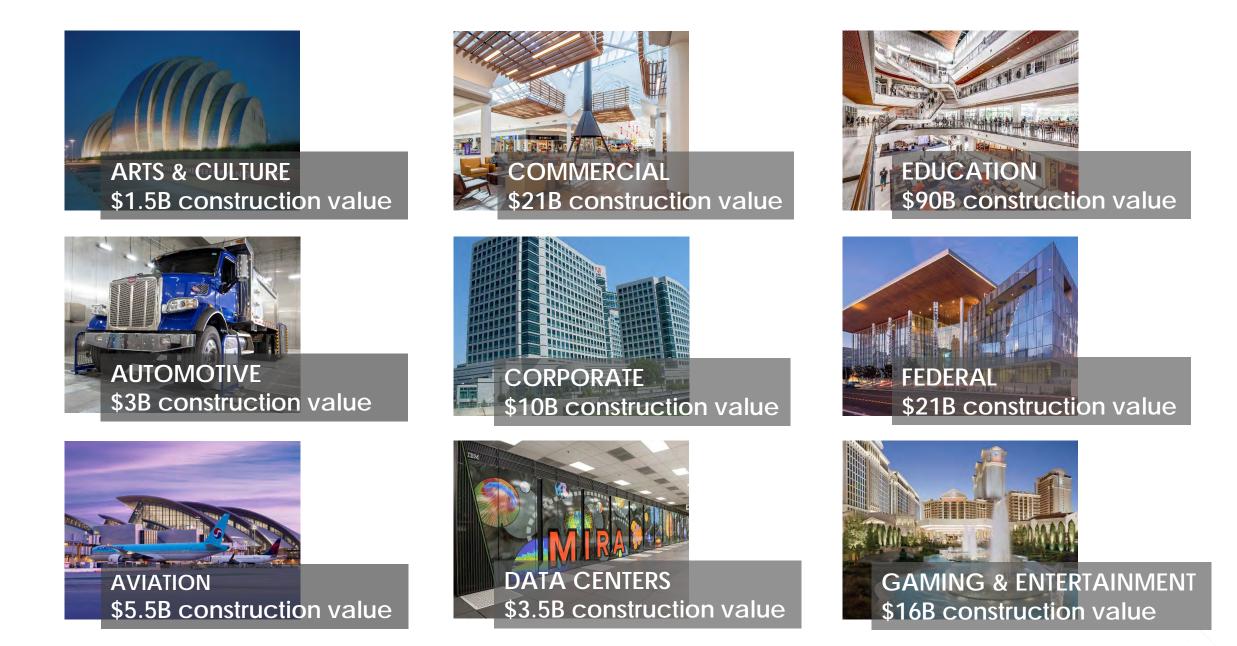
#### **INFRASTRUCTURE: DESIGN & PLANNING**

Civil Engineering Municipal Engineering Land Development & Surveying Environmental Services Landscape Architecture Materials Testing Construction Observation

#### **PROCESS ENGINEERING**

Automation & Controls Chemical Process Bulk Processing





### Market Sectors – Construction Values past 10-15 Years













TRANSPORTATION \$5B construction value







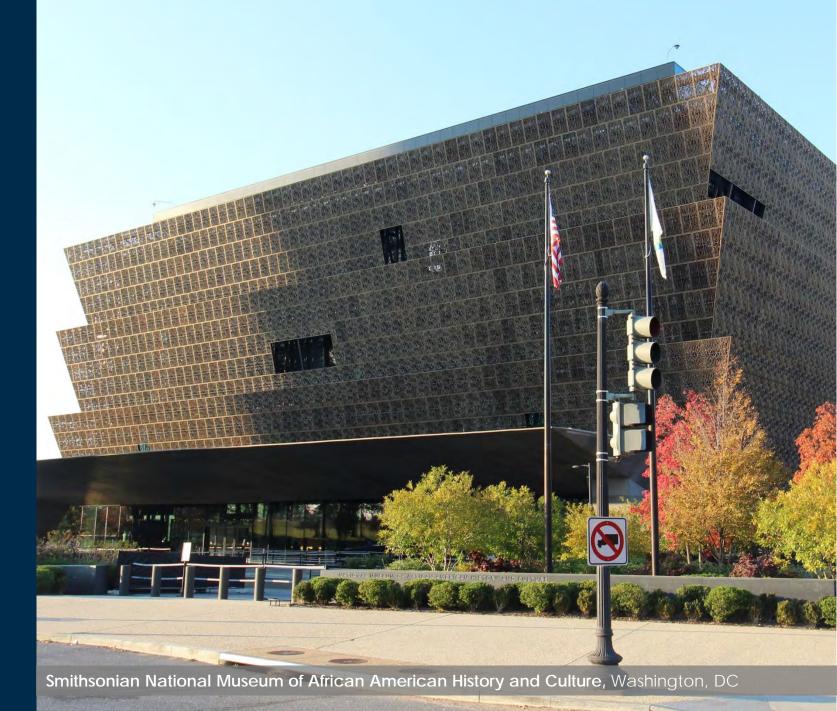
Market Sectors – Construction Values past 10-15 Years

# **Top 20**

### FEDERAL GOVERNMENT SECTOR ENGINEERING FIRM IN U.S.

- 30+ Year History Supporting Federal Projects
- Supporting Civilian and Military Agencies Nationwide and Internationally
- > 3,800+ Projects Completed
- > DB and DBB Experience on projects of varying size and complexity

Federal Portfolio Overview



### WASHINGTON, DC

- Smithsonian National Museum of African American History and Culture
- > U.S. Coast Guard Headquarters
- > World War I Memorial

#### VIRGINIA

- > FBI Training Academy, Quantico
- > CIA Building, Langley
- > FBI Central Records Complex, Winchester
- > FBI Field Office, Chesapeake
- > Semper Fidelis Memorial Chapel
- National Park Service Fredericksburg & Spotsylvania National Military Park
- > Reagan National Airport (DCA)

### MARYLAND

- > Intelligence Community Campus (ICC-B)
- Fort Meade DISA Headquarters Facility
- Joint Base Andrews
- > Fort Meade

### Local Federal Government Experience





- U.S. Department of State New Embassy Compound, Libreville, Gabon
- U.S. Department of State, New Consulate Compound, Surabaya, Indonesia
- U.S. Department of State Embassy Ambassador's Residence, Managua, Nicaragua
- > U.S. Embassy Luxembourg, Luxembourg
- U.S. Embassy, Suva, Fiji
- > U.S. Embassy, Mbabane, Swaziland
- > U.S. Embassy, Monrovia, Liberia
- New U.S. Embassy Compound, N'Djamena, Chad
- New U.S. Embassy Compound, Reykjavik, Iceland
- U.S. Department of State New Marine Security Guard Residence, Brazzaville, Congo
- U.S. Embassy Marine Security Guard Residence, San Jose, Costa Rica
- > Camp Shield, Baghdad, Iraq
- Camp Mitchell Naval Station, Rota, Spain

### International Federal Government Experience



U.S. Department of State, New Consulate Compound, Surabaya Indonesia



USACE Omaha District, Buckley SFB – Space Based Infrared System (SBIRS) Operations Support Facility (CO)





Marine Forces Reserves - MARFORRES Headquarters (LA)





NAVFAC SE - Powertrain Transmission Preassembly and CEP (Phases 1-5) (TX)

### IMEG DoD Experience





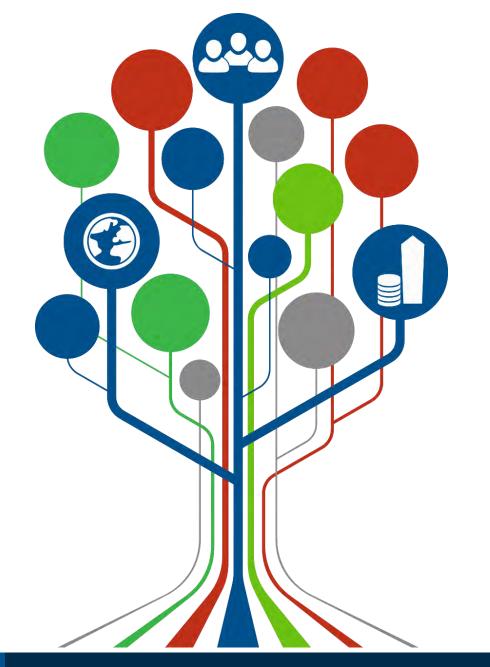
National Park Service – St. Louis Arch Museum and Visitor Center Expansion & Addition (MO)





USACE New England District – VA West Haven New Surgical Clinical Tower Building (CT)

### Federal Project Highlights Firm-Wide



### Building Performance & Sustainability

- Building Performance Optimization
- Building Performance Analysis
- Decarbonization
- Sustainable Designs (LEED, Green Globes, Net Zero, etc.)

### Intelligent Building Design & Data Analytics

- Technology Infrastructure Design, Systems Integration, Analytics/Al
- >HIT Advisory Services>Security Consulting

Emerging Services

## The Future for IMEG in the Federal Market

# PARTNERSHIPS AND RELATIONSHIPS



### **Optimizing Federal Infrastructure**

LMI's Expertise in Asset and Engineering Management

Carole Mahady October 10, 2024

### Who We Are

At LMI, we're reimagining the path from insight to outcome at The New Speed of Possible<sup>™</sup>. Combining a legacy of over 60 years of federal expertise with our innovation ecosystem, we minimize time to value and accelerate mission success. LMI advances the pace of progress, enabling our customers to thrive while adapting to evolving mission needs.

Founded in 1961 to help the Department of Defense resolve complex logistics management challenges, LMI continues to enable growth and transformation, enhance operational readiness and resiliency, and ensure mission success for federal civilian and defense agencies.

LMI

# Significant Value

We deliver integrated capabilities that incorporate emerging technologies and are tailored to customers' mission needs, backed by objective research and data analysis.



Our values guide all that we do, reinforced by our commitment to ethics and integrity.

"LMI's talented and hardworking consultants not only solve the government's most complex problems; they do it with integrity. It means nothing if not built on a foundation of integrity." – Doug Wagoner, President & CEO



LMI was catapulted to the top of the rankings of the Washington Post's 2021 Top Workplaces list in the Largest Companies category and was a recipient of the 2022 Top Workplaces USA award

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### Infrastructure, Energy, and Environment



#### Capital Infrastructure and Real Estate Management

- Facilities Asset Management
- Infrastructure Portfolio Planning, Real Property Strategic Asset Management
- Real Property Data Systems
- Real Estate Clearance Services
- Construction Quality Assurance
- Civil Engineering Management
- Initial Outfitting and Transition (IO&T)
- Geographic Information System
  (GIS)/Geospatial Analysis



- Environmental Planning/NEPA and Alternative Approaches
- Permitting and Monitoring
- Facilities and Infrastructure Compliance
- Natural Resources Impact
  Assessment
- Program, Budget, and Task Management
- Environmental Assessments, Wetland Delineations, Jurisdictional Determinations, and Cultural Resource Surveys



#### Energy, Sustainability, and Climate Resilience

- Energy Planning and Reporting
- Greenhouse Gas Documentation
- Sustainability Best Practices
- Climate-Related Risk Management
- Resilience and Risk Planning
- Energy Data Collection and Visualization
- Energy Supply Chain and Security
  Analysis



• Occupational Health and Safety LMI Confidential and Proprietary. Not to be copied, distributed, or reproduced, without LMI's prior written approval.

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### **Our Approach leads to Success**

#### Collaboration

- A federal client sought to reduce costs & accelerate projects.
- LMI assessed their capabilities

#### **Data Driven Solutions**

LMI identified improvements to:

- Lower by 20% the cost per FTE/month
- Deliver 4x the scope at the same time-period

#### **Results Oriented**

- 20% lower cost per FTE/month
- Delivering 4x the scope in the same time-period

### LMĨ

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### Innovative Asset & Engineering Management Solutions Contact Us Today



Carole Mahady P.E., PMP

🧉 cmahady@lmi.org

703-917-7254

For more information



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# SAME NoVA Post 9<sup>th</sup> Annual Business-to-Business Engagement

October 10, 2024 National Museum of the U.S. Army at Fort Belvoir



**Chinook Systems** is an engineering/construction firm specializing in critical infrastructure. Over the last decade alone, we have delivered over 100 projects, ranging from small data centers to complex multiphased campuses representing more than **\$1 Billion in construction value**.

The markets we serve include federal government, institutional, healthcare, higher education, corporate, and commercial real estate. Chinook is a Woman-Owned Small Business and a multi-disciplinary solutions provider supporting critical infrastructure on a global scale.

We've remained grounded in our foundation of commissioning & facility management, while providing lifecycle engineering services specializing in cyber-secure, compliant, and energy efficient solutions for complex, mission critical facilities.



# **Solution** Unique Holistic Approach to Facility Services



# 🏈 Engineering, Repair & Sustainment Services 🕅

### Facility Repairs & Upgrades

- MEP & Controls Upgrades & Replacements
- Utility Plant Upgrades & Replacements
- Cost Estimating & Capital Planning

### Engineering & Design

- MEP & Controls System Design
- Power Studies & Arc Flash Analysis
- Energy Conservation Measures
- As-Built Documentation Review & Development
- Design Document Review

### **Operations & Maintenance**

- Preventive Maintenance Plan Development & Execution
- Corrective Maintenance Service Order Development & Execution
- Computerized Maintenance Management System Administration
- Work Order Management



# **Facility Optimization & Support Services**

### **Facility Optimization**

- Commissioning | Retro-Commissioning
- Ongoing Commissioning & Analytics
- Energy Audits
- Engineering/Forensic Studies
- Systems Assessments
- TAB Services
- Preventive & Corrective Maintenance

### **Facility Support**

- Owner Program & Project Management
- Facility Asset Information Management
- Service/Work Order Management
- Warranty Management
- Quality Assurance/ Quality Control & Construction Surveillance
- Code Enforcement
- Engineering Support
- Project Documentation Coordination & Control



# S Cybersecurity & Control Systems

### Cybersecurity

- OT/FRCS Cybersecurity
- Portfolio-Based Risk Assessments
- Risk Management Framework
- Design Phase Services
- UFGS 25 05 11 & UFGS 25 08 11 Cybersecurity Subject Matter Expertise
- Continuous Monitoring & Change Control Board (CCB) Support
- Multi-Discipline Mission Assurance & Resiliency Assessments
- Physical & Logical Inventory

### **Controls & Automation**

- Controls Upgrades
- Energy Conservation Measures
- Redundancy Projects
- Utility Metering
- Project & Subcontractor Management
- Master Planning, Capital Planning & Cost Estimating

# **Future Growth and Global Impact**

### **Teaming Partners:**

 Seeking AEC firms with complementary expertise in Mission Critical projects.

### **Target Markets:**

- DoD, Federal Agencies, Institutional, Healthcare
- Domestic and International growth focus.



# Let's Work Together!



### **Michael Luffred**

Program Manager mluffred@chinooksystems.com 703-398-7796

### **Guerry Matthews**

Director of Client Solutions gmatthews@chinooksystems.com 919-446-7384

# Visit Our Website!



https://www.chinooksystems.com/

### We work to build and sustain a more resilient nation.





### **Leaders in Secure Facilities**



# **COMPANY OVERVIEW**

### SOLUTION PROVIDERS Construction / Design / Design-Build

- · Multiple project delivery methods offer value driven solutions for our clients.
- Experienced with Secure Facilities, Occupied Buildings, Pedestrian and Traffic control.
- Rapid Response, Mission Critical, and 24/7 services available.
- Awarded multiple SATOCs, MATOCs, and Task Orders for IC, DoD, and private sector clients.

#### CONTRACTORS and DESIGNERS

- Architects, Engineers, and Designers
- Construction Managers, Project Managers, Health & Safety, QA/QC, Superintendents, and Craft Labor
- CONUS and OCONUS resources and capabilities

# CAPABILITIES



Michael Galante, Director of Business Development (240) 956-8929 www.jsg1.com



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# COMPETENCIES

#### **Secure Facilities**

- Intelligence Community
- Department of Defense
- State Department
- Government Agencies
- Commercial Developers
- SCIFs, SAPFs, RF Shielded Enclosures
- Access Control Points
- Secure Campuses
- Remote Military Installations
- Mobile and Modular Facilities

#### Anti-Terrorism / Force Protection

- Blast, Ballistic, and Forced Entry Windows and Doors
- Building Hardening
- Vehicle Barrier Systems
- Perimeter Security Systems
- Redundant electrical and mechanical systems
- Secure Network Infrastructure
- CBRNE Mitigation Systems
- Air Filtration and Decontamination Systems
- Positive and Negative Pressure Systems

#### Occupied and Specialized Buildings

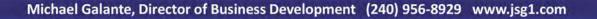
- Data Centers and Server Rooms
- Communication Equipment Rooms
- Operation and Command Centers
- Mission Critical Facilities
- Shelter In Place and Safe Rooms
- 24/7/365 Facilities
- Mail Screening Facilities
- Auditorium and Training Rooms
- Emergency and Rapid Response Facilities
- Historic Renovations
- Hospital and Health Care

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# **RAPID RESPONSE EXAMPLE**

### **Guard Booths – Architect of the Capitol**

- VIP Entrances with a secure Federal Government Campus
- Entrances to remain open throughout construction
  - Supply and install temporary kiosks and related utilities.
- Install two new Guard Booths and all infrastructure
  - Booths required to meet UL 752 standards.
  - Provide design drawings and specifications for new booths.
  - Remove, destroy, and record all components of existing booths.
  - Innovative approach included pre-fabrication and test fit assemblies off-site to reduce construction duration.
  - Install concrete pads, kiosks, ballistic doors and windows, antiskid floors, electrical panels, high-efficiency HVAC, stainless steel counters, with advanced intercom and security systems.
  - Modify and tie-in to existing utilities.





# **EXTERIOR PROJECT EXAMPLE**

#### **Building Hardening, Project A**

- Design/Build prime contractor
- Fabrication and installation of 400 rated windows and 75 rated doors
- Multiple, high-value, historical federal buildings
- Fully occupied and functional buildings with limited access and no laydown areas
- Exterior work with interior trim and finish scopes of work



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### **MODULAR SCIF EXAMPLE**

#### **OCONUS Self-Contained, Secure Data Center**

- ISO 40' Shipping Container, constructed to ICD 705, TEMPEST
  - Fully Shielded SCIF
  - Surface mounted electrical, mechanical, plumbing.
  - VESDA Fire Alarm, and Clean Agent system.
- Twenty Rack System
  - 10 KW Racks.
  - Below floor, glide system to slide racks in/out.
  - Flex Cable system for maintenance and upgrades.
- Supporting Infrastructure
  - 500KW diesel powered generator.
  - Modular 80 Ton Chiller with N+1 Modules.
  - Skid and chassis mounted for mobility.





### **SECURE BUILDING EXAMPLE**

#### **Phased Project for a SCIF Building**

- Design/Build Prime Contractor
- Rapid response project completed in under a year
- Complex secure-building construction of 80,000 sq. ft. Class A SCIF space built to ICD 705 standards
- Large air handling units, building automation systems, and plumbing throughout the location
- Included a 3-story demolition of existing interior walls, ceilings, flooring, mechanical, electrical, plumbing, three large rooftop air handling units, and several rooftop server room dry coolers



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### **MULTI-PROGRAM EXAMPLE**

#### **Confidential OCONUS Client**

- Renovation of 17,600SF, 2-Story Building
- Presence Since 2014
- Designed to UK and US Codes and Criteria/Cert A Process
- Program: Private and Open Offices, VTC/STC Conference, Black/Red Comm Rooms, Rest Rooms, and Support Spaces
- Life-Safety/Areas of Refuge, STC 50
- Self Performed with TS/SCI Designers and Constructors
- Secure Shipping and Logistics
- Other D/B Projects: HOVA Phase 1/2/3; B936D/936M/1045; Fire Penetration Repairs; Duct Cleaning; ICS Fire Alarm Modification; Police Command Center, and EMCS



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### **ELECTRICAL CONSTRUCTION EXAMPLE**

#### **USACE Baltimore Task Order #4, Muti-Site Networks**

- Project Value: \$5,110,900.
  - Undisclosed, Secure Campus
  - Individual buildings occupied during construction
- Telecomm and Building Controls
  - Labor, equipment, and materials to remove and replace: CAT 5e cable, EMT conduit, pull boxes, fiber cable terminations, patch panels, switches, controllers, panels, backup power supplies, software, and labeling.
  - Scope of work also included design drawings, programming, testing and balancing, commissioning, and final documentation.



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# DESIGN-AIRE ENGINEERING

**ENGINEERING EXCELLENCE SINCE 1983** 









### ABOUT OUR FIRM

Design-Aire Engineering (DAE) is a prominent consulting engineering firm that was established in January of 1983. Headquartered in Indianapolis, Indiana, DAE has carved a niche as a Service-Disabled Veteran-Owned Small Business (SDVOSB) emphasizing operational efficiency in the design of mechanical, electrical, plumbing, and fire protection systems.



With a legacy rooted in over four decades of engineering excellence, Design-Aire Engineering remains dedicated to its founding principles of integrity, innovation, and clientcentricity. The firm continues to evolve with the ever-changing landscape of engineering, staying at the forefront of technology and design to meet the evolving needs of our clients.

40+

YEARS OF EXPERIENCE 150+

COMPLETED (PER YEAR)

30+

STATE P.E. REGISTRATIONS

### FIRM PROFILE

#### NAICS CODES:

- 541310 Architectural Services
- 541330 Engineering Services
- 541340 Drafting Services
- 541690 Other Scientific and Technical Consulting Services

#### **DUN & BRADSTREET** D-U-N-S NUMBER:

• 625257316

#### SIC CODES:

- Power distribution design
- Lighting design
- Fire alarm systems
- Specialty systems design
- Renewable energy integration

#### CAGE CODE

3SMJ7

## DESIGN-AIRE ENGINEERING.

#### UNSPSC CODES:

- 80111614 Temporary engineering services
- 81100000 Professional engineering services
- 81101701 Electrical engineering services
- Emergency power systems. 81102700 Instrumented control systems design and engineering services
  - 81101516 Energy or utility consulting service
  - 81101523 Urban design and engineering service
  - 83101900 Energy conservation
  - 83101901 Energy conservation programs

#### VETERAN-OWNED BUSINESS CERTIFICATIONS:

- Federal SDVOSB
- Indiana Department of Administration
- City of Indianapolis

### WHAT WE DO

#### MECHANICAL ENGINEERING

- HVAC design
- Energy-efficient systems
- Central plant design
- Building automation
- Specialty system design
- Retrofit and renovation services

#### FIRE PROTECTION SYSTEMS

- Fire sprinkler system design
- Fire alarm system design
- Special hazard fire suppression systems
- · Coordination with design professionals

#### ELECTRICAL ENGINEERING

- Power distribution design
- Lighting design
- Emergency power systems
- Fire alarm systems
- Specialty systems design
- Renewable energy integration
- Site lighting

#### ENERGY

- Efficiency Audits
- Facilicility Segregation Studies
- EPACT
- Utility Incentive Programs
- COMcheck Service

#### PLUMBING ENGINEERING

- Domestic water distribution
- Sanitary waste and vent systems

DESIGN-AIRE ENGINEERING, INC

- Stormwater management
- Gas piping design
- Sustainable plumbing solutions
- Plumbing code compliance
- Medical gas systems
- Compressed Air, natural gas

#### TECHNOLOGY

- 3D Laser Scanning
- BIM Modeling

### **PAST PERFORMANCE**

- DAE HAS COMPLETED BOTH RENOVATION AND NEW CONSTRUCTION WORK AT OVER (25) VA MEDICAL CENTERS THROUGHOUT THE COUNTRY
- PERFORMED (60) + FEDERAL CONTRACTS FOR THE DEPARTMENT OF VETERANS AFFAIRS, SERVING AS SDVOSB-PRIME/PROJECT MANAGER ON MAJORITY
- SEVERAL ONGOING IDIQ CONTRACTS WITH THE VA, GSA, AND NAVFAC
- + 97% SUCCESS RATE OF DELIVERING PROJECTS BEFORE A DEADLINE IN THE LAST DECADE



Community Living Center Expansion and Renovation Hunter Holmes McGuire VA Medical Center



Emergency Department Renovation and Expansion (Design Washington DC VA Medical Center







**ENGINEERING EXCELLENCE SINCE 1983** 



daengineering.com



317-464-9090

2707 Rand Rd Indianapolis, IN 46241





#### SAME Northern Virginia Post 2024 Business-to-Business Event









CSI RESTORATION SERVICES, LLC

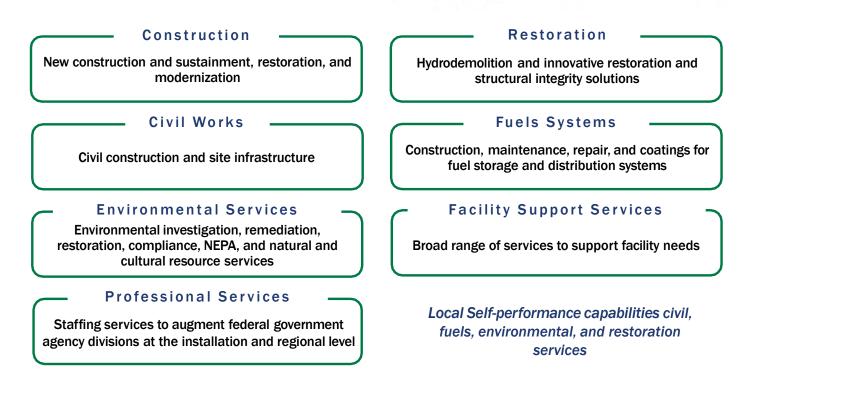


#### Evan Barman, PE, PMP

Business Development Director <u>ebarman@bbch-llc.com</u> | (978) 809-8611 bbch-llc.com

### What We Offer

BBCH's best value companies provide federal and commercial clients with superior quality and strategic, innovative, and sustainable solutions through our diverse service offerings.



Bonding Capacity: \$100M per project, \$500M aggregate High client retention and long-standing trade partner relationships Majorityof CPARS "*Exceptional*" or "Very Good"

4



### Who We Are

- Bristol Bay Construction Holdings LLC (BBCH) is a holding company of Bristol Bay Native Corporation (BBNC)
- BBNC is an Alaska Native Corporation incorporated in 1972 through the Alaska Native Claims Settlement Act of 1971 –
- BBNC has operations in construction, industrial services, government services, tourism, seafood, and in-region investments



BBCH's brand portfolio includes multiple 8(a), Small, and Large Businesses operating under the Aerostar, CCI, CSI, Herman, and SES Brands.



### What Matters to Us Enriching the Native Way of Life

35% of all BBCH subsidiaries' profits are used to build a sustainable future for over 11,000 shareholders and their descendants. With our support, BBNC provides benefits to the Alutiiq, Dena'ina, and Yup'ik people of the Bristol Bay region in the form of:



Bristol Bay For more information about BBNC, visit bbnc.net.





#### **Construction and site management**

- New Construction and Sustainment, Restoration, and Modernization (SRM)
- Demolition
- Structural Systems
- Building Envelope
- Architectural Features

- Building Infrastructure Systems
- Energy Infrastructure
- Exterior and Interior Repairs and Modifications
- Specialty Trade Self-Performance (mechanical, electrical, plumbing)









#### What We Do Civil Works



#### **Civil construction and site infrastructure management and self-performance capabilities**

- Site Preparation (demolition, excavation, clearing)
- Waterway Dredging, Rehabilitation, Diversion, and Dewatering
- Water Control and Distribution Structures and Infrastructure
- Levee and Dam Construction and Rehabilitation
- Roadway Improvement and Construction

- Embankment and Shoreline Repair, Restoration, and Stabilization
- Underground Utility/Infrastructure (water, sewer, storm)
- Bridge Repair and Construction
- Fencing and Force Protection













#### Self-performed hydrodemolition, restoration, and structural integrity services

- Air Barriers
- Caulking and Sealants
- Chemical and Epoxy Grouting
- Concrete Restoration
- Deck Coatings

- Expansion Joint Systems
- Exterior Wall Coatings
- Masonry Restoration
- Marine Repair

- Site Development and Excavation
- Structural Stabilization and Strengthening
- Waterproofing







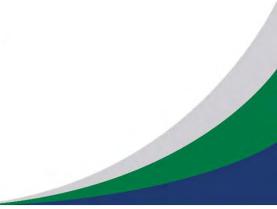




Subsidiaries of Bristol Bay Construction Holdings LLC, a holding company of Bristol Bay Native Corporation, an Alaska Native Corporation.

8(a), Small, and Large Businesses operating under the Aerostar, CCI, CSI, Herman, and SES Brands

www.bbch-llc.com









Global integrated design firm 100% Employee-owned 1400+ Professionals



**30** Locations





UNITED ARAB EMIRATES

#### **Our Partnerships**

We are a trusted partner—delivering multiple projects in multiple locations—for dozens of firms, including Fortune 500s and government agencies. Earning our partners' loyalty is something we take seriously: 80 percent of our work comes from repeat clients.



#### **IDIQ Contracts**

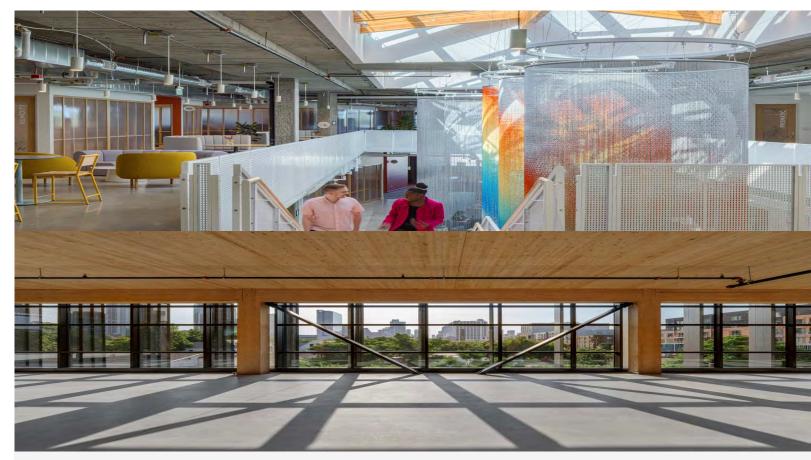
- Architect of the Capital AE IDIQ #A0C19C3002
- GSA Schedule #GS-29F-0006Y
- GSA Region 9 IDIQ, Zones 2 #47PK1720D0023
- GSA Region 9 IDIQ, Zones 3 #47PK1720D0007
- Federal Bureau of Prisons, North Central IDIQ #DJBP04020D0000008
- Smithsonian AE IDIQ #33330221DFC0010130
- Boeing / US Space Command AE Services Maui Space Surveillance Complex - #2021431
- USACE Little Rock District, IDBIO 5.0 for Department of Defense Healthcare Facilities – #W9127S23D6022
- USACE Louisville District AE IDIQ, Military Missions and Civil Works – #W912QR23R0008



#### DESIGN EXCELLENCE

#1 Government Design Firm (BD World Architecture 100)

650 design awards since 2008 #3 Justice Design Firm (ENR)



T3: Timber, Transit, and Technology Nearly 3 million SF across multiple projects

11 U.S. and International cities

#### BUILDING INNOVATION





Science & Technology Studio Laboratory Design, Workplace Trends, Advanced Technology

Adaptive Re-Use and Renovation

#### DIPLOMATIC IDEALS



US Embassy Design Program 3 million SF of diplomatic space designed

In 5 countries across 3 continents



#### CARE AND HONOR

Rooted and Specialized Healthcare Practice 40-Year History with the VA

Evidence-Based Design Advocate Firm

#### DEFENSE + MISSION CRITICAL



#1 Justice Facility/Public Safety Architecture Firm (BD+C)

Integrated Design Practice Seymour S. Greenfield SAME Sustaining Member 2023 award-winner

#### ENERGY SOLUTIONS



Knitting Beauty, Innovation, and Sustainability

4-Megawatt Rooftop Solar System Optimal PV Layout Design & Infrastructure ELEVATE *the* HUMAN EXPERIENCE THROUGH DESIGN

dlrgroup.com







### Introduction to Pond & Company

Established 1965 Full-service A/E Firm Extensive Federal/DoD Experience Technology Driven



# **Pond Core Services**

Full-Service / Multi-Discipline Provider across Diverse Markets

GDOT

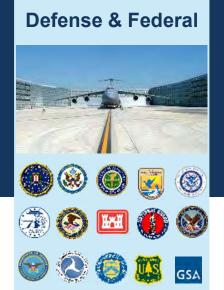
CHARLESTON

**BTCSG** 

Aviation Design

Roadway Design

• Bridge Engineering



### **Competitive Advantages:**

- POL Assessment & Design
- Military Facility Planning
- SCIF | Anti-Terrorism Force Protection | CYBER Expertise





# **AE Services & Primary Capabilities**

## Planning

Federal Facilities Planning Project Programming Infrastructure Planning Geospatial / GIS Asset Management Site Development Range Planning Facility Condition Assessments

# Architecture

SCIF | AT/FP | Cyber Design Mission Critical Life Safety Space Planning Renovation / SRM Interiors | FF&E Selection Landscape Architecture

# Engineering

Electronic Security Dynamic Blast Analysis Communication Engineering POL / Fueling Design MEP Engineering Fire Protection Structural Engineering Civil Engineering Energy Assessments Process Engineering Construction Management

## **Best-in-Class Specialty Services**

## Specialty – Fuels Infrastructure / Asset Integrity

### **Complete Project Life Cycle of** Services

- Fuels Master Planning
- A-E Multi-Discipline Design
- Construction Management
- Recurring Maintenance & Minor **Repair Regulatory Compliance**
- Corrosion Control
- Cathodic Protection
- Coatings and Metallurgy
- Integrity Management
- Compliance and Asset Management

Strong Client Portfolio

swissport A

US Army Corps

JETINFRASTRUCTURE

A DELTA



### 200+ Energy Professionals

#### **Market Impact**

- **Fuels expansion and Pacific utility resiliency** planning
- **Europe Infrastructure SRM & MILCON** . initiatives
- **Project Planning Studies for Requirement Development**
- **Integrity Management Plan (IMP) updates Recognized RMMR expert**
- .
- **Commercial airline & logistics aviation expert**
- Trusted advisor with JET Infrastructure

**Client Testimonial USACE Huntsville:** "Pond is HNC's go to contractor for RMMR".

### **Asset Integrity Services**

Pond's integrity and corrosion engineers are highly trained to identify potential damage mechanisms and apply the proper methodology to adequately characterize and evaluate an asset for continued integrity.



One of three (3) A-E companies worldwide that holds an AMPP Coatings **Inspection Accreditation (QP-5)** 



Kings Bay Dry Dock Renovation

#### **Highly Trained and Experienced Team**



## **Best-in-Class Specialty Services**

## **Specialty - Sterilization & Emission Control**





**Process Engineering** 



#### **Medical Sterilization**

#### **Market Impact**

- Recognized sterilization experts
- Recognized emissions control experts
- New and recurring Blue-chip contracts
- Regulatory services strategic initiatives
  - Certified Industrial Hygienist
  - Cleanroom Selling and Service **Specialist**
- Process engineering
- FDA Initiated discussions with Pond on impacts of pending EPA rules

## 

#### **Customer Trusted Consultants**

- Process Engineering (Niche Specialty)
- All A-E Design Disciplines
- Project Controls, Scheduling & Estimating
- Construction Management
- **Environmental & Safety**
- Startup & Commissioning
- Regulatory Compliance EPA, FDA, OSHA

### Modulated Air Control – Trade Secret





## **Best-in-Class Specialty Services**

## **Specialty – Federal Planning**







USSF

Military Planning Services put Pond at the tip of the spear. All military requirements come out of planning. From there we position for design work.

### **Cradle-to-Grave Offerings**

- Federal Facilities Planning
- Project Programming
- Infrastructure Planning
- Facilities and Infrastructure Asset Management
- GIS Development, Data Acquisition, and Analysis
- Application Development

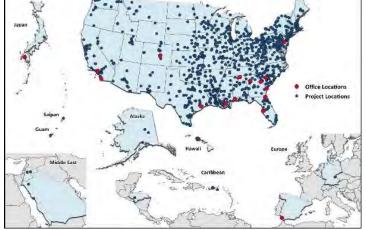
**Planning** 

**Geographic Information System (GIS)** 

#### Asset Management

## **Emerging Market Presence**

\$150M **PMO lead for all USAF** Pacific **\$49M MATOC AMC Master** Huntsville **IDIQ** contract **Electrical** Theater **Planning and USACE P&P THANOS** Vehicle to support Planning -Recap Contract Program Charging **USACE** in Leading program Integration Station Installation Planning \$24M Middle Office -Planning Energy & efforts U.S. Army East District Support to services for the Water Plans throughout **Poland Facility** USACE **Space Launch** Army, world-Development Indo-Pacific Requirements **P&P Contract** Delta 45 wide Analysis Ĩ Ĩ **US Army Corps US Army Corps** of Engineers. of Engineers.





Geographic Resume





## We earn the trust that sets us apart.





Dan Schall Dschall@nawrecking.com 410-428-1844



# WHO WE ARE

- Established in 2017
- Spun off from an interior demolition company
- Locally owned and managed
- Turn-key wrecking, demolition and abatement services including site preparation and grading
- Government, Institutional, Healthcare, Airport, Commercial and Historic Building Renovation experience
- Licensed in Maryland, Washington, DC, and Virginia





- Asbestos and lead abatement using the most innovative and efficient practices in the industry
- Mold remediation performed within the standard defined by US EPA and IICRC S520 Standard and Reference Guide for Professional Mold Remediation









# WRECKING

- Turn-key wrecking and demolition services
  - Federal (USACE/NPS)
  - Commercial (JPMorgan Chase)
  - Residential (DMV)









# **SITE SERVICES**

- Site preparation and grading ٠
- Erosion and Sediment Control ٠











# **QUESTIONS?**

Dan Schall Dschall@nawrecking.com 410-428-1844





## THANK YOU FOR YOUR CONTINUED SUPPORT OF THE SAME NOVA POST!

Please watch for emails, Post Newsletter, Social media posts! Check out our website for future events and VOLUNTEER TODAY!

www.classic.same.org/NOVA





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