

CPS ENERGY SUPPORT FOR JOINT BASE SAN ANTONIO

PRESENTED BY:

Andrew Robertucci Director of Customer Technical Solutions and Military Operations

Jan 23, 2025 SAME San Antonio Post Meeting



AGENDA

- JBSA Utility Privatization
- CPS Energy's Resiliency Efforts
- Contract Work for CPS Energy
- How to Contract with CPS Energy

JBSA UTILITIES PRIVATIZATION GSA/DLA CONTRACTS



- CPS Energy and US Army signed a 50-year General Services Administration (GSA) contract to privatize the electric and natural gas systems at Fort Sam Houston and Camp Bullis – 2001 (2003)
- CPS Energy and JBSA signed a 50-year Defense Logistics Agency contract to privatize the electric and natural gas systems at Lackland, Chapman Training Annex, and Randolph – 2017 (2019)
- CPS Energy supports various other locations not associated with specific bases.

CPS ENERGY RESILIENCY EFFORTS STRENGTHENING THE SYSTEMS



- CPS Energy continuously surveys the electric and natural gas systems throughout our territory (Resistograph testing for Poles, GIS Reviews or age of equipment, Transformer/Switchgear inspections, Anode/cathode checks)
- Based on these surveys, new maintenance projects are recommended
- CPS Energy substation hardening
 - Cyber security implementation
 - Physical security increases at substations
- Transmission system hardening
- Alternative sources of power solar, wind, natural gas, batteries

CONTRACT WORK WITH CPS ENERGY



- Software Support
- Procurement solicitation/bidding
- Construction Services

HOW TO CONTRACT WITH CPS ENERGY CONTRACT SERVICES



Contract Services

Helpful Links

- Subcontracting Documents
- SF 294 Form.pdf
- Attachment to Subcontracting Report for Individual <u>Contracts - Standard Form 294</u>
- SF 295 Form
- <u>Attachment to Summary Subcontract Report for</u> <u>Individual Contracts - Standard Form 295</u>
- CPS Energy Business Questionnaire
- Summary Sub Contract Report

Return to Main Supplier Development page

Here's an overview of the procurement process at CPS Energy:

- · All procurements of \$25,000 and above are made through a competitive solicitation process.
- Competitive solicitations over \$50,000 will be advertised and will adhere to the guidelines set forth within each bid solicitation.
- For solicitations in excess of \$50,000, the solicitation will be advertised, will adhere to guidelines set forth in each bid solicitation, and may include a public bid opening.
- All inquiries regarding bid solicitations should be directed to the buyer/analyst responsible for the commodity or service in question.
- Once bids are received, the buyer/analyst will create a summary of the bid submittals.
- The buyer/analyst will evaluate the bids and make a recommendation for award.
- In the case of procurements governed by contract, a letter will be sent to the awarded vendor conveying the instructions
 of execution.
- · CPS Energy will review and approve the required documents
- · Bid is awarded based on best value to CPS Energy.
- . The awarded vendor will receive a copy of the purchase order and the contract, allowing work to begin.

Here are some other things you'll need to consider:

- CPS Energy is a federal contractor. Consequently, we are required to report our contracting activity with large, small, minority, service-disabled, veteran, Historically Underutilized, HUBZone, and woman-owned businesses.
- Please review the most updated information on your company by accessing the Supplier Classification List to determine
 whether the classification for your company is current in CPS Energy's Supplier Database. Upon accessing the link,
 please search for your company's name and review your Expiration Date.

A <u>CPS Energy Business Questionnaire</u> will need to be completed and returned to us as soon as possible if the following applies:

- · Classification is expired.
- · Classification is to expire within 60 days.
- · Space for the "Expiration Date" is blank.
- · Company is not listed.

Contractors classified by CPS Energy as a "Large Business" will be required to furnish subcontracting documents for any contracts expected to meet or exceed \$700,000, or \$1,500,000 for construction of a public facility at the time of bid or proposal is awarded. Failure to provide these documents may result in the award being cancelled.

https://www.cpsenergy.com/en/work-with-us/procurement-and-suppliers/contract-services.html

HOW TO CONTRACT WITH CPS ENERGY SUPPLIER DEVELOPMENT



Supplier Development

Helpful Links

Conduct Business With Us

At CPS Energy, we depend on a variety goods and services to provide affordable and reliable energy. Our Supply Chain department is responsible for all procurement activities.

- Small Business Resources
 Economic Development
- Contract Services
- Distribution Electric Material Specifications Search
- Materials Management
- Helpful Numbers

Become a Registered Supplier

Becoming a supplier with CPS Energy is an easy process. Our Supplier Registration Portal is intended for suppliers seeking to do business with CPS Energy to receive maximum bid opportunities.

Click here for important information about the Supplier Registration Portal before entering to begin the registration process

Supplier Registration Portal

Overview of Process for Prospective Suppliers

- · Enter the Supplier Registration Portal to register your firm.
- Upon submitting your registration request, a notification is sent via e-mail with two additional forms requiring completion and submission.
- · We will review the information submitted and work with you to finalize your registration.
- Once your firm is registered, you will be solicited as needed based on the products and/or services your firm has identified for supply.

Registration to our database does not imply a contract or intent to purchase by CPS Energy, but rather the opportunity to receive future solicitations.

Please use the spreadsheets below to aid you in selecting keywords for non-stock, services, and/or products. (Page #3 of the Supplier Application)

Non-stock Listing

Service Listings

Product Group Listings

Access Bid Opportunities

We seek to maximize bid opportunities to vendors and invite all businesses to participate in our bidding process

Supplier Management System

https://www.cpsenergy.com/en/work-with-us/procurement-and-suppliers.html



THANK YOU